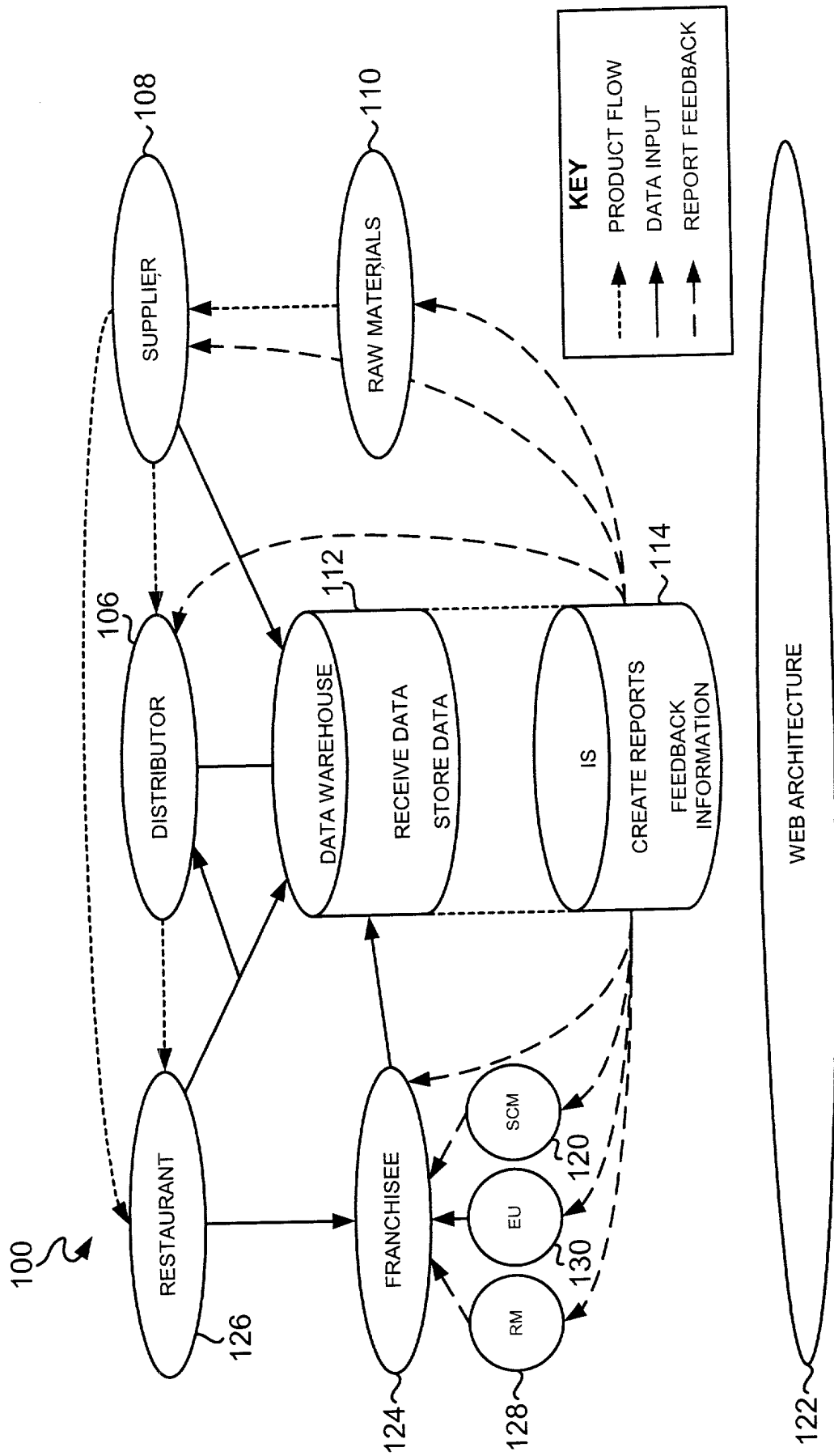


FIG. 1A



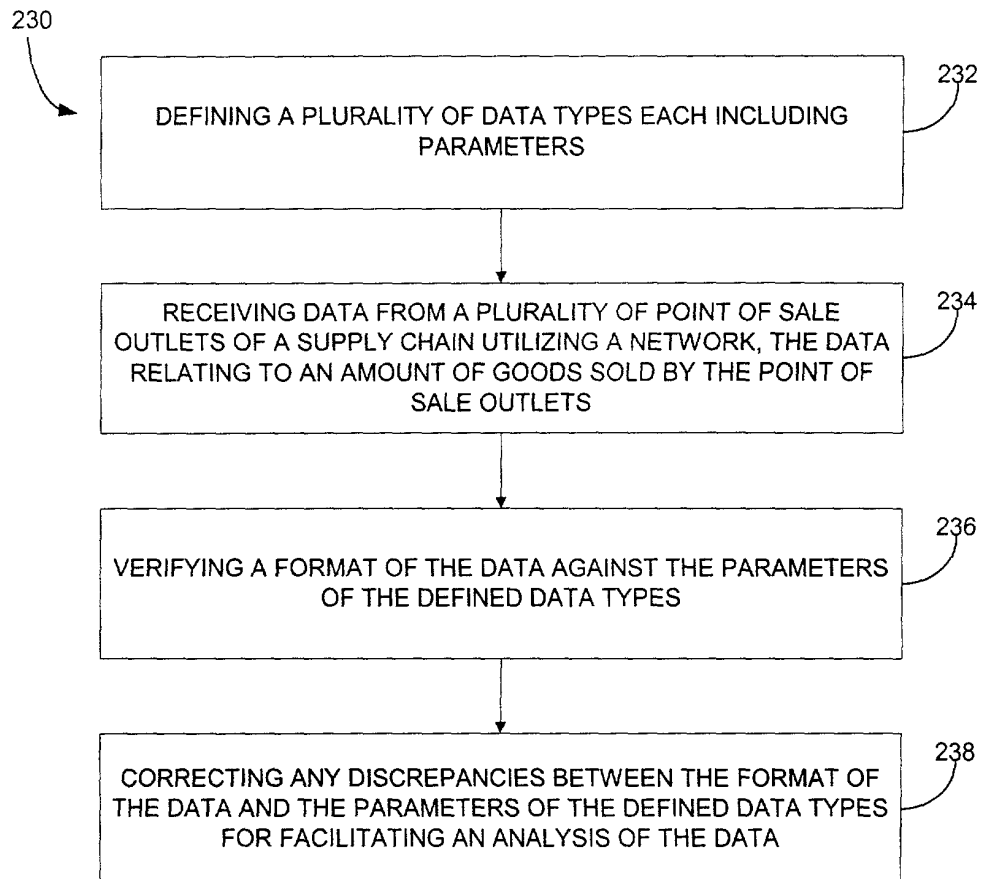


FIG. 2

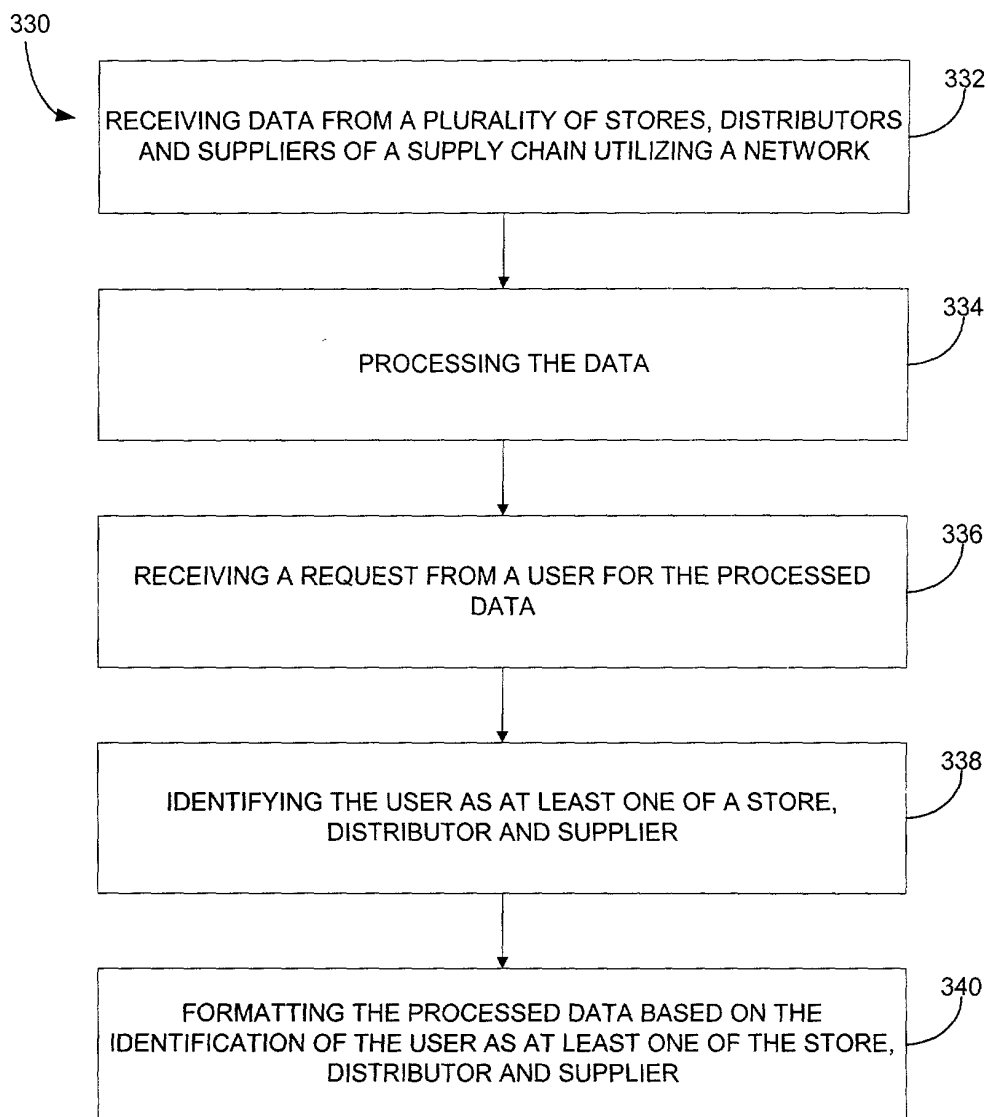


FIG. 3

09245212-032300

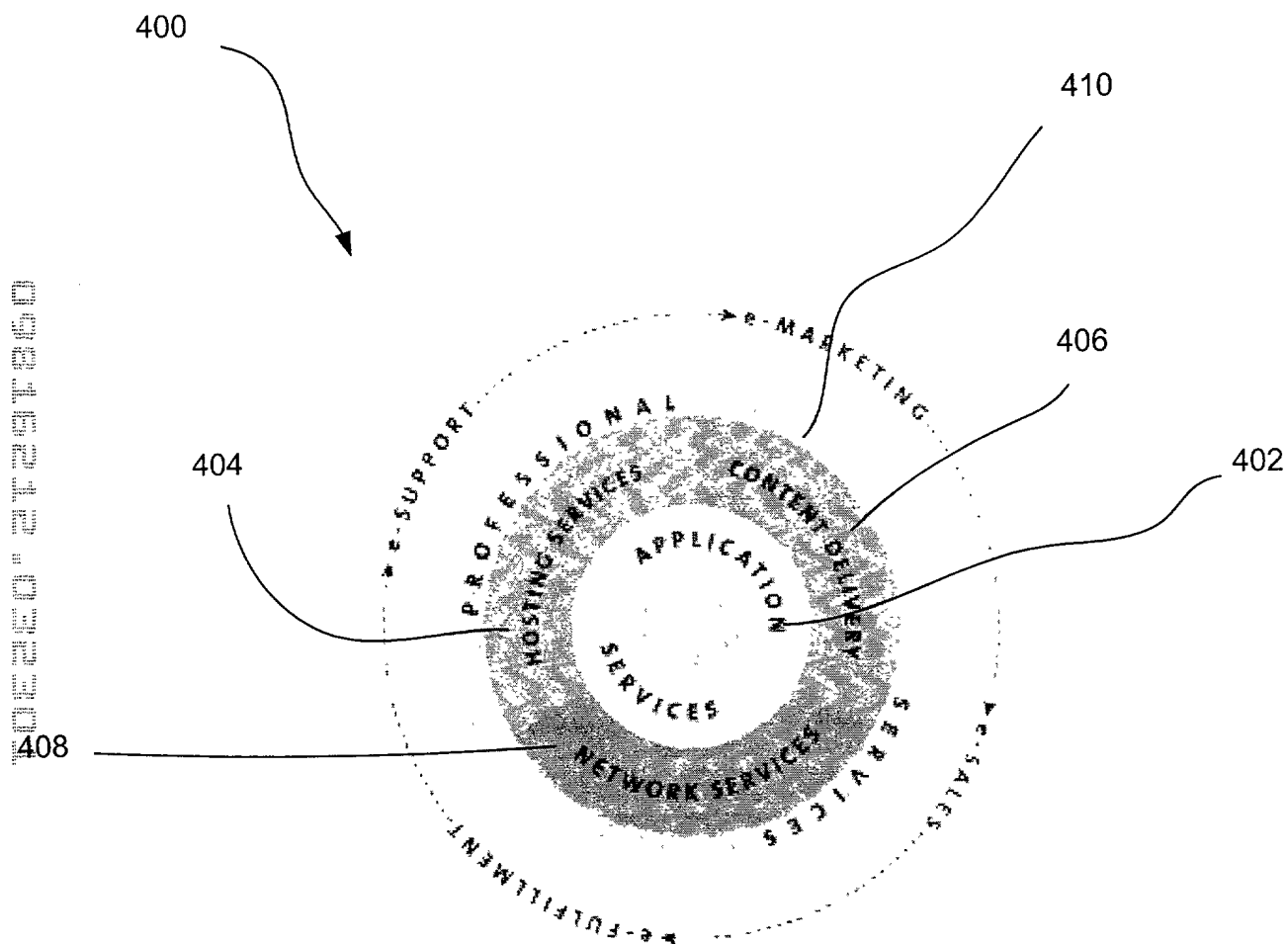


Fig. 4

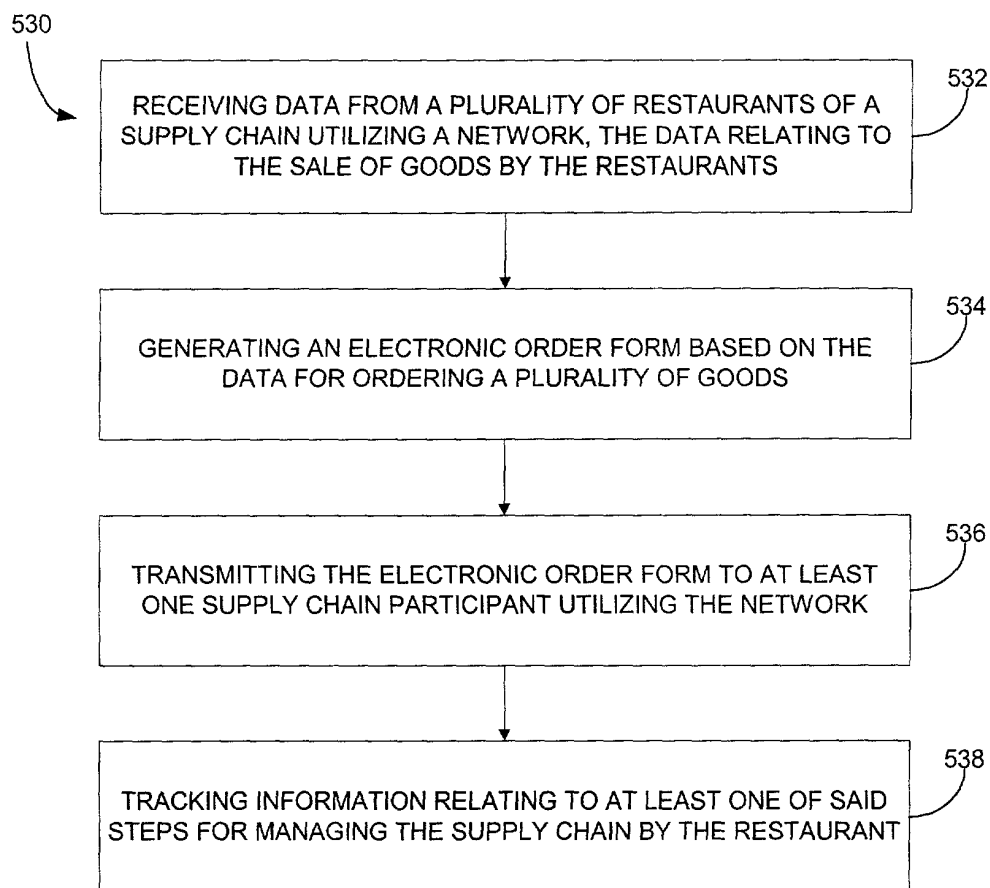


FIG. 5

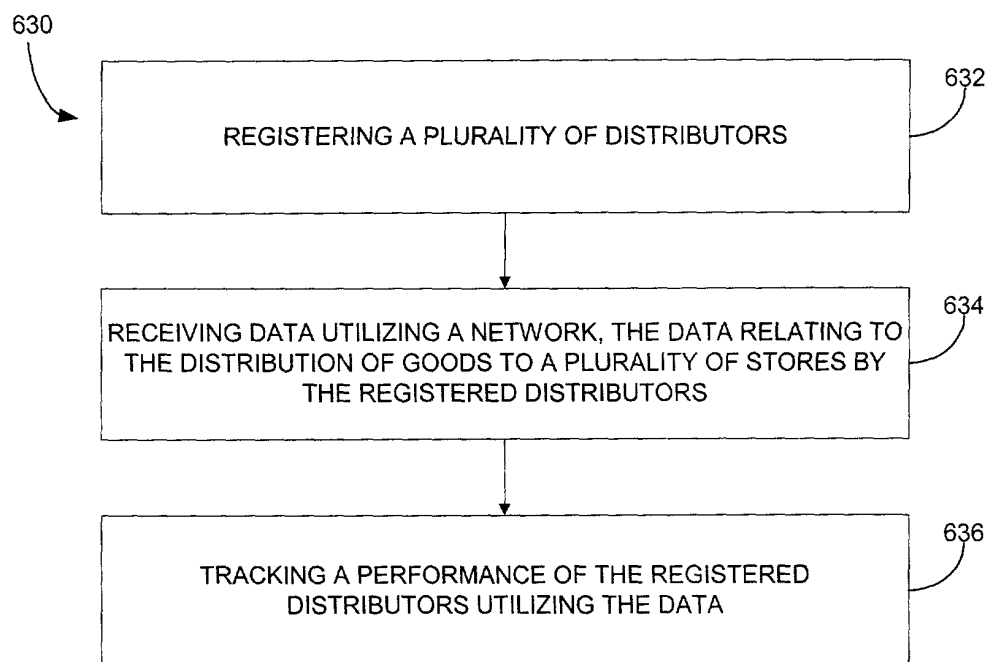


FIG. 6

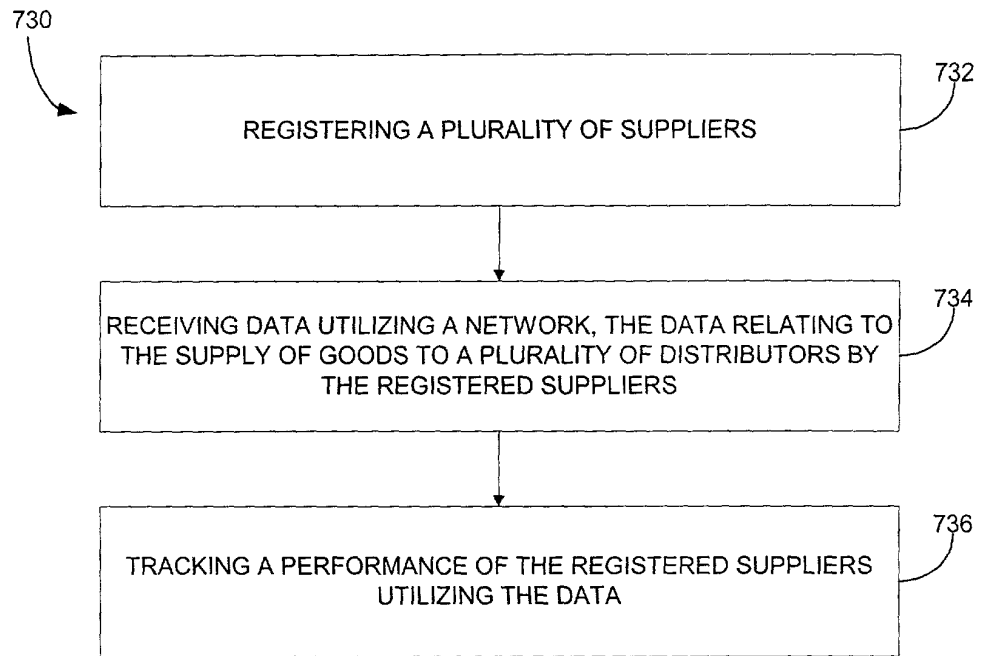


FIG. 7

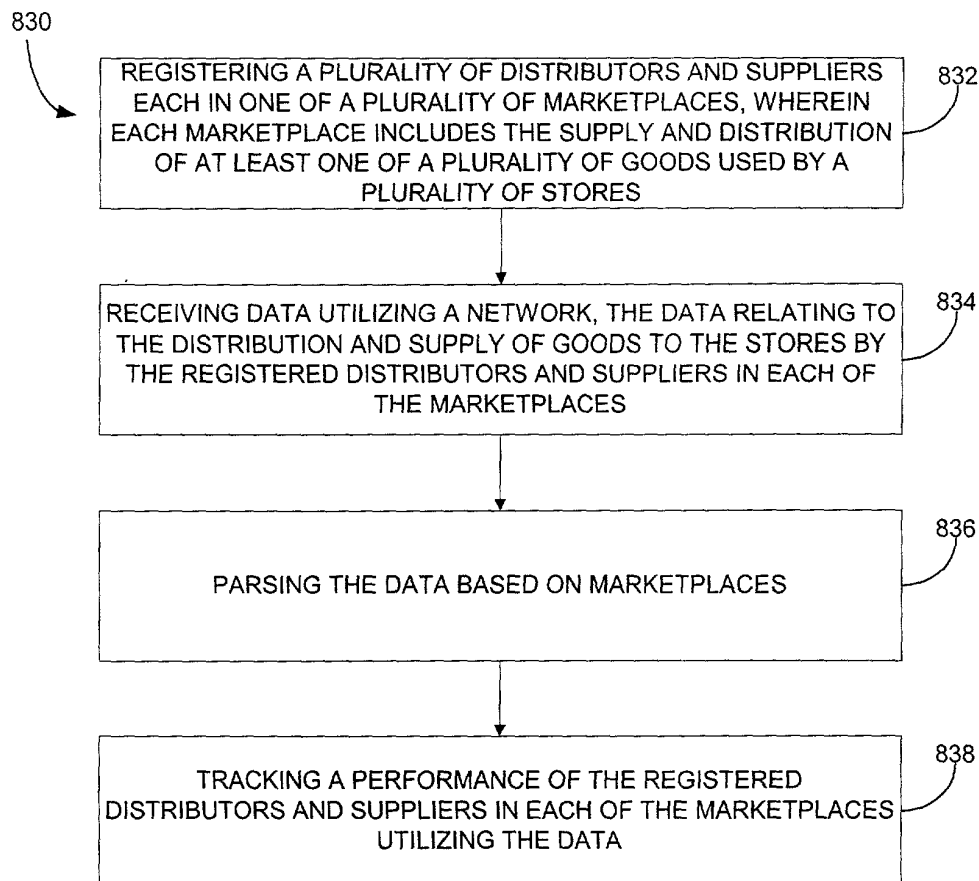


FIG. 8

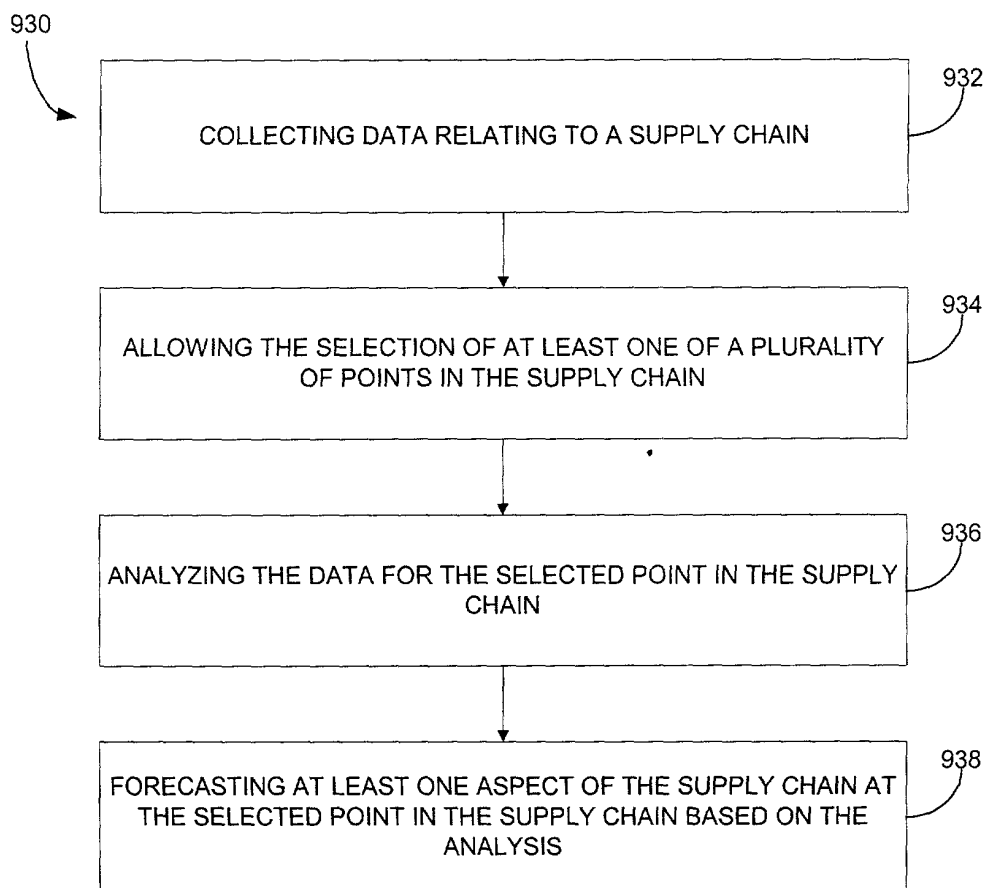


FIG. 9

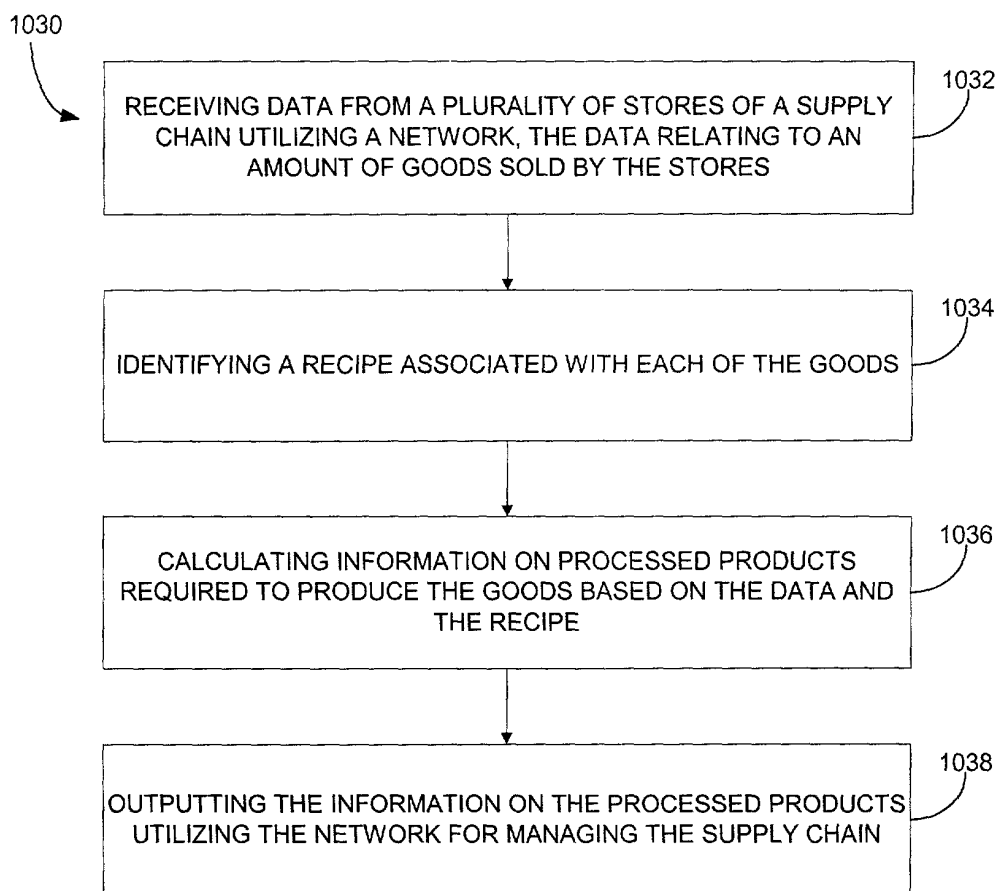


FIG. 10

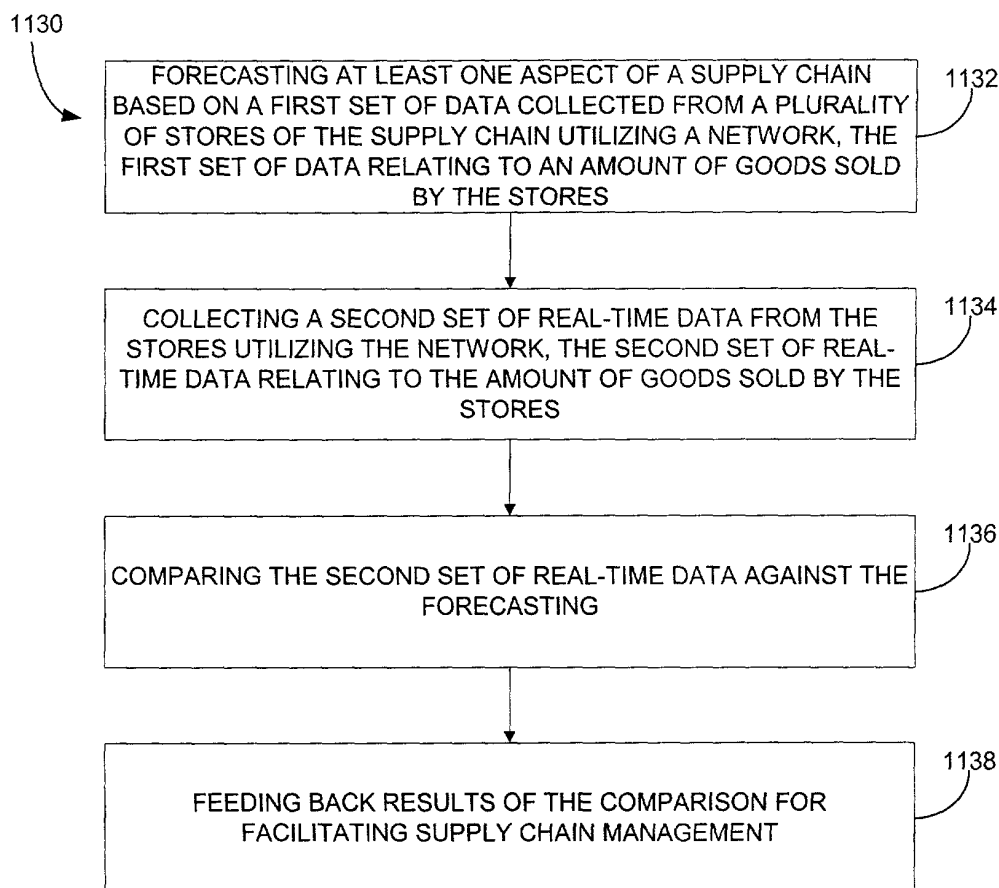


FIG. 11

1202

1200

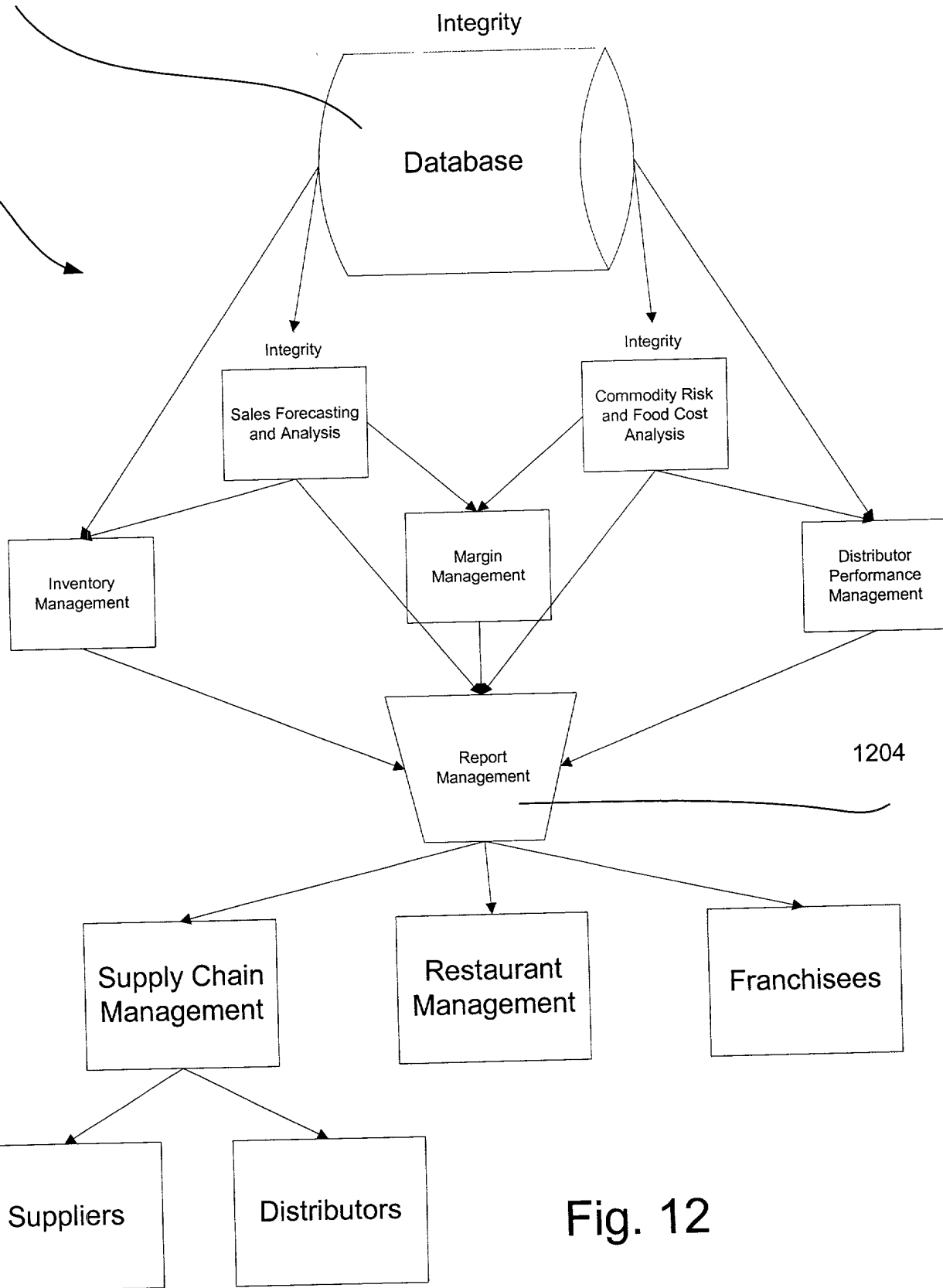
Reporting Analysis

Analysis

Reporting

System Customers

External Customers



1204

Fig. 12

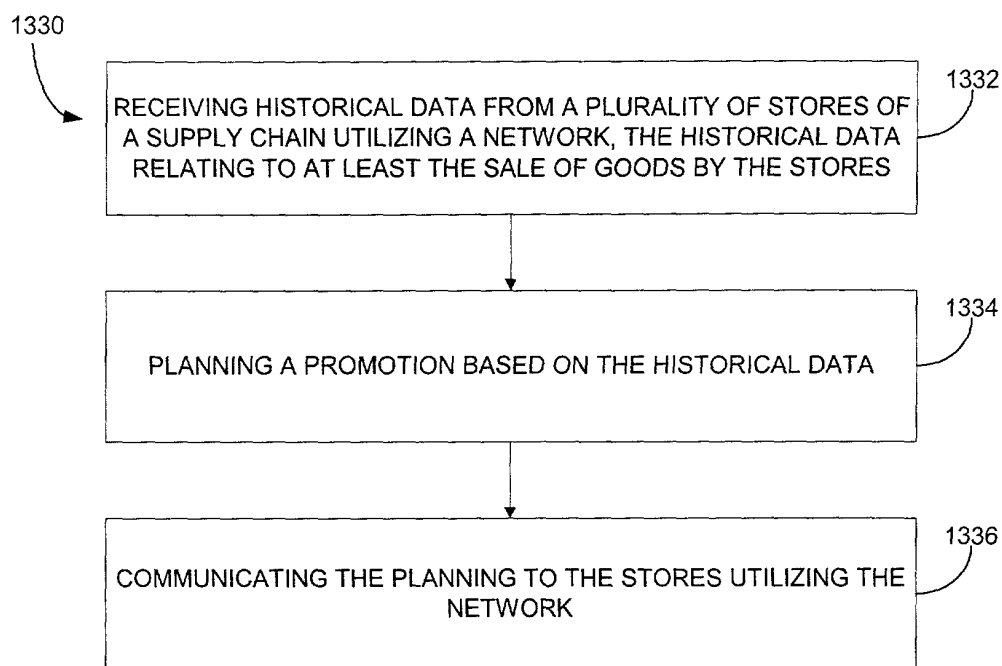


FIG. 13

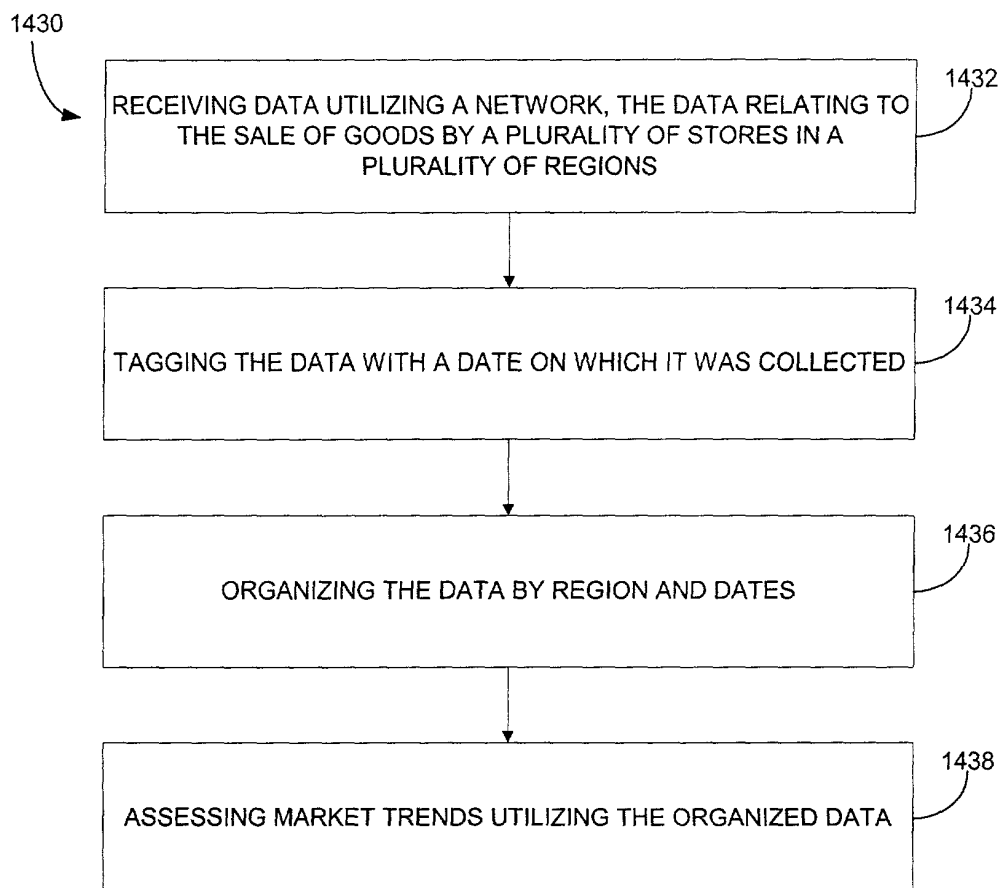


FIG. 14

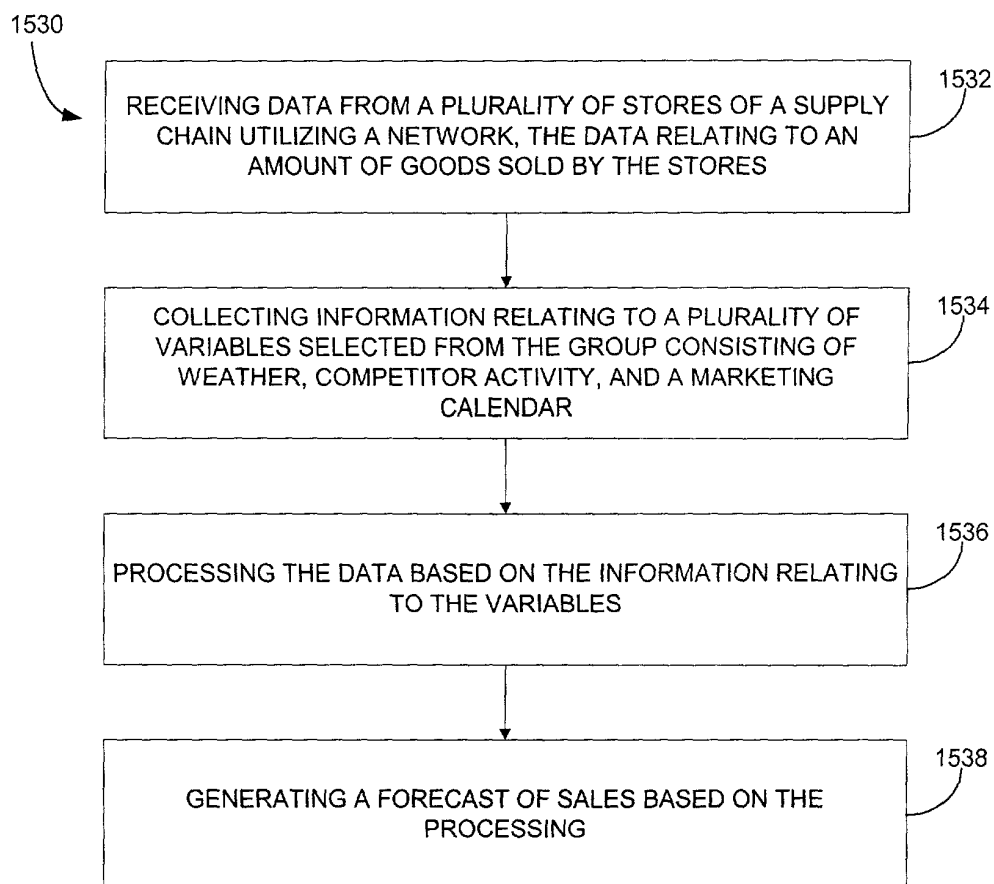


FIG. 15

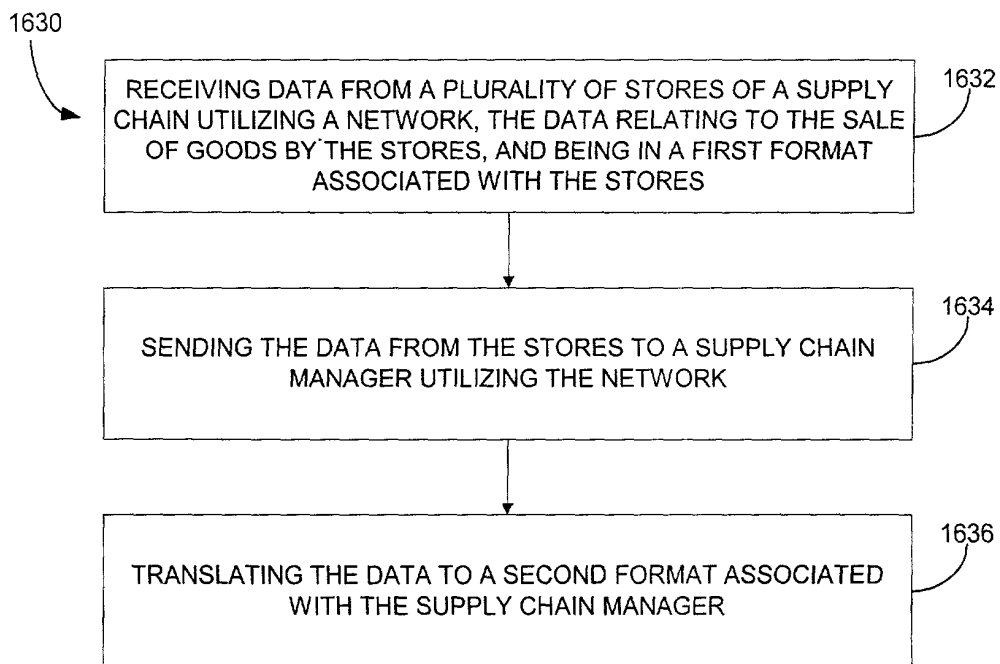


FIG. 16

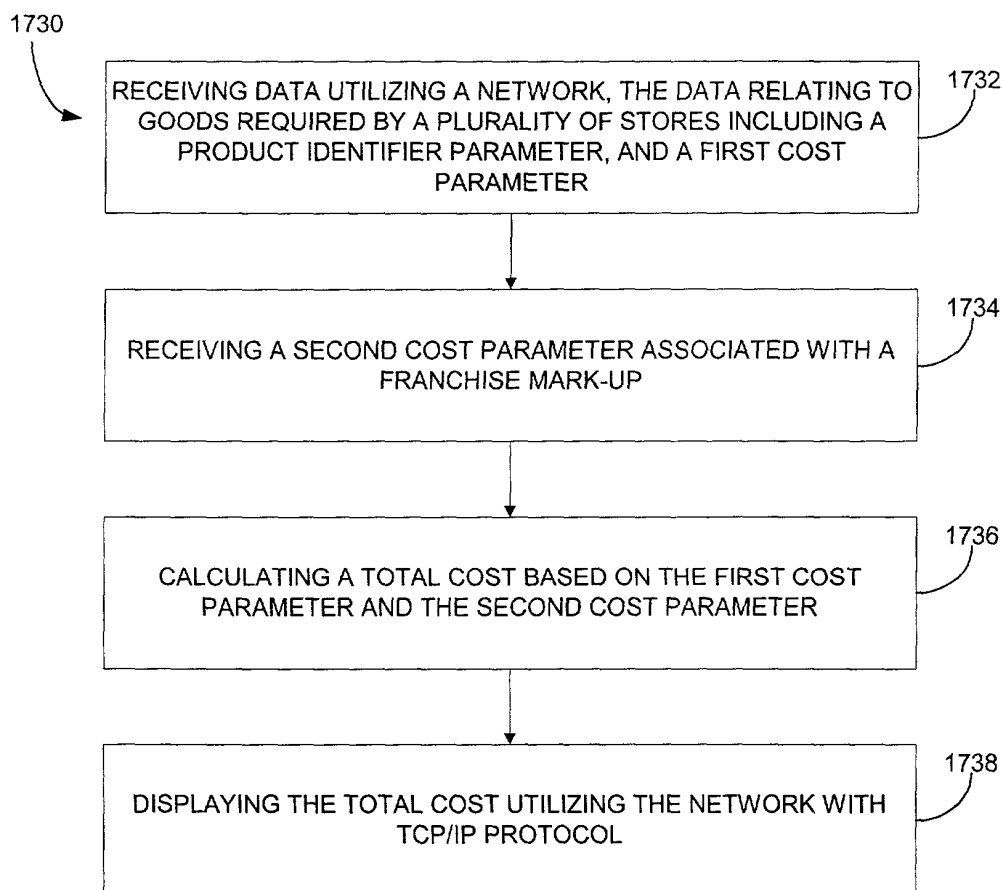


FIG. 17

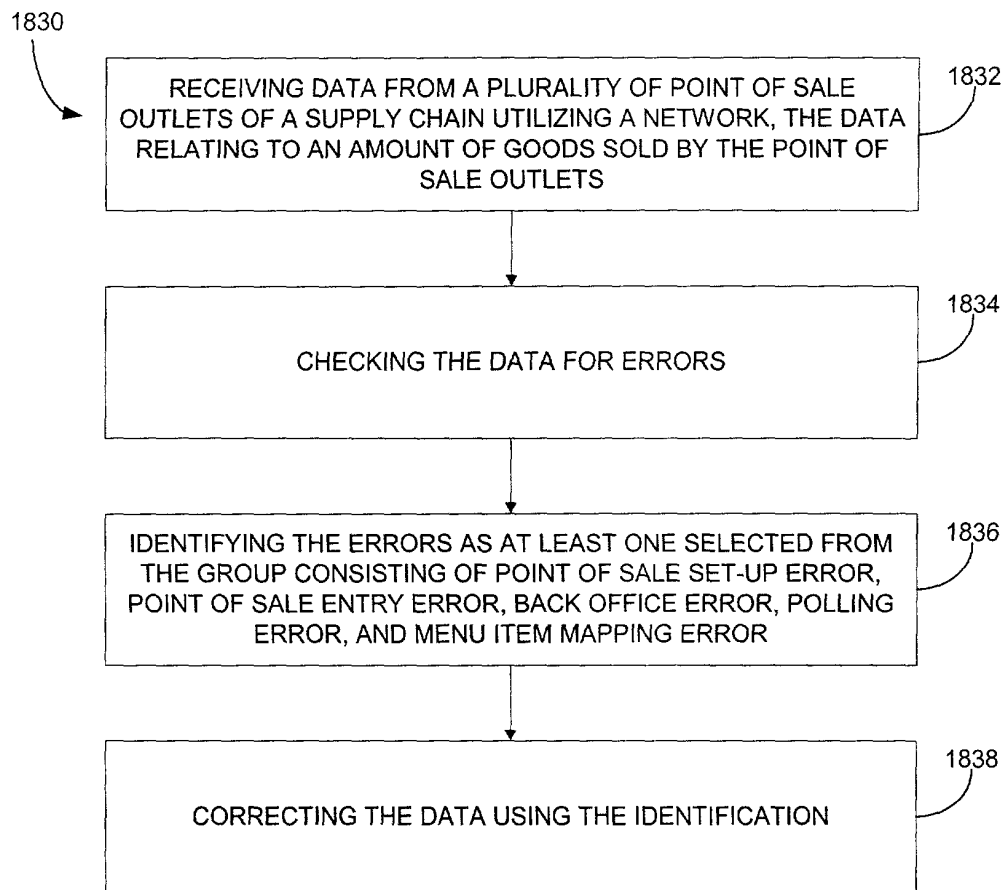


FIG. 18

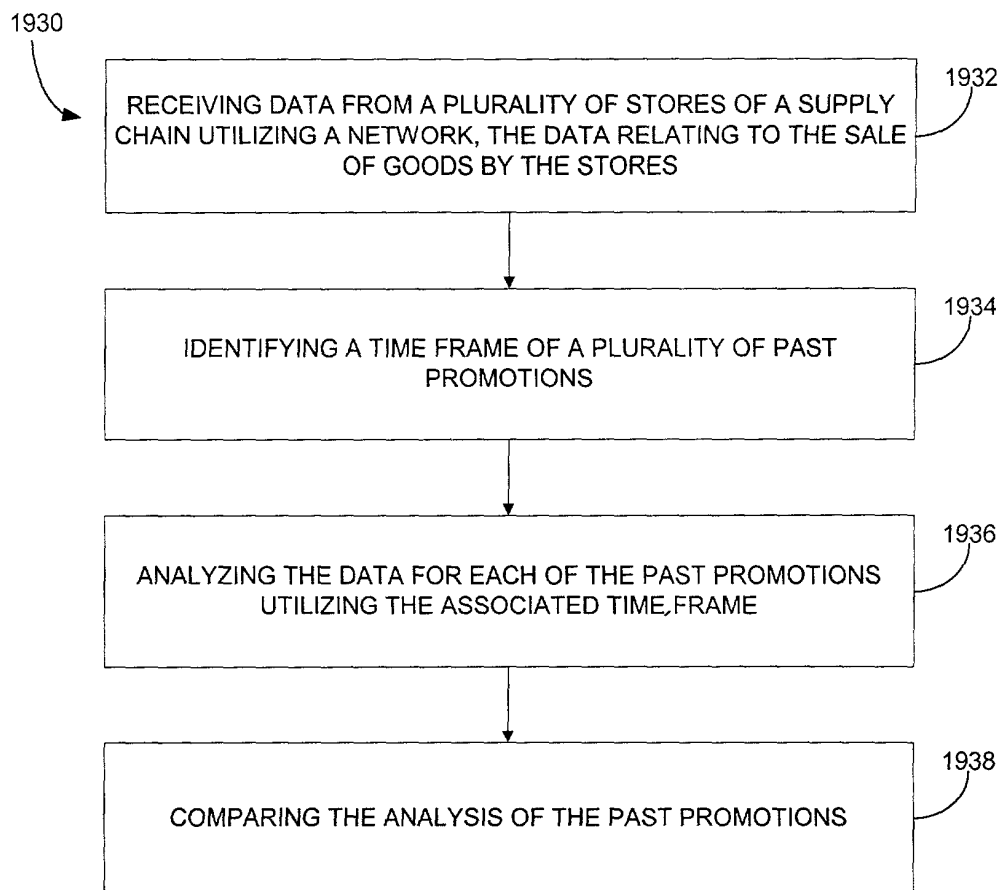


FIG. 19

Downloaded from ascelibrary.org by Seattle University on 06/01/15

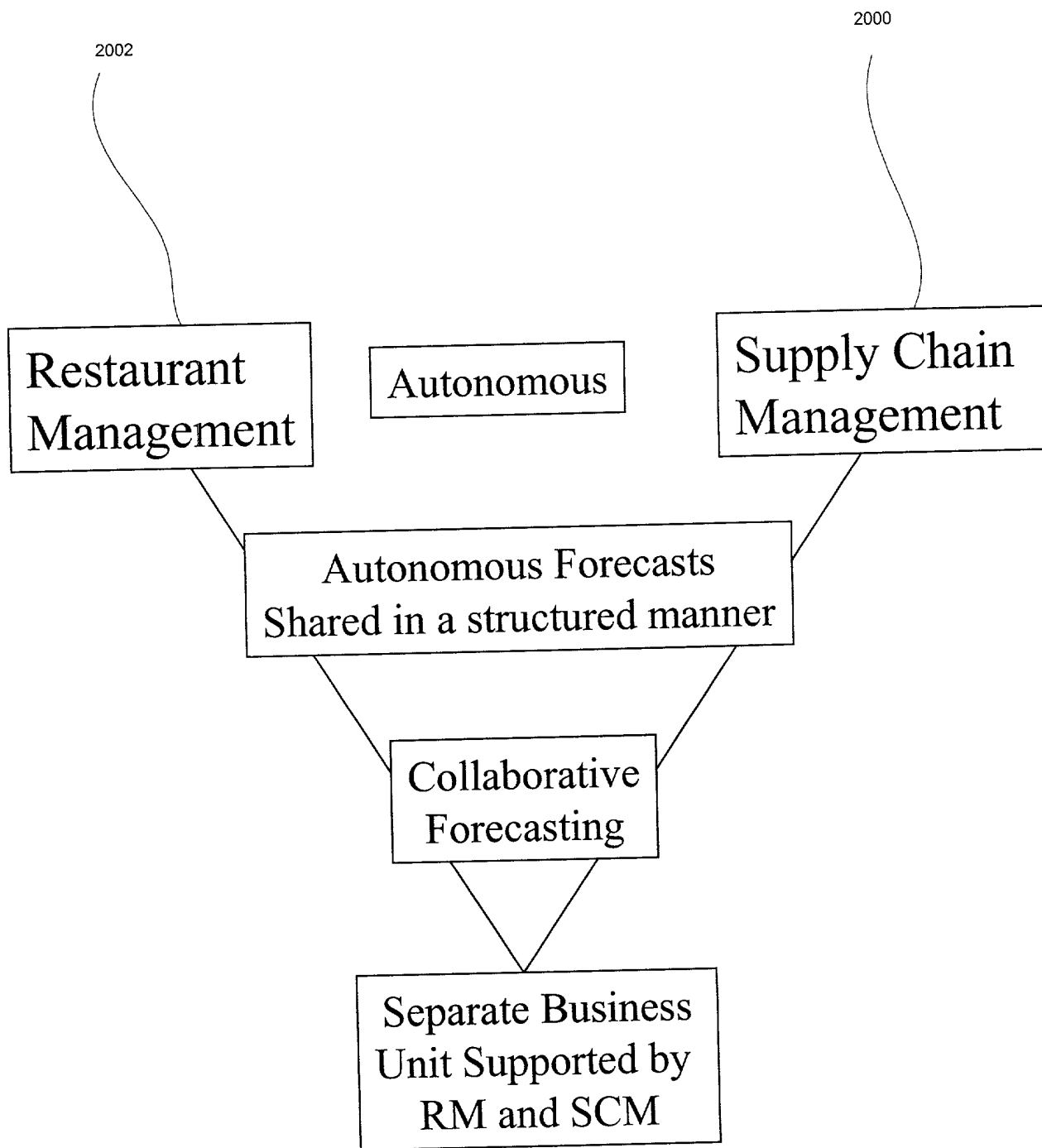
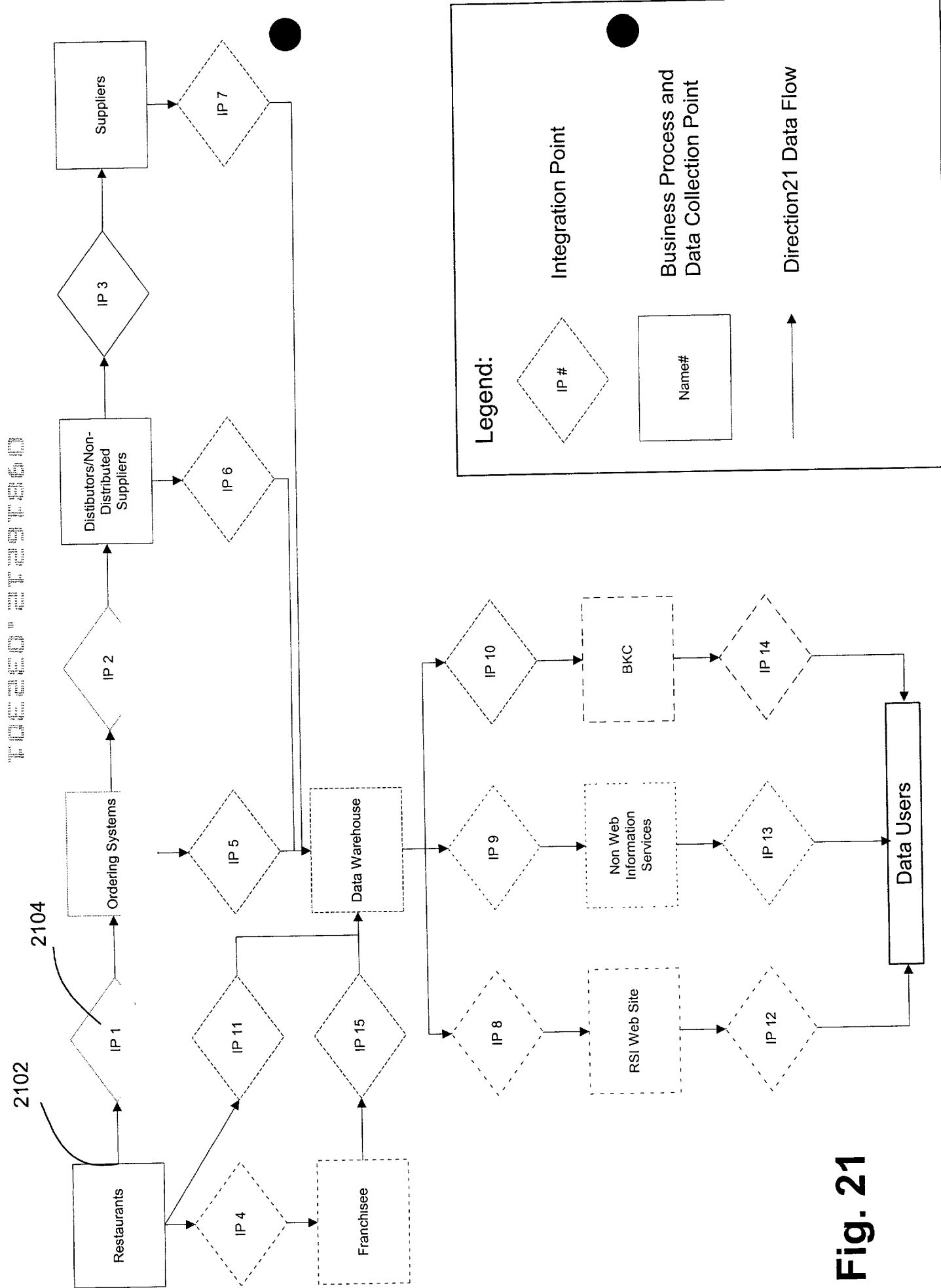


Fig. 20



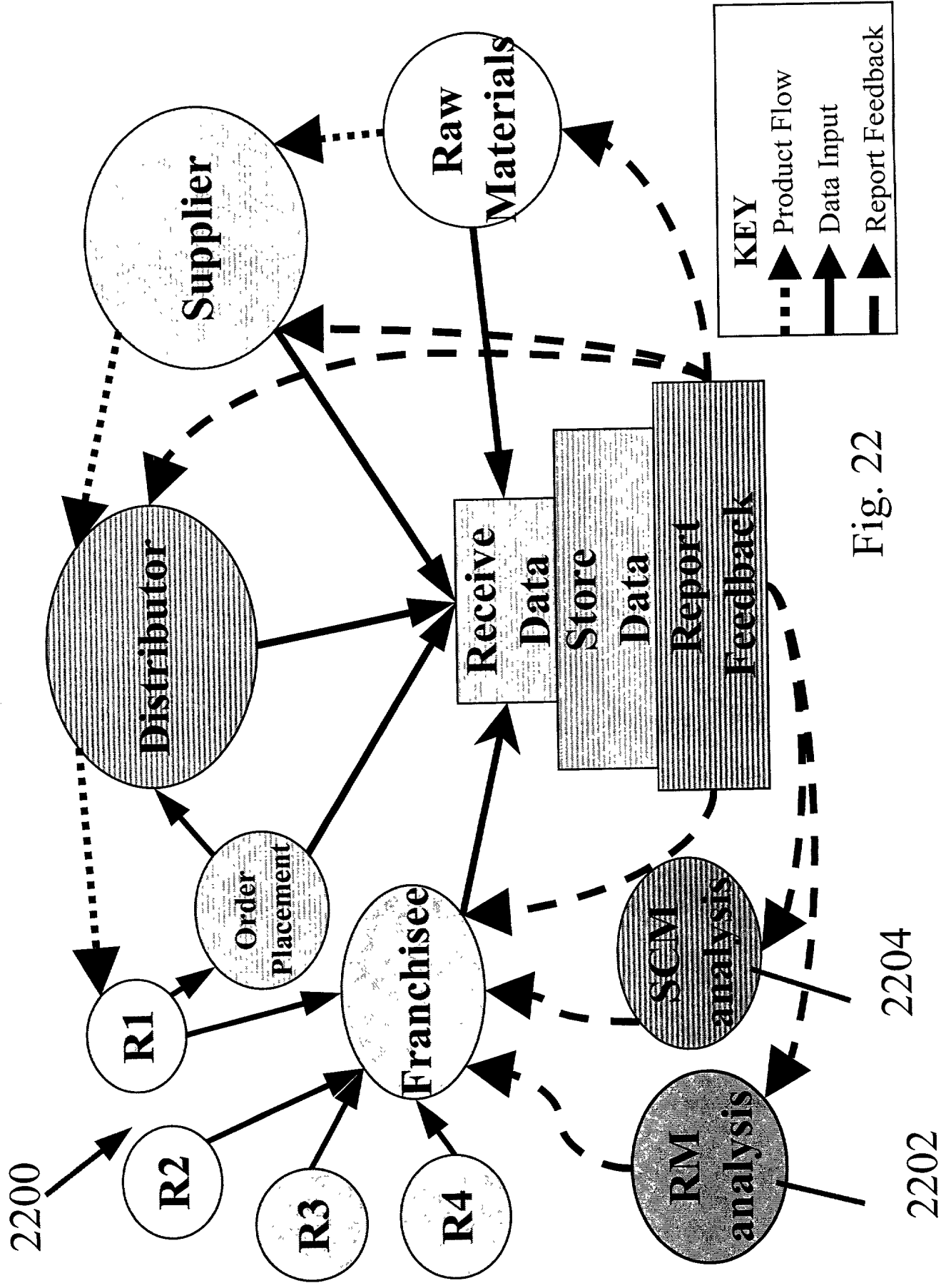


Fig. 22

```
graph TD; 2330[2330] --> 2332[RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA INCLUDING FIRST INFORMATION RELATING TO AN AMOUNT OF PROCESSED PRODUCT DISTRIBUTED TO THE STORES AND SECOND INFORMATION RELATING TO THE SALE OF FINISHED PRODUCT BY THE STORES]; 2332 --> 2334[SENDING THE DATA FROM THE STORES TO A SUPPLY CHAIN MANAGER UTILIZING THE NETWORK]; 2334 --> 2336[DETERMINING A PERCENTAGE OF COST ATTRIBUTABLE TO THE PROCESSED PRODUCT USING THE FIRST INFORMATION AND THE SECOND INFORMATION FOR USE AT THE SUPPLY CHAIN MANAGER];
```

2330

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA INCLUDING FIRST INFORMATION RELATING TO AN AMOUNT OF PROCESSED PRODUCT DISTRIBUTED TO THE STORES AND SECOND INFORMATION RELATING TO THE SALE OF FINISHED PRODUCT BY THE STORES

2332

SENDING THE DATA FROM THE STORES TO A SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

2334

DETERMINING A PERCENTAGE OF COST ATTRIBUTABLE TO THE PROCESSED PRODUCT USING THE FIRST INFORMATION AND THE SECOND INFORMATION FOR USE AT THE SUPPLY CHAIN MANAGER

2336

FIG. 23

FIG. 24

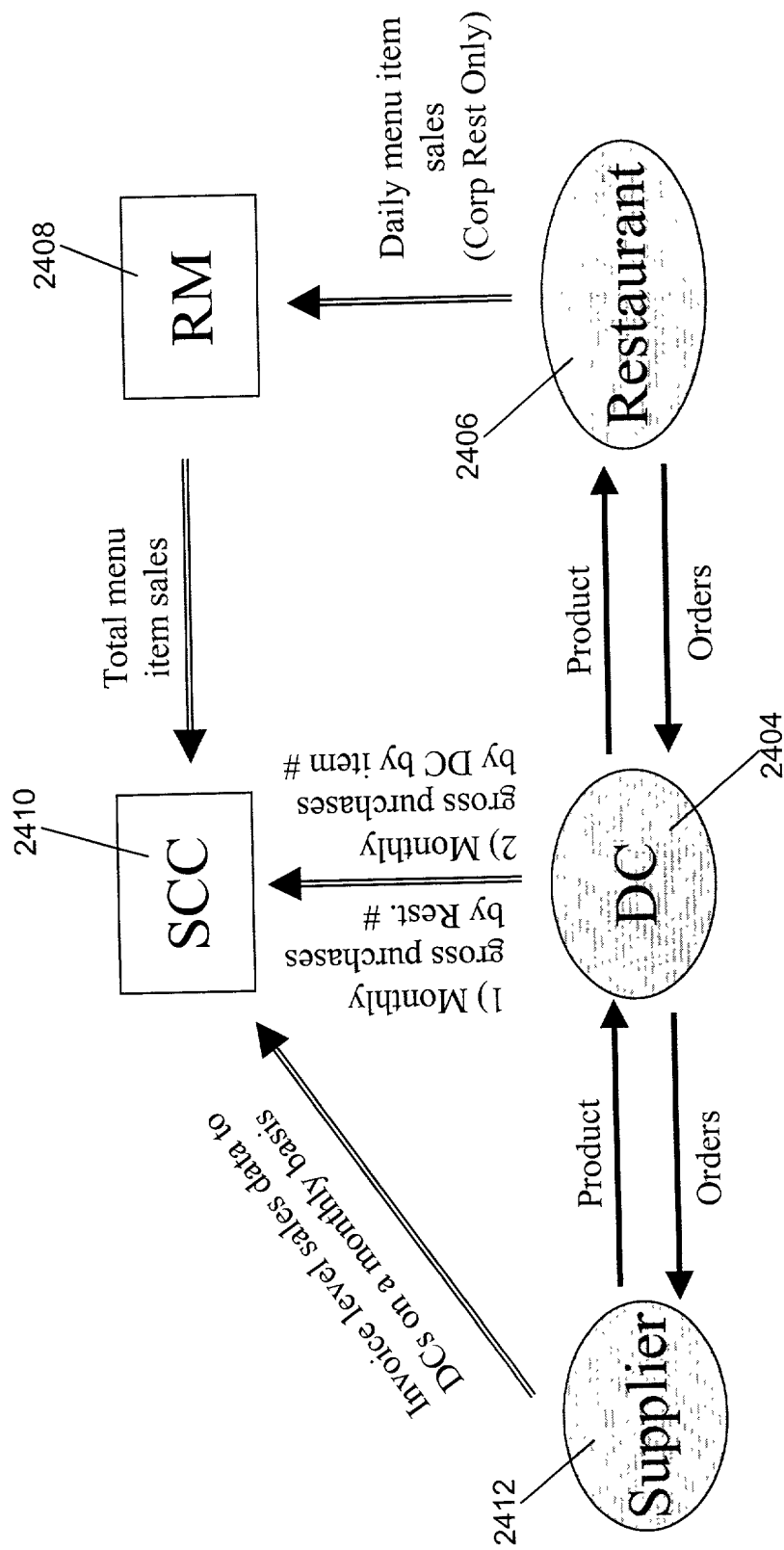


FIG. 25

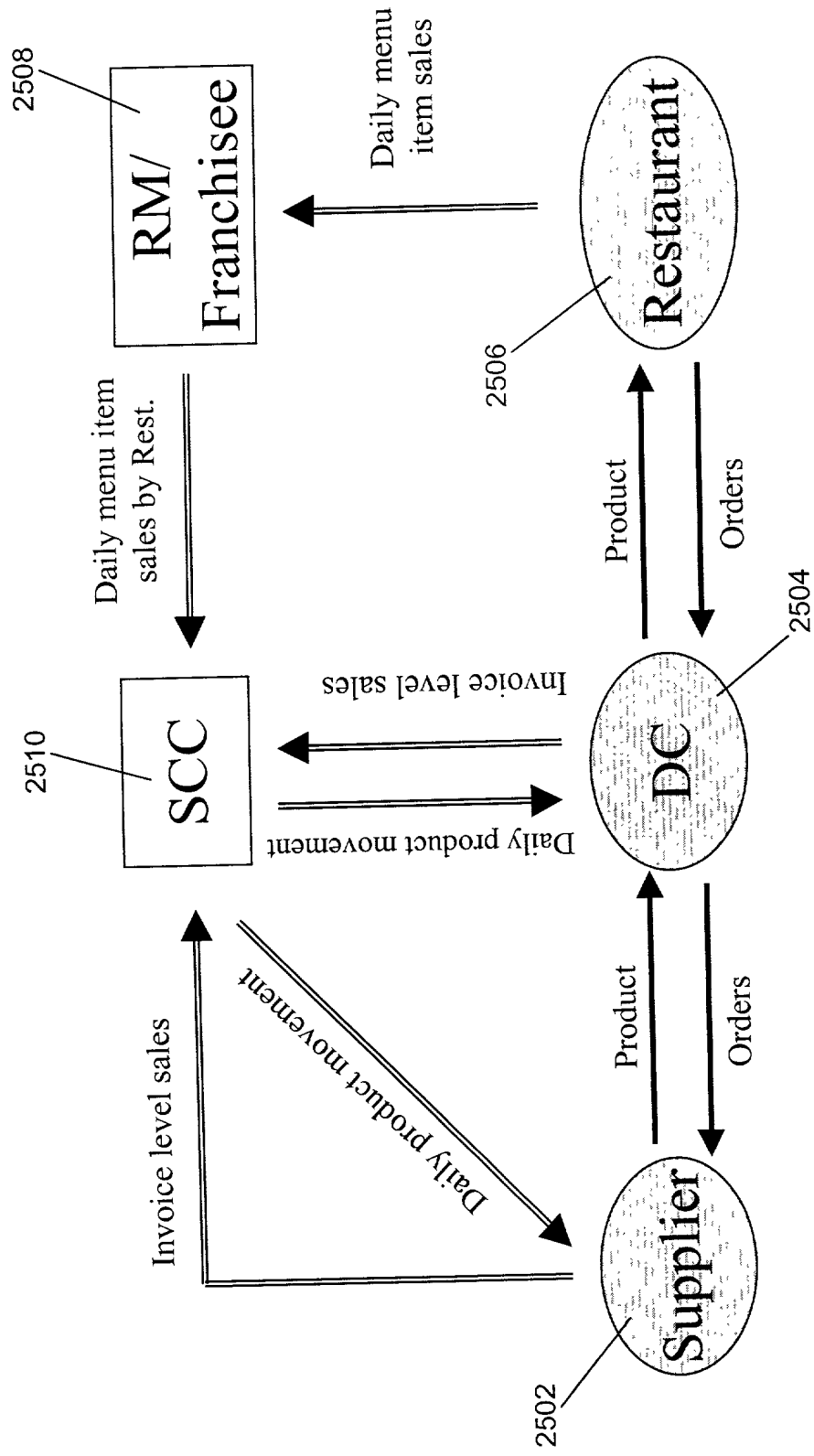


FIG. 26

2600

2602

2604

Sales Forecast Worksheet - System


Week	History						Forecast									
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4
GRP's																
Ntn'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																
Seasonality Index																
Sales History/Forecast Total (\$/store)																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWVM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc...																

2600

2602

2604

FIG. 27

2700 

Promotional Monitor - System & Regional													
		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment	215	211	228	269	32	34	37	37	40	60	46	286
Whopper	WHOPPERS	146	142	148	162	18	20	21	21	23	35	26	165
	WHOPPERS W/CHEESE	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
Whopper Total		12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

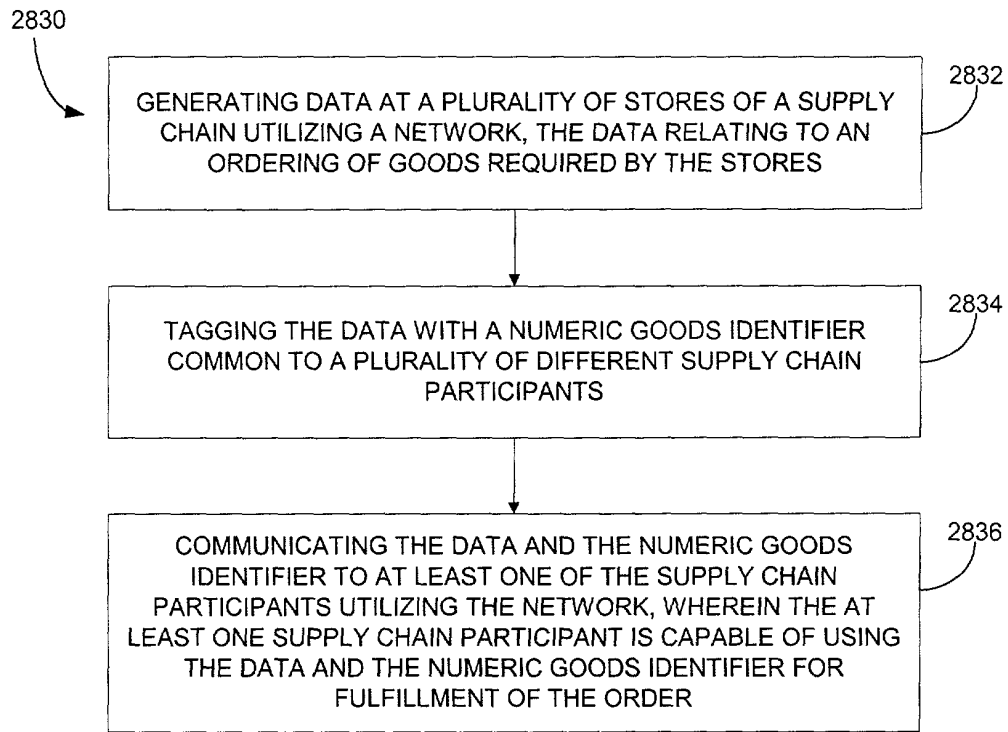


FIG. 28

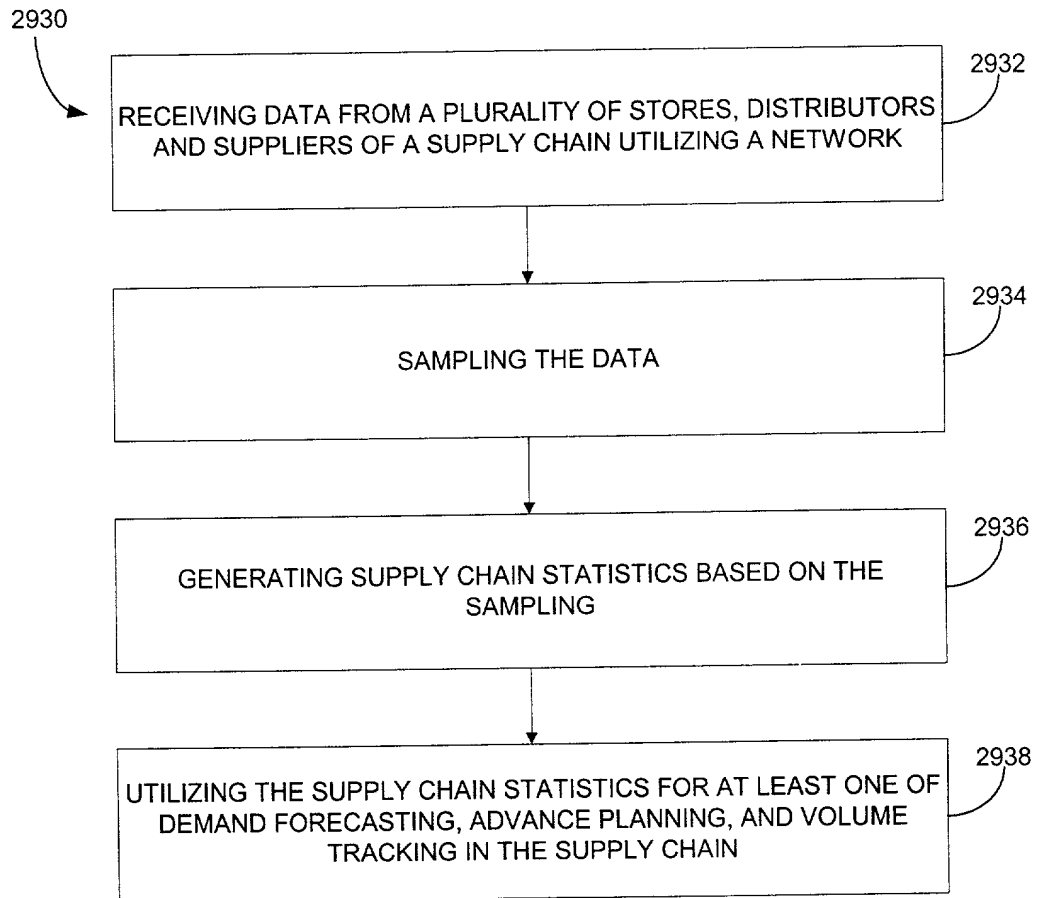


FIG. 29

3000

Distribution Center:	Alliant Topeka
----------------------	----------------

Time Period (Month/Yr):	Jun-00
-------------------------	--------

Delivery Order Fill Rate

Total Cases Ordered:	65712
----------------------	-------

3002

Operations:	Cases:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
	Percent	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%
		154	68	62	284		568

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate:	97.52%
---------------------------	--------

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

3100

Alliant - Monthly DC Data Feed Performance August 2000 Mock Report

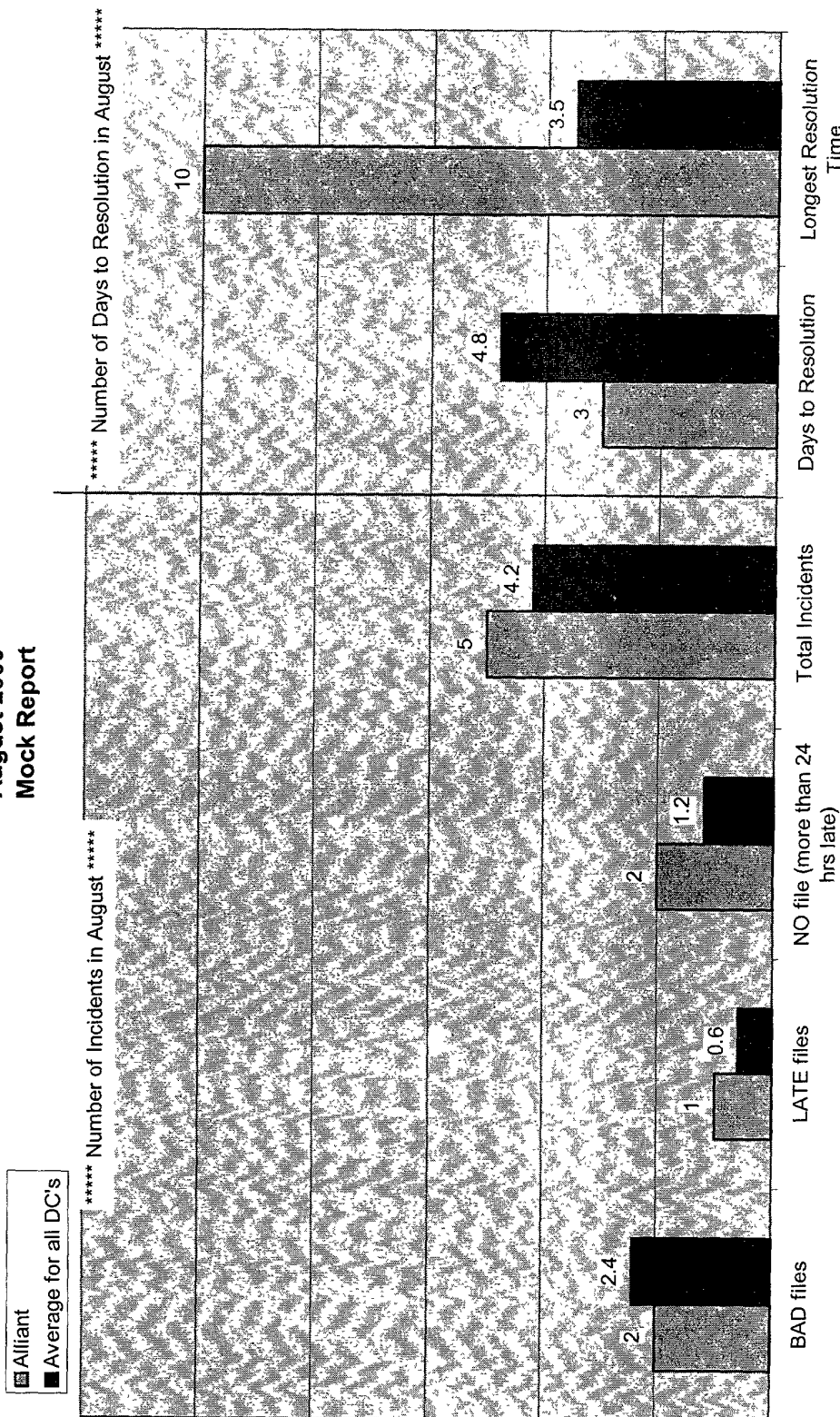


FIG. 31

3200



Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%	90.06%	
Alliant-Topeka			
Alliant Wixom	99.05%	95.71%	
King-Atlanta	99.34%	92.91%	78.70%
King-Jacksonville	98.85%	96.56%	80.90%
King-Louisville	99.78%	94.53%	86.98%
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England	99.68%		79.83%
MBM Fullerton	99.13%	94.15%	#DIV/0!
MBM Louisville	99.51%	92.88%	#DIV/0!
MBM Orlando	99.76%	93.60%	#DIV/0!
MBM Rocky Mount	99.13%	92.46%	
McCabe's	99.80%	99.72%	96.84%
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.	99.60%	96.04%	85.37%
PFD Supply	99.16%	90.79%	80.12%
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%	97.79%	
Reinhart-Cedar Rapids	99.05%	98.65%	
Reinhart-Oak Creek	99.31%	93.69%	
Reinhart-Rogers	99.50%	85.49%	
Restaurants NW	99.03%	99.07%	80.47%
Shamrock Commerce City	99.54%	94.88%	85.13%
Shamrock Phoenix	98.81%	93.88%	
Sygma Harrisburg	99.69%		82.88%
Sygma Stockton	99.69%		
Sysco	99.68%	100.00%	82.47%

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min
Didn't meet BK Min

FIG. 32

FIG. 33

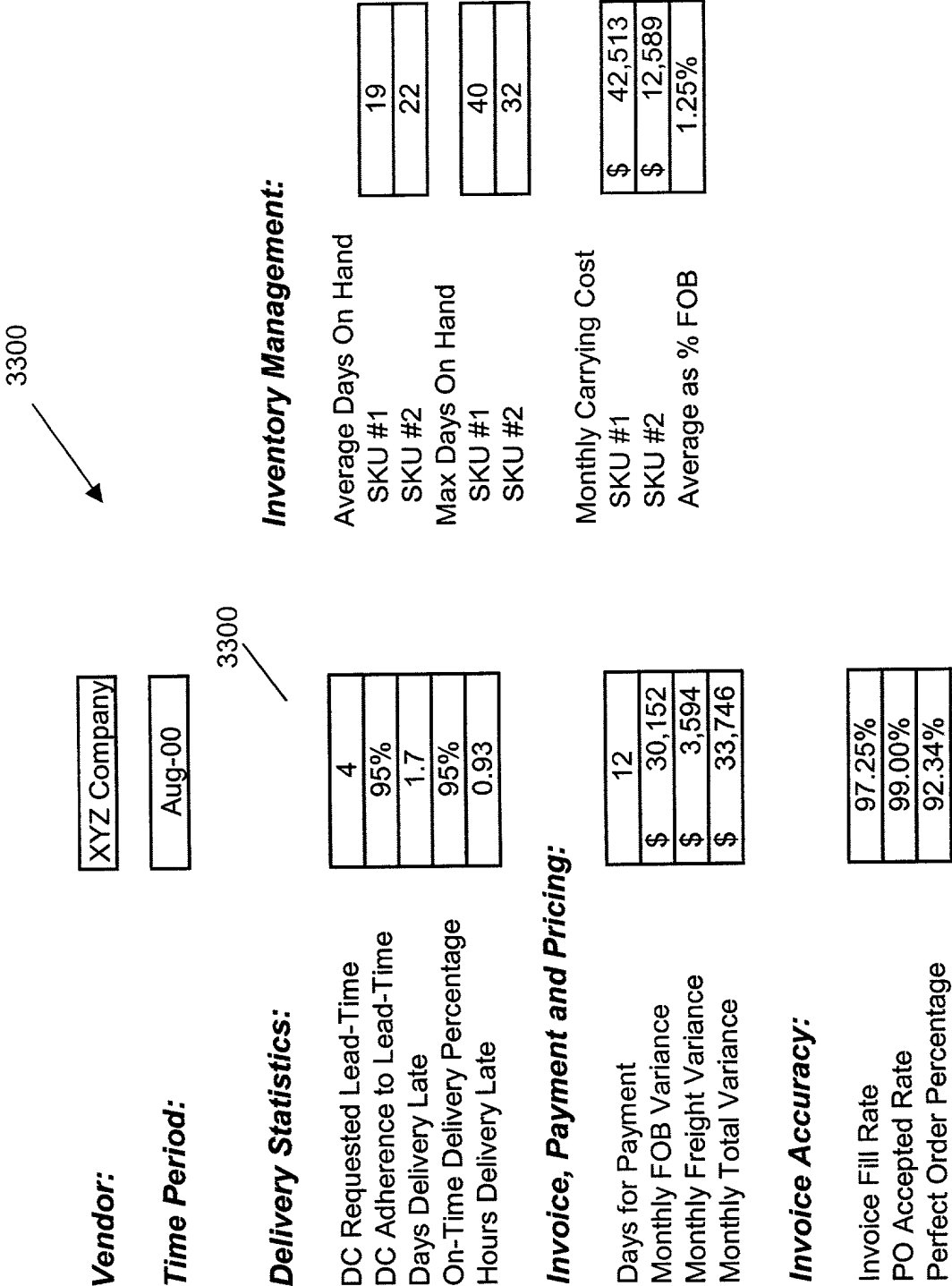


FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400

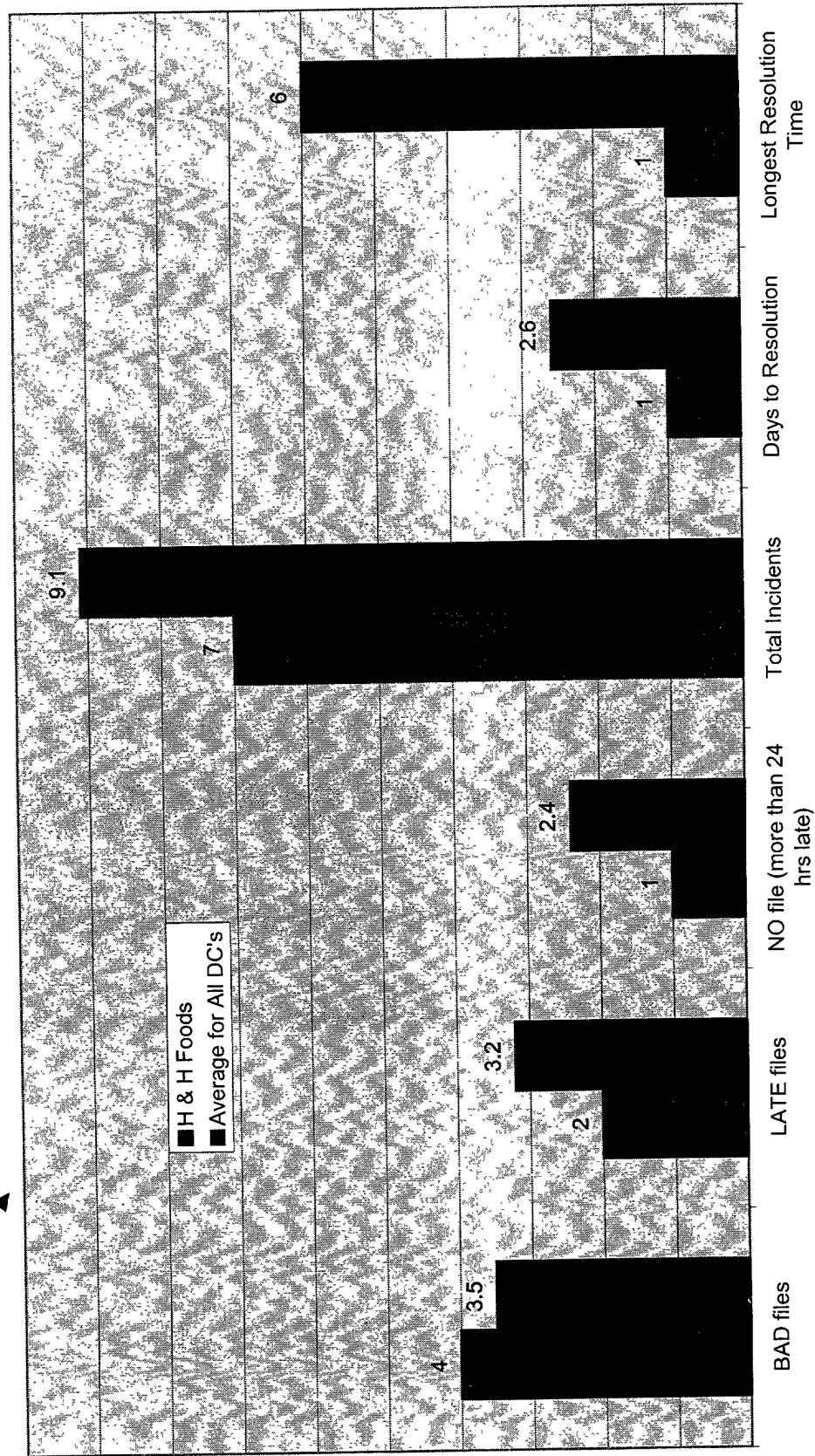


FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES	\$1,904		2.33%
COMARK INSTRUMENTS, INC.	\$2,831		
WHITEFORD FOODS, INC.	\$0	97.3%	2.41%
LEPAGE BAKERY / COUNTRY KITCHEN	\$5,700		
NCR-SYSTEM MEDIA	\$0	92.1%	2.16%
SIGNATURE MEATS GROUP	\$0		1.94%
SCHWEBEL'S BAKING CO	\$0	95.1%	3.150%
MAUI CUP	\$0		
MIRA PLASTICS	\$0		3.125%
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.	\$0		1.46%
FORT JAMES OPERATING COMPANY	\$0	98.6%	2.190%
FRESH ADVANTAGE, KC			
SILVER KING - MN - CORP	\$0		
TYSON FOODS	\$0		
READY ACCESS			2.44%
GEORGIA PACIFIC TISSUE		94.8%	2.51%
CLOUGHERTY PACKING		93.4%	
BEVERAGE - AIR	\$0		2.08%
COMPONENT HARDWARE GROUP, INC.	\$0		
COCA - COLA USA	\$1,909	93.5%	1.55%
TOASTMASTER	\$0	96.3%	2.20%
GRANT-COUNTY FOODS	\$0		1.04%
FRESH EXPRESS	\$0		
TAYLOR FARMS	\$0		
MODULAR DISPENSING SYSTEM	\$0		
CENTURY PRODUCTS, LLC	\$3,428		
ROSE PACKING COMPANY		93.3%	2.98%

Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
\$5,000.00	92.00%	3.00%
RSI Min		

OK
Didn't meet RSI Min.

3600



Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance									
Good/(Bad)		0.59	0.30						
Total Dollar Purchases (in Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance									
Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items.
/2 Based on FY 99 Sales Volumes

FIG. 36

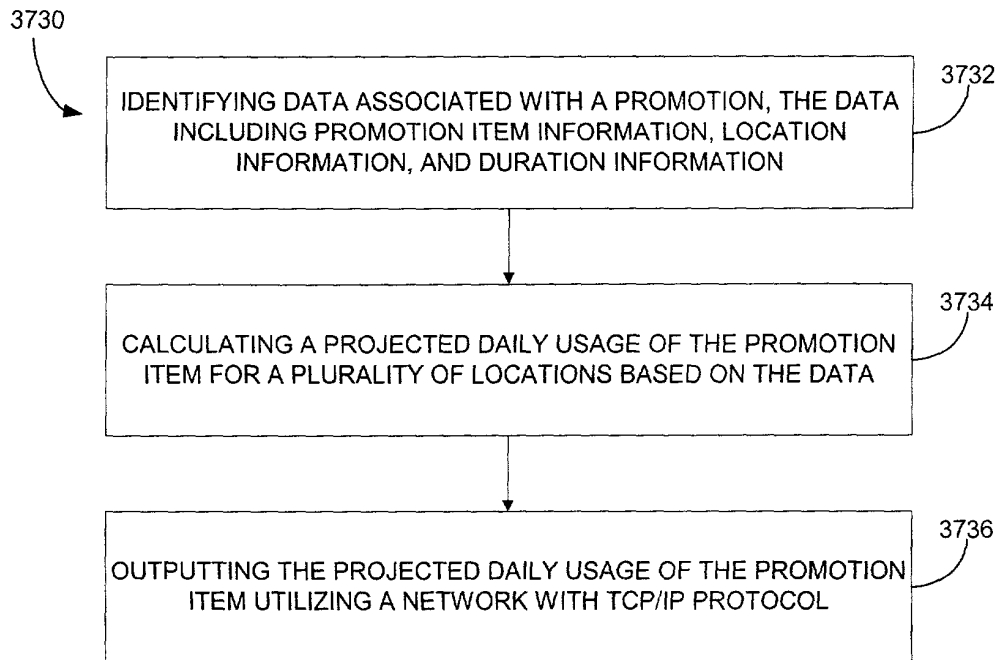


FIG. 37

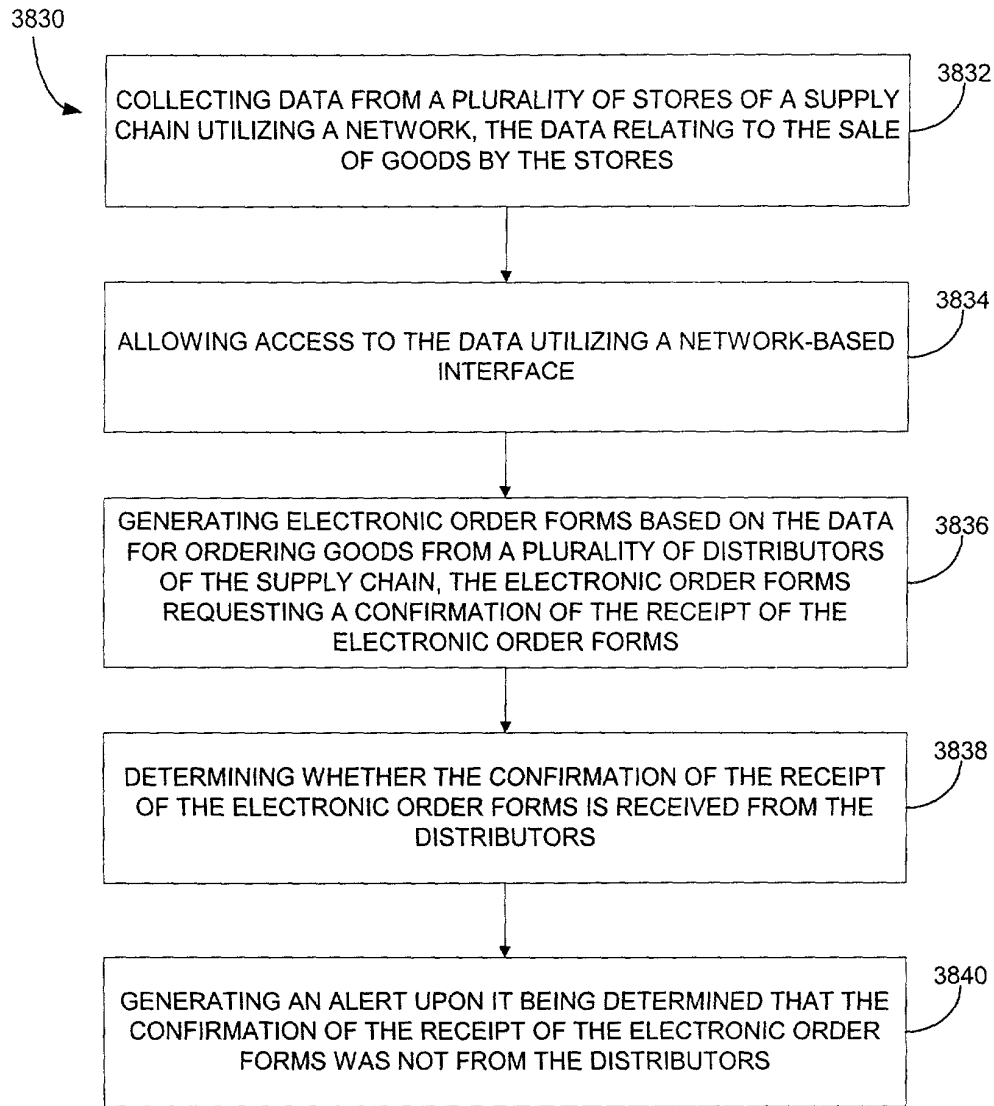


FIG. 38

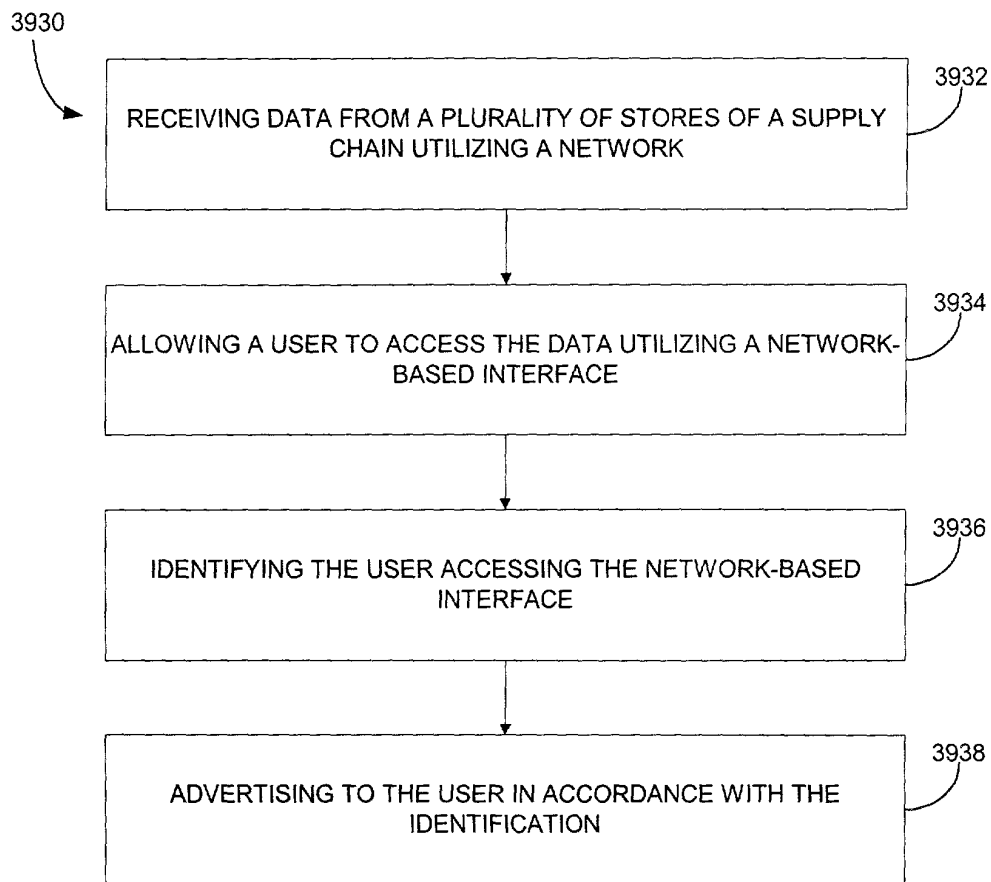


FIG. 39

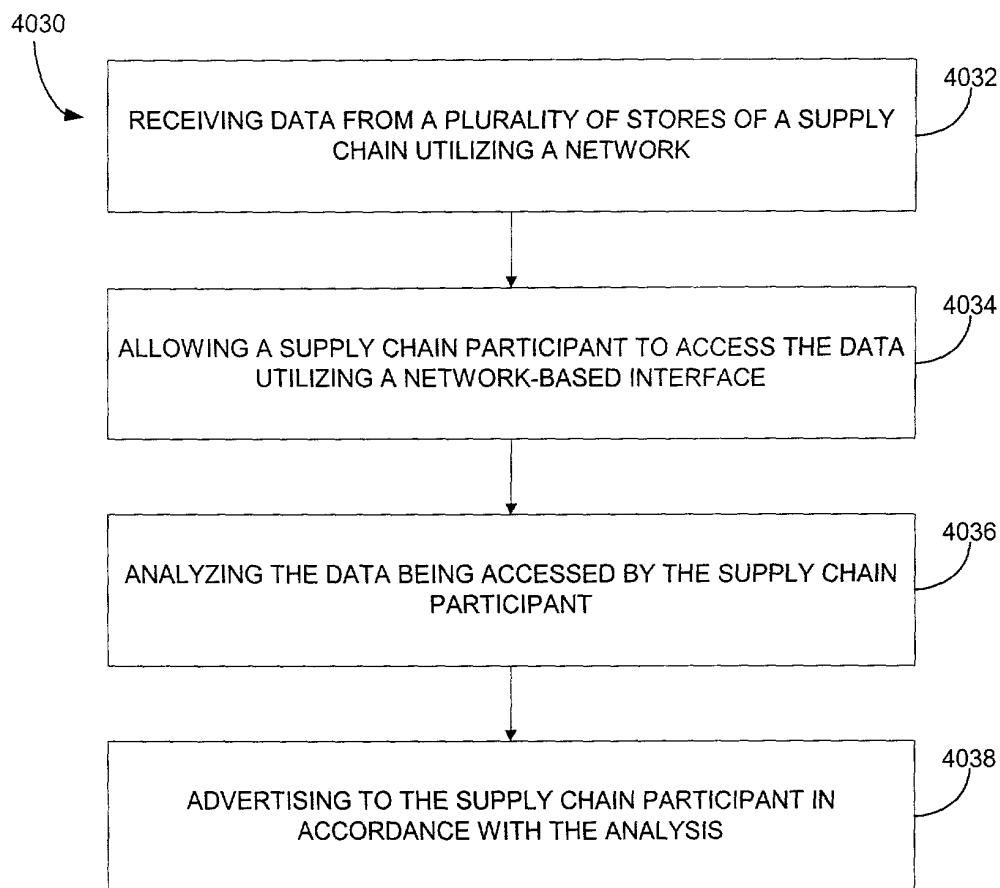


FIG. 40

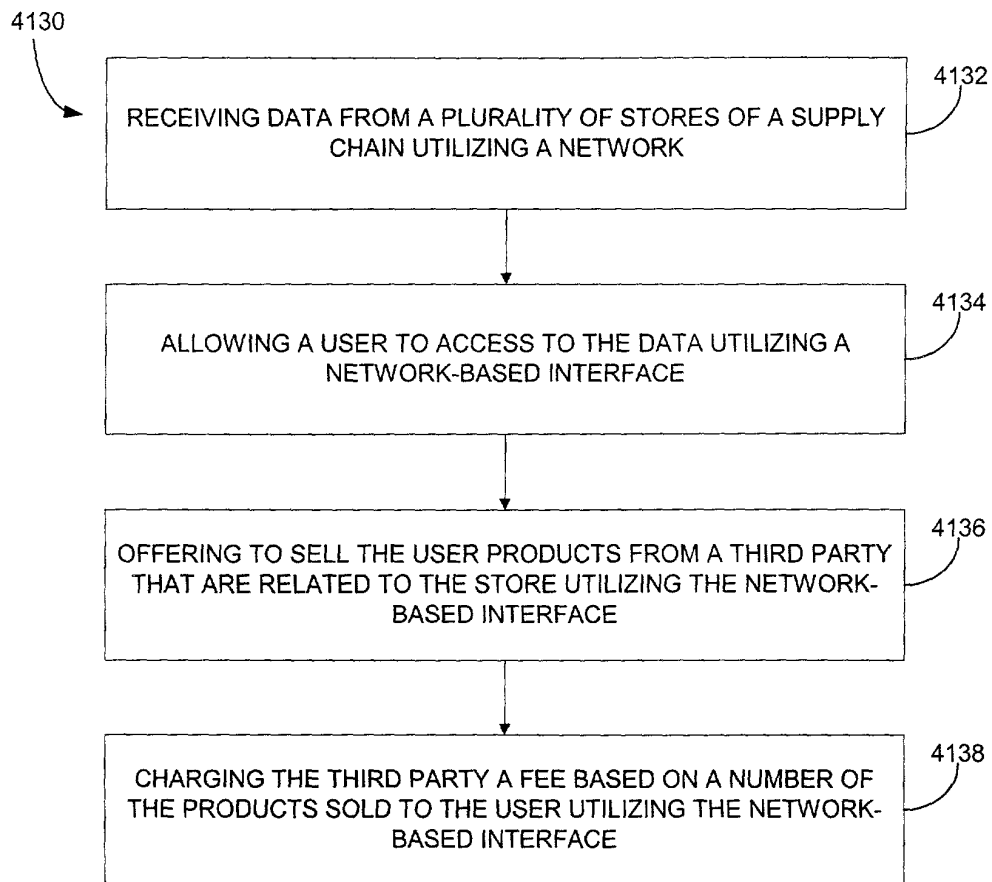


FIG. 41

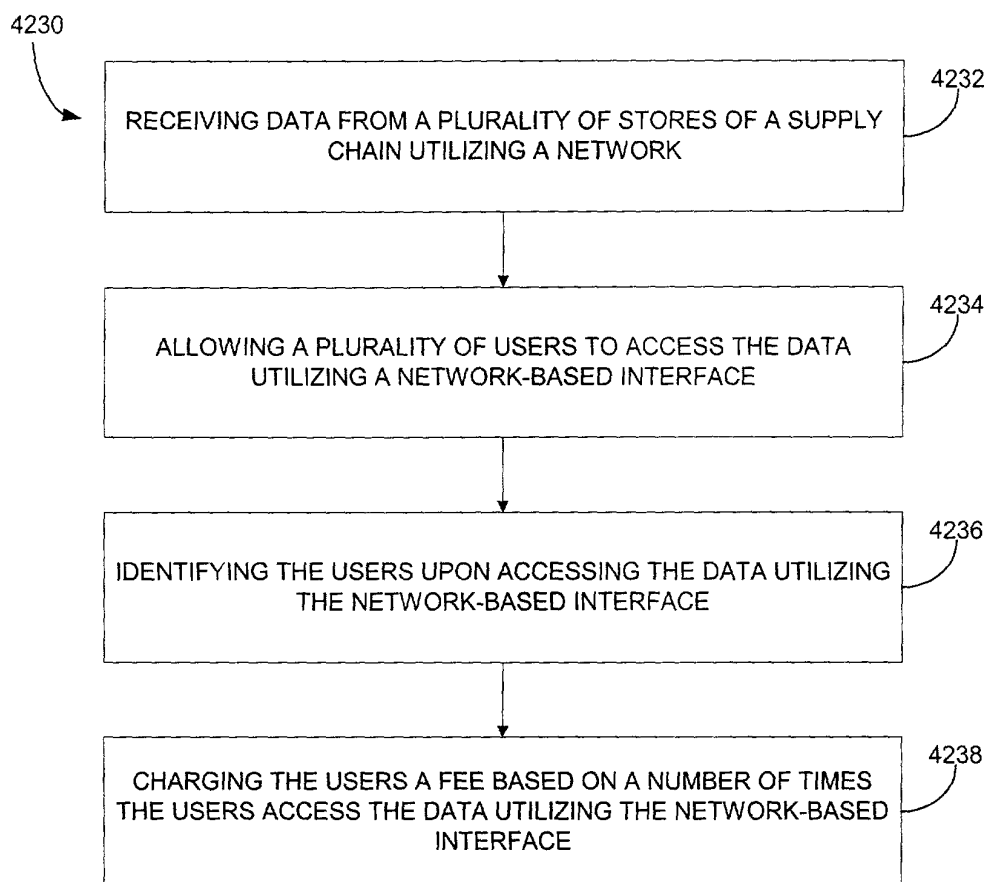


FIG. 42

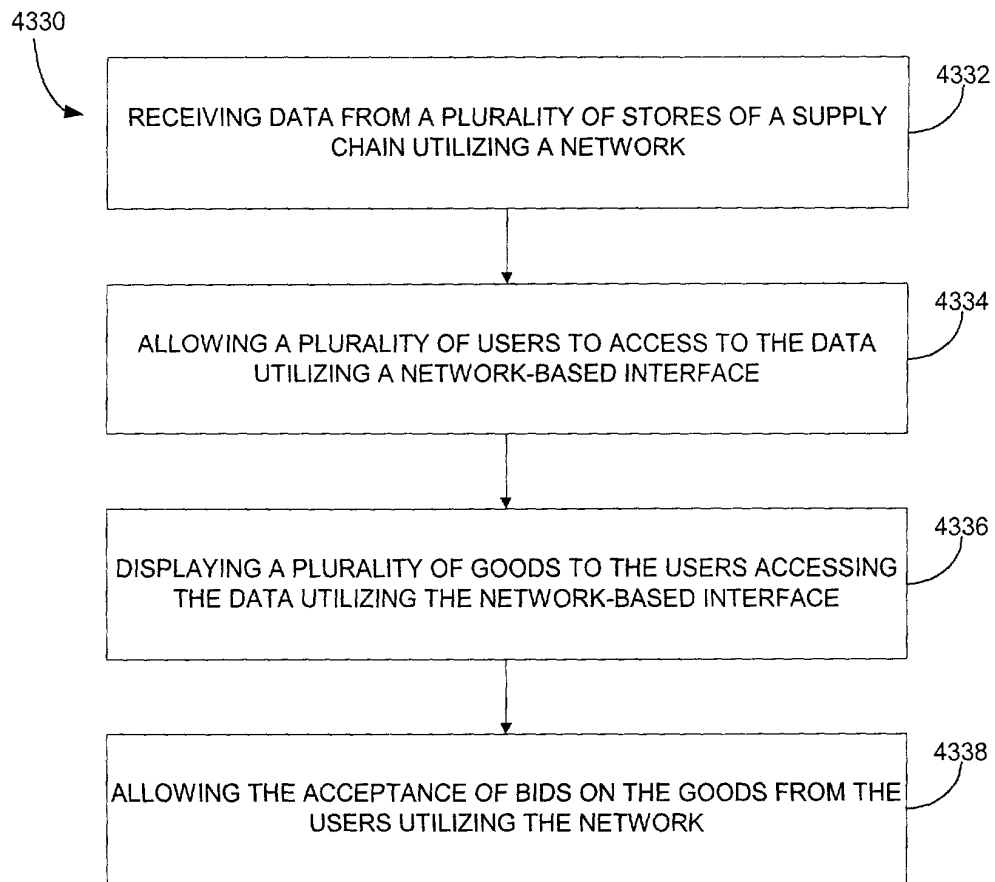


FIG. 43A

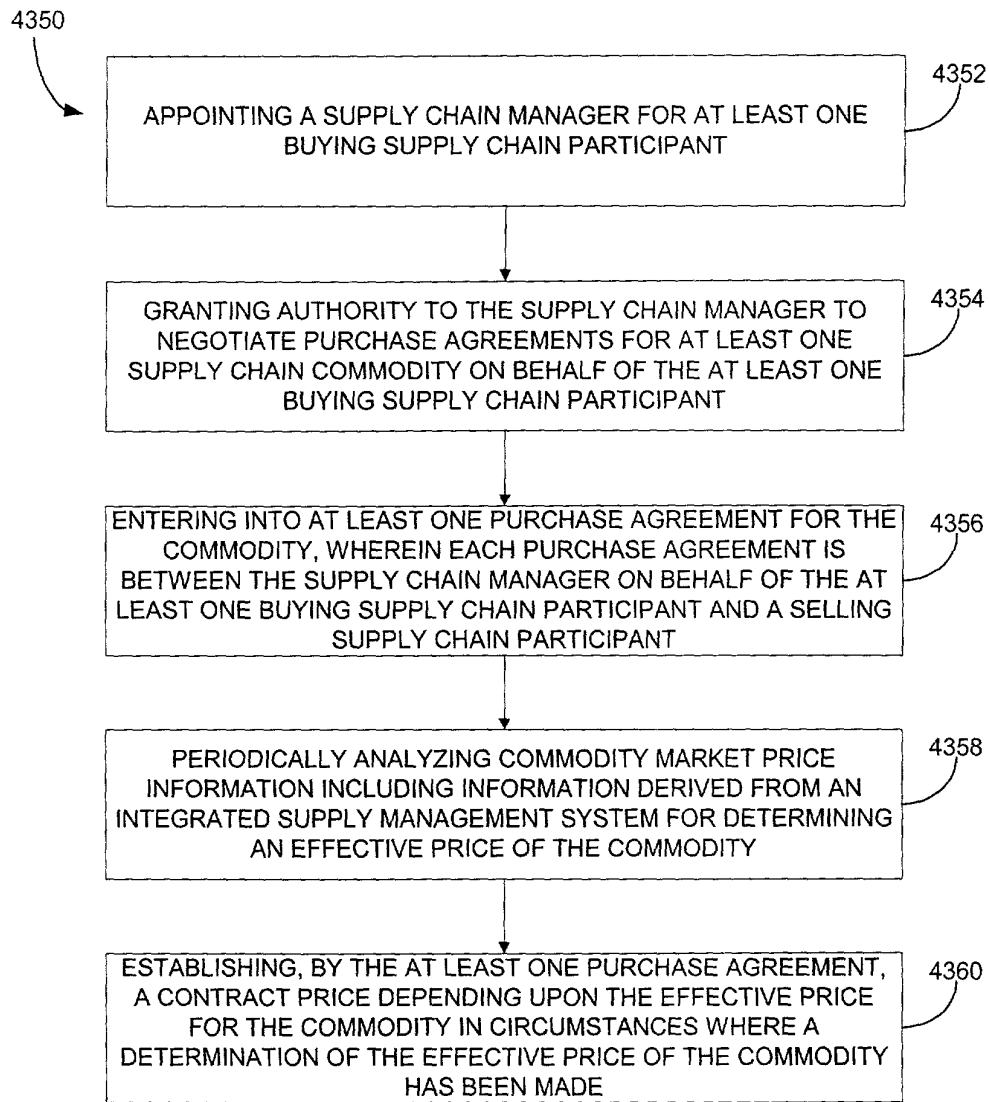


FIG. 43B

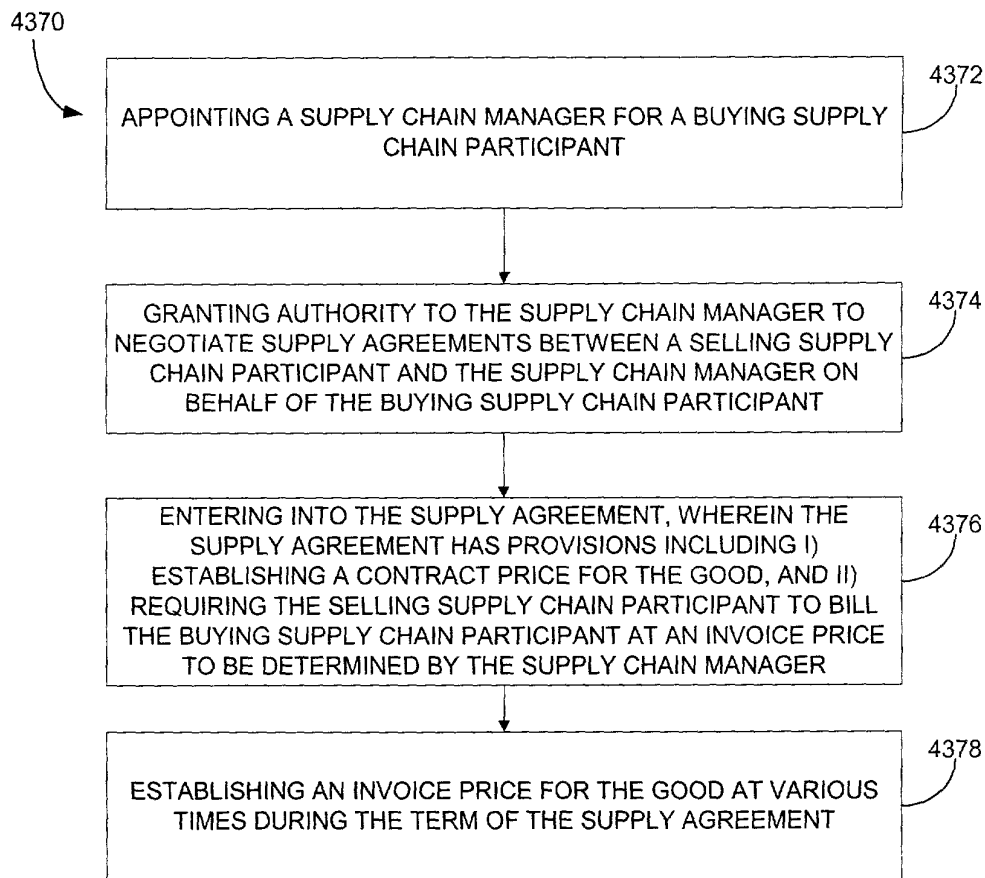


FIG. 43C

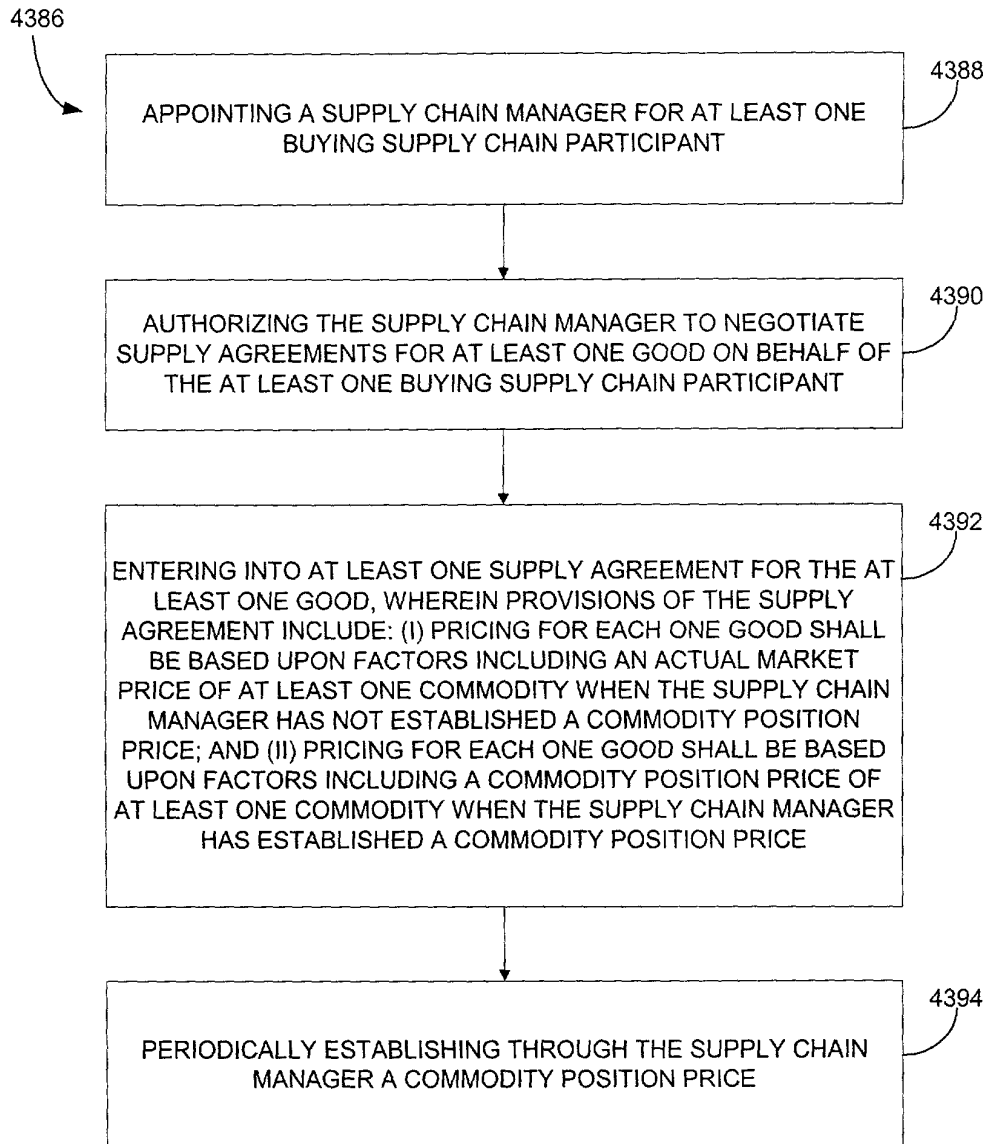


FIG. 43D

FIG. 44

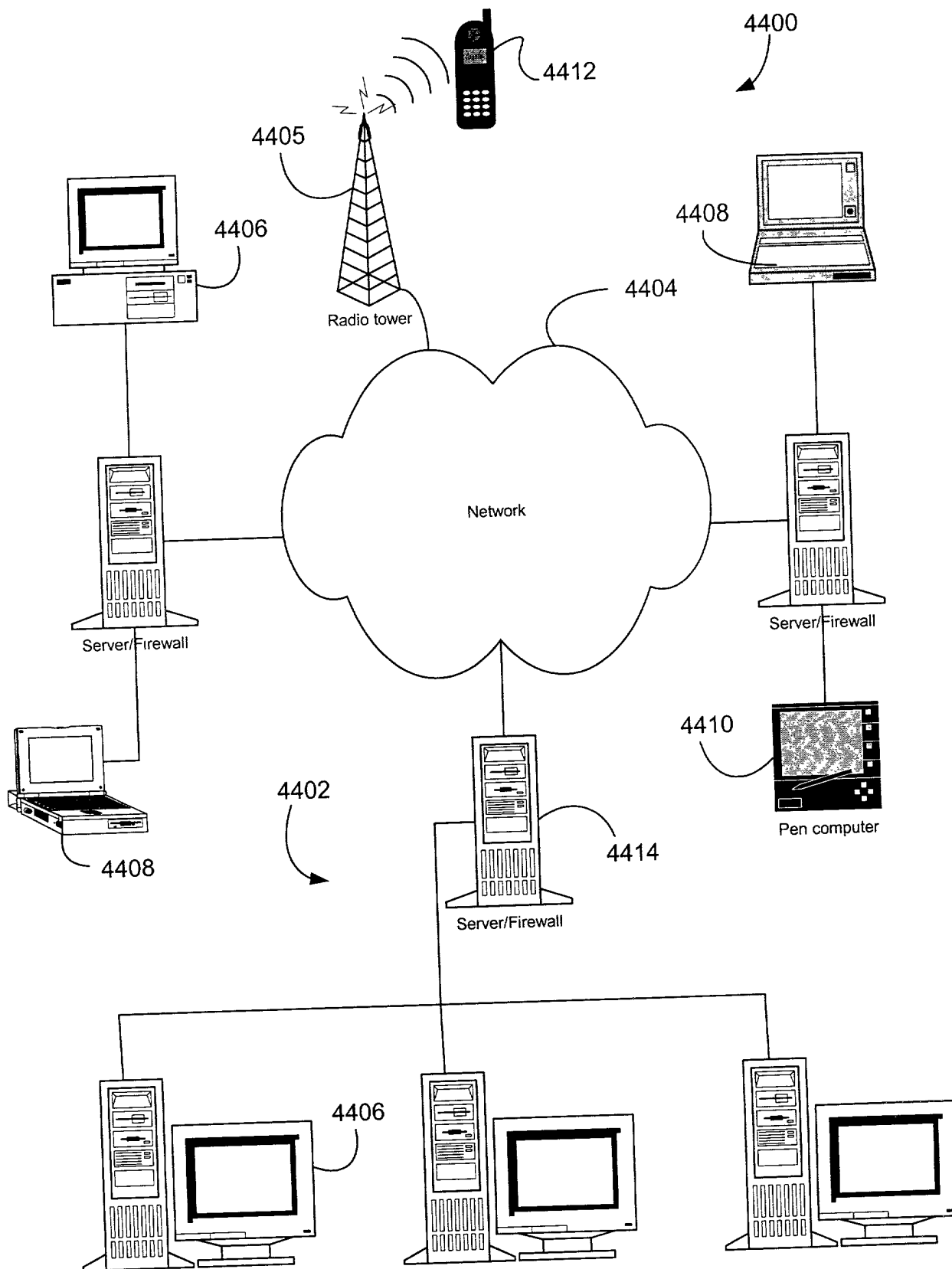


FIG. 44

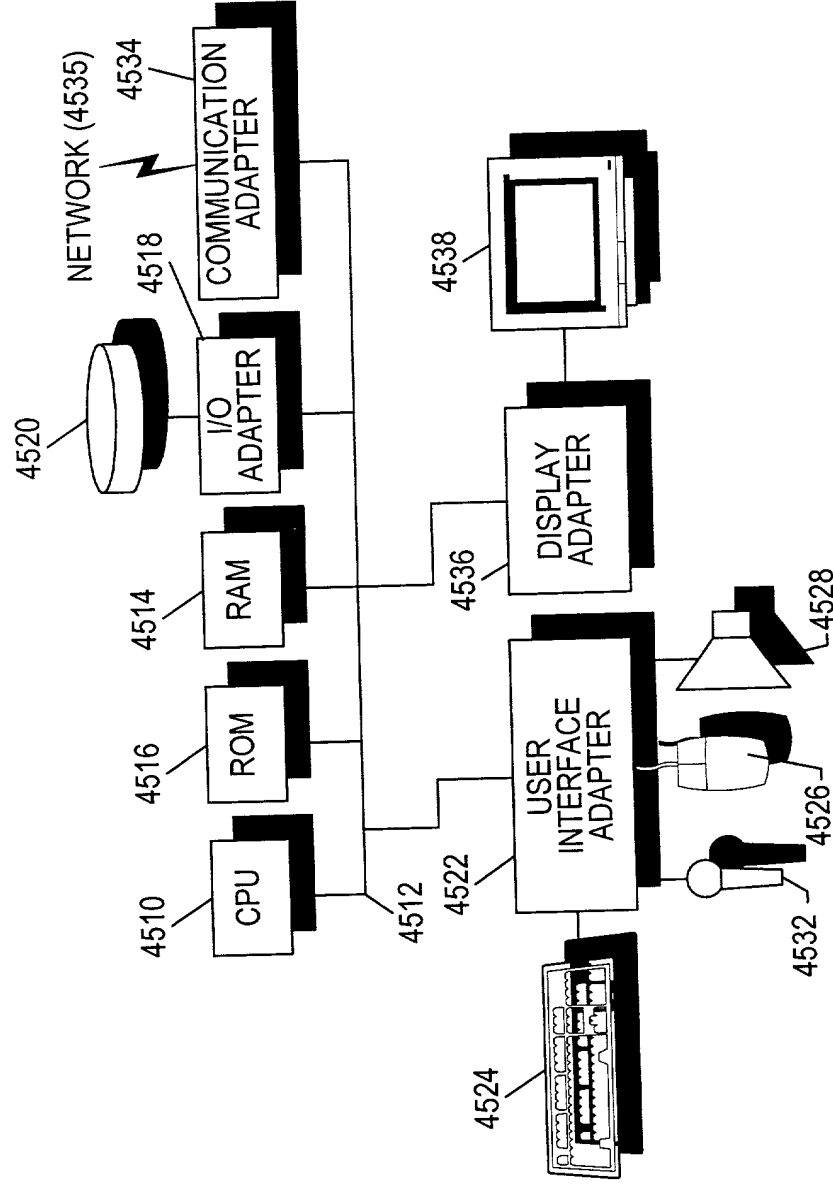


FIG. 45

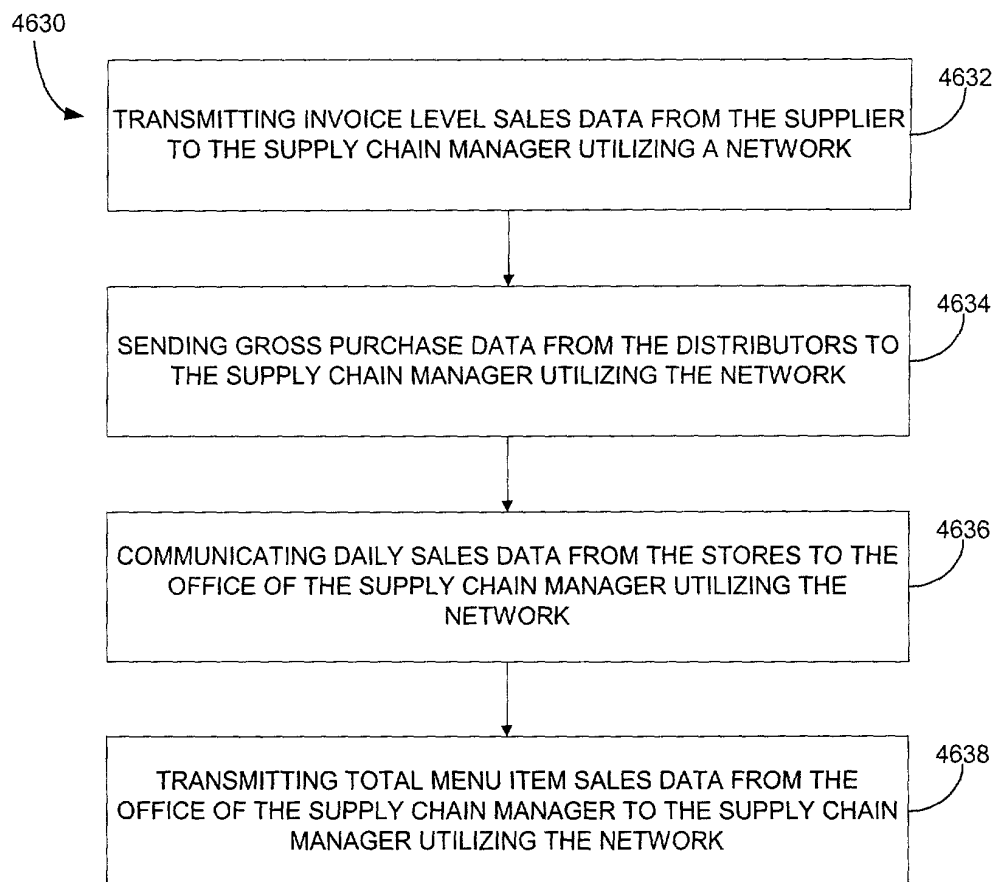


FIG. 46

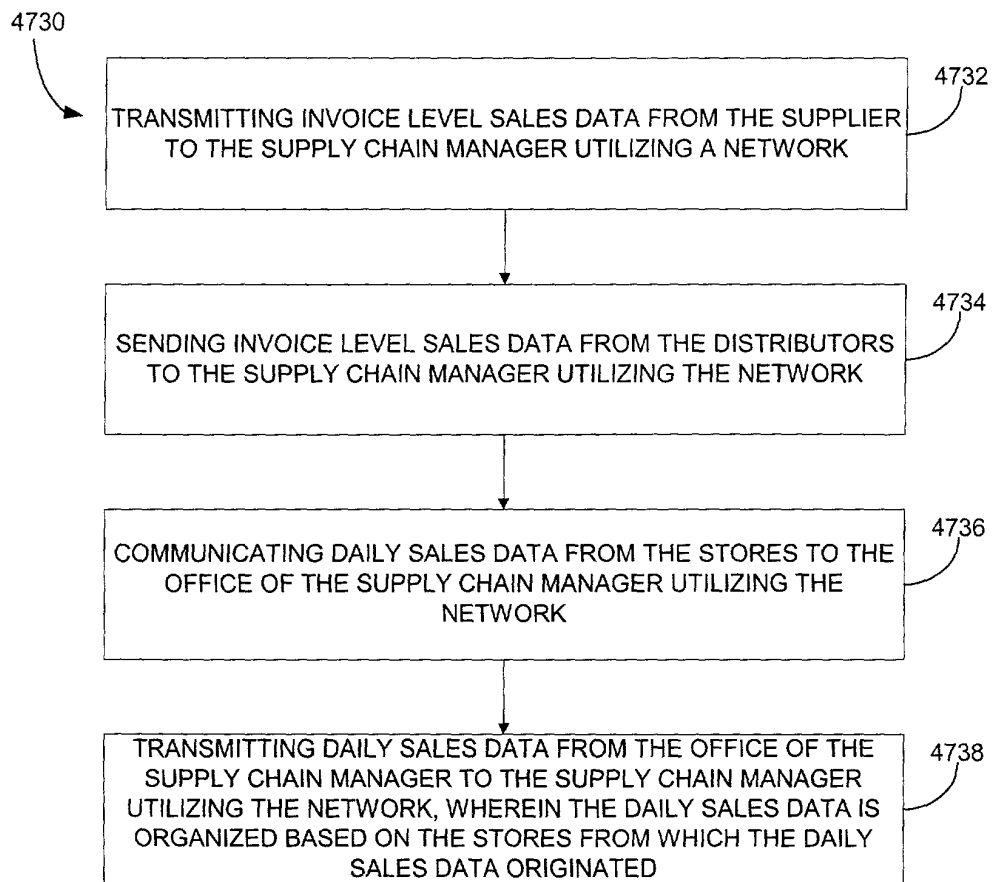


FIG. 47

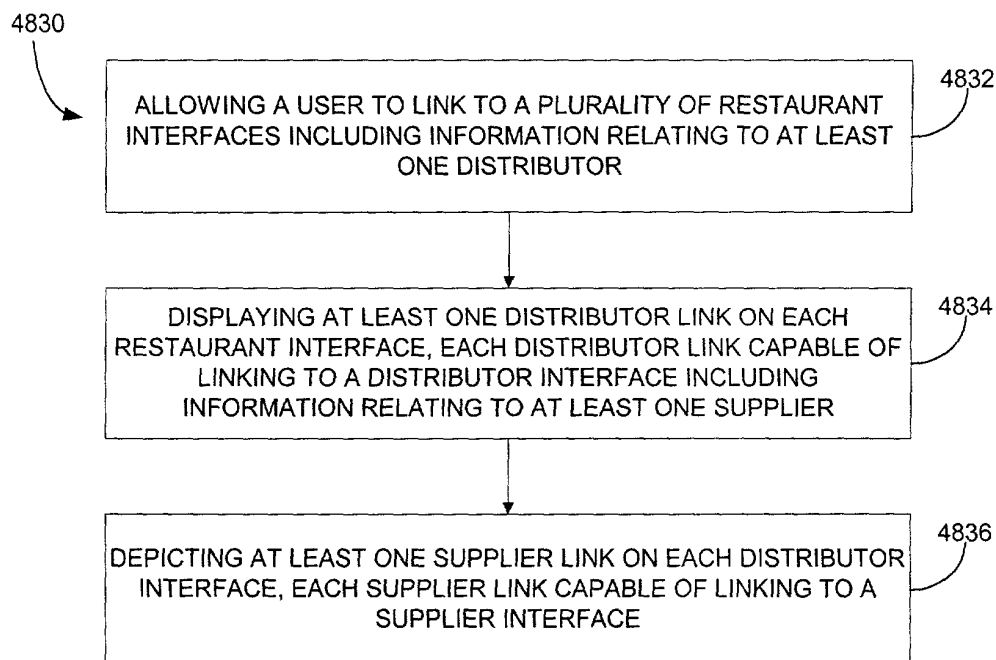


FIG. 48

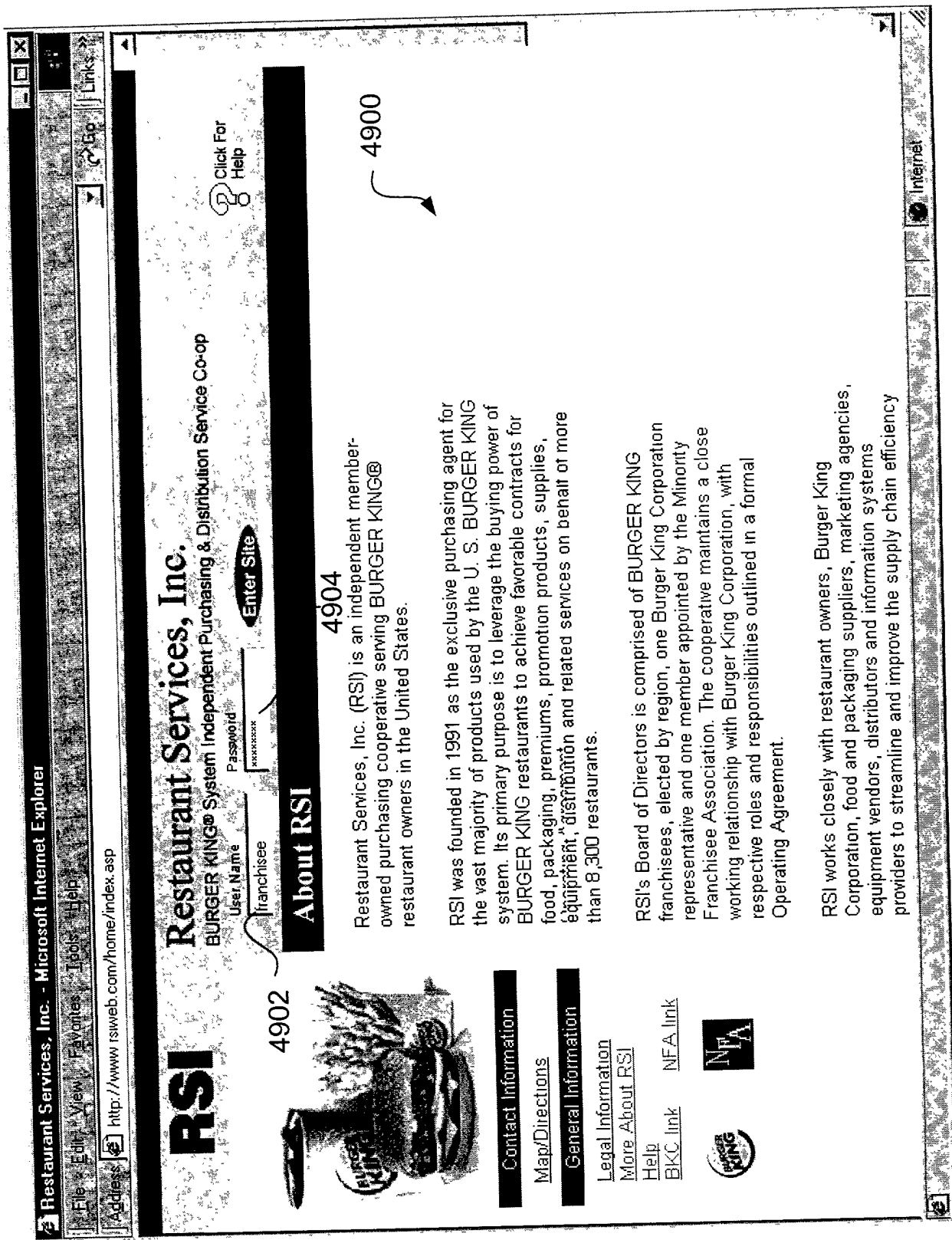


FIG. 49

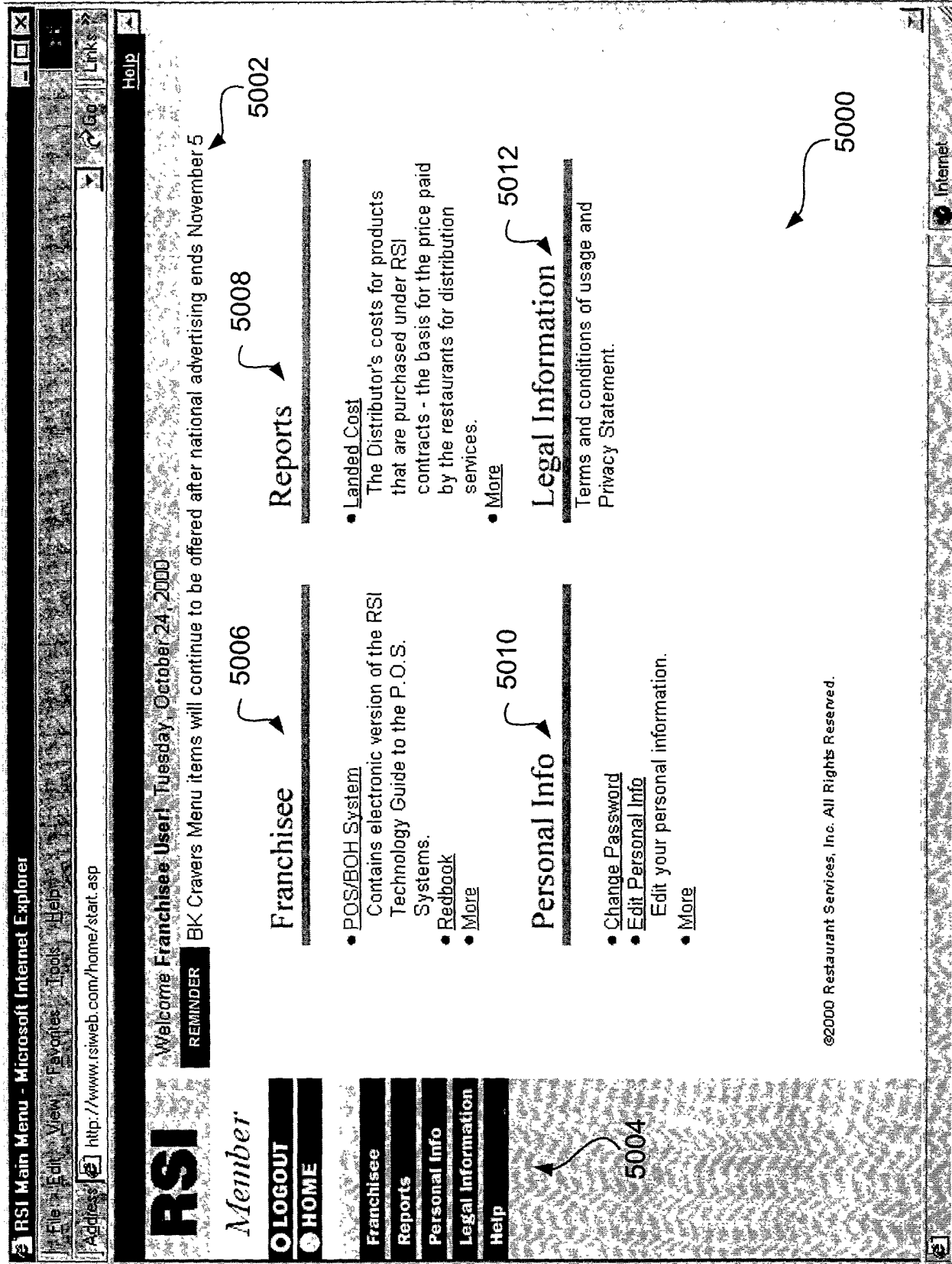


FIG. 50

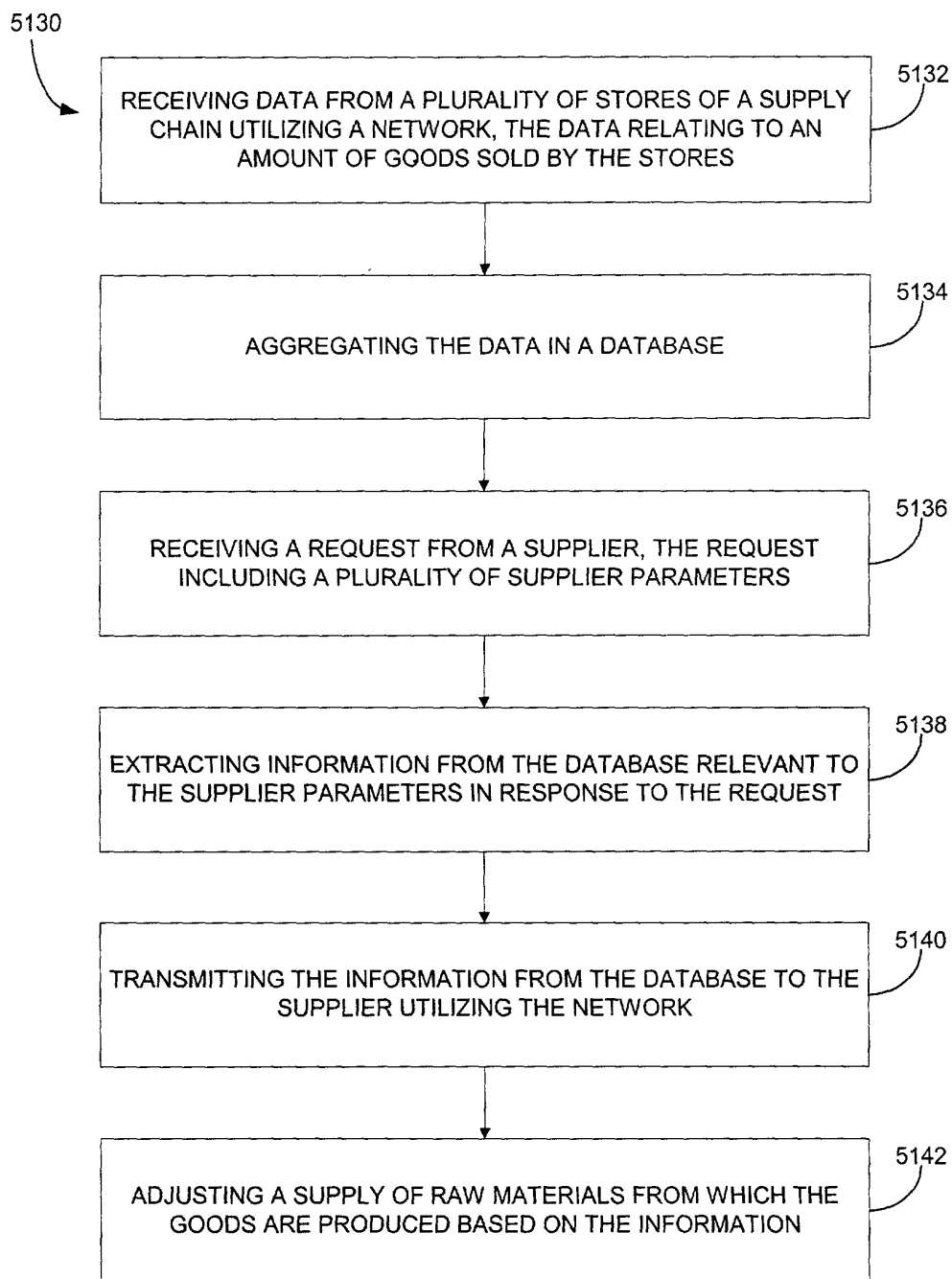


FIG. 51

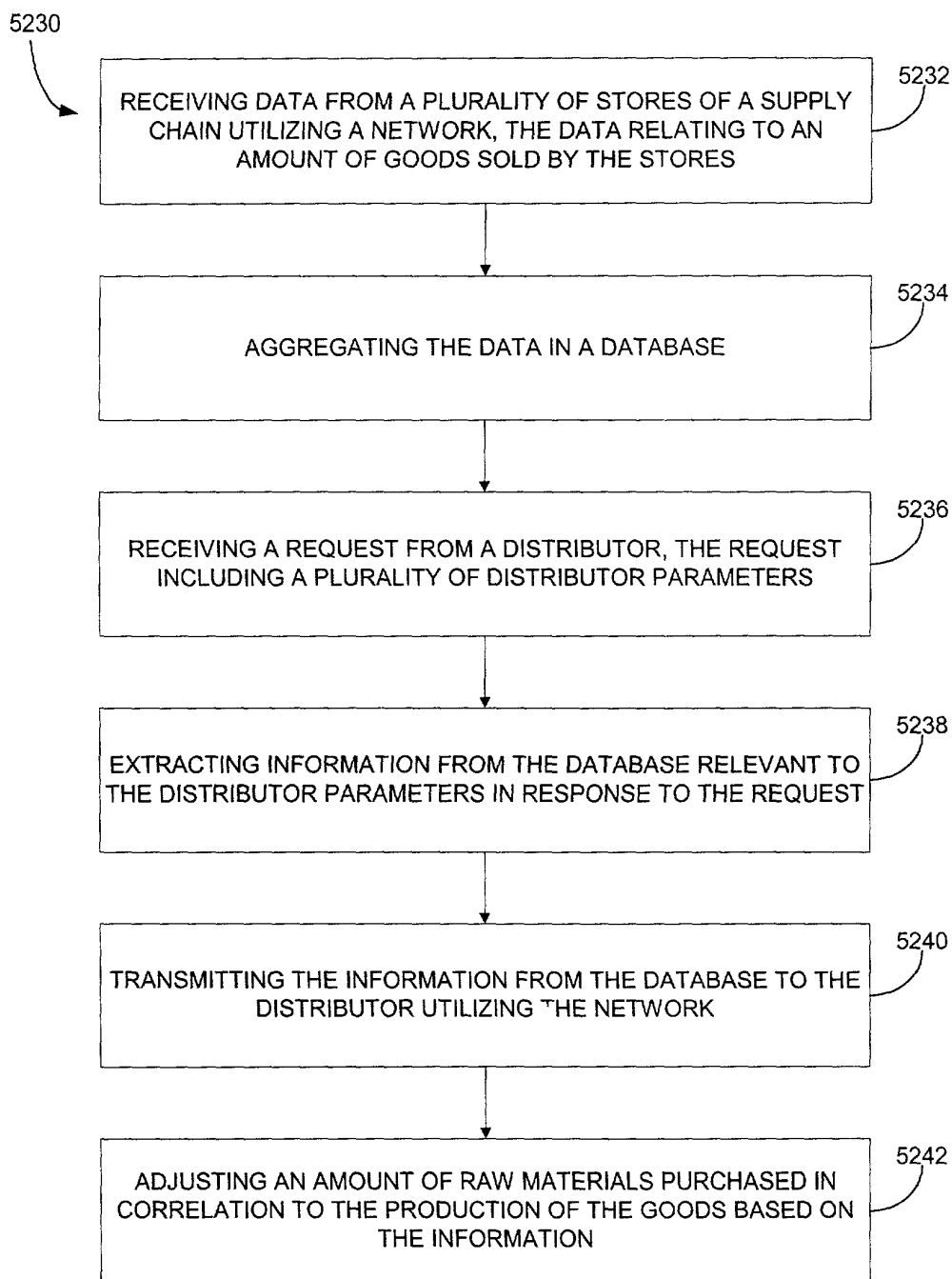


FIG. 52

706660" 27297860

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/dc/d_rptposdaily.asp

Help



Distributor

LOGOUT
HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

5300

Printer Friendly Version

Distribution Company: REINHART FOODSERVICE
Distribution Center: REINHART - CEDAR RAPIDS, IA

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Personal Info		Legal Information		Help	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]		Printed By: [Name]		Printed By: [Name]	
Printed On: [Date]		Printed On: [Date]		Printed On: [Date]	
Printed At: [Location]		Printed At: [Location]		Printed At: [Location]	
Printed For: [Purpose]		Printed For: [Purpose]		Printed For: [Purpose]	
Printed By: [Name]					

FIG. 53

RSI

Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

[Printer Friendly Version](#)

REINHART - CEDAR RAPIDS, IA
Local Promotion Summary by DC
Tuesday, October 24, 2000

5400

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Local Promotion Option	ADI	Start Date	Projected Dly Usage	Duration (In Weeks)	Participating Restaurants	
					Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	99	8	
	Davenport-RI-Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/10/00	85	17	28	
	Omaha, NE	7/10/00	85	17	50	
	Peoria, IL	6/1/00	85	99	17	
	Sioux City, IA	6/25/00	85	99	10	
	Springfield-Decatur-Chmpg, IL	6/1/00	85	99	1	
32 oz. Motor Cup Total					131	
Big King	Cedar Rapids-Matlee-Dubu, IA	4/15/00		99	19	
	Davenport-RI-Moline, IA	4/15/00		99	17	
	Ottumwa-Kirkville, IA	4/15/00		99	3	
Big King Total					39	
Pancake Minis	Chicago, IL	5/15/00	20	99	8	
	Peoria, IL	5/1/00	20	99	17	
	Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total					35	

FIG. 54

RSI

Supplier

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Supplier

5500

Supplier: Retrieve

POS Implied Daily Usage - Supplier
Tuesday, October 24, 2000

[Printer Friendly Version](#)

Supplier: TYSON FOODS

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Supplier User. If you are not Supplier User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

		14 Day Rolling (Total Cases)														Week Ending Total			
		RSI Item No	Item Description	% Chg 14 Day Avg	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	
TOTAL																			
Total of DC Locations																			
6	CHICKEN-PATTY	0.00%	90	137	144	111	100	98	95	100	134	137	125	100	100	790	774	786	781
	CHICKEN-BK	0.00%	35	51	60	48	45	43	43	40	53	60	48	45	41	330	327	354	344
7	BROILER	0.00%	222	335	337	285	240	229	225	246	348	315	255	228	223	1,815	1,608	1,418	1,203
	CHICKEN-TENDERS	0.00%																	
CHICKN																			

Internet

Done

FIG. 55



Member

LOGOUT

HOME

Franchisee

Reports

Personal Info

Legal Information

Help

Landed Cost Report

5600

Restaurant Number:

0003473

Date:

10/22/00

Retrieve

[Printer Friendly Version](#)

Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE-THERMAL 2.25" X 185'	\$21.27	\$1.57	\$22.84
12860	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18986	369	SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	67	MUSTARD-BULK 30AL	\$6.46	\$1.57	\$8.02
20940	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	86	SAUCE-BULK MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

Done

Internet

FIG. 56

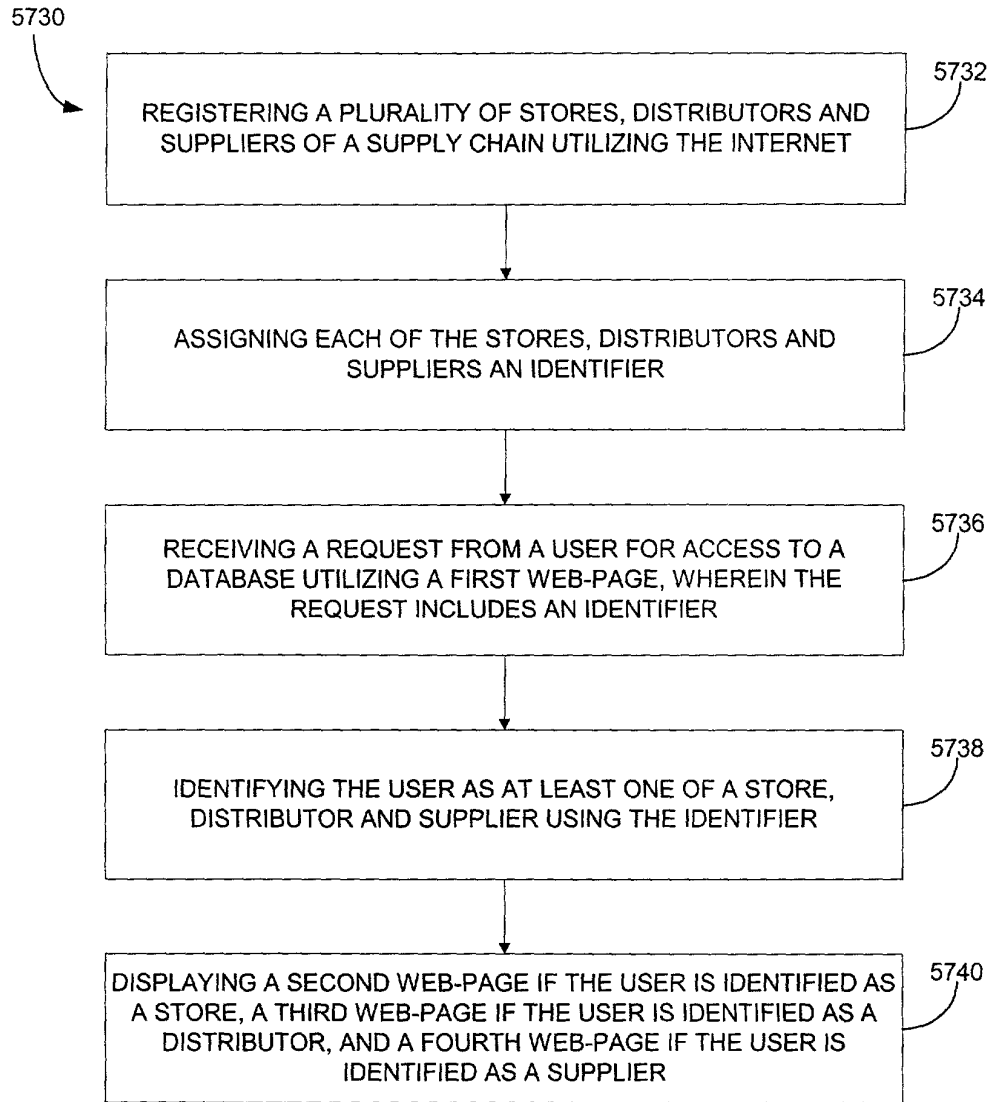


FIG. 57

5802

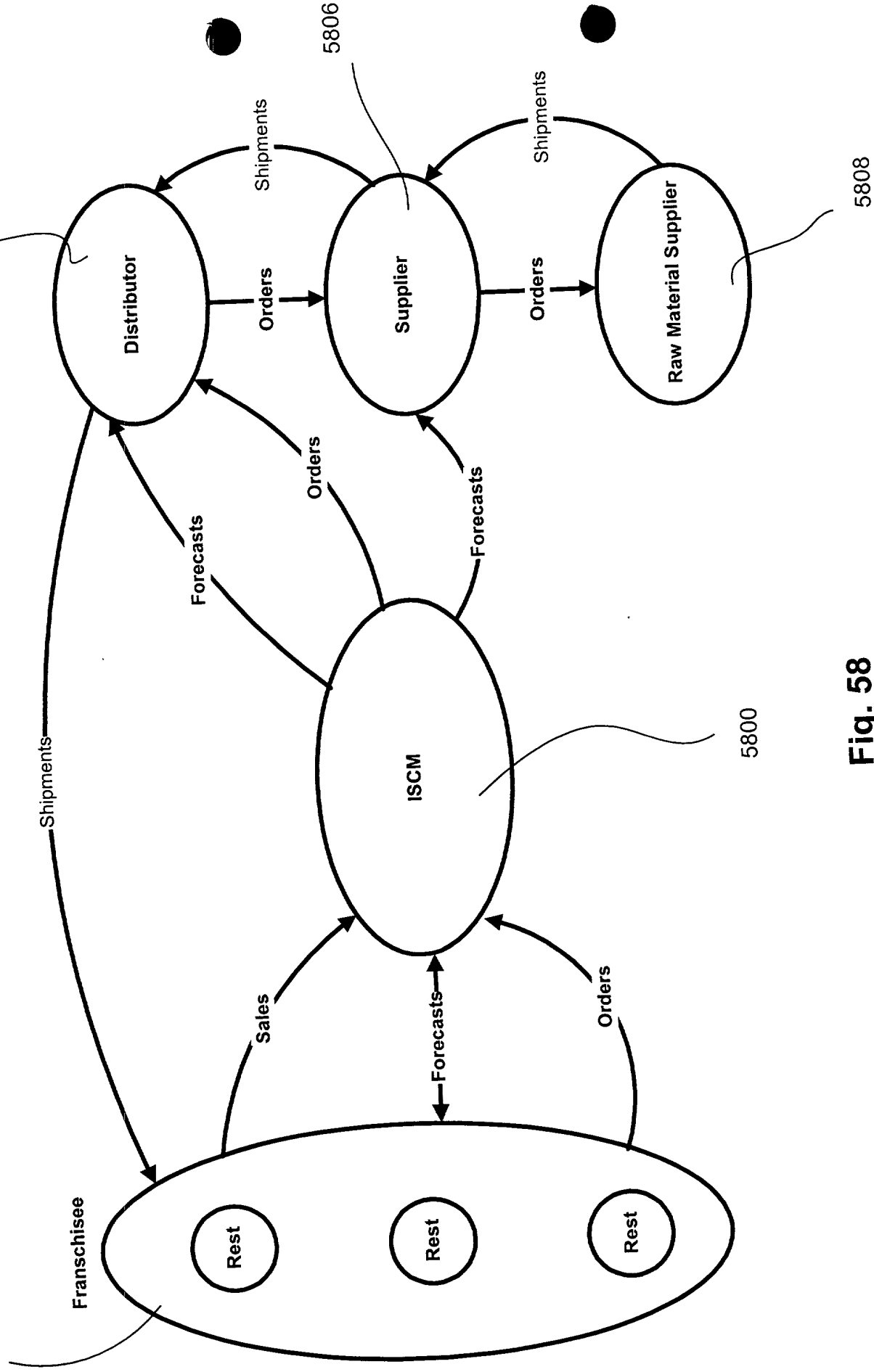


Fig. 58

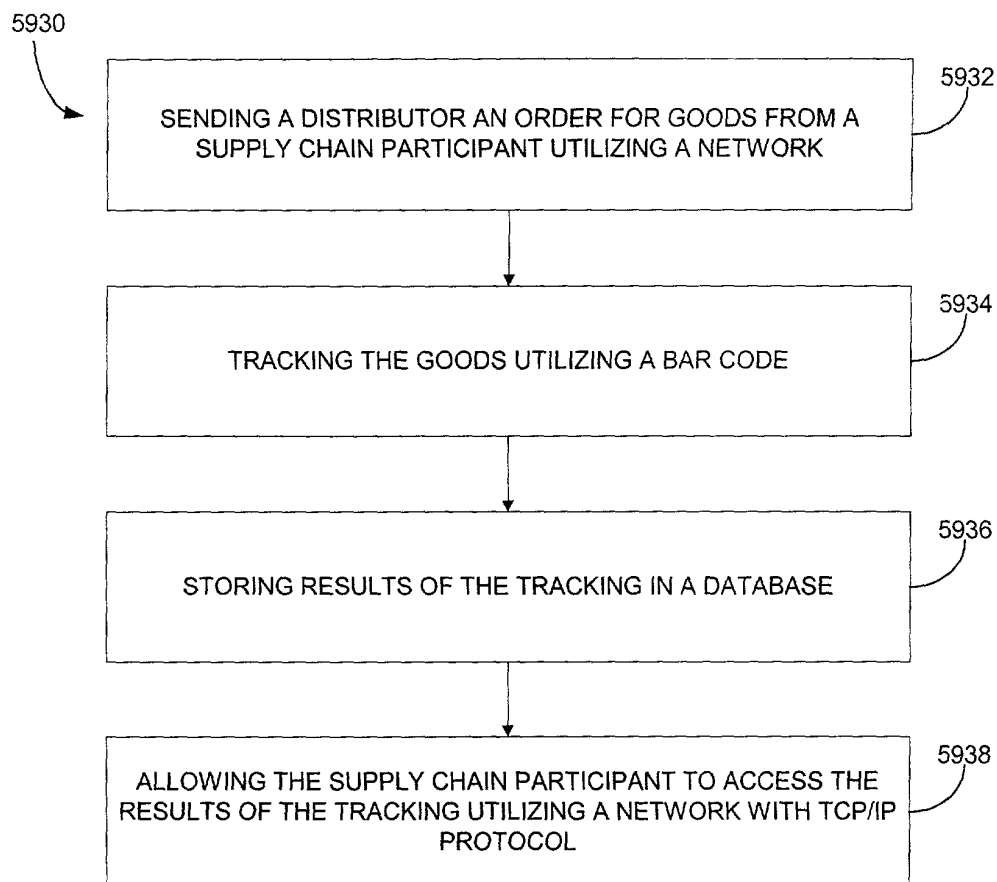


FIG. 59

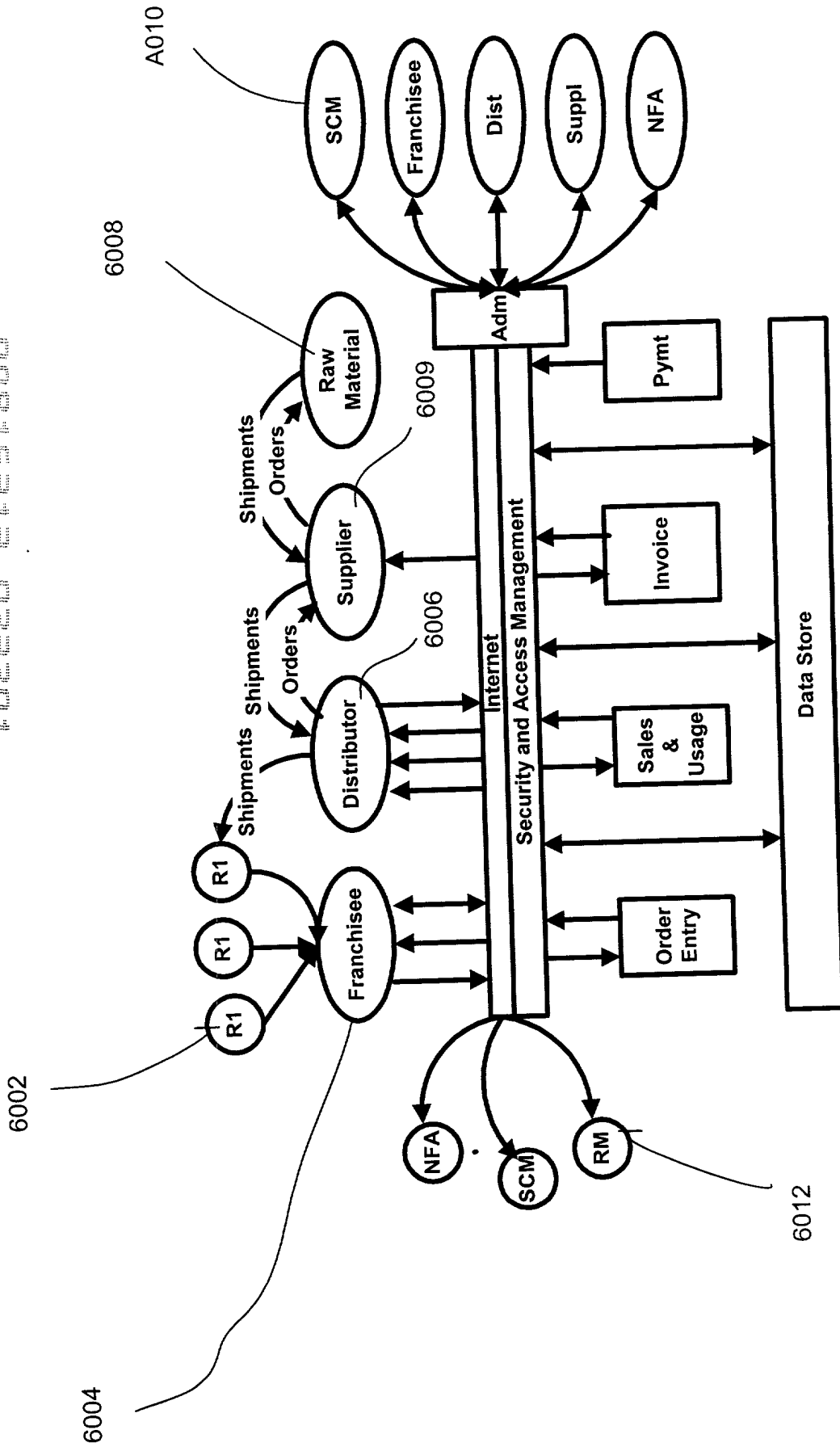


Fig. 60

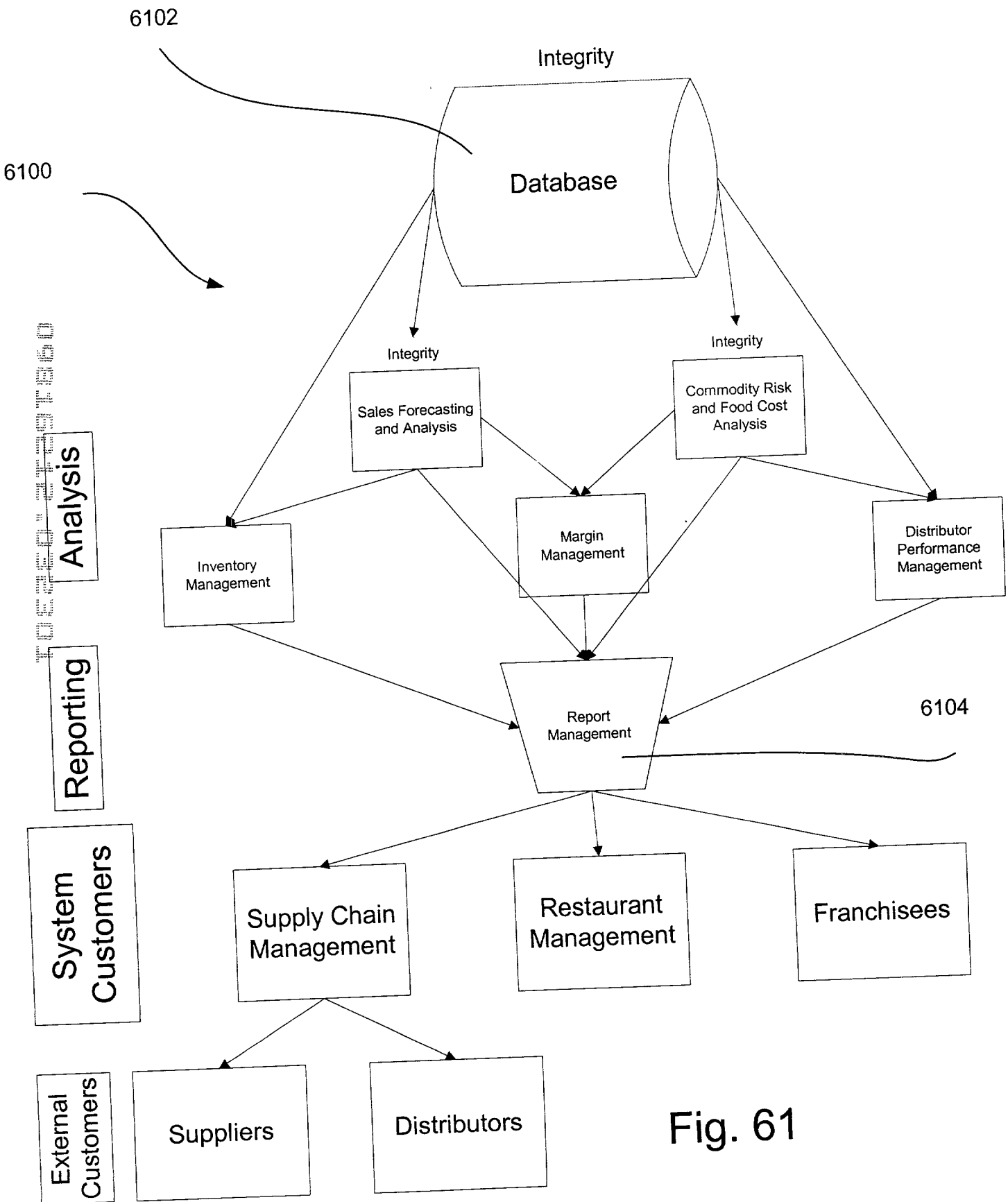


Fig. 61

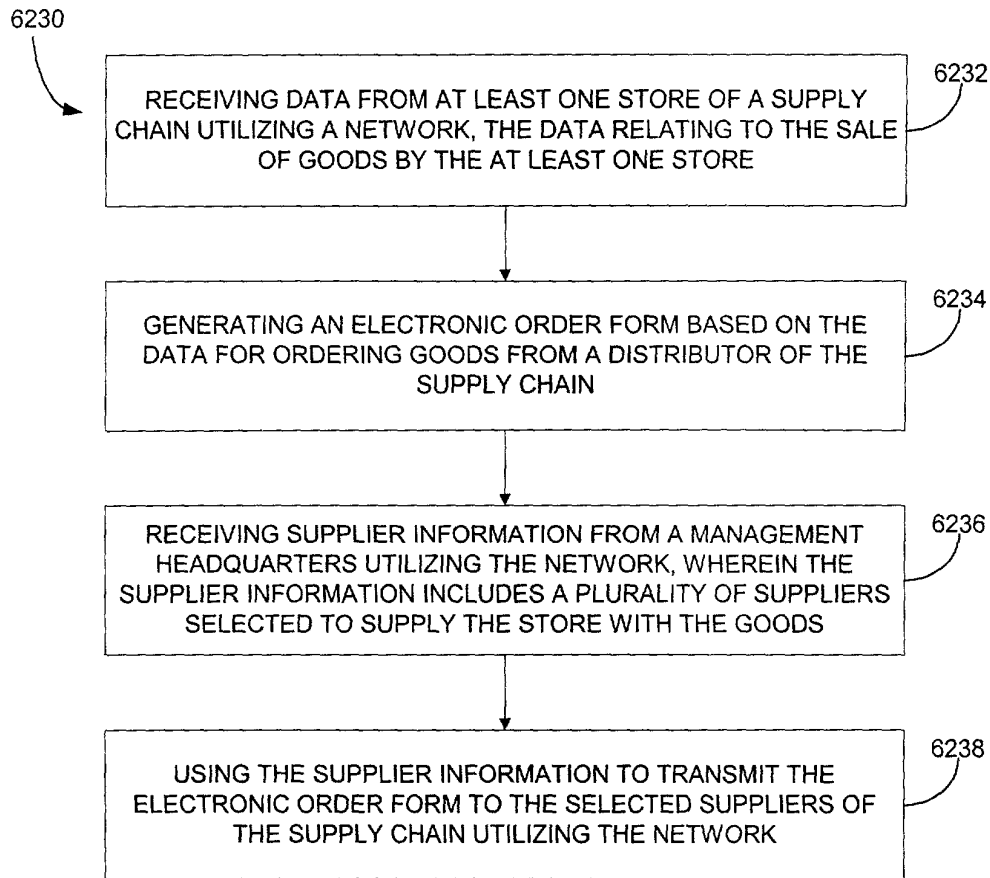


FIG. 62

6300

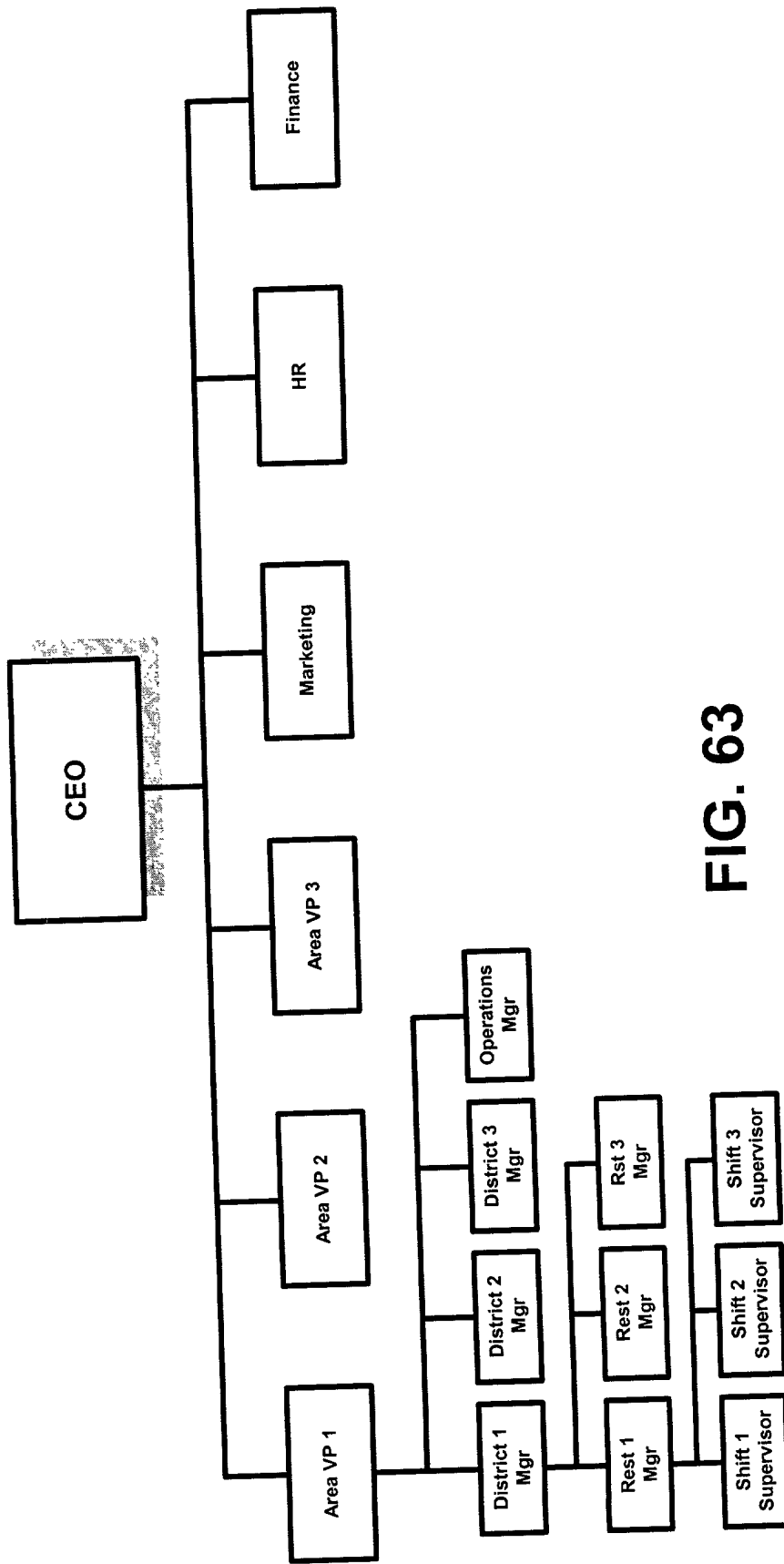


FIG. 63

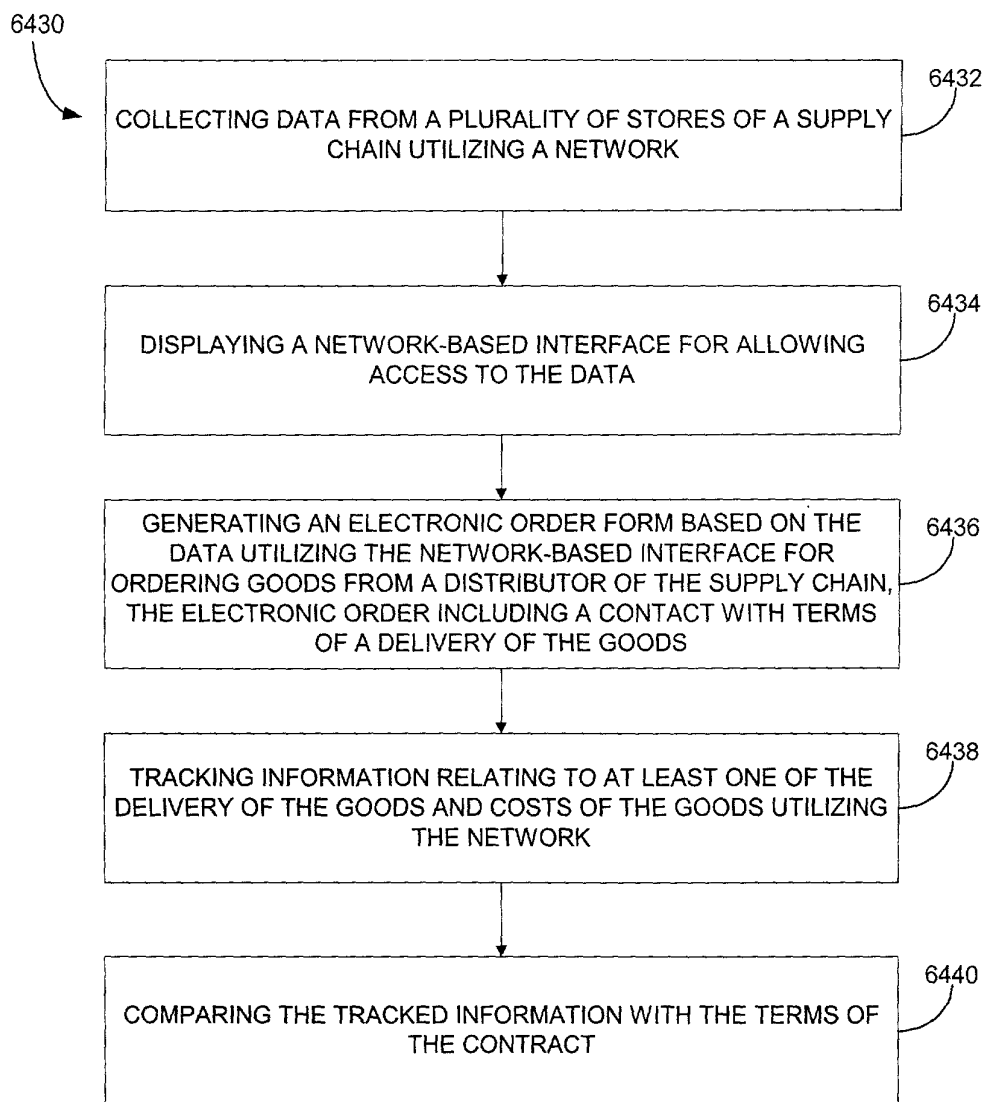


FIG. 64

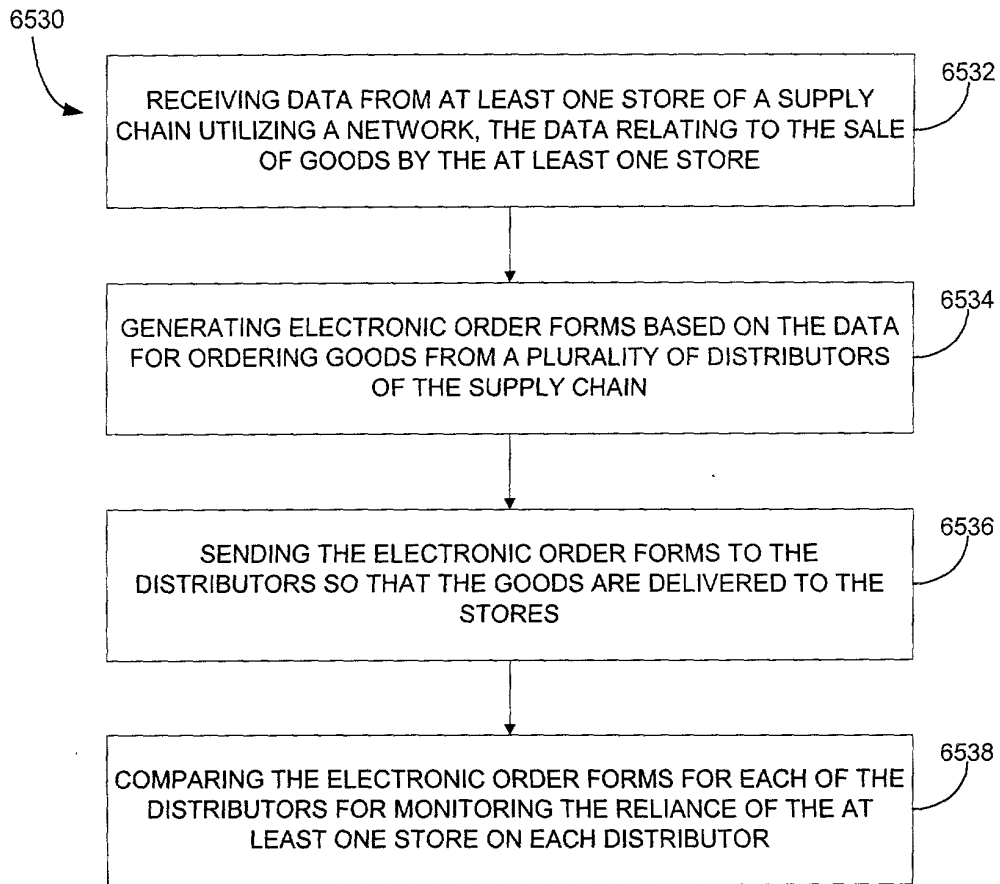


FIG. 65

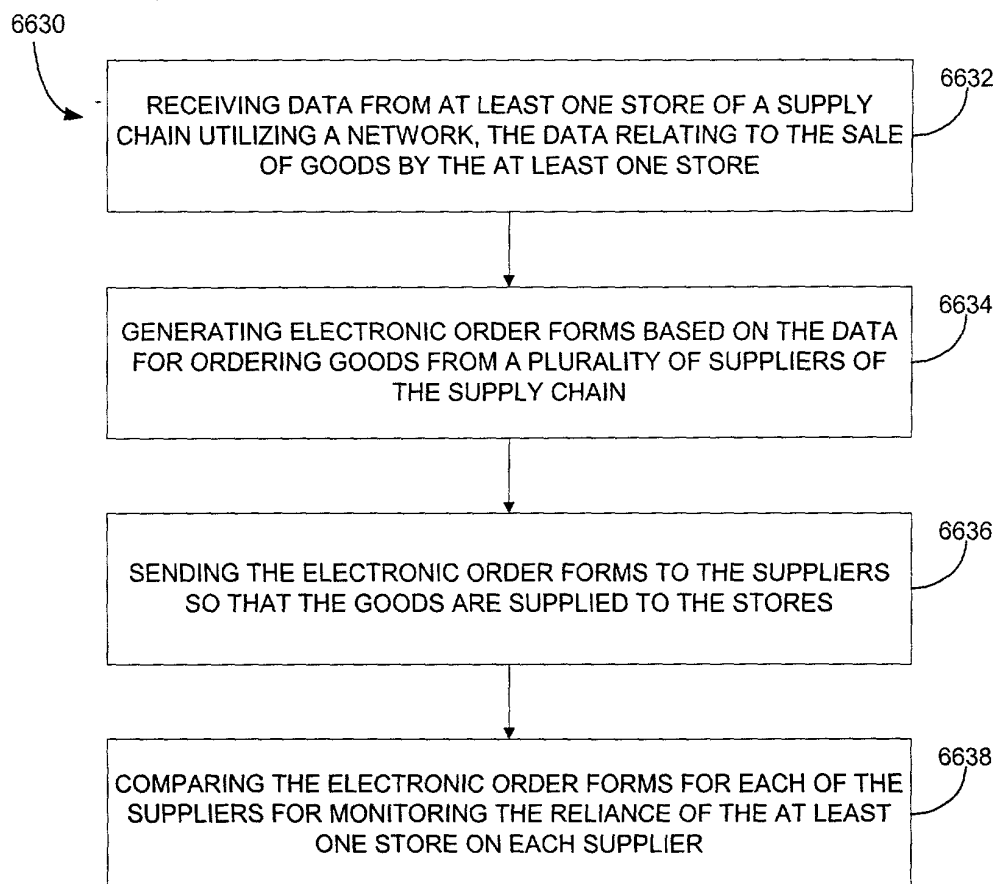


FIG. 66

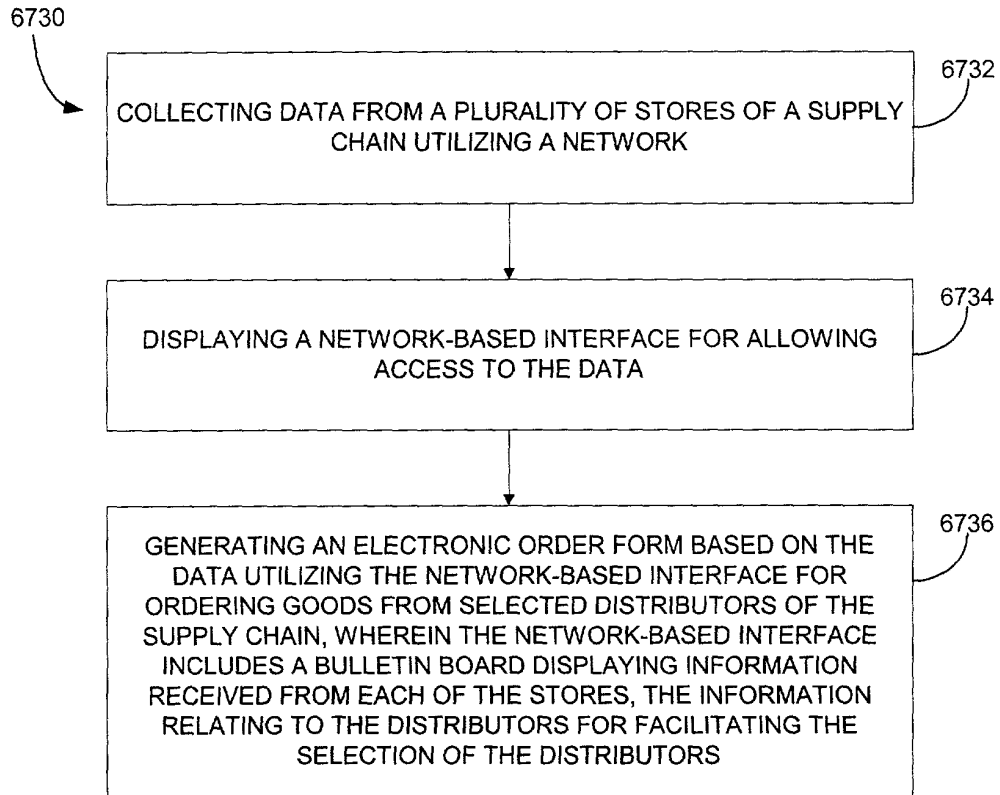


FIG. 67

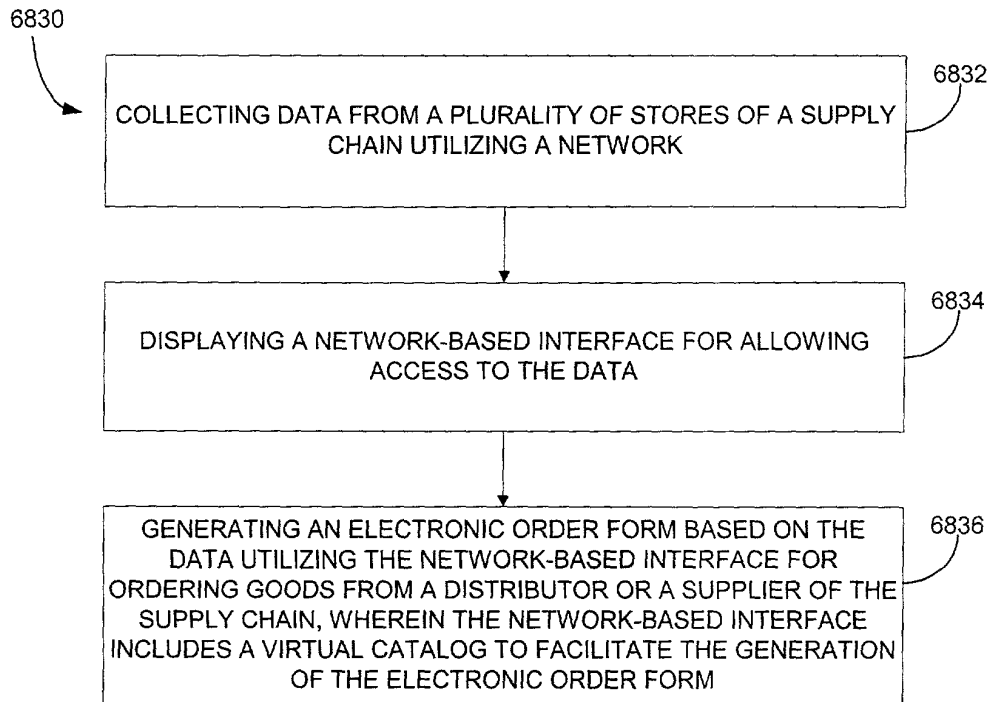


FIG. 68

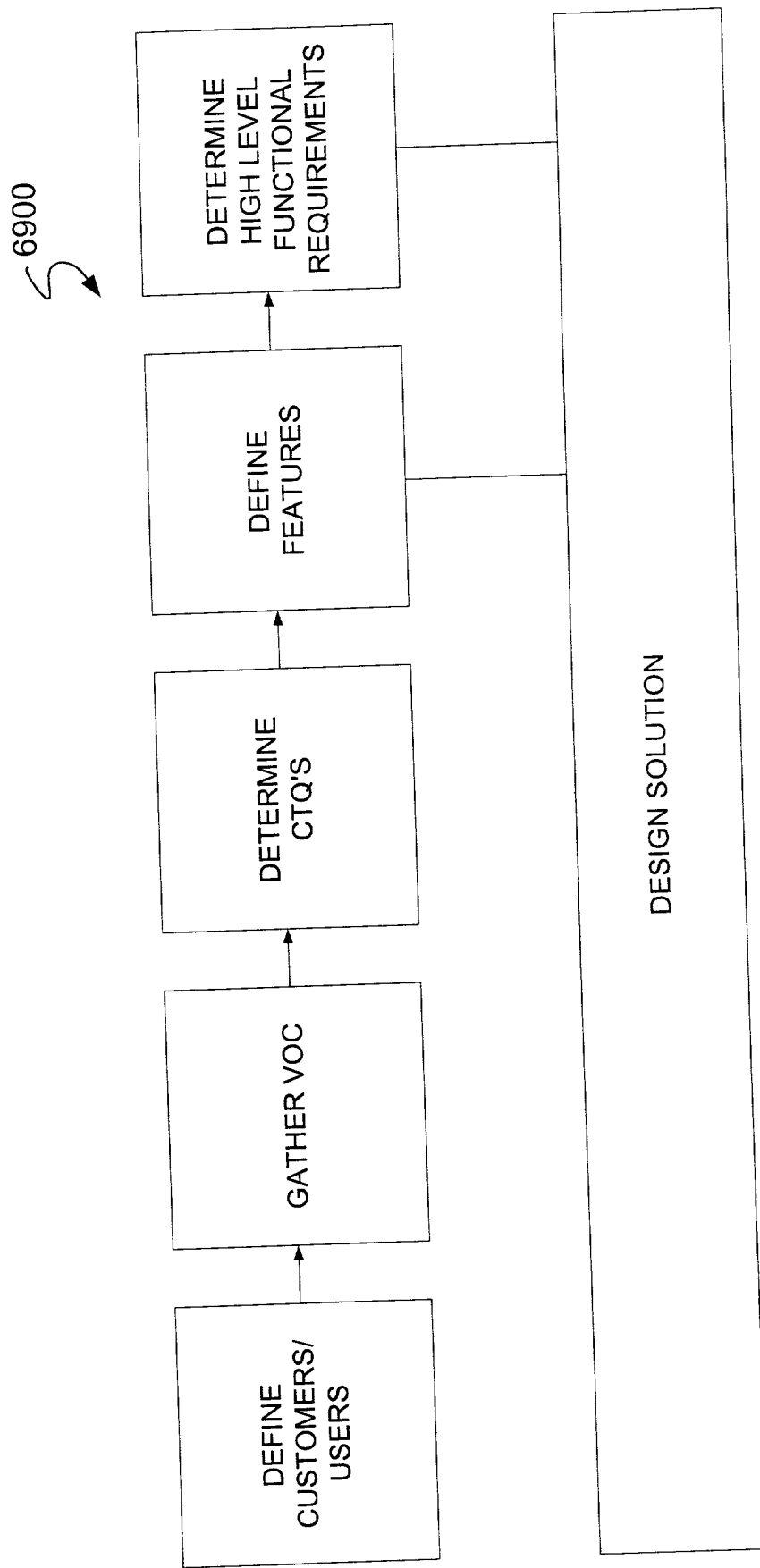


FIG. 69

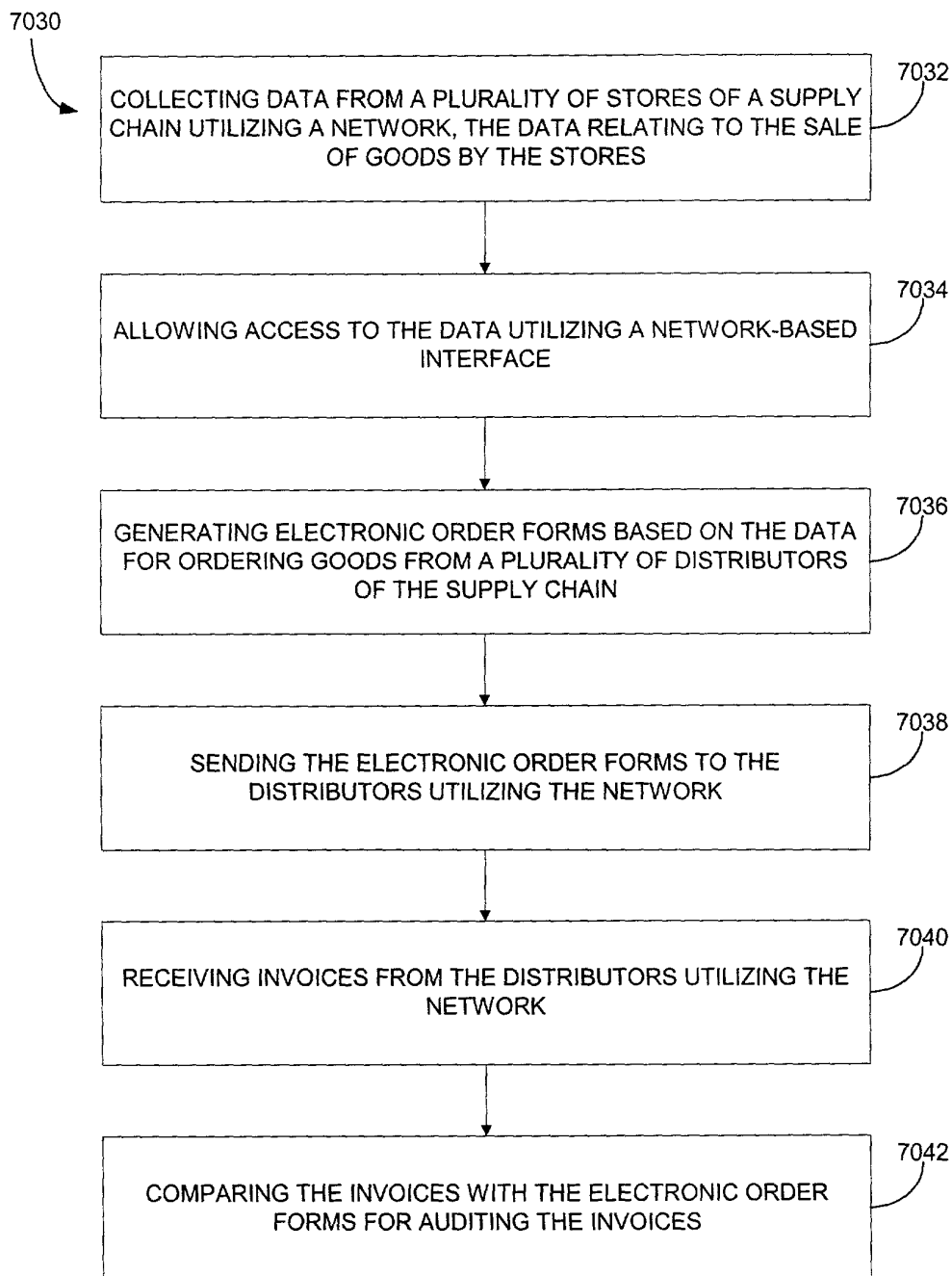


FIG. 70

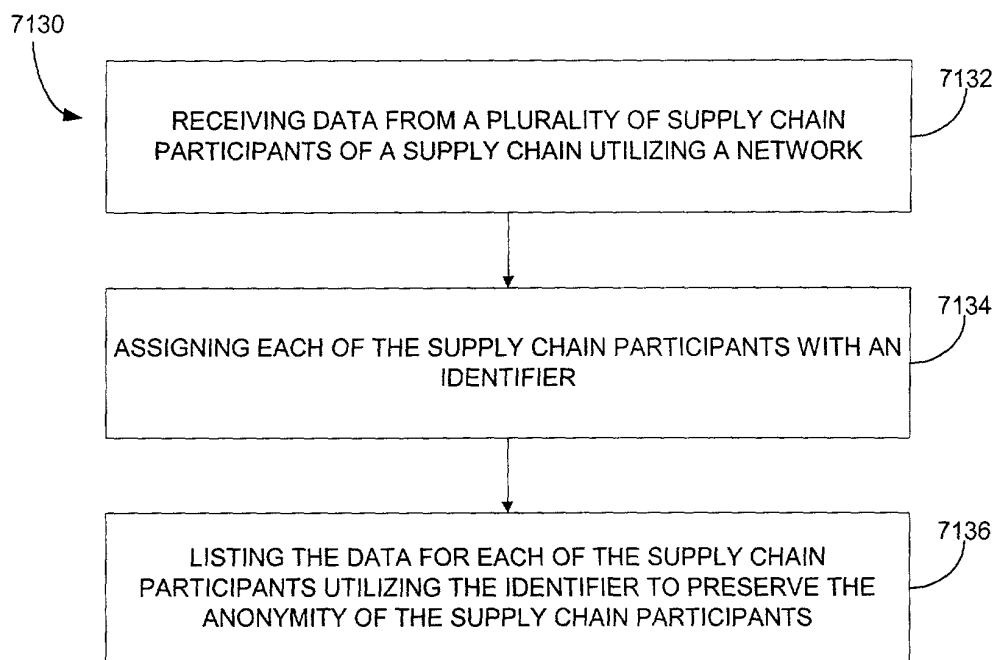


FIG. 71

FIG. 72

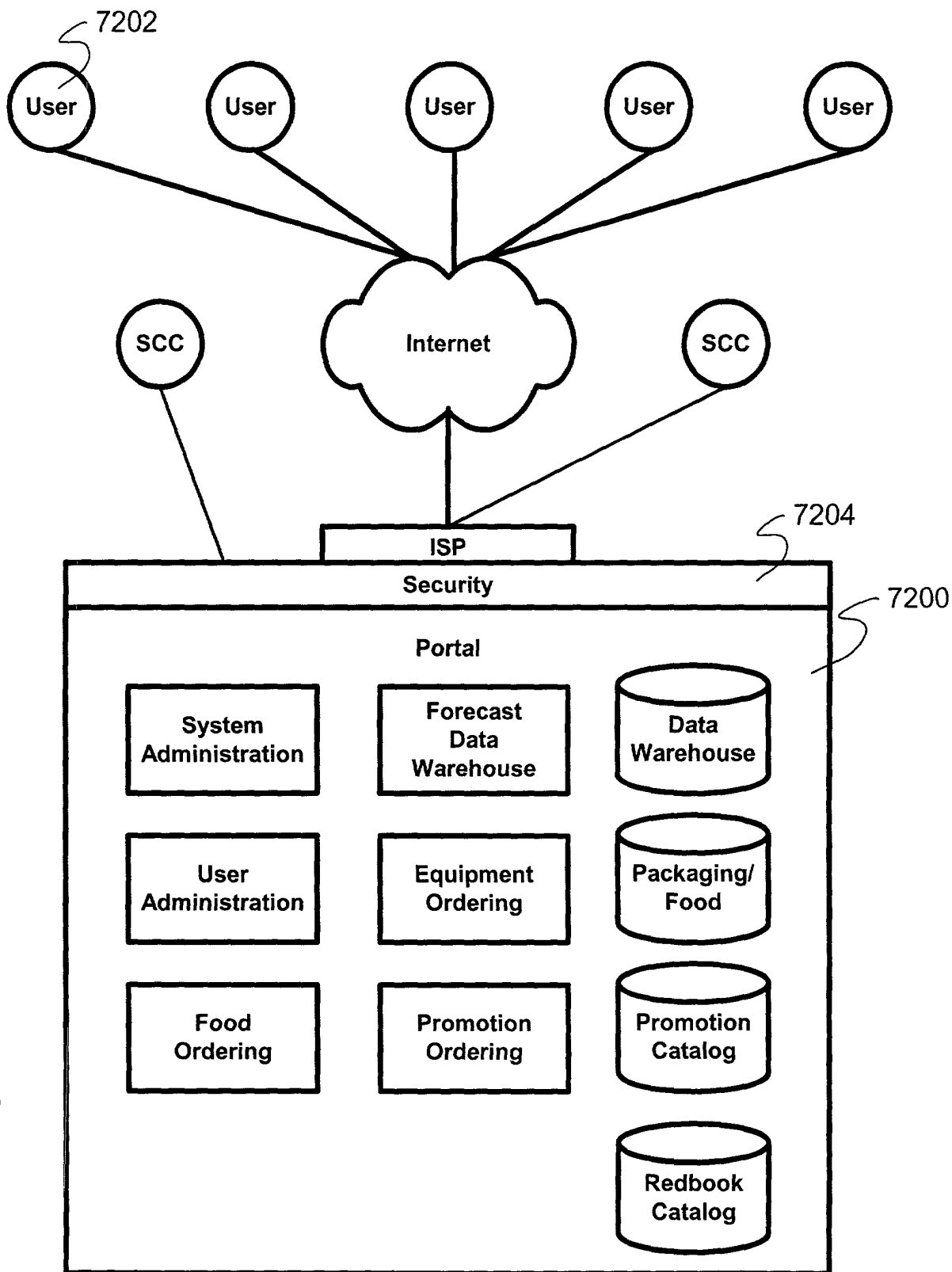


FIG. 72

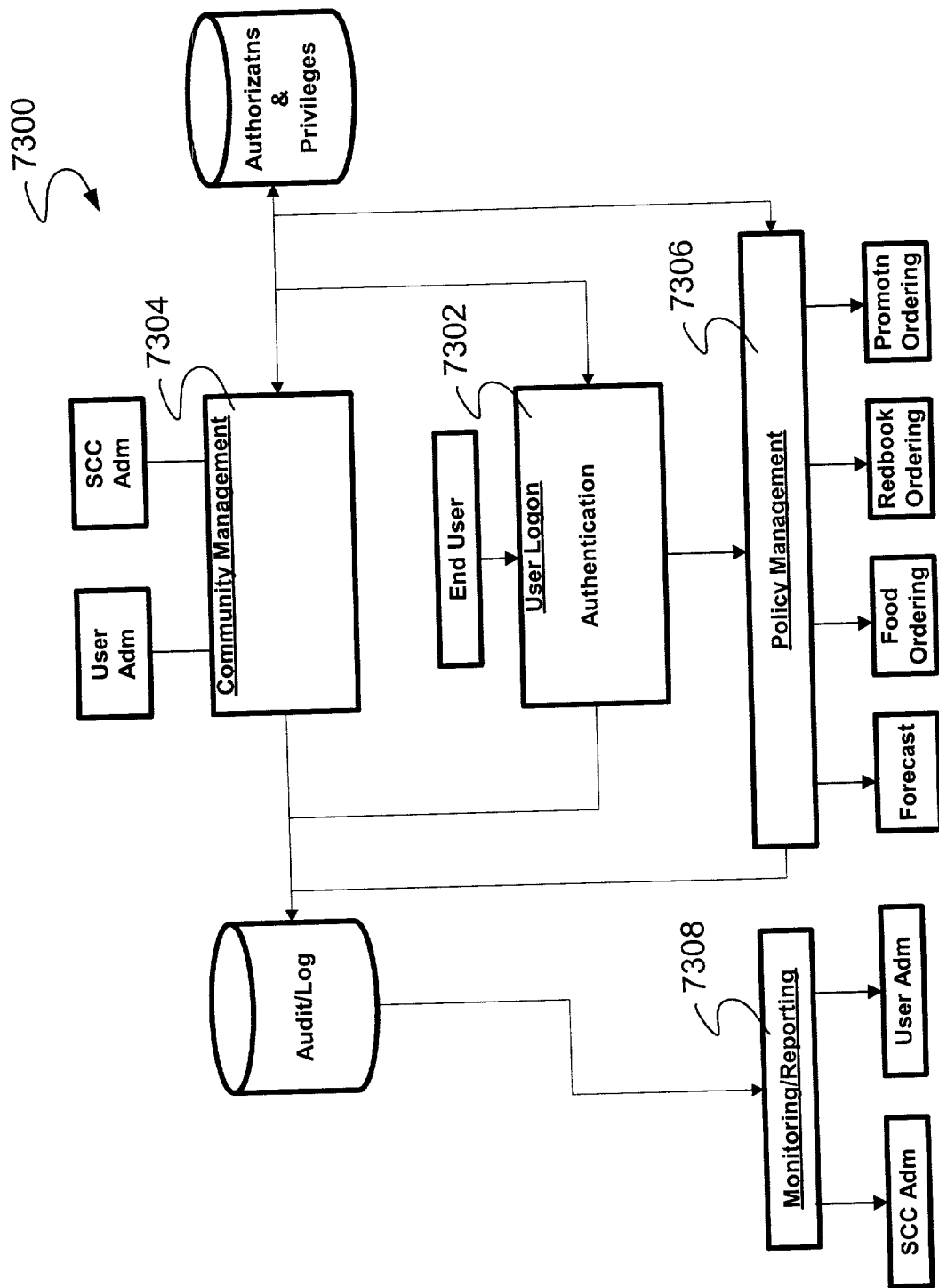


FIG. 73

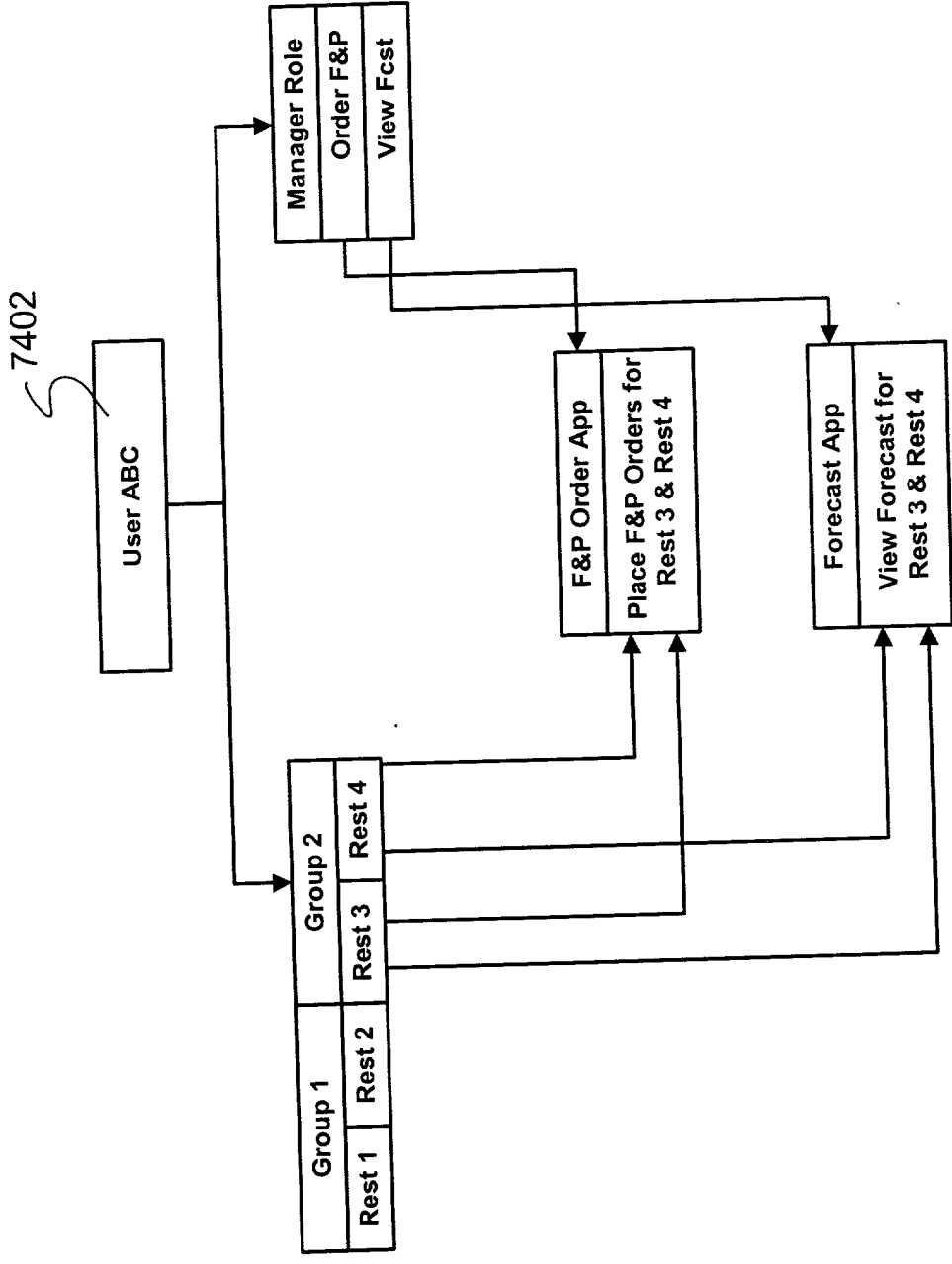


FIG. 74

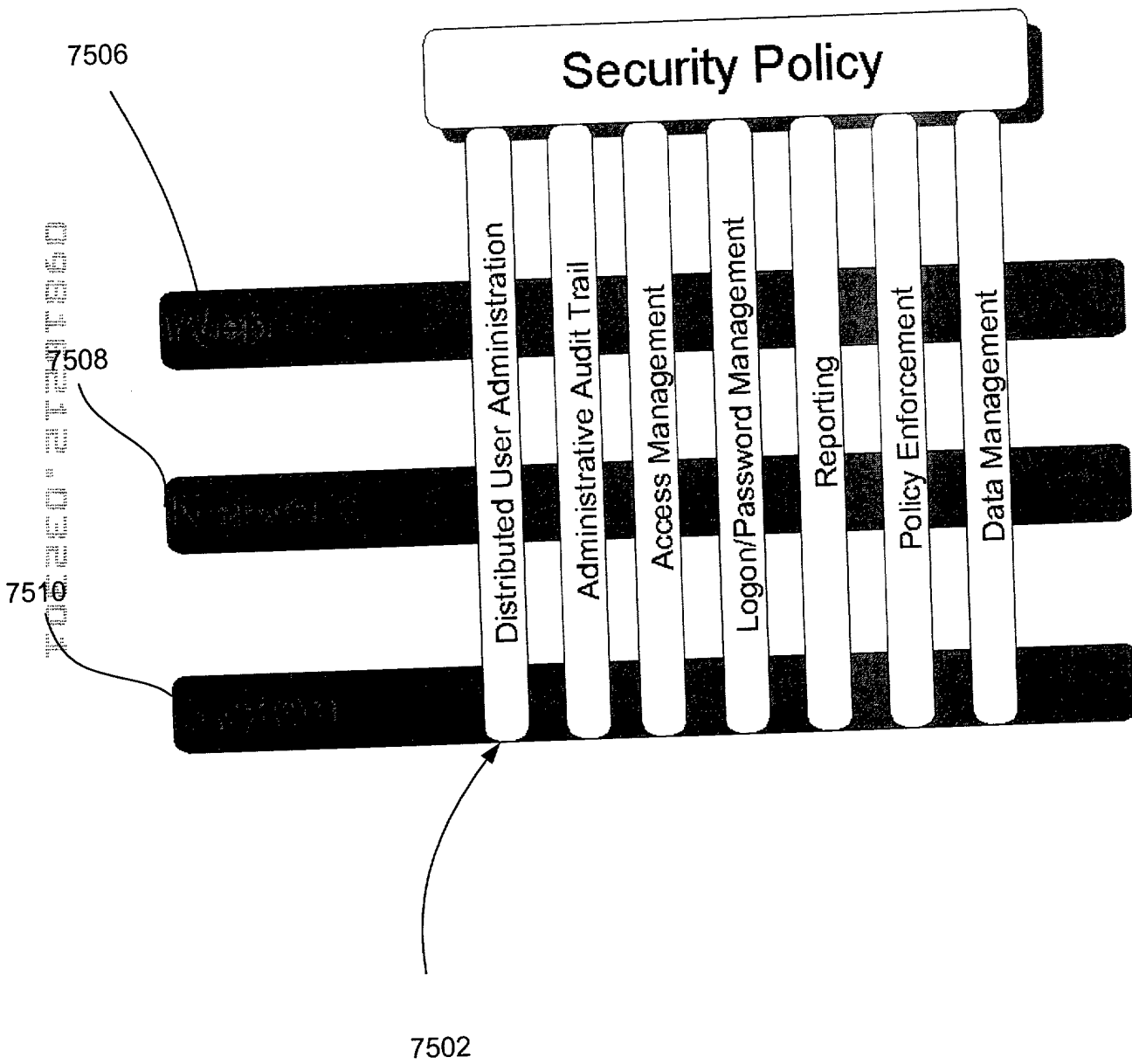


Fig. 75

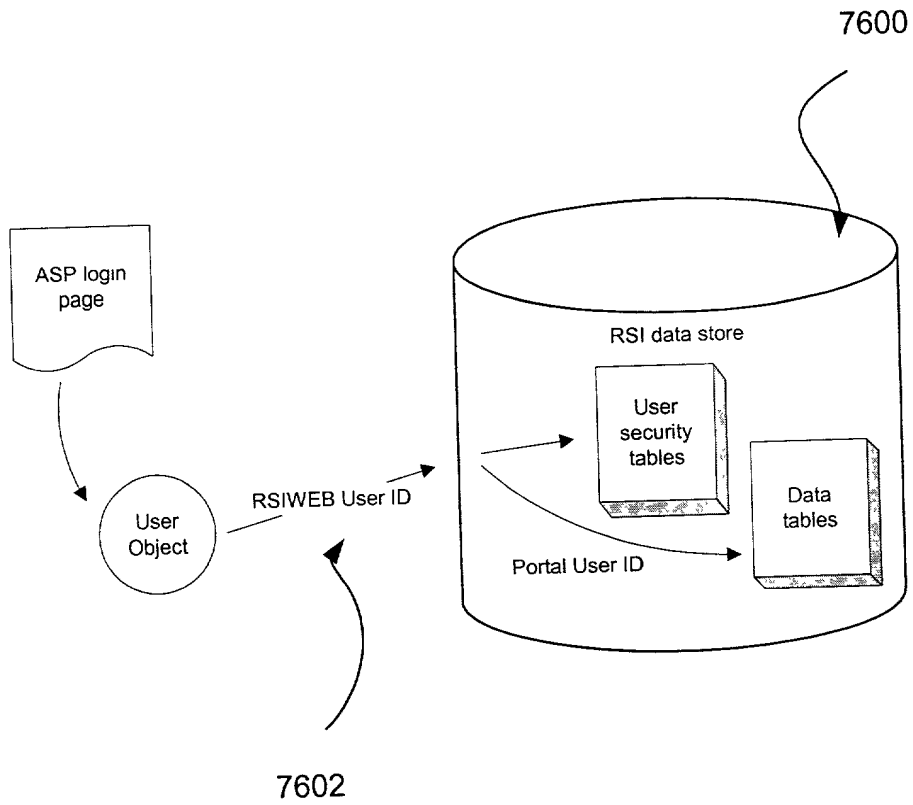


Fig. 76

FIG. 77

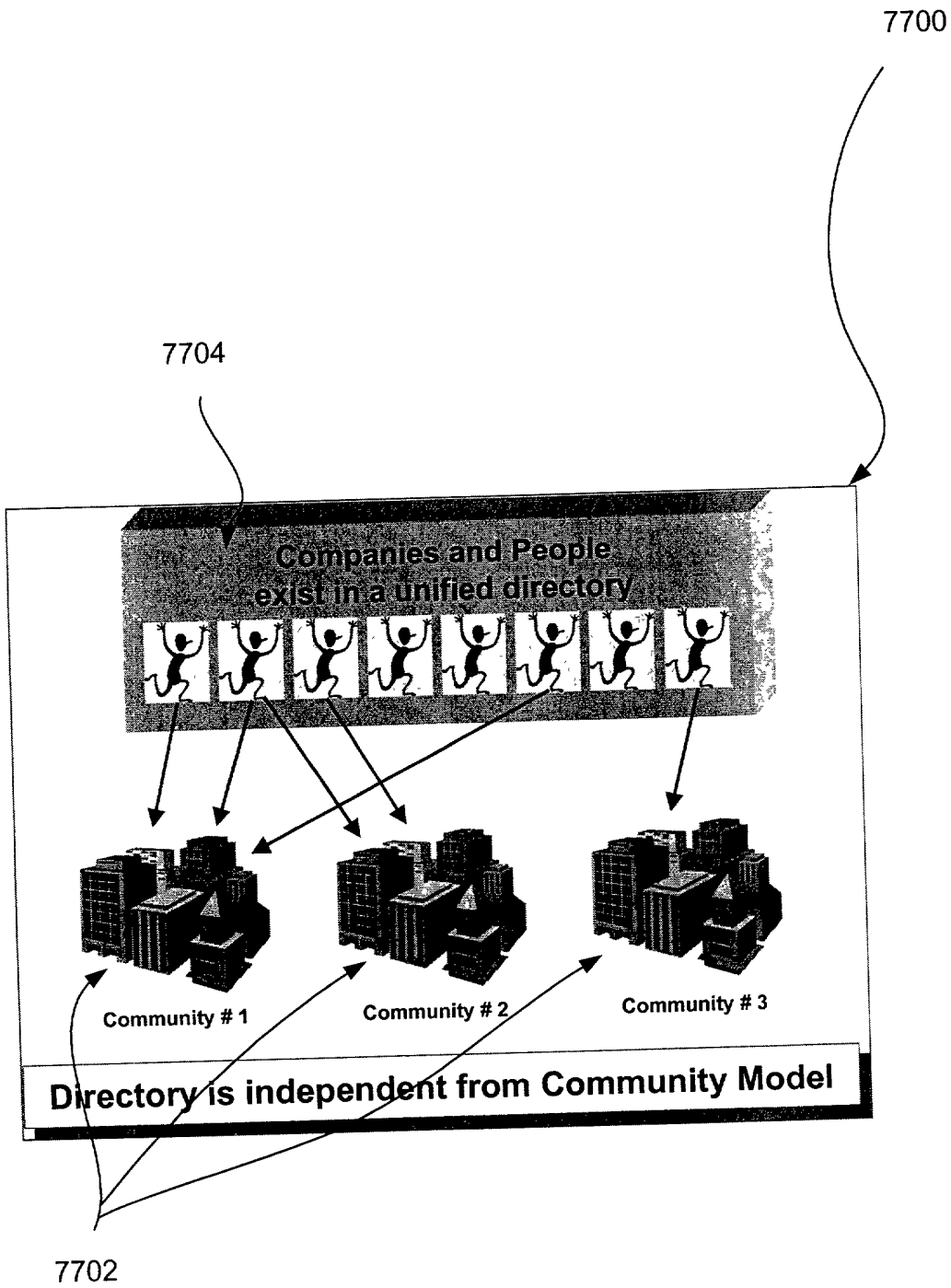


Fig. 77

7800

7802

7804

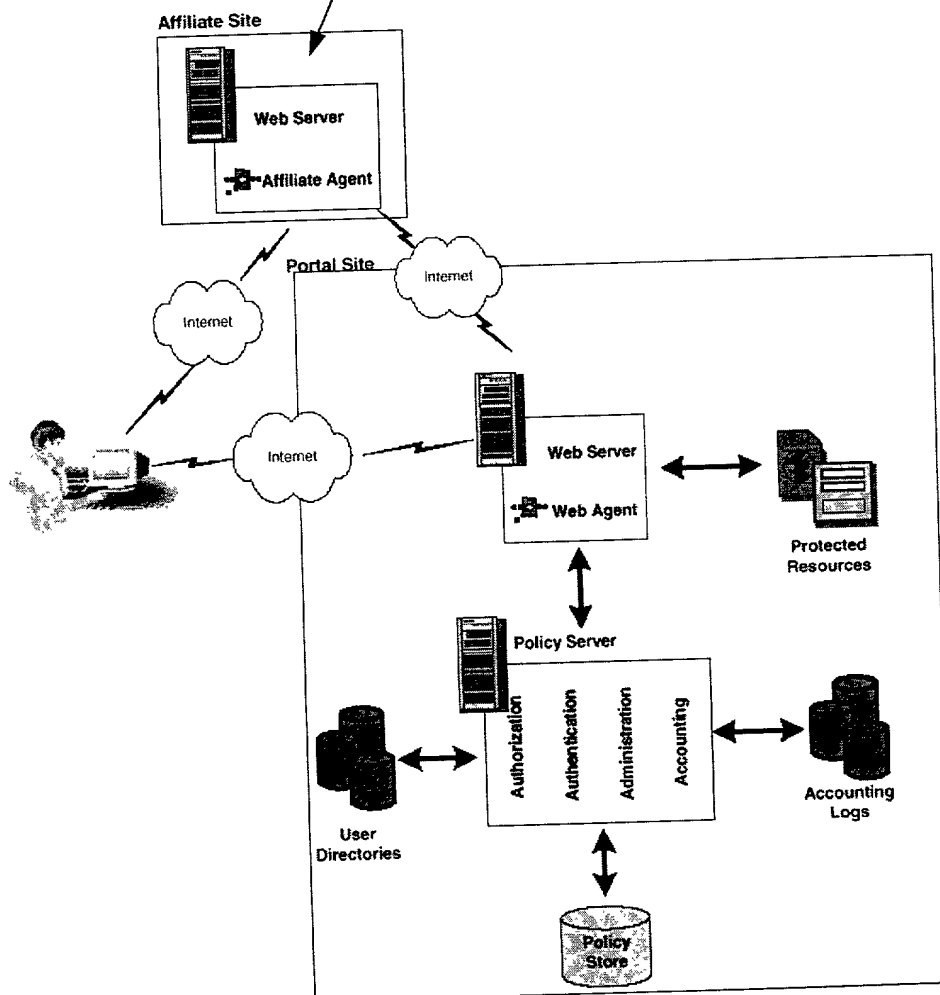


Fig. 78

7900

7902

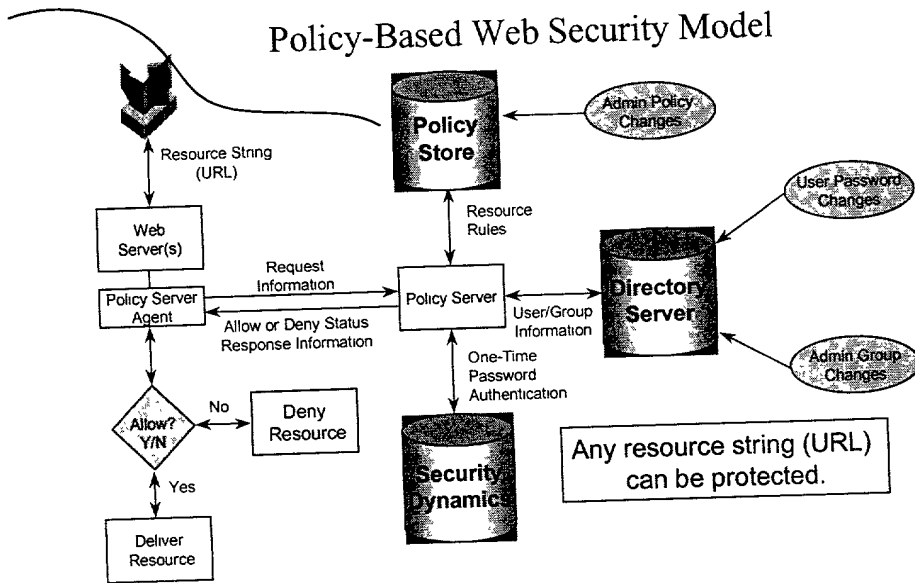


Fig. 79

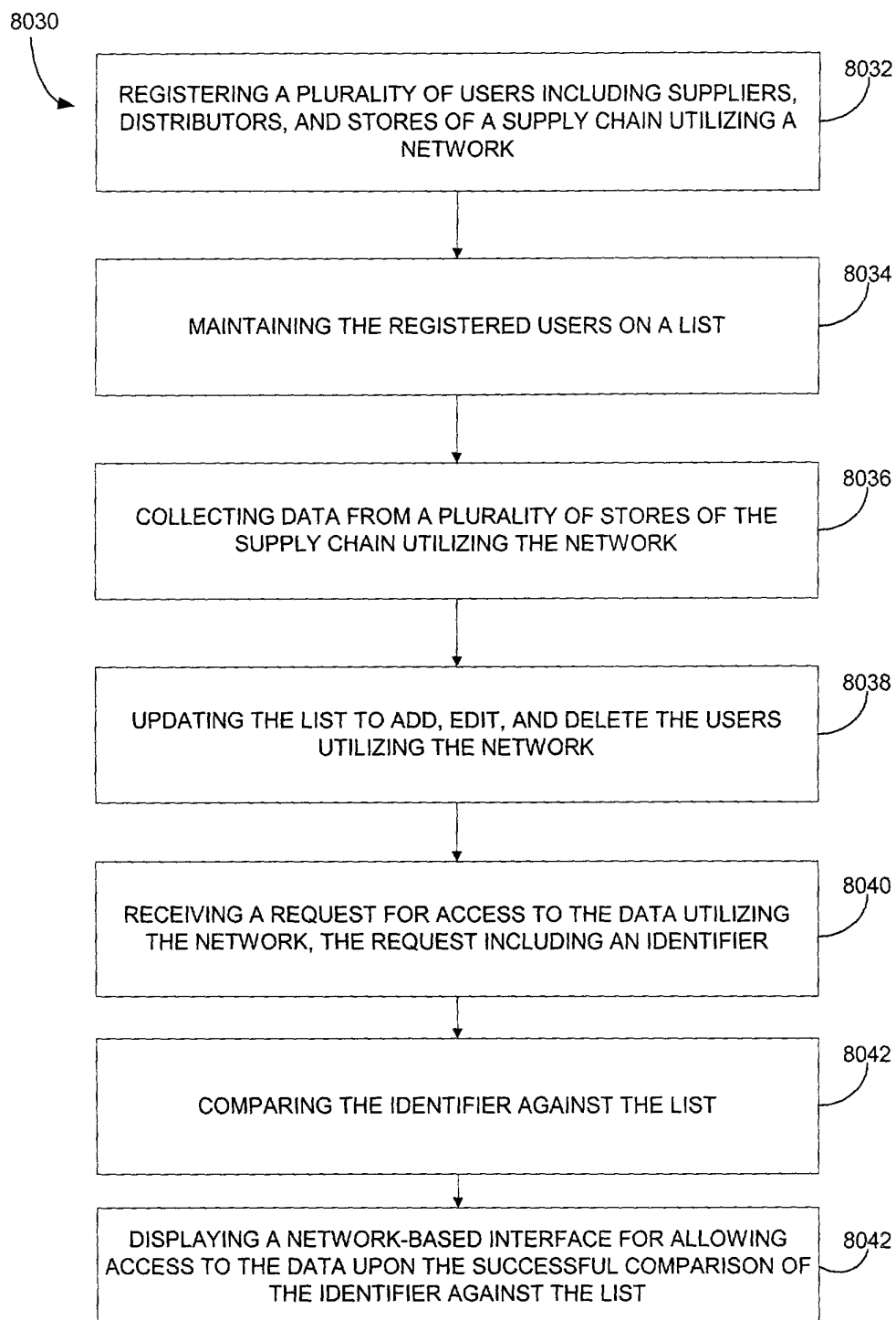


FIG. 80

TOP SECRET

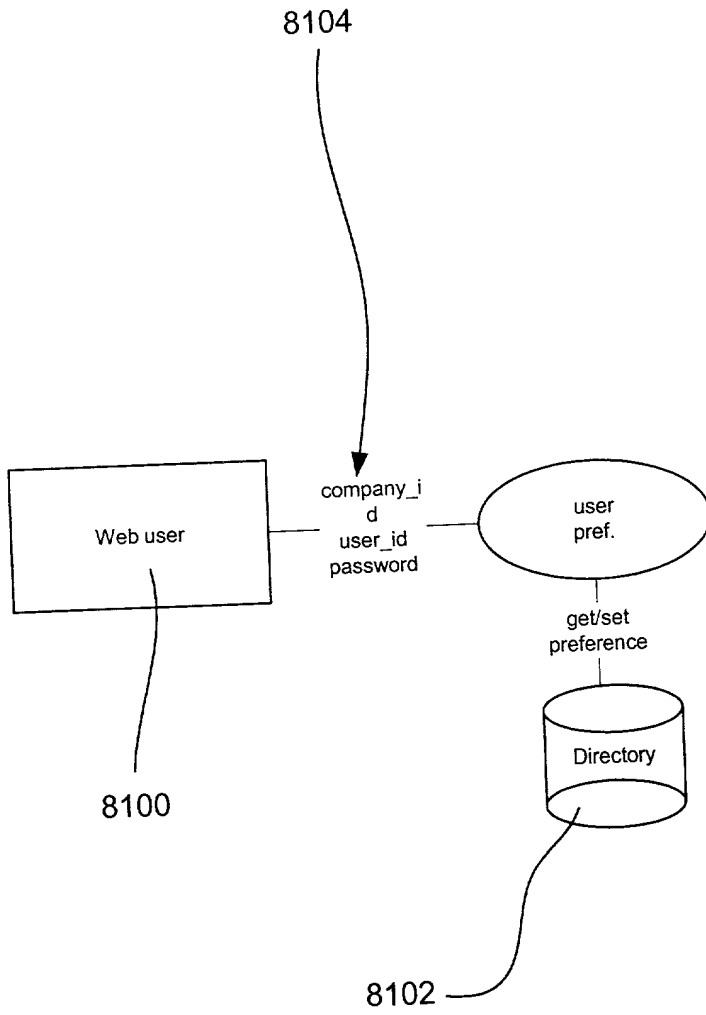


Fig. 81

8200

8202

T E X T

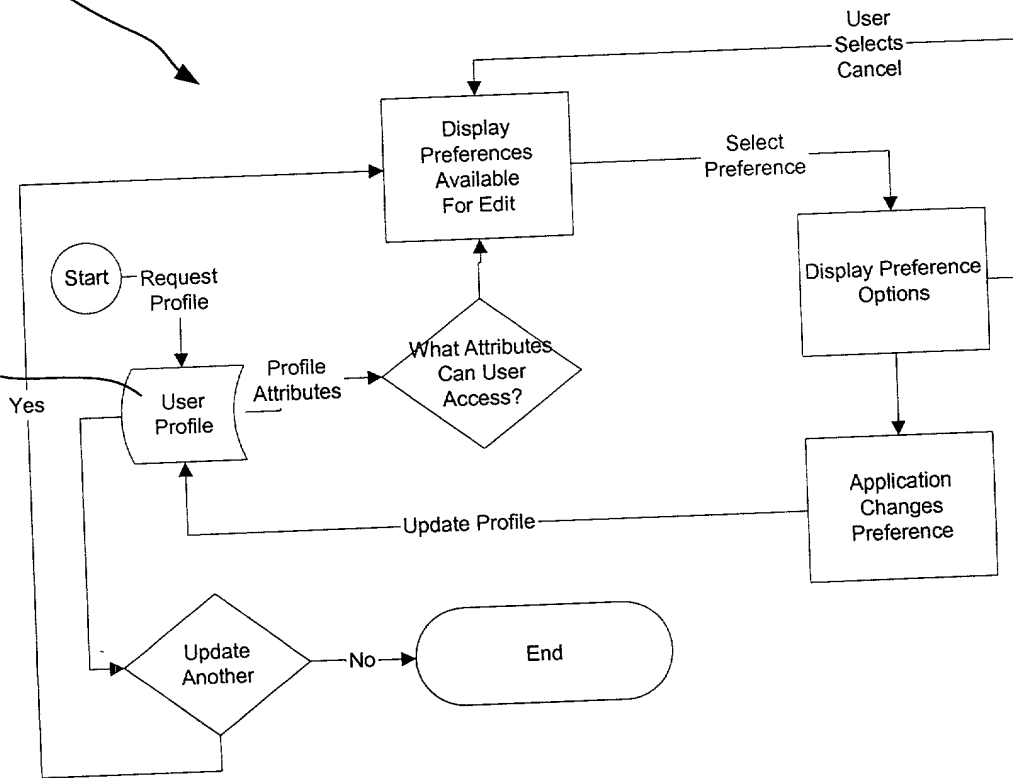


Fig. 82

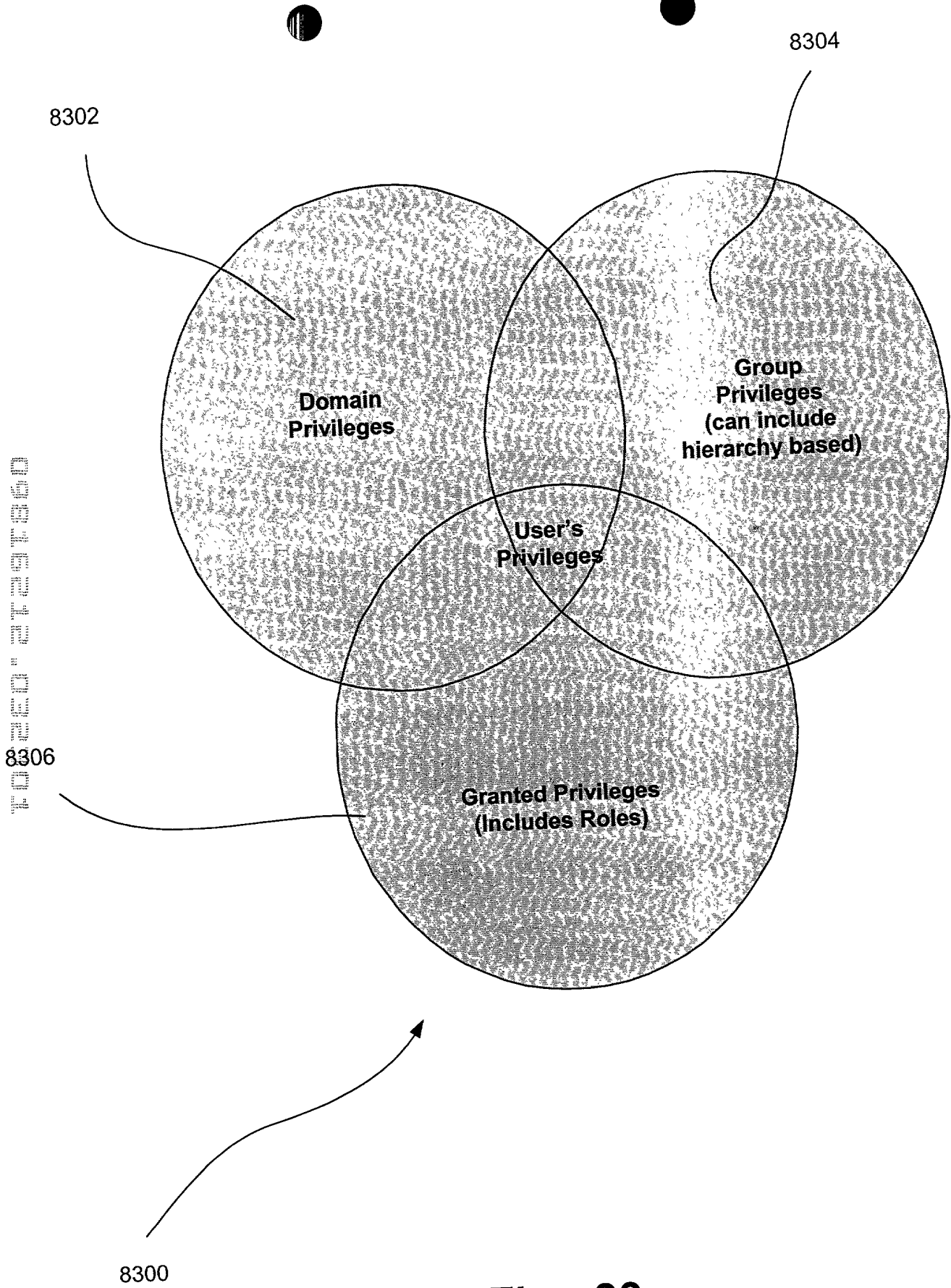


Fig. 83

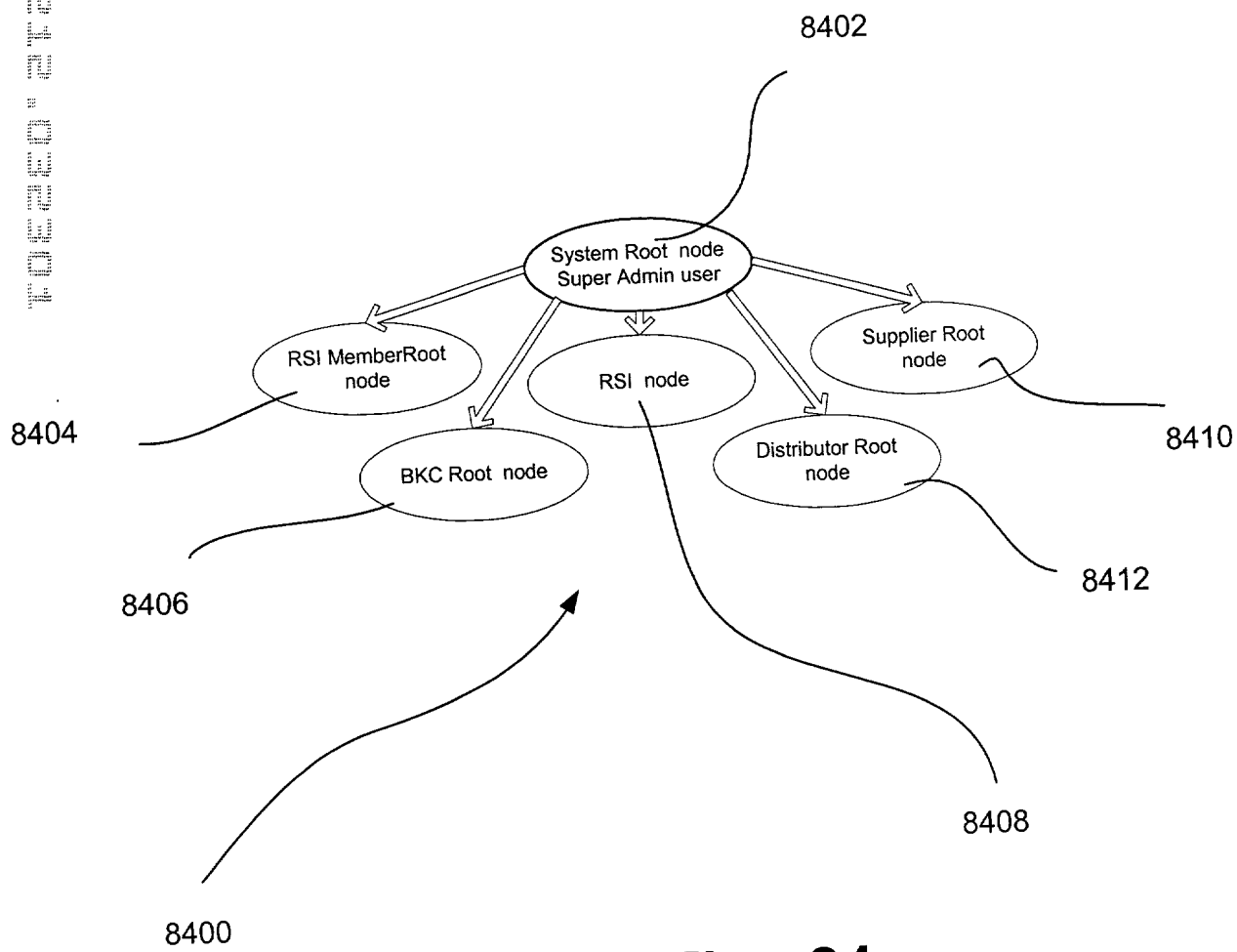


Fig. 84

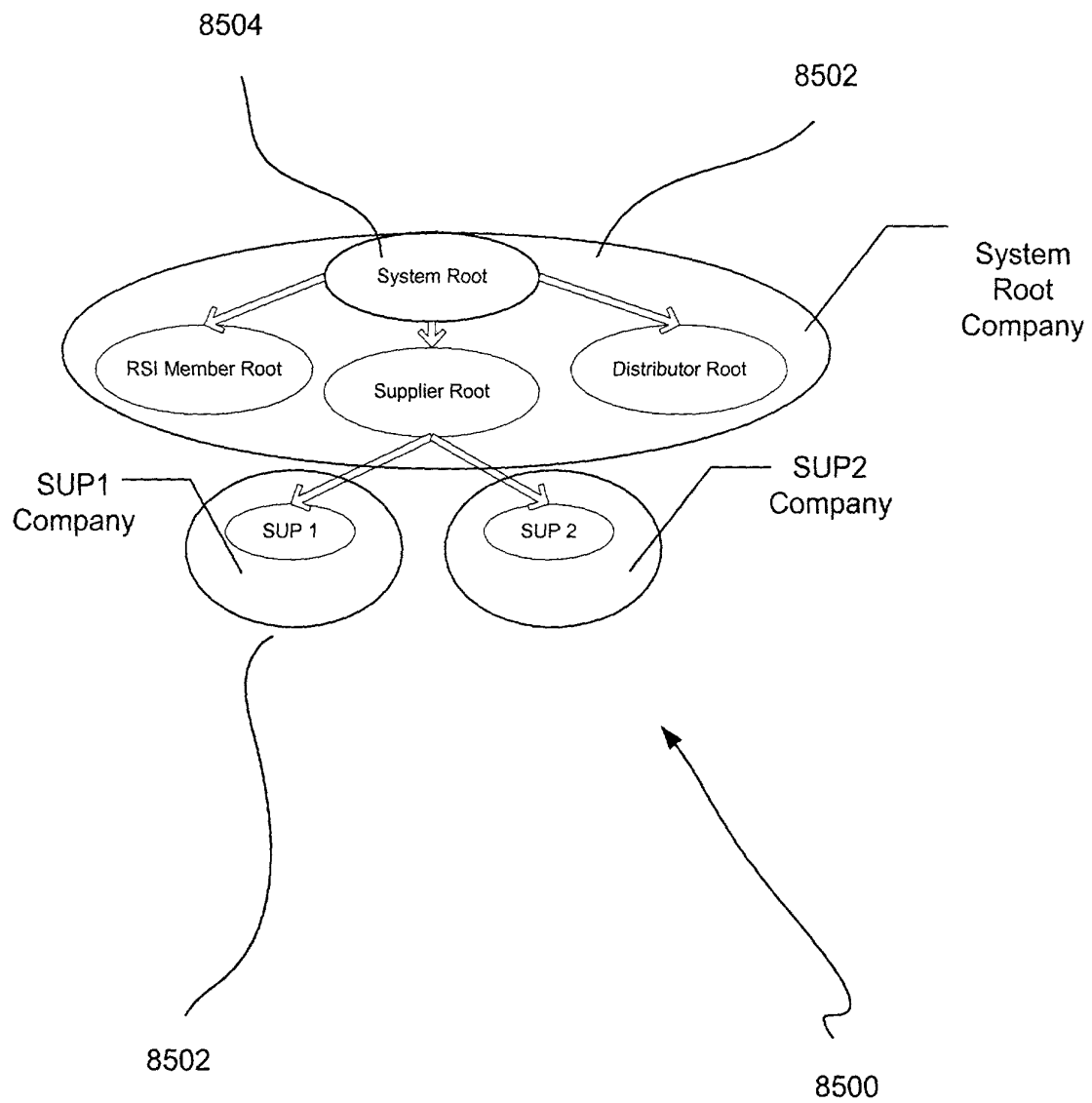


Fig. 85

8600

8602

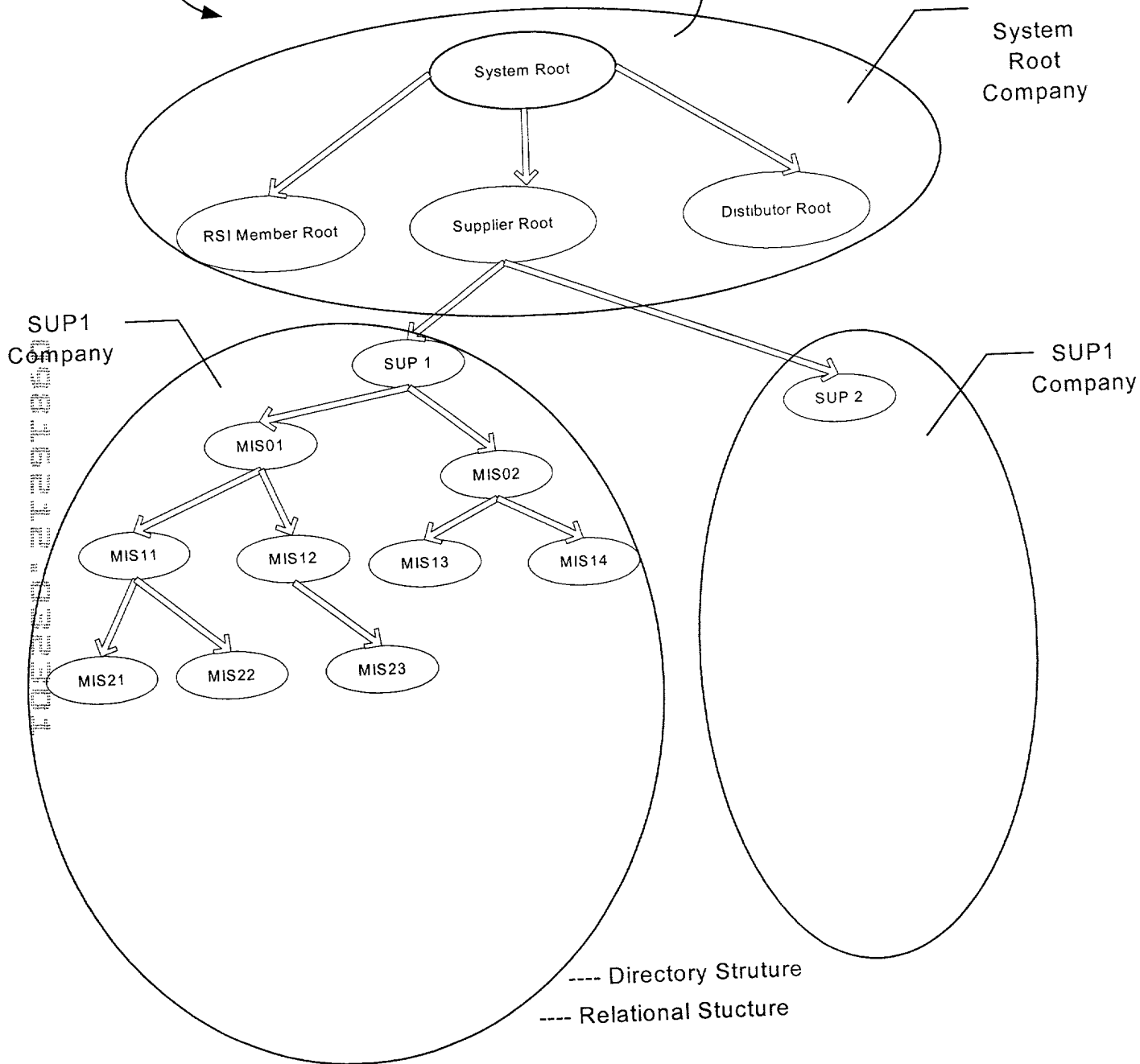
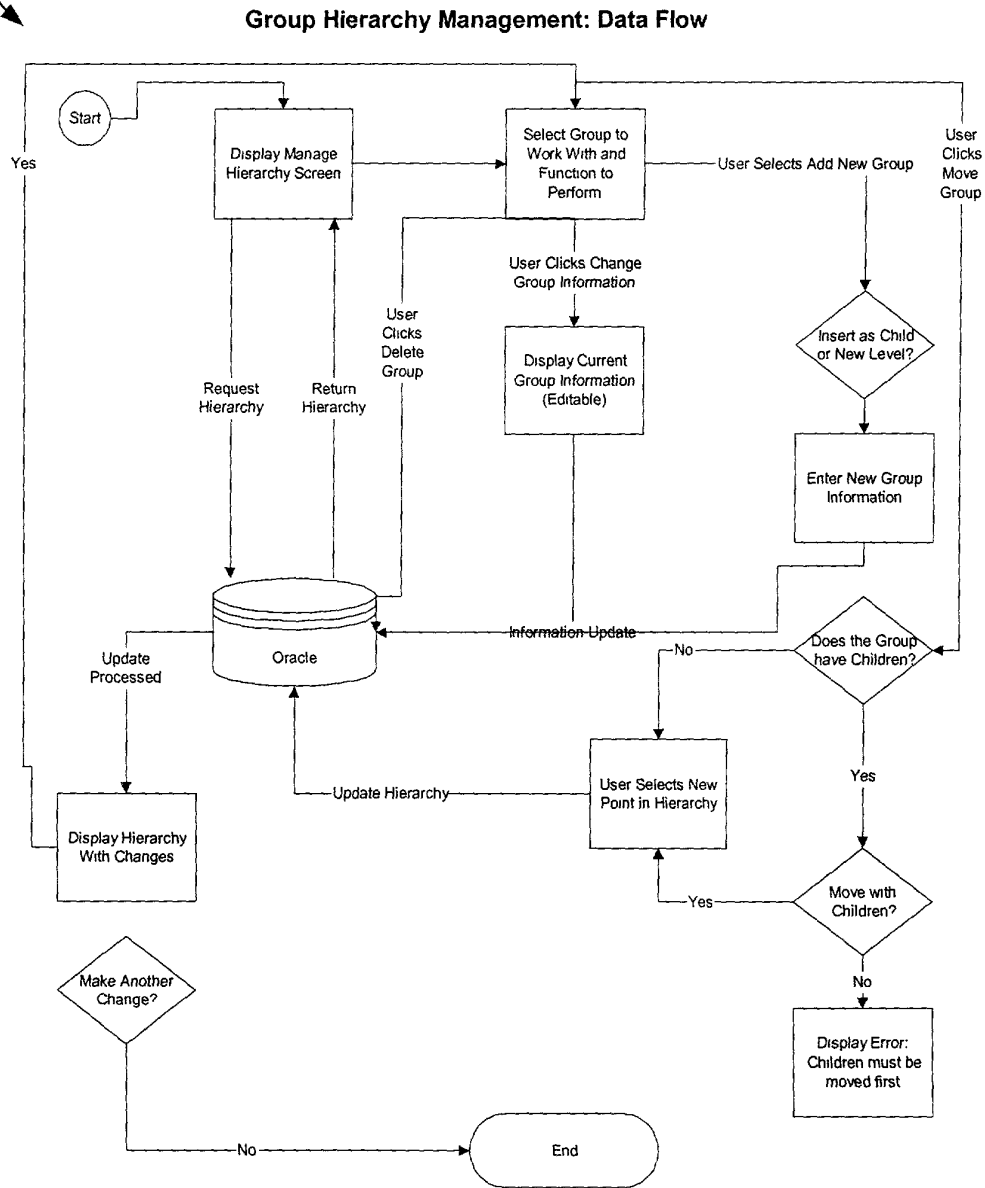


Fig. 86

3700

0934637966

**Fig. 87**

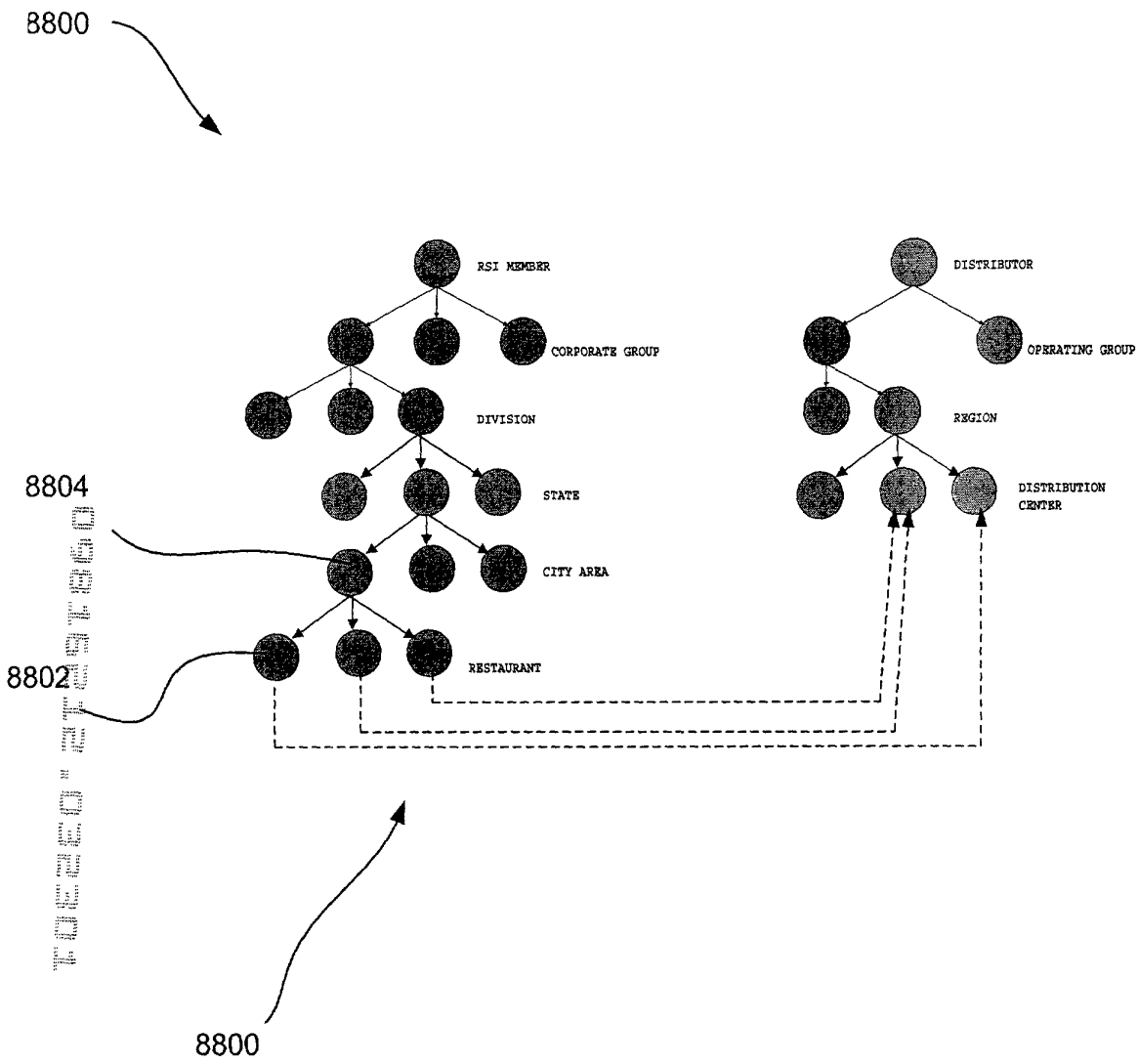


Fig. 88

8902

FIG. 89

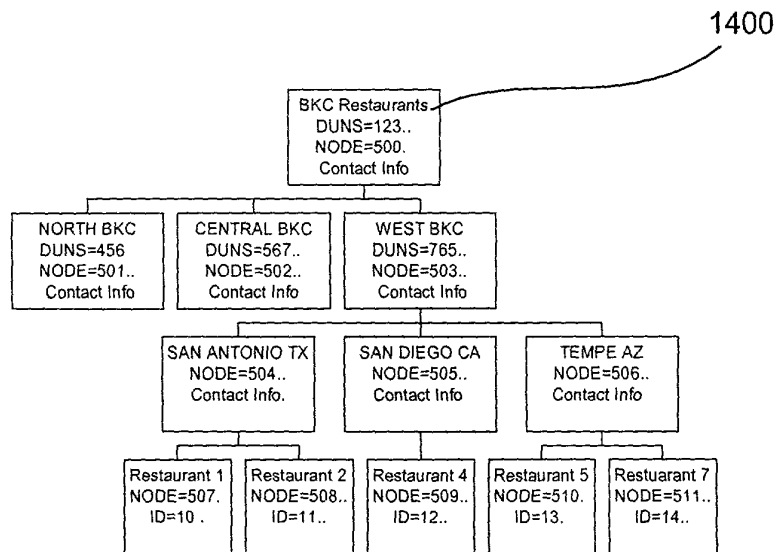


Fig. 89

9000

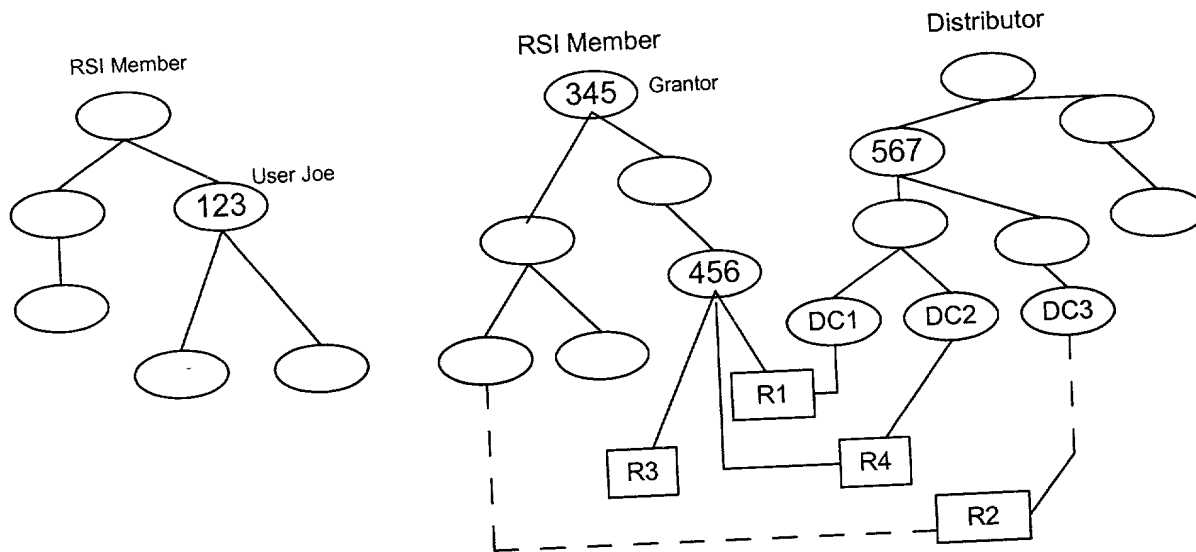


FIG. 90

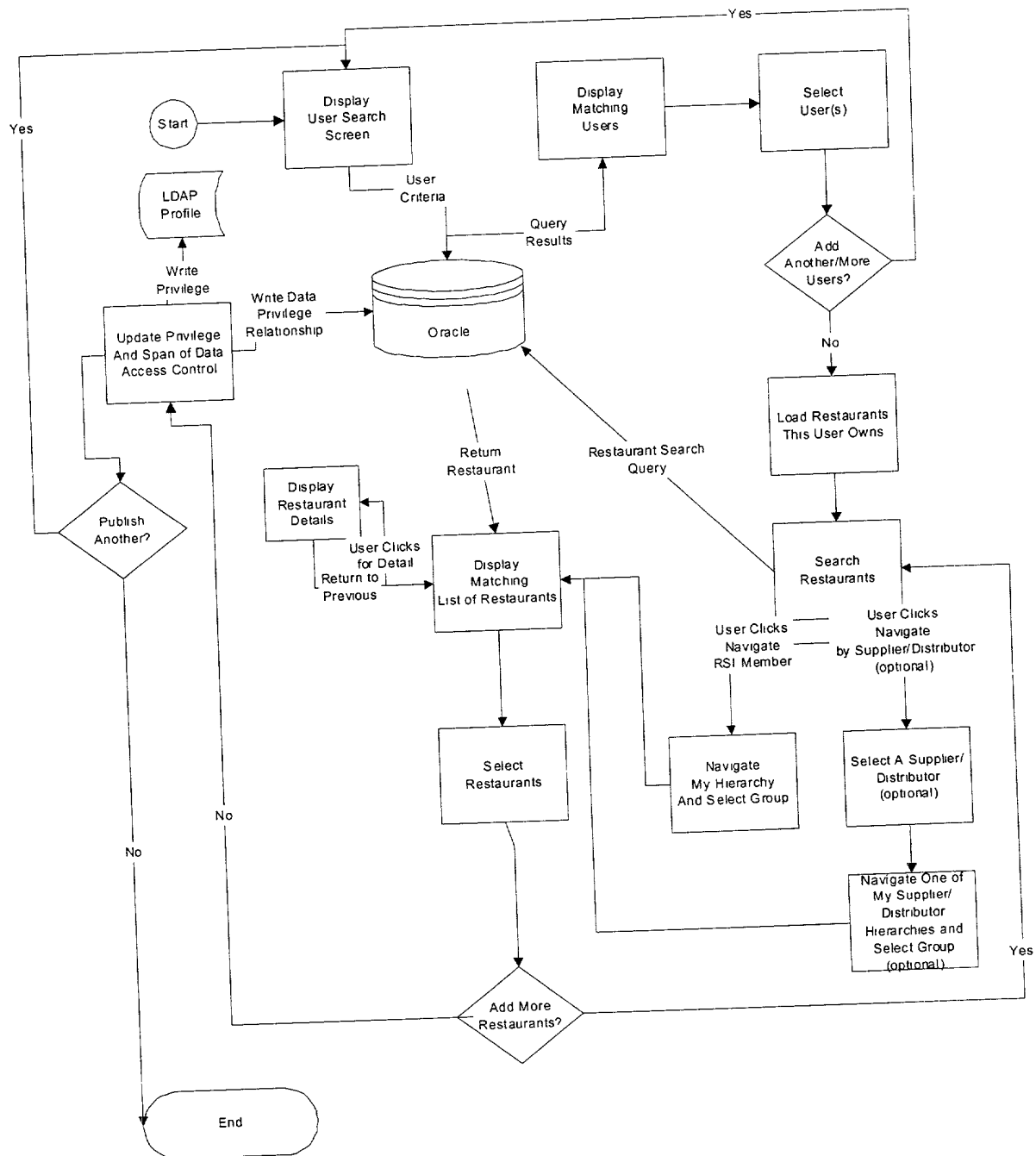


Fig. 91

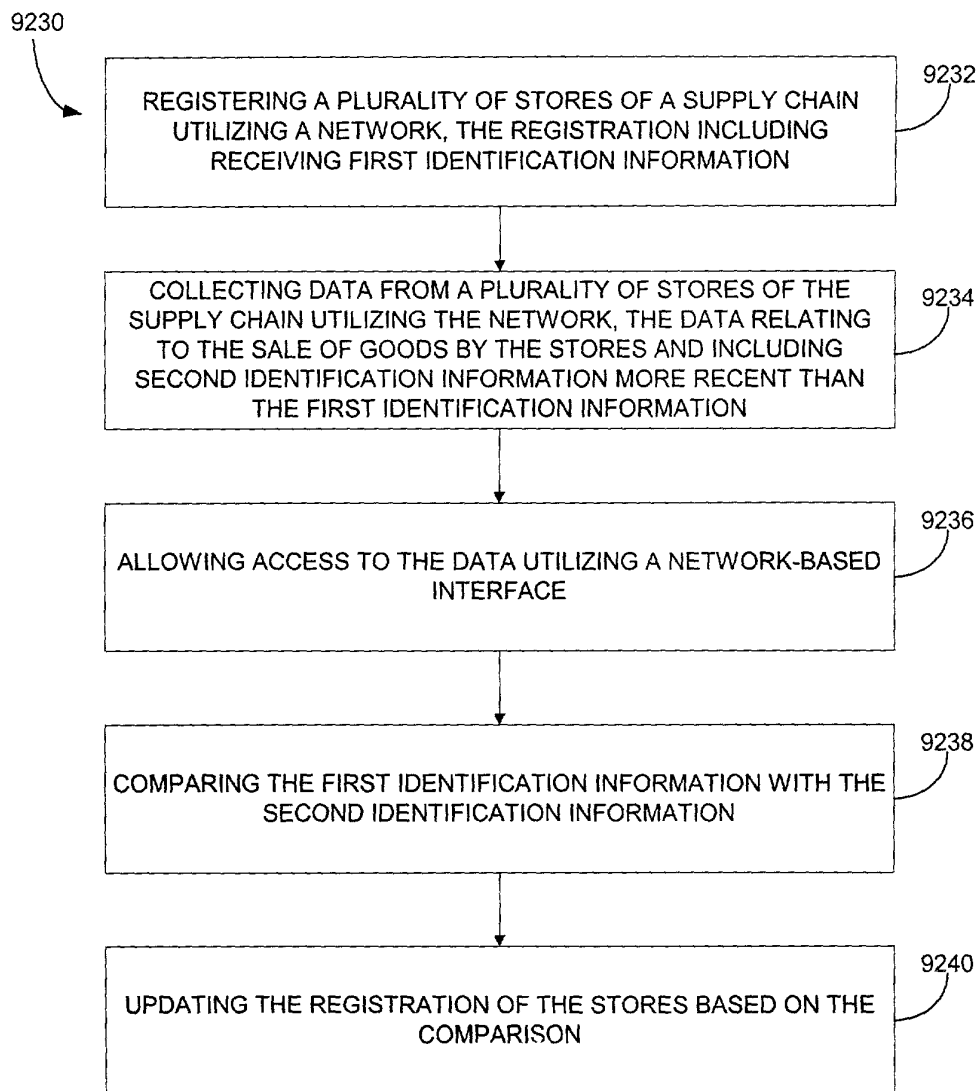


FIG. 92

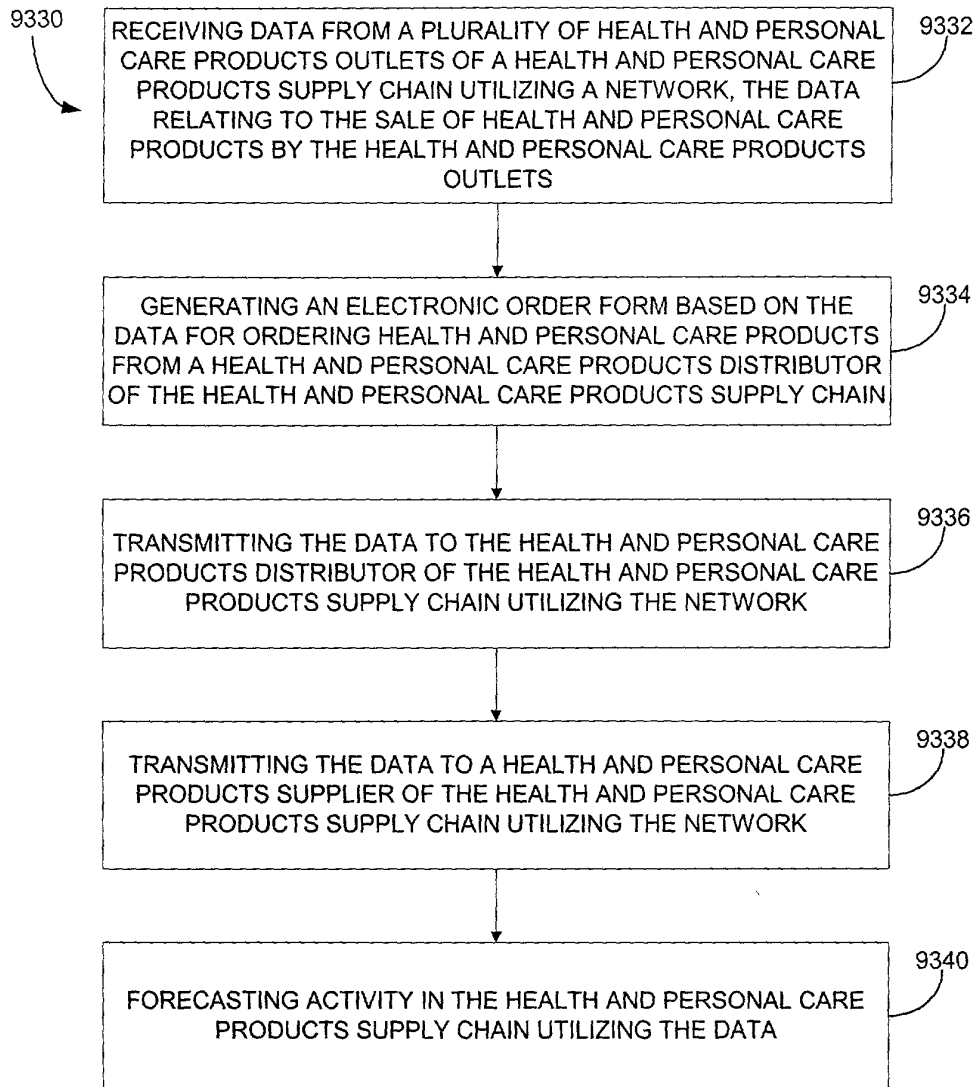


FIG. 93

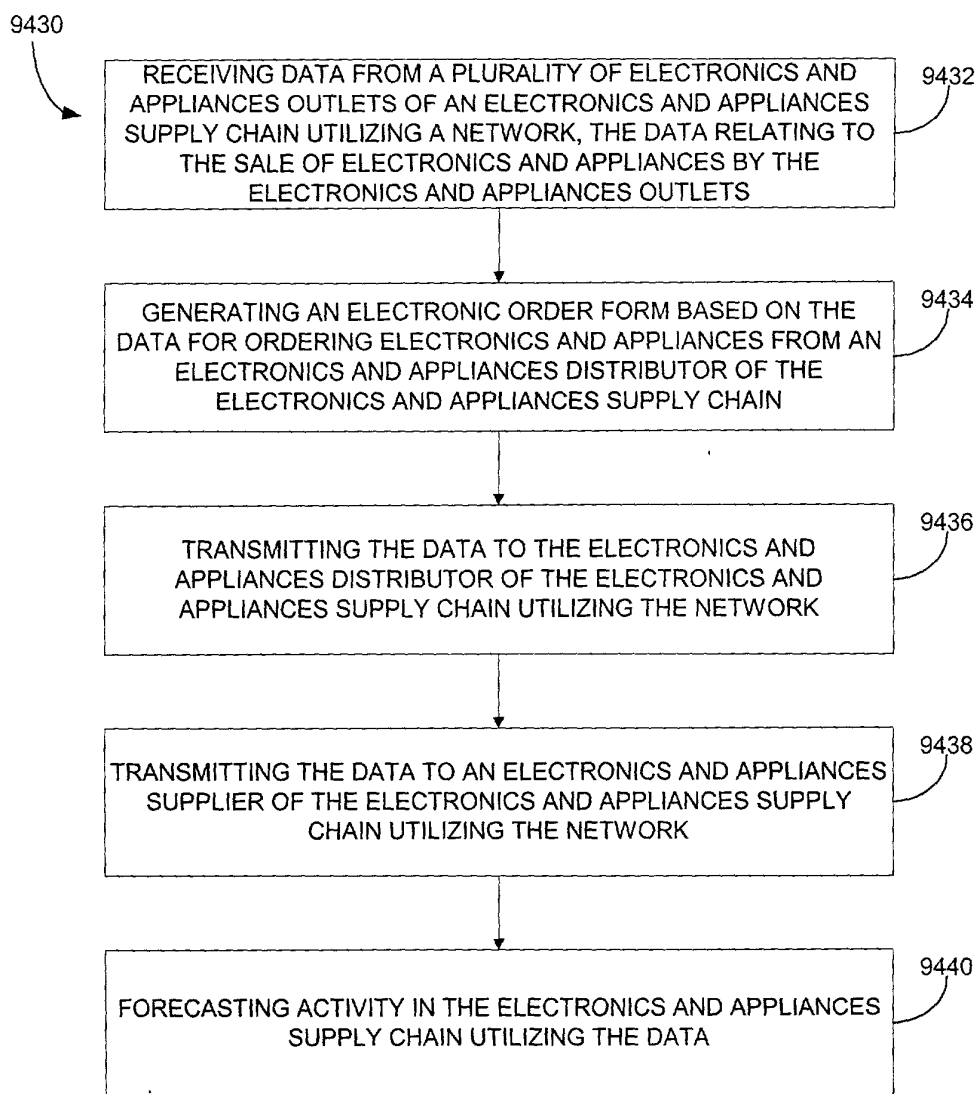


FIG. 94

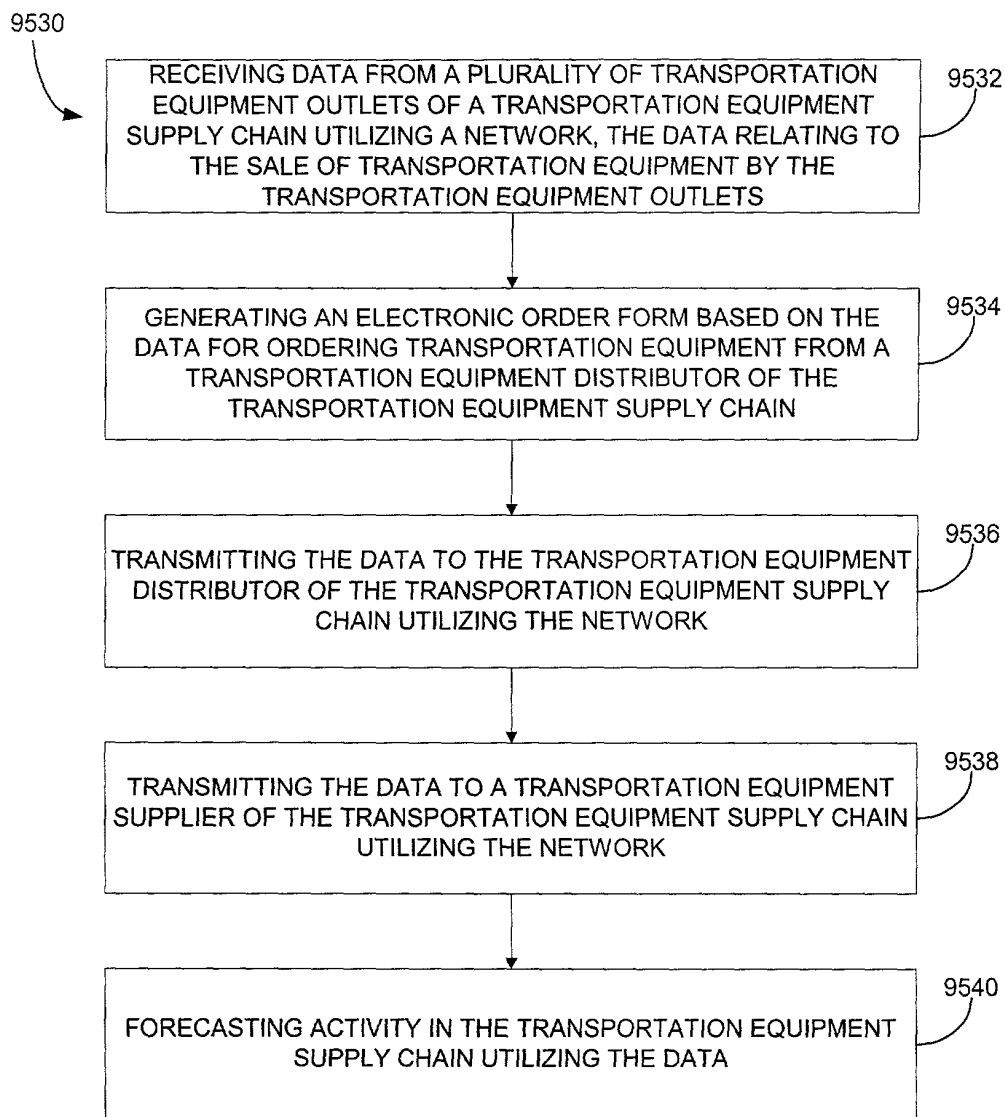


FIG. 95

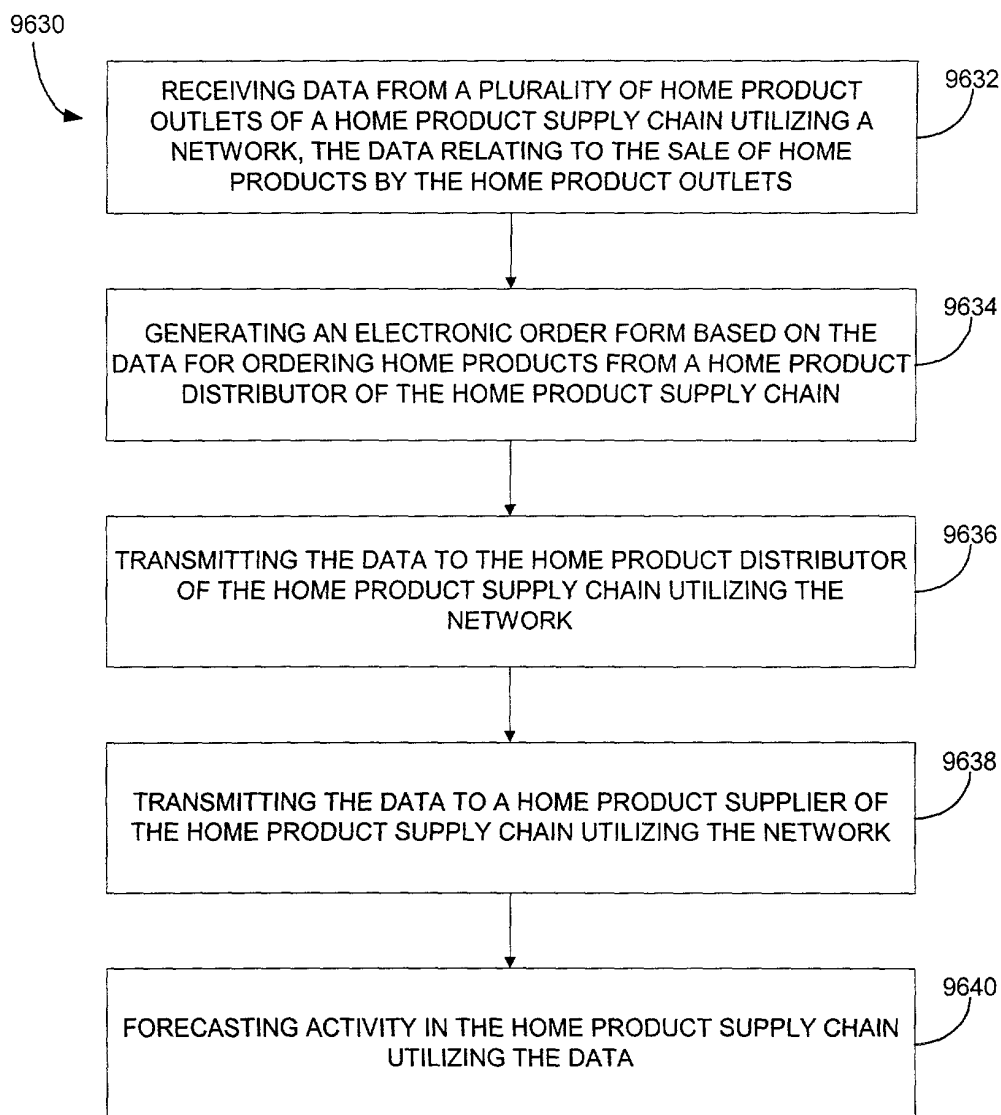


FIG. 96

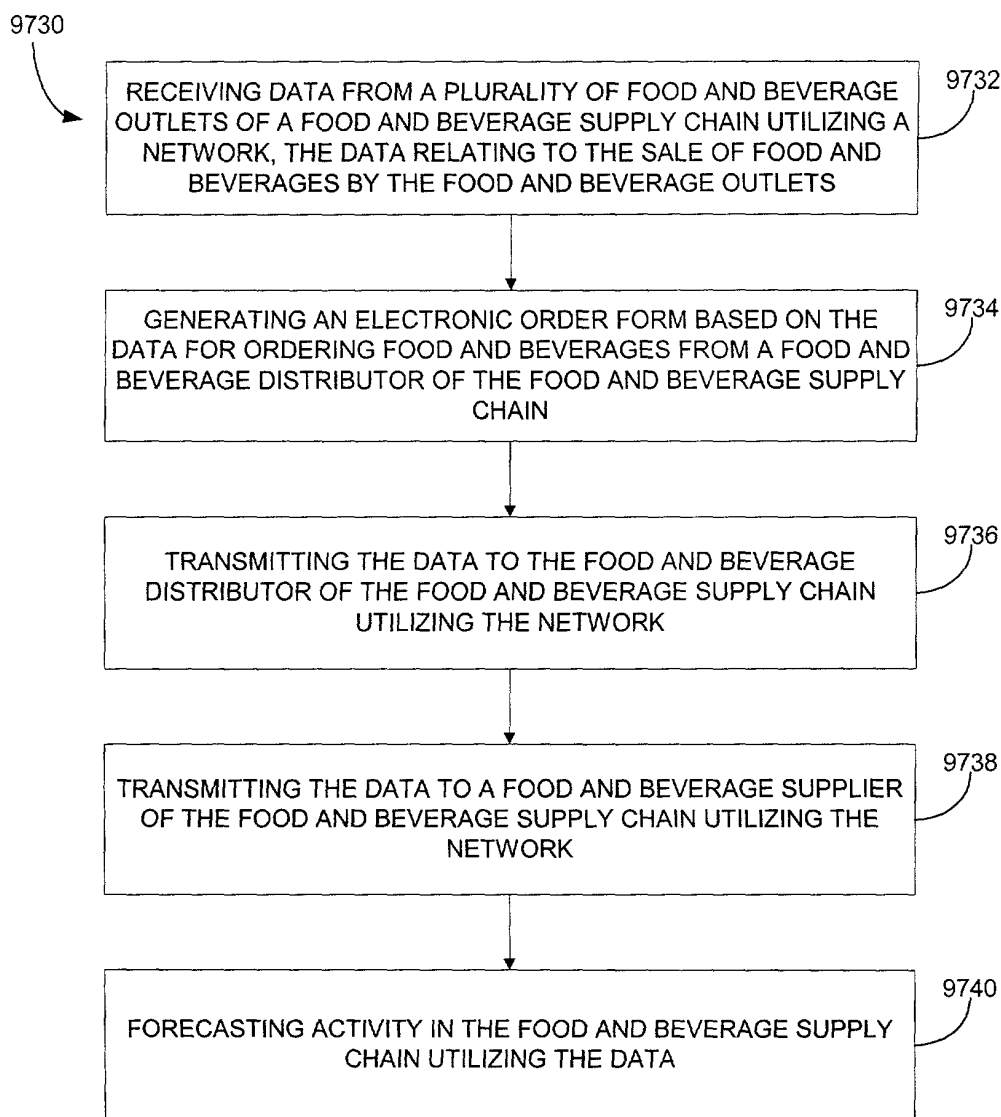


FIG. 97

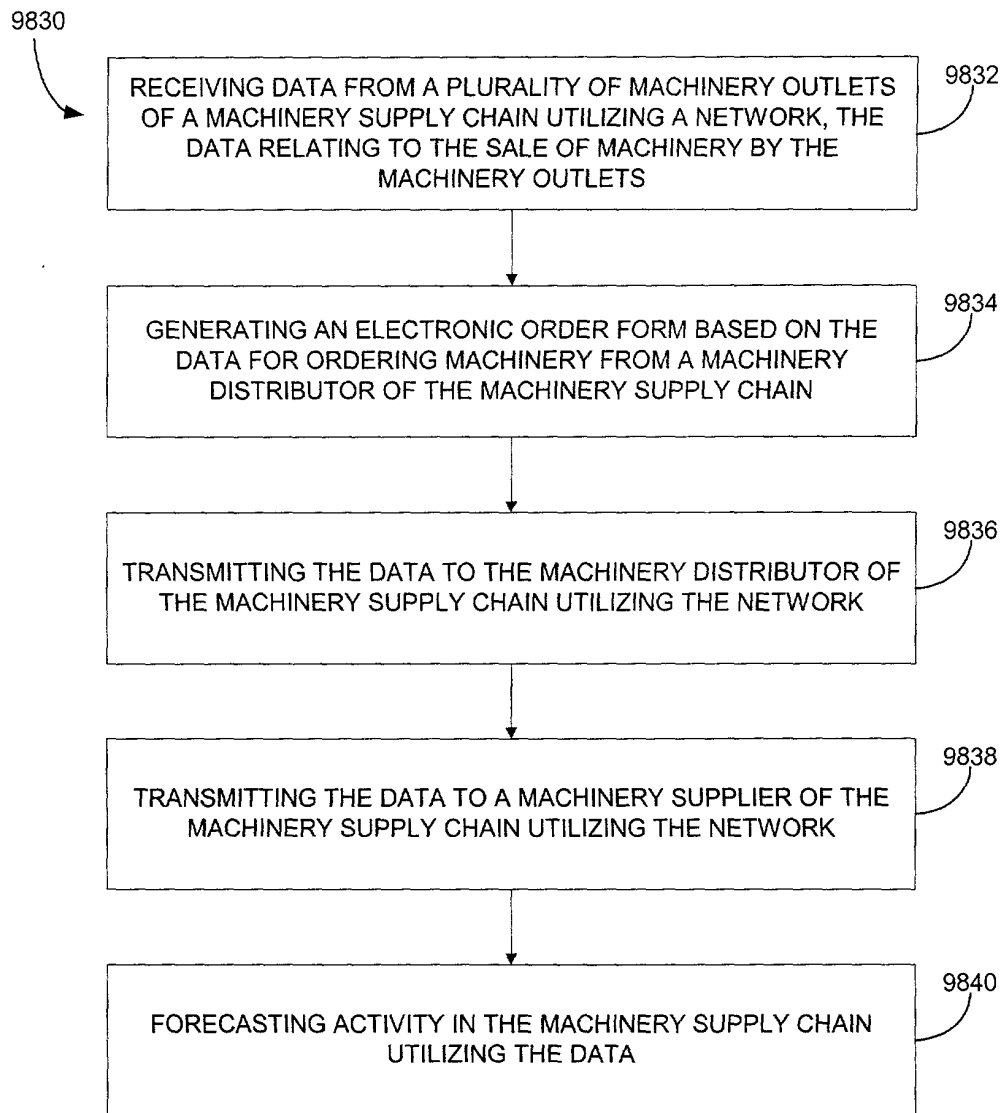


FIG. 98

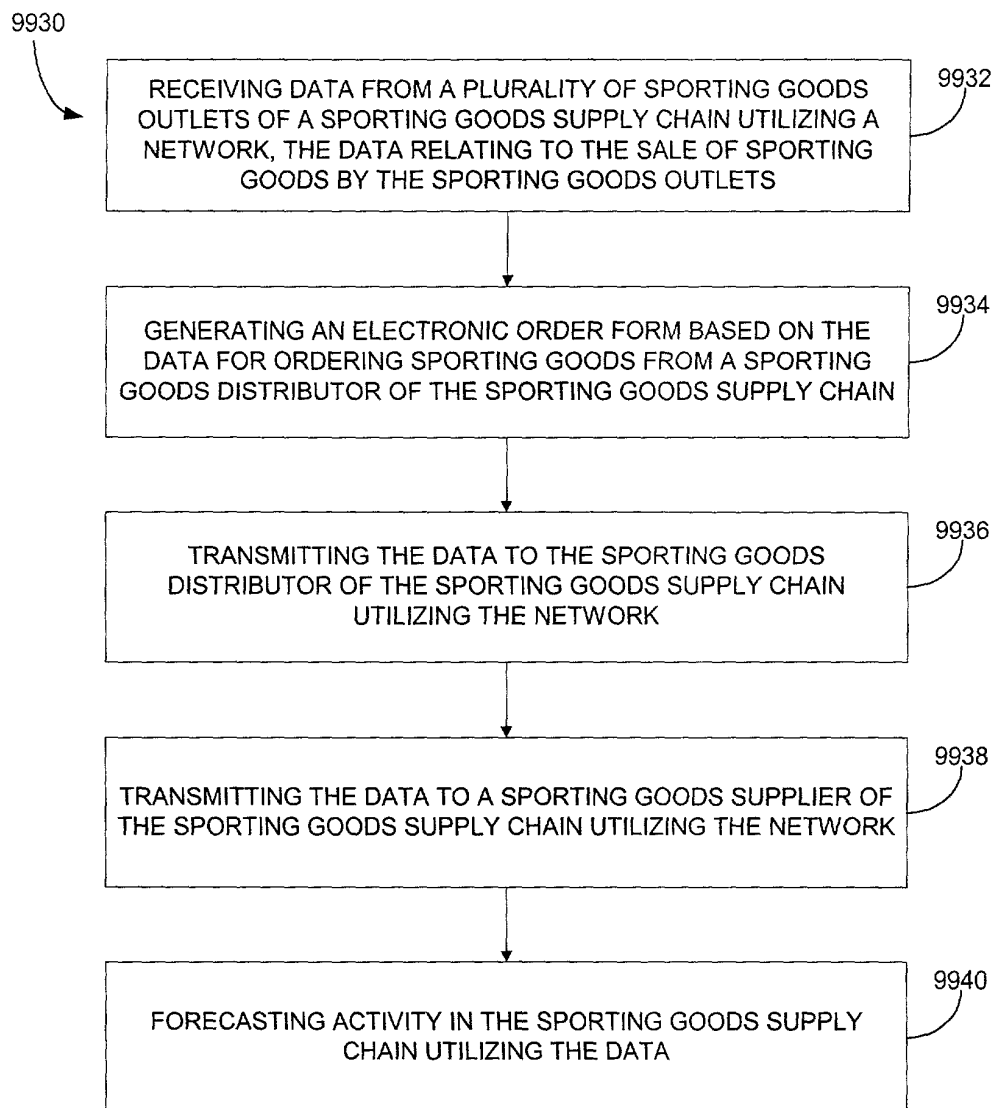


FIG. 99

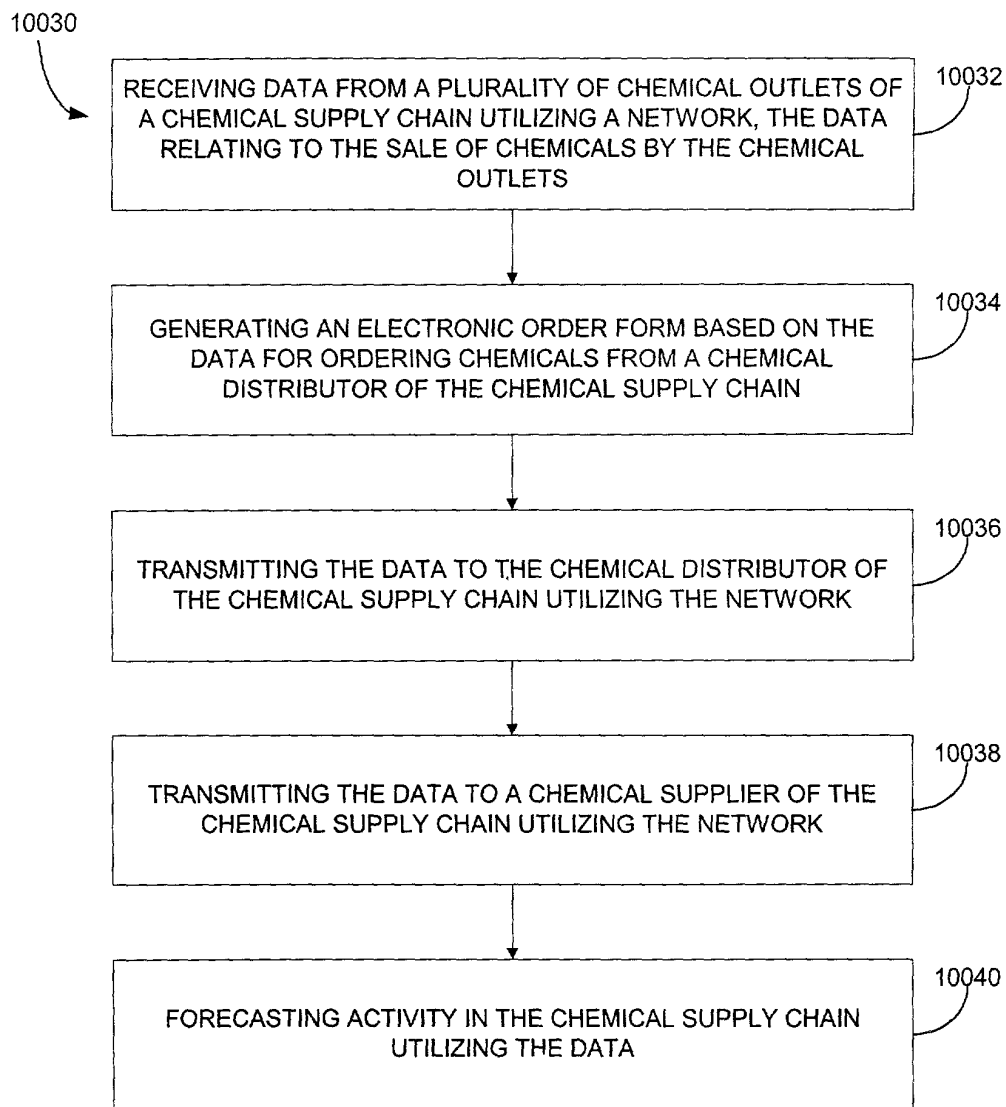


FIG. 100

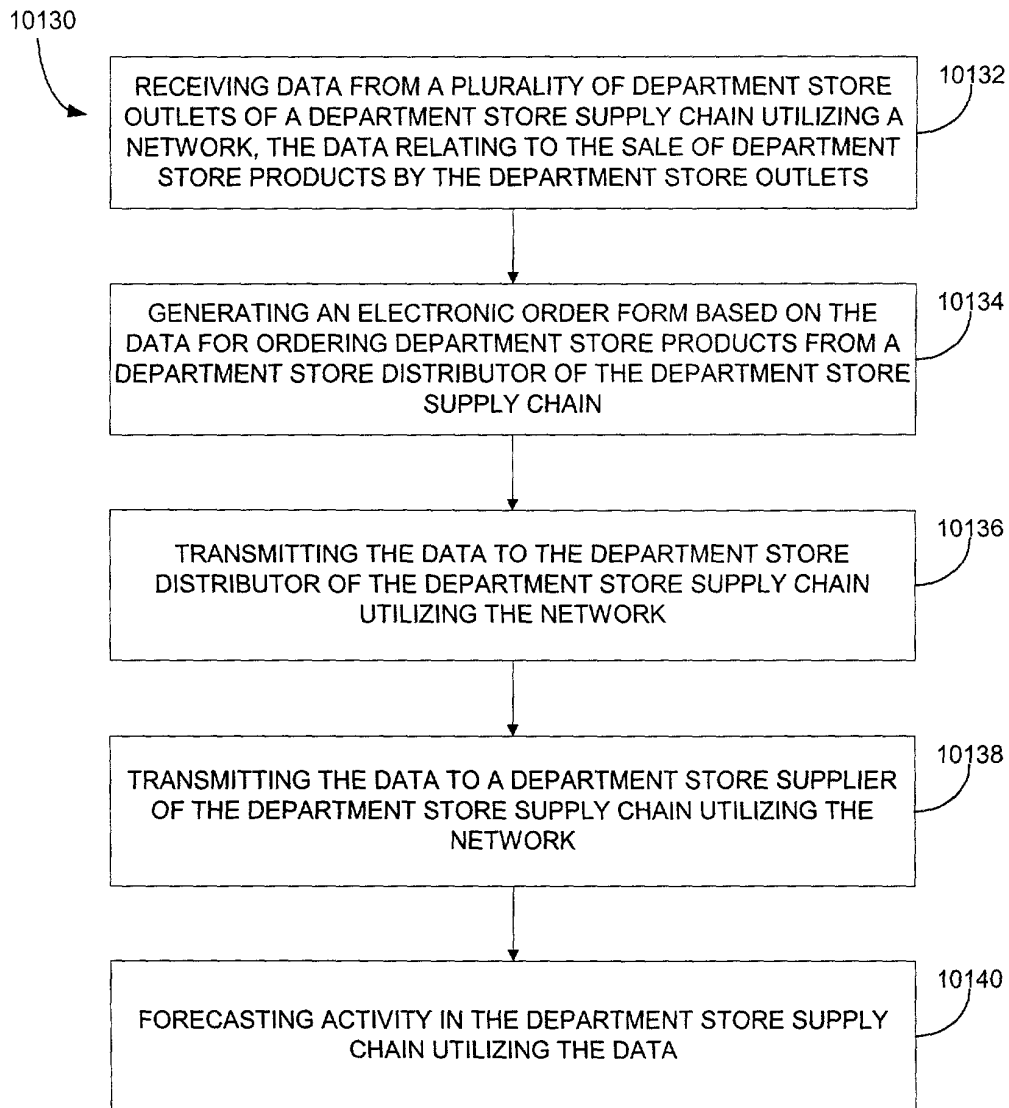


FIG. 101

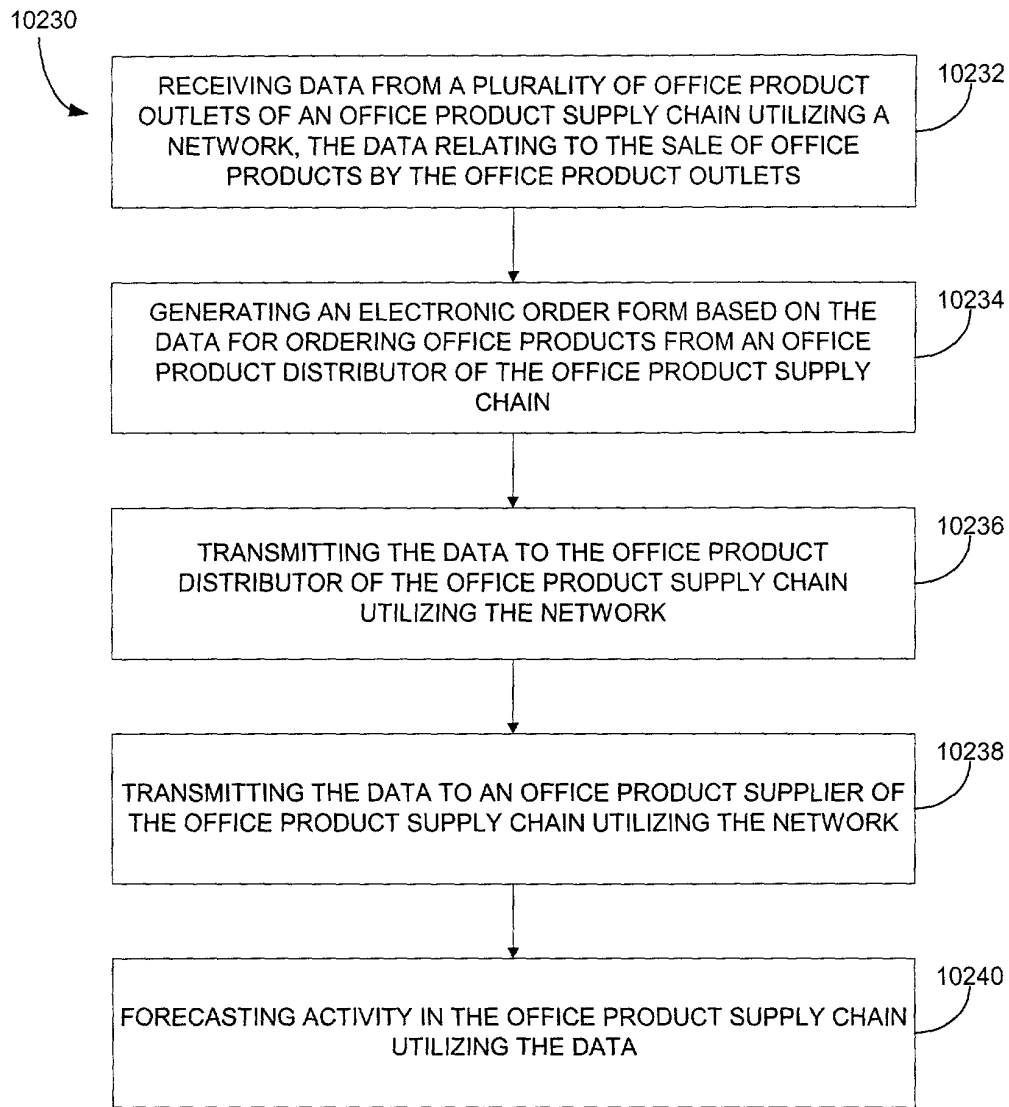


FIG. 102A

10260

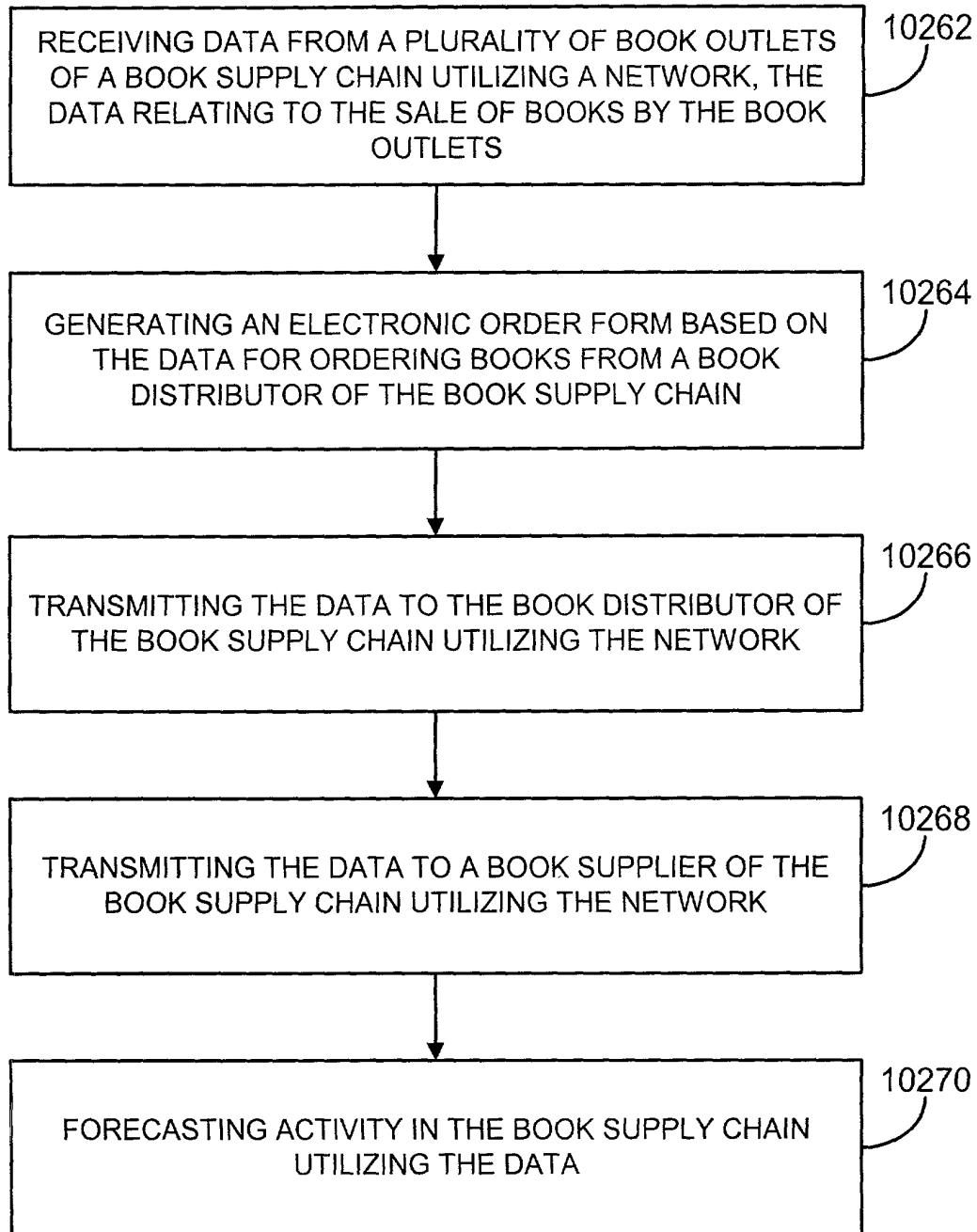


FIG. 102B

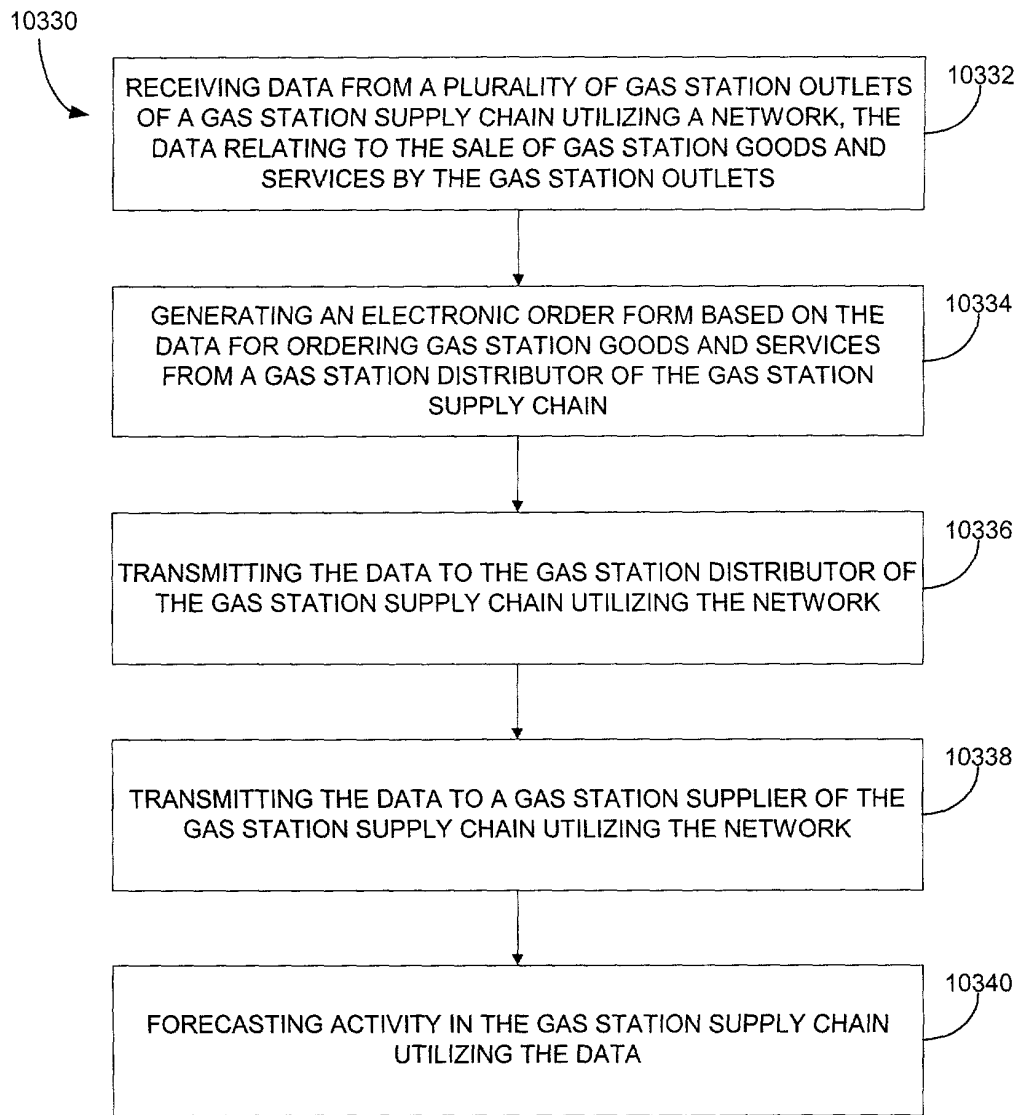


FIG. 103

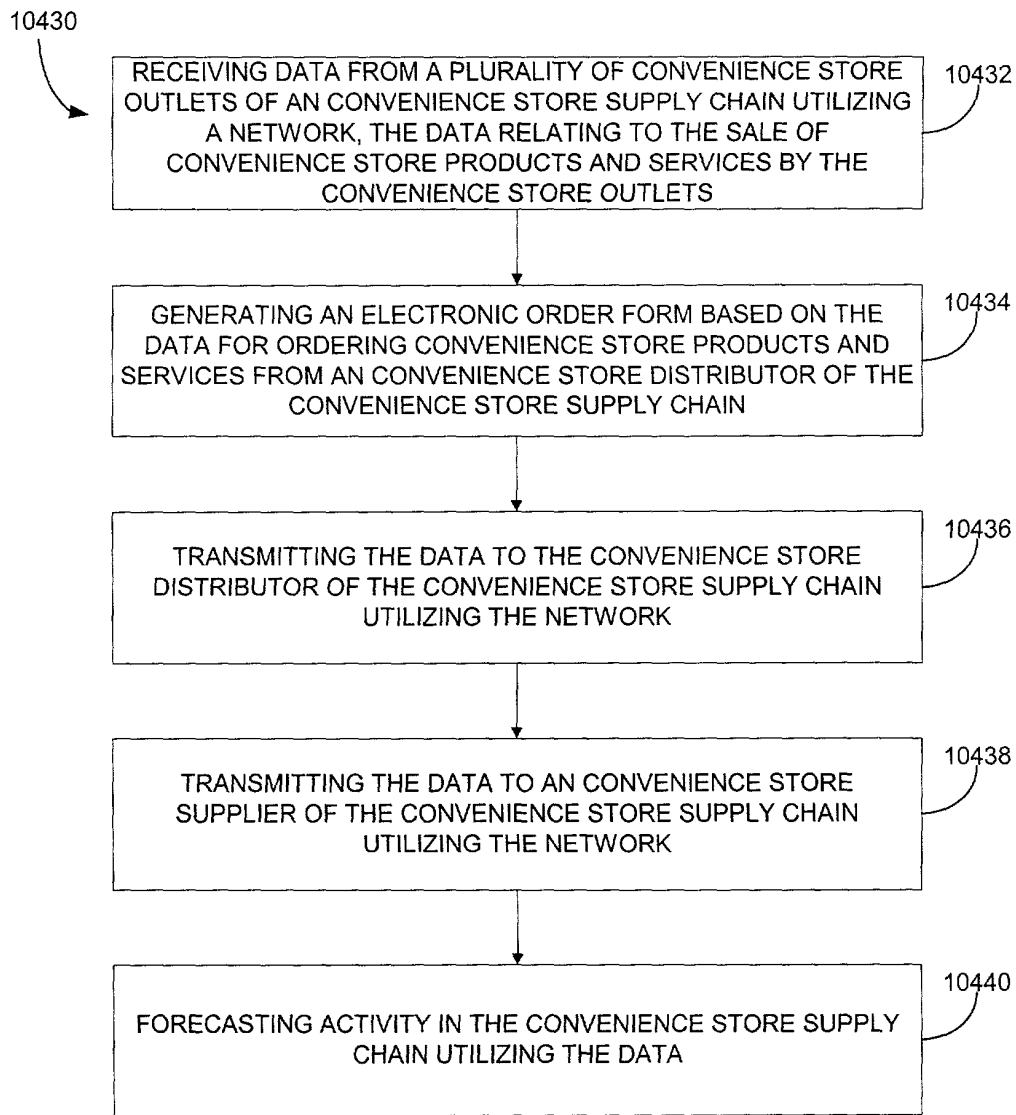


FIG. 104A

10460

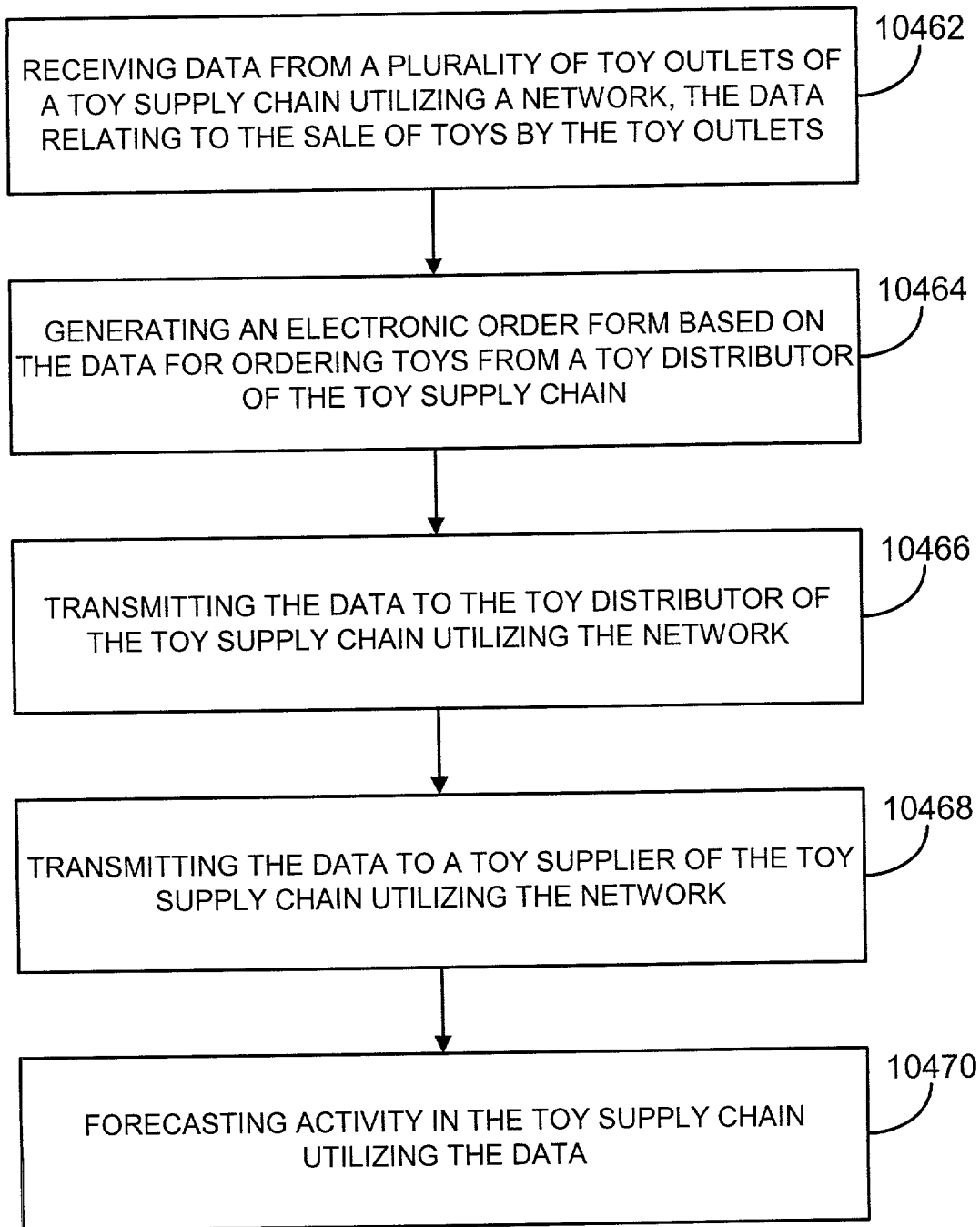


FIG. 104B

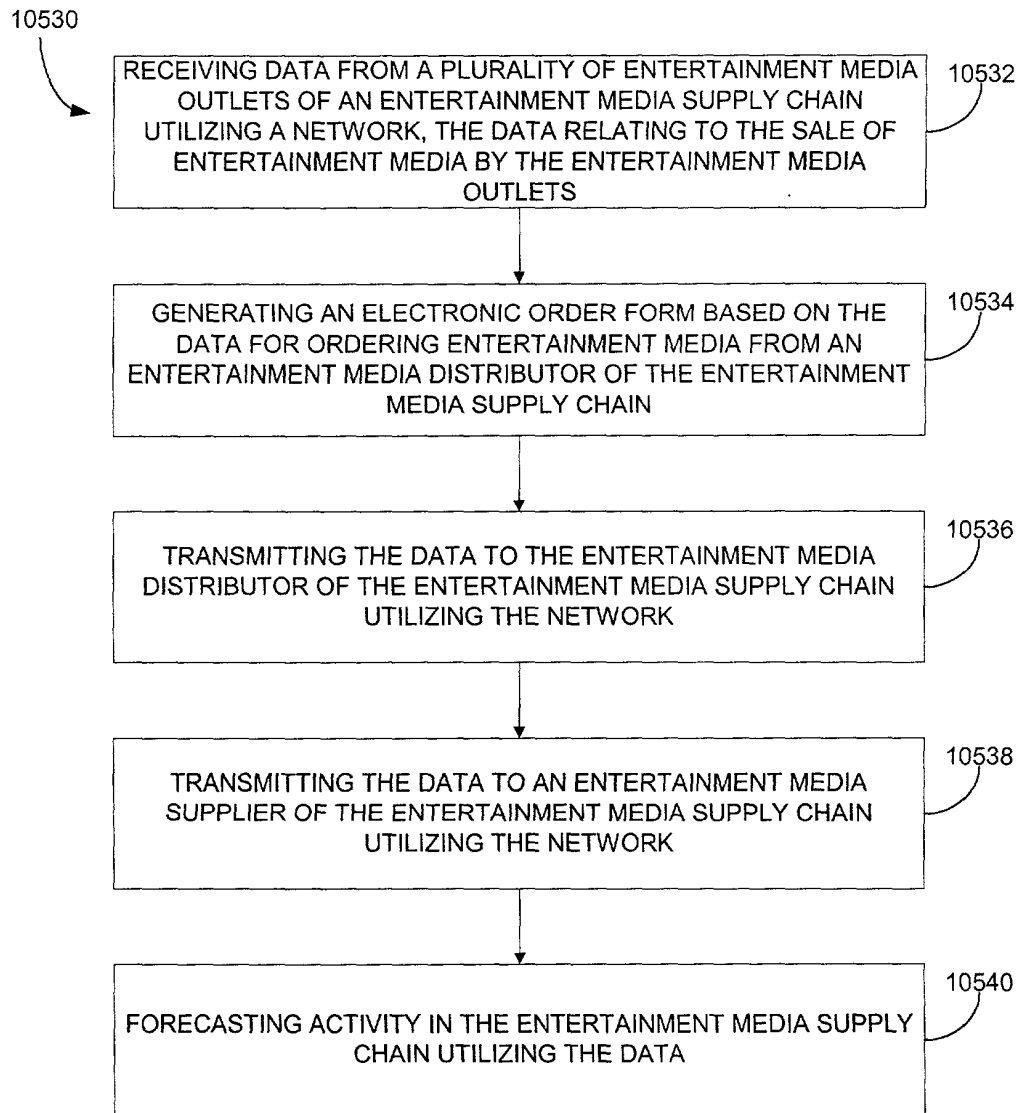


FIG. 105

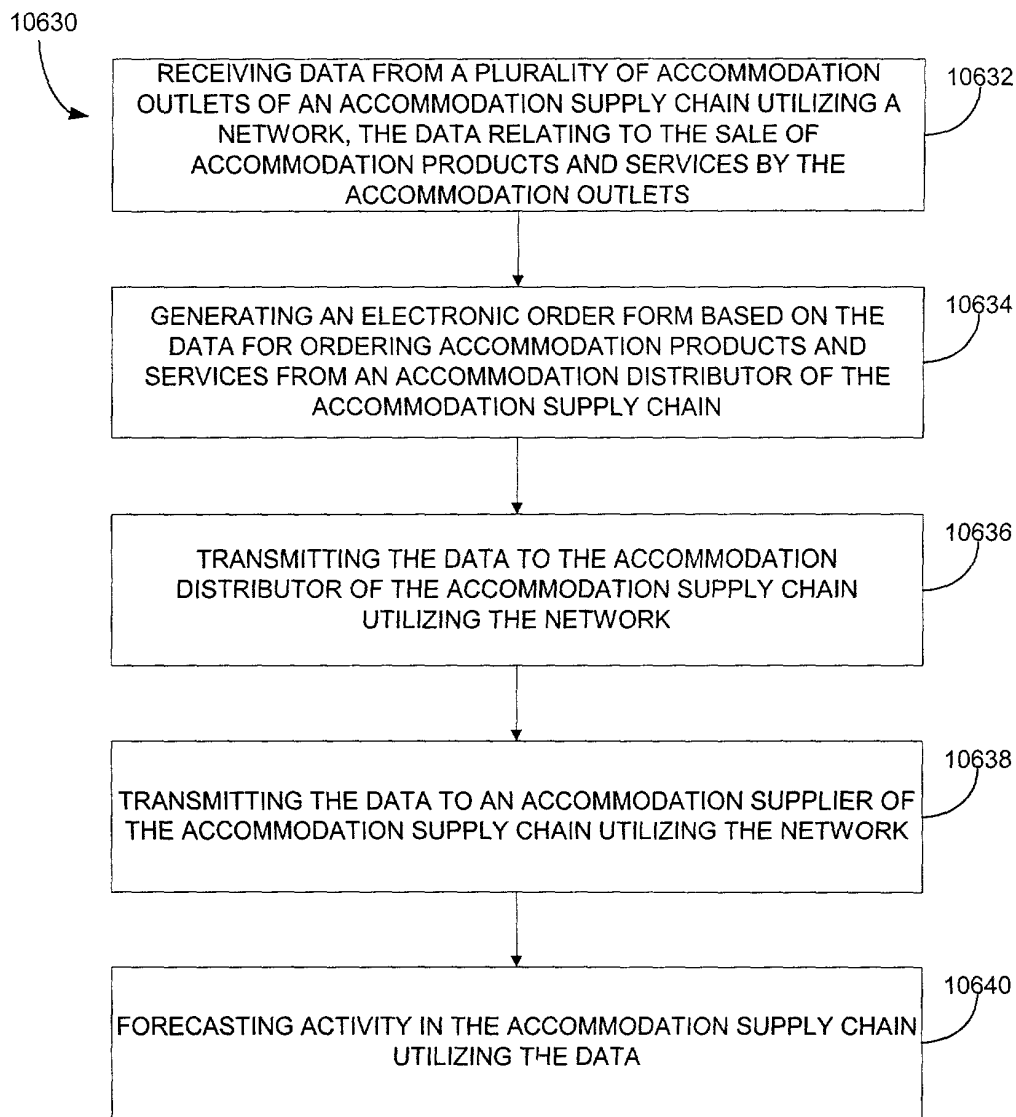


FIG. 106

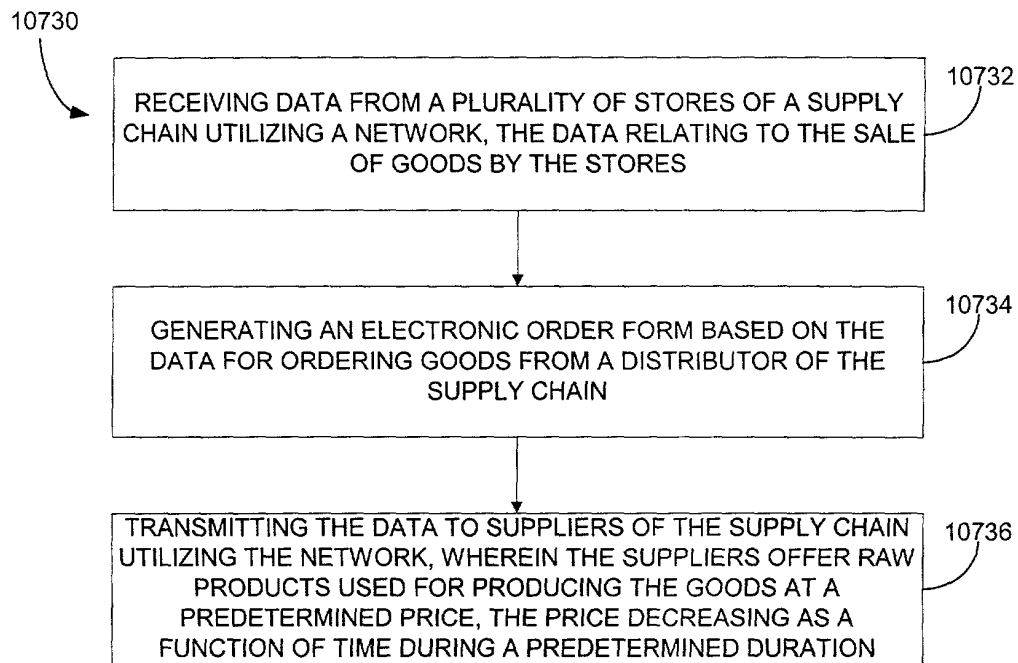


FIG. 107

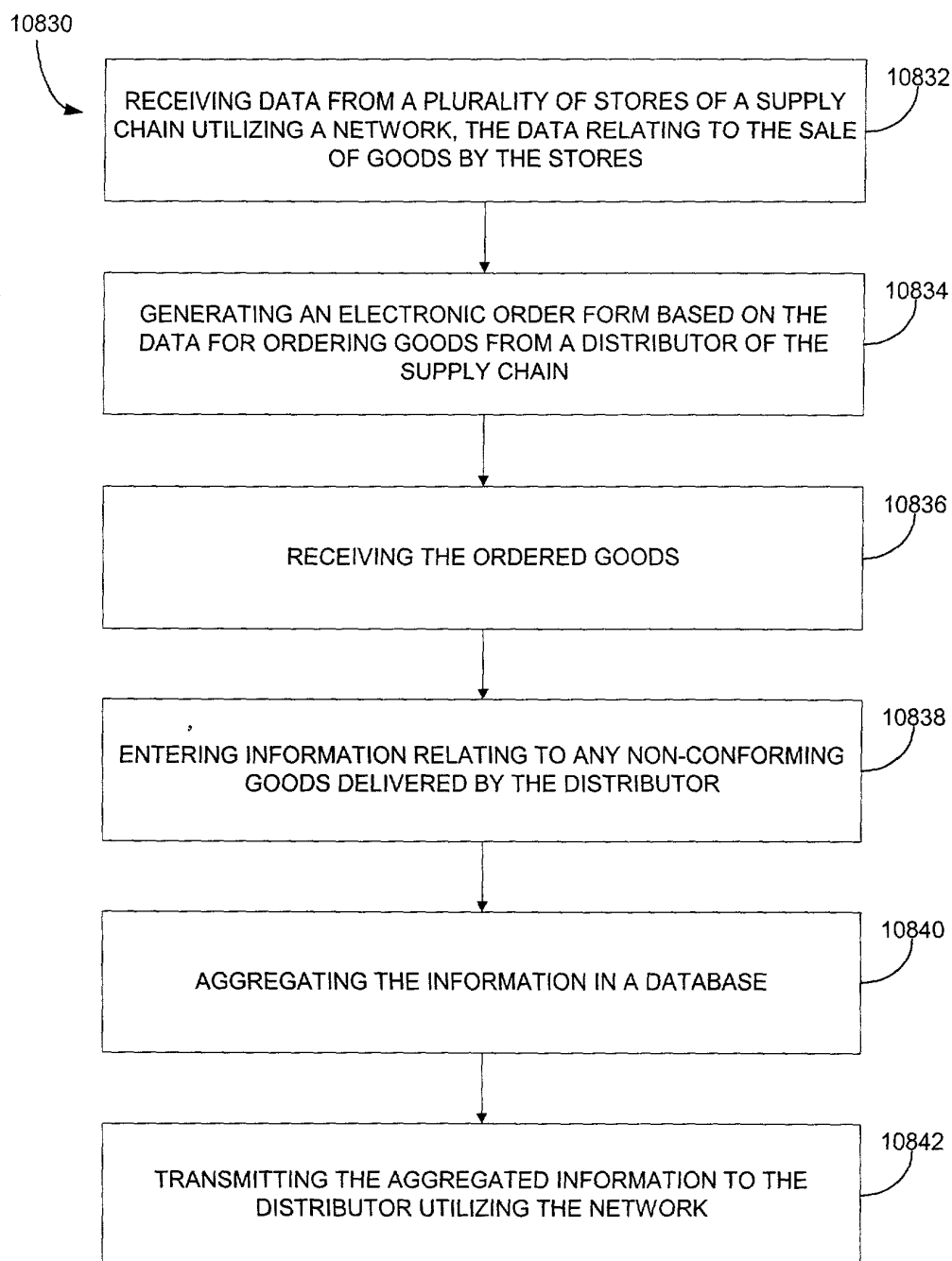


FIG. 108

10900

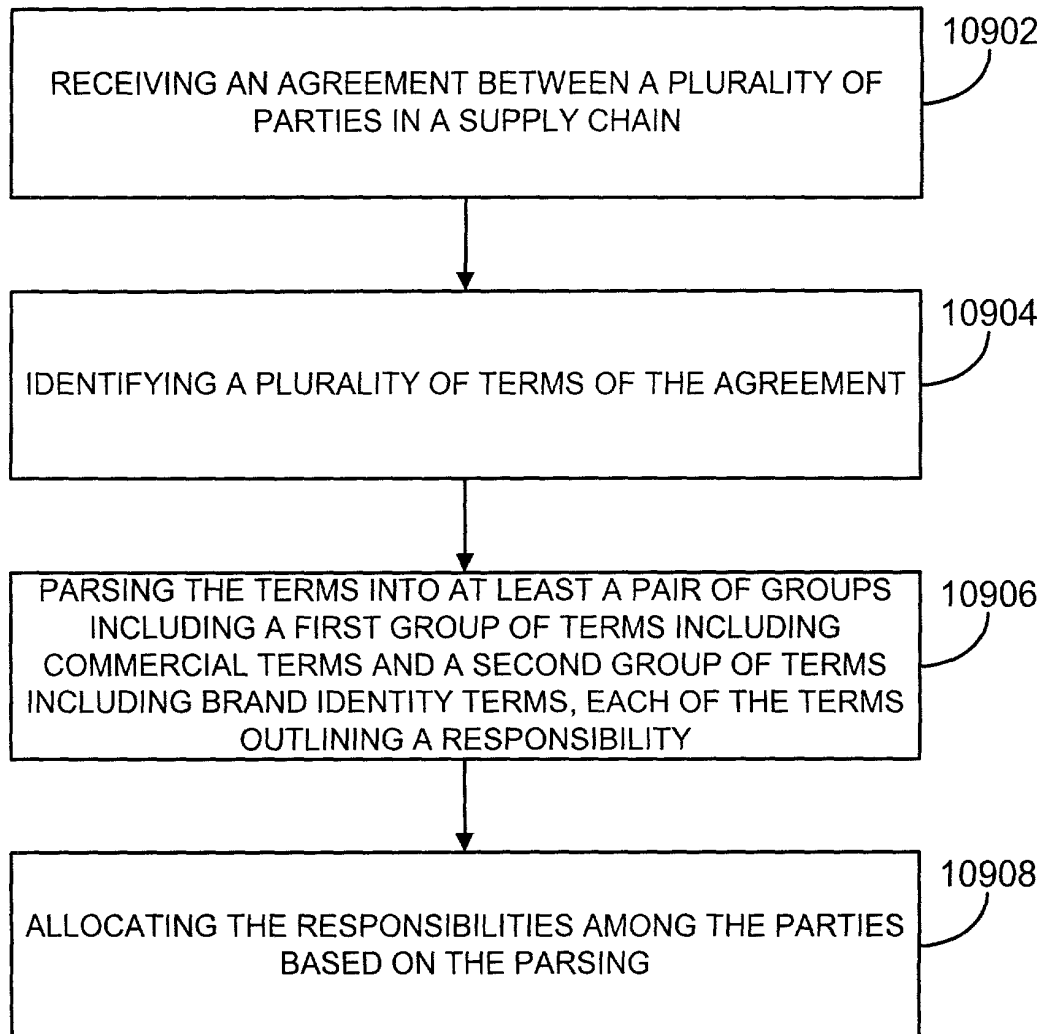


FIG. 109

11000

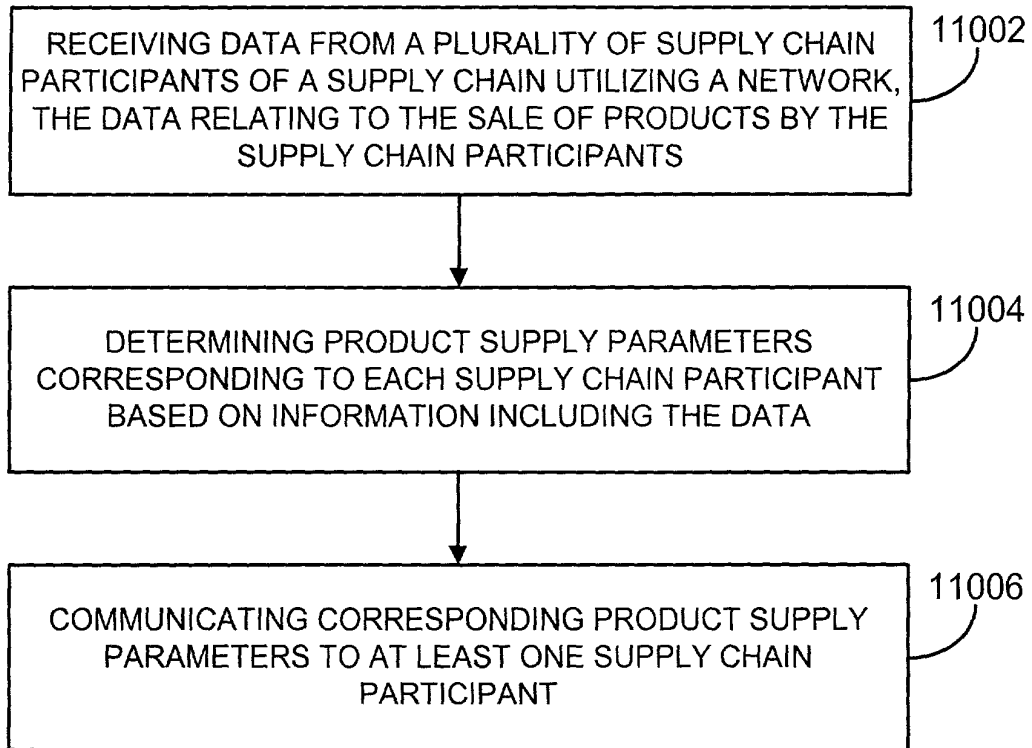


FIG. 110

11100



RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102



DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104



APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

11200

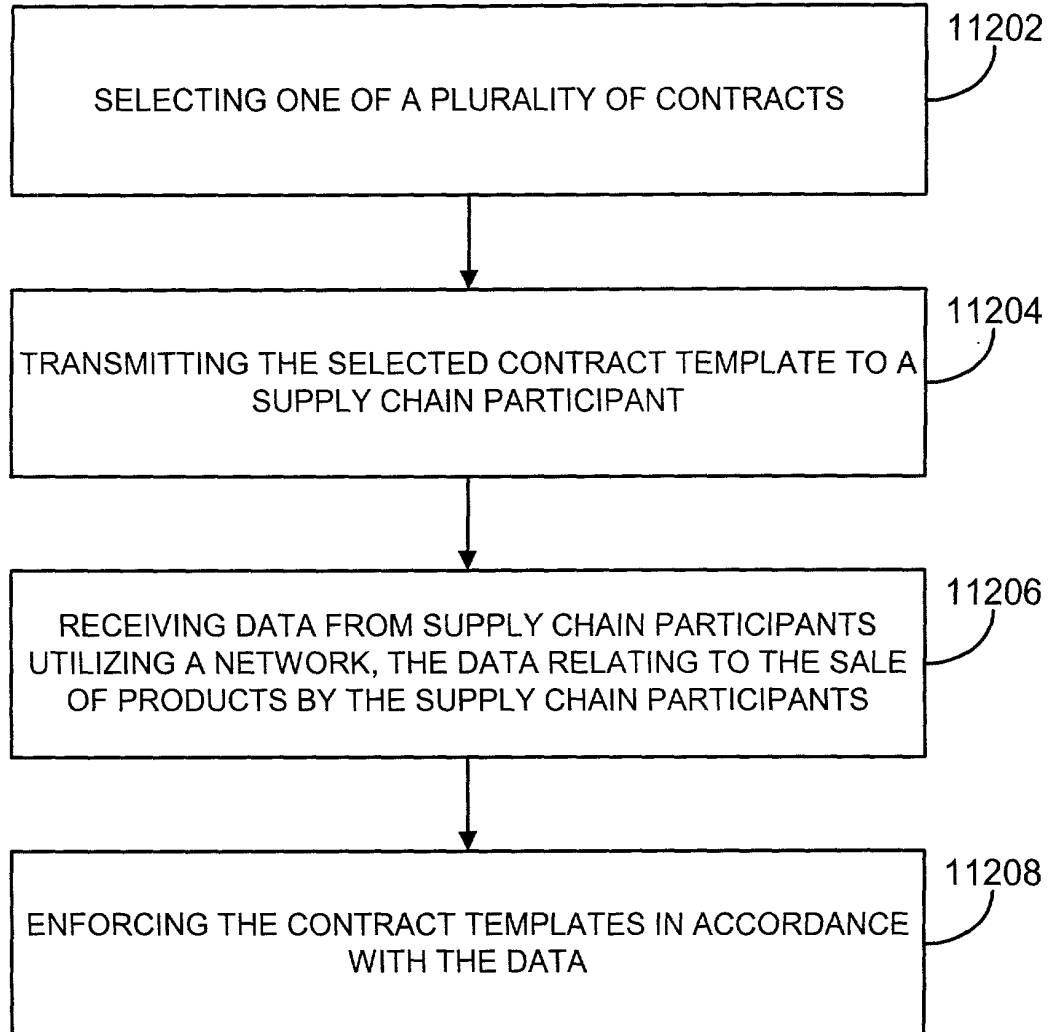


FIG. 112

11300

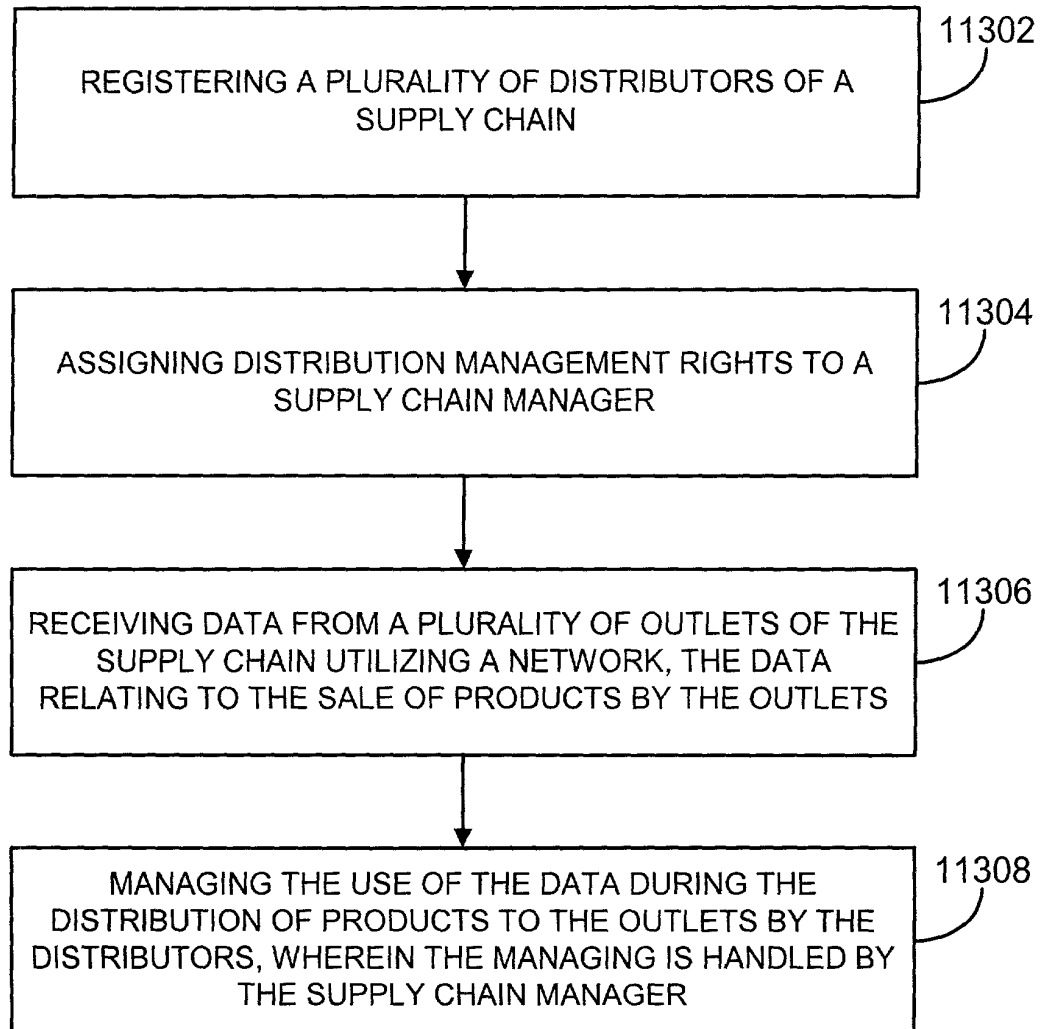


FIG. 113

11400

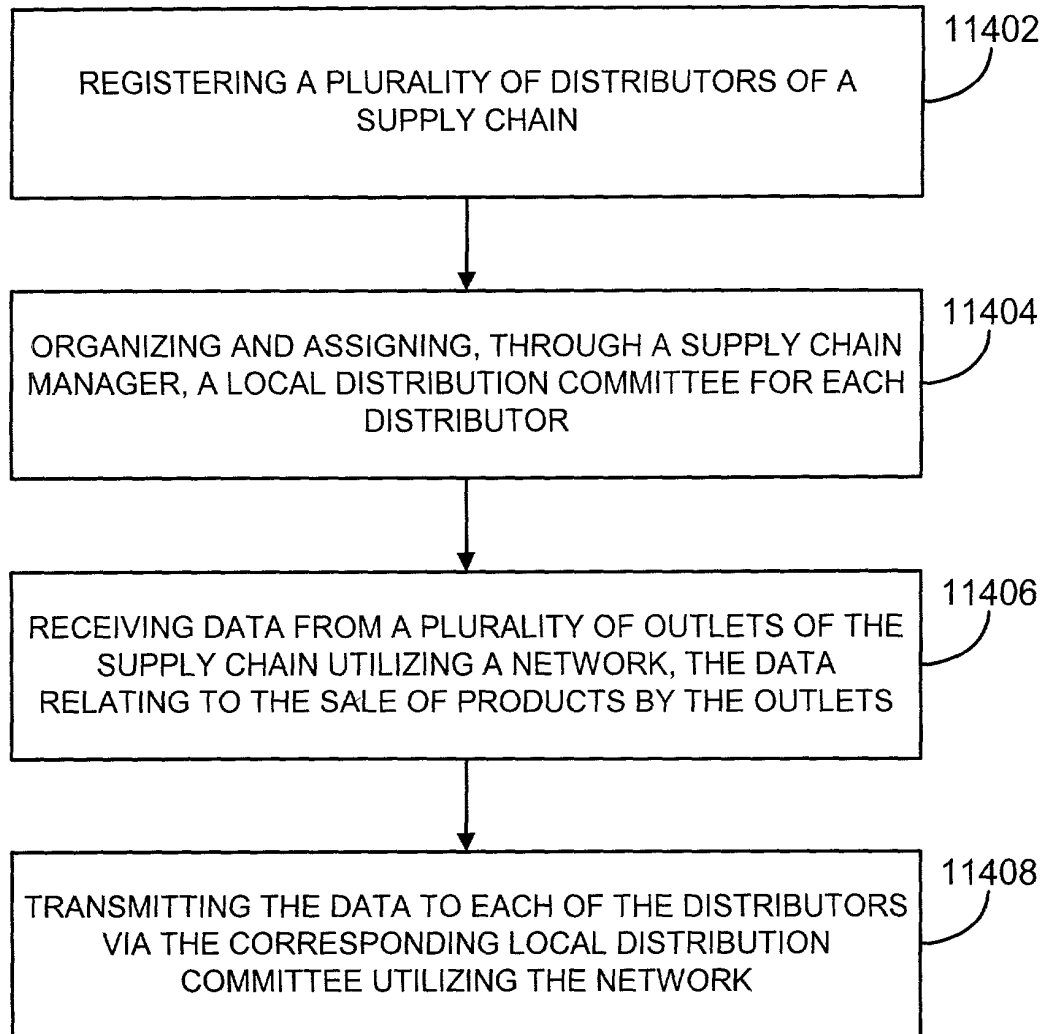


FIG. 114

11500

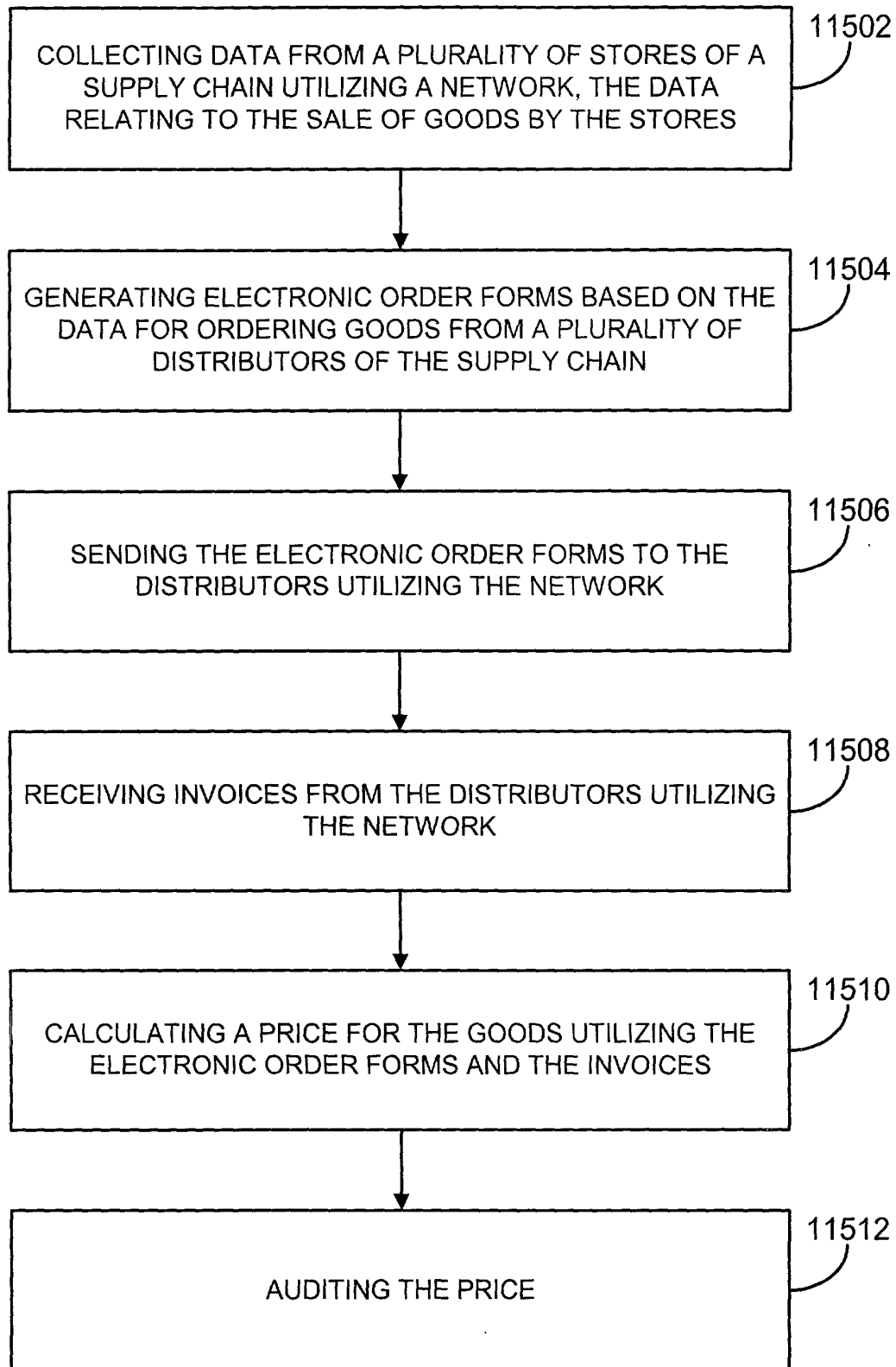


FIG. 115

11600

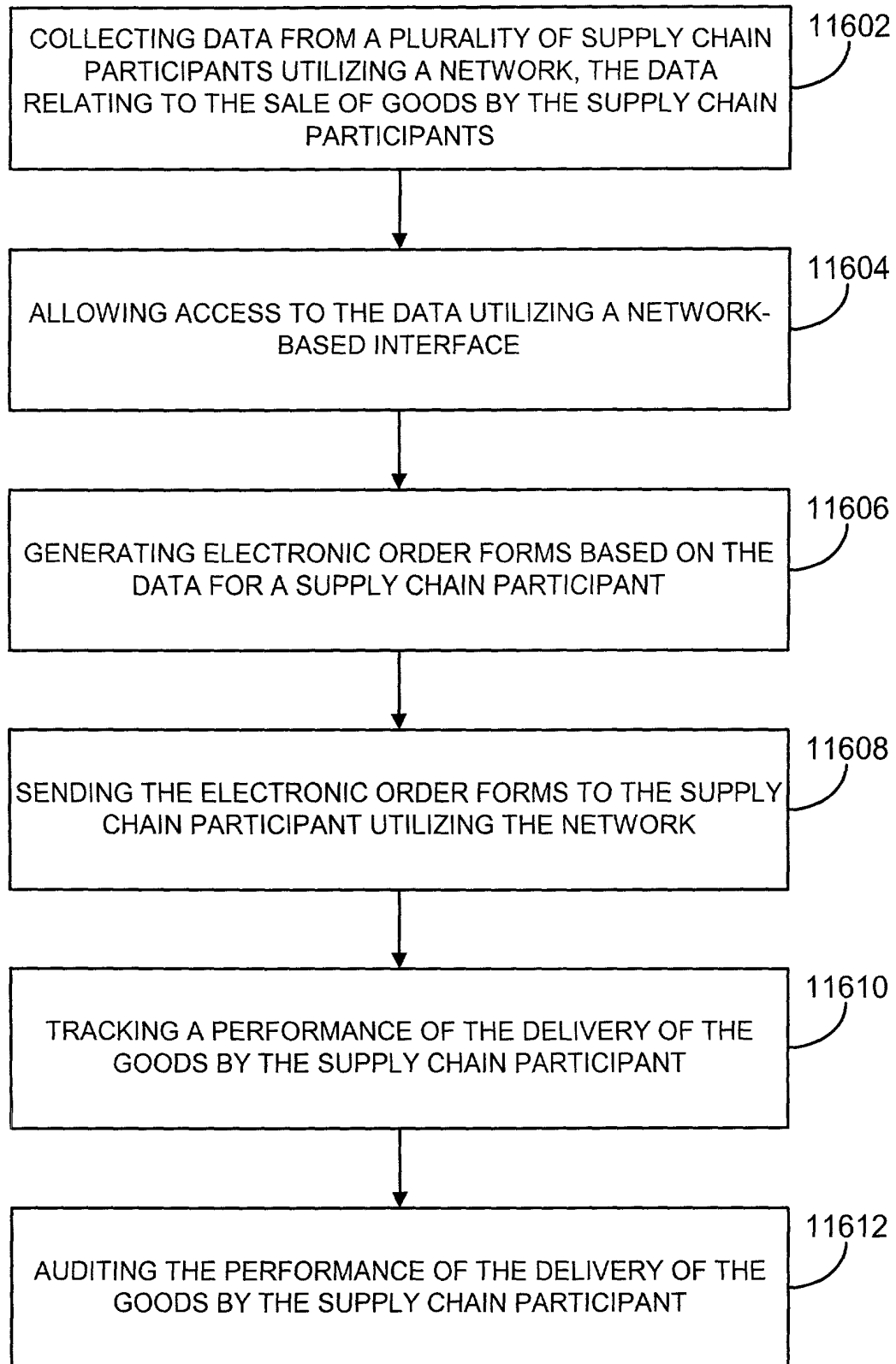


FIG. 116

11700

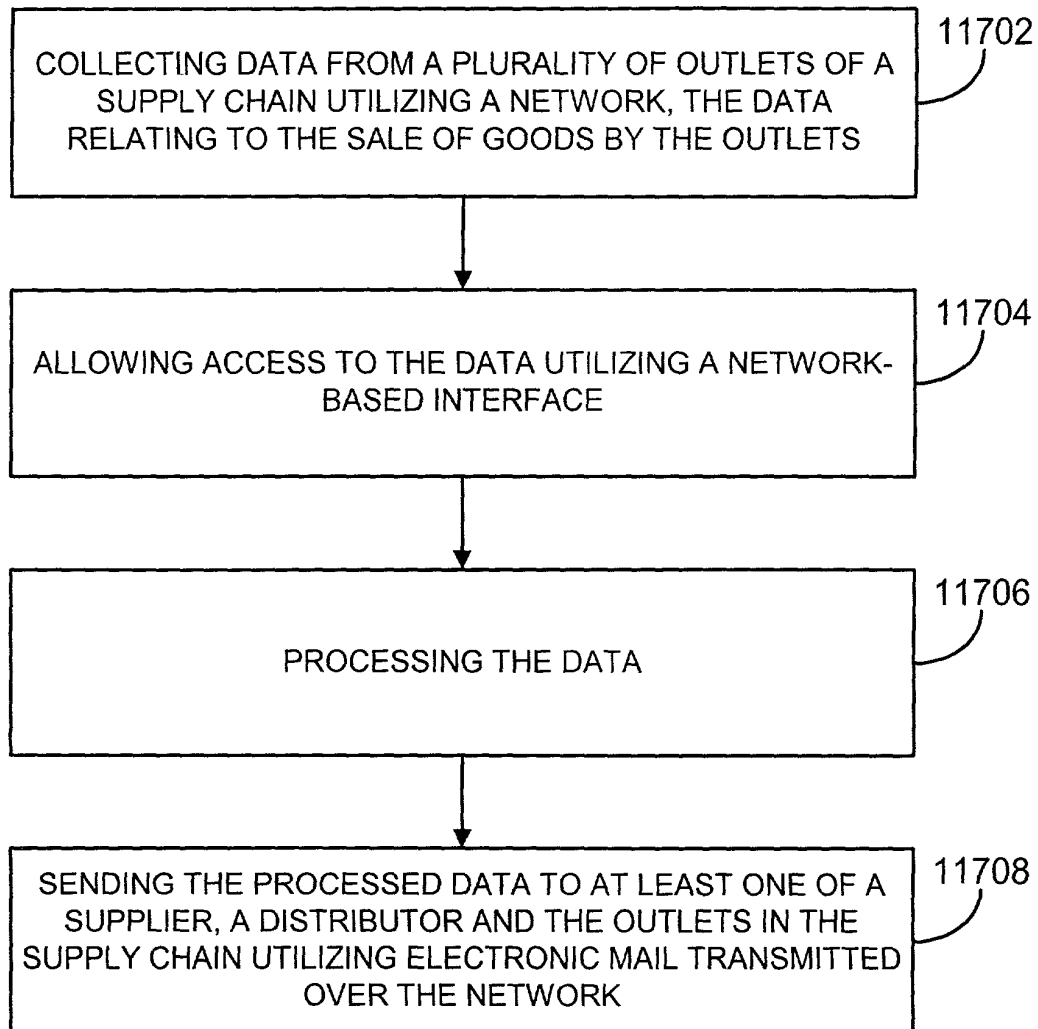


FIG. 117

11800

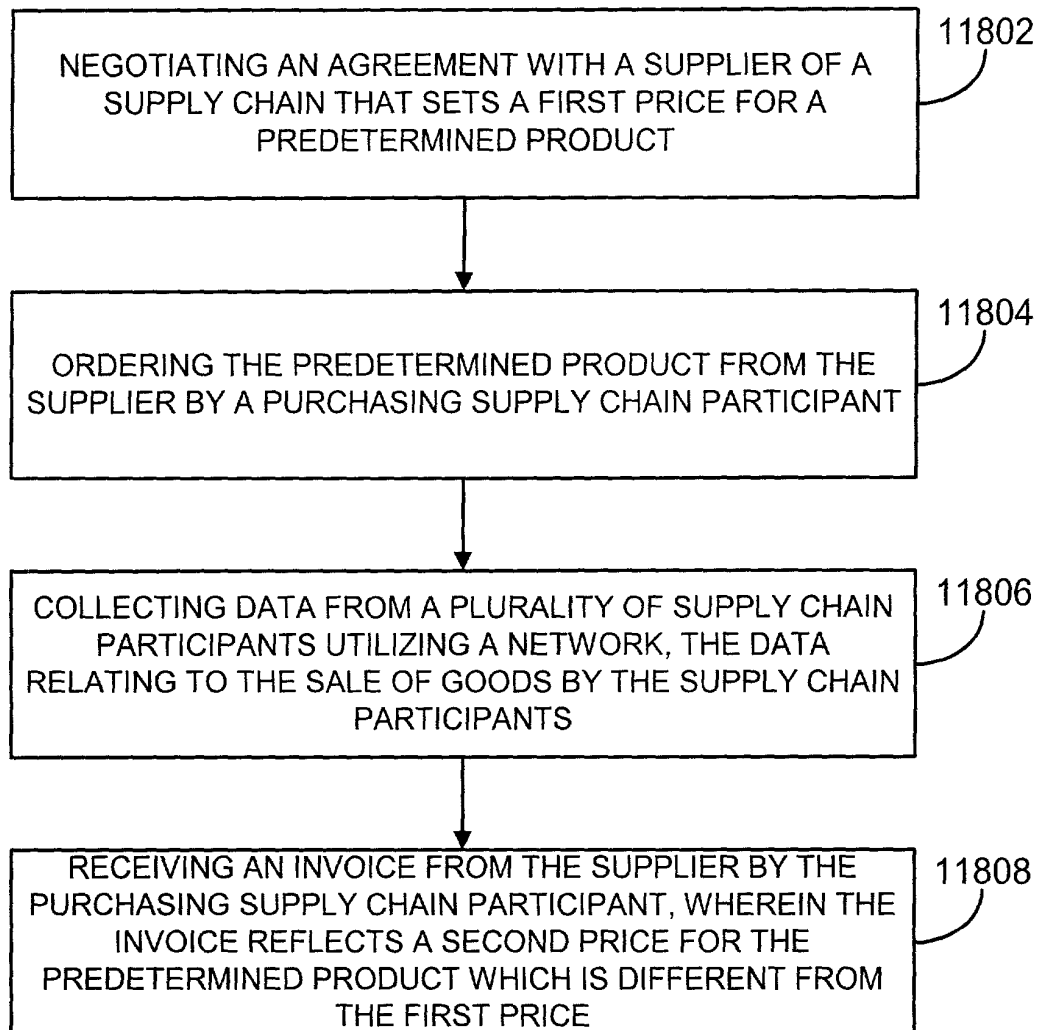


FIG. 118

11900

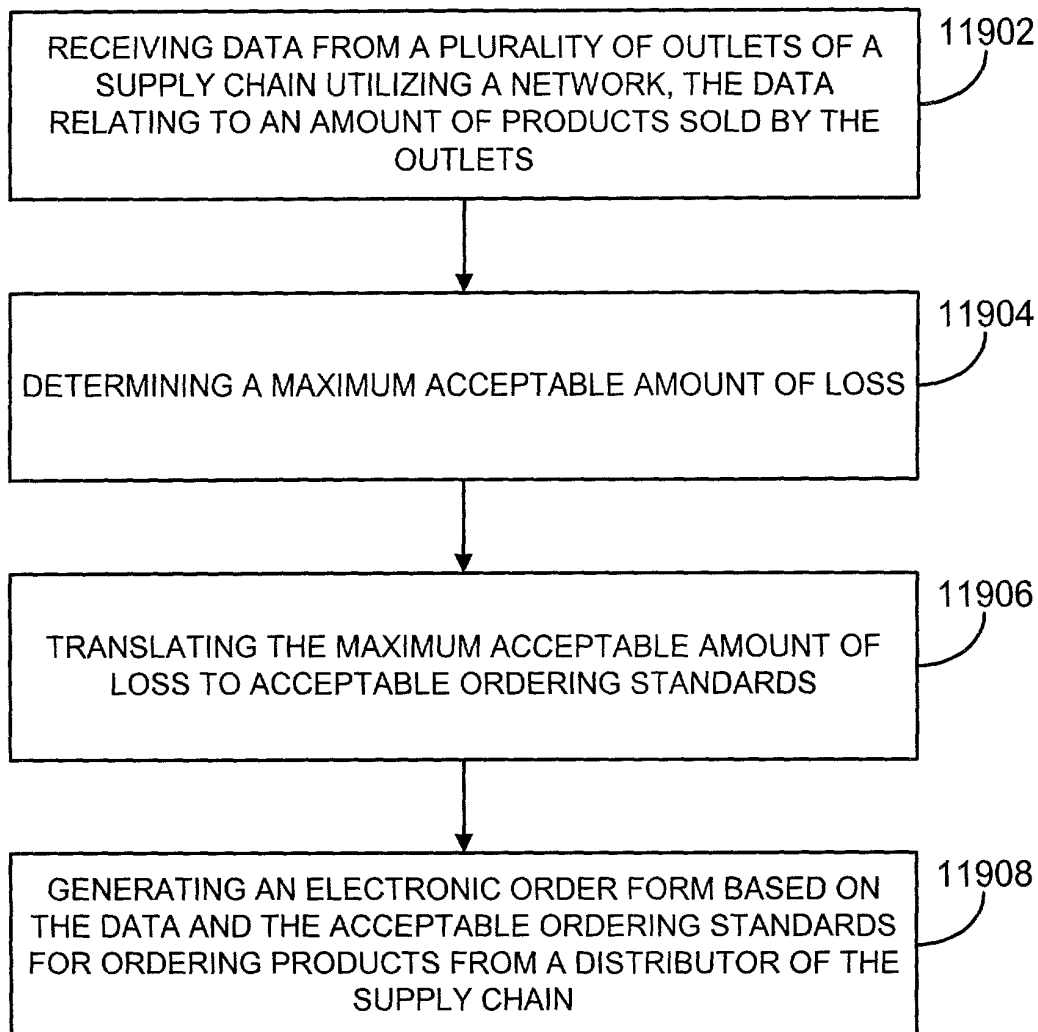


FIG. 119

12000

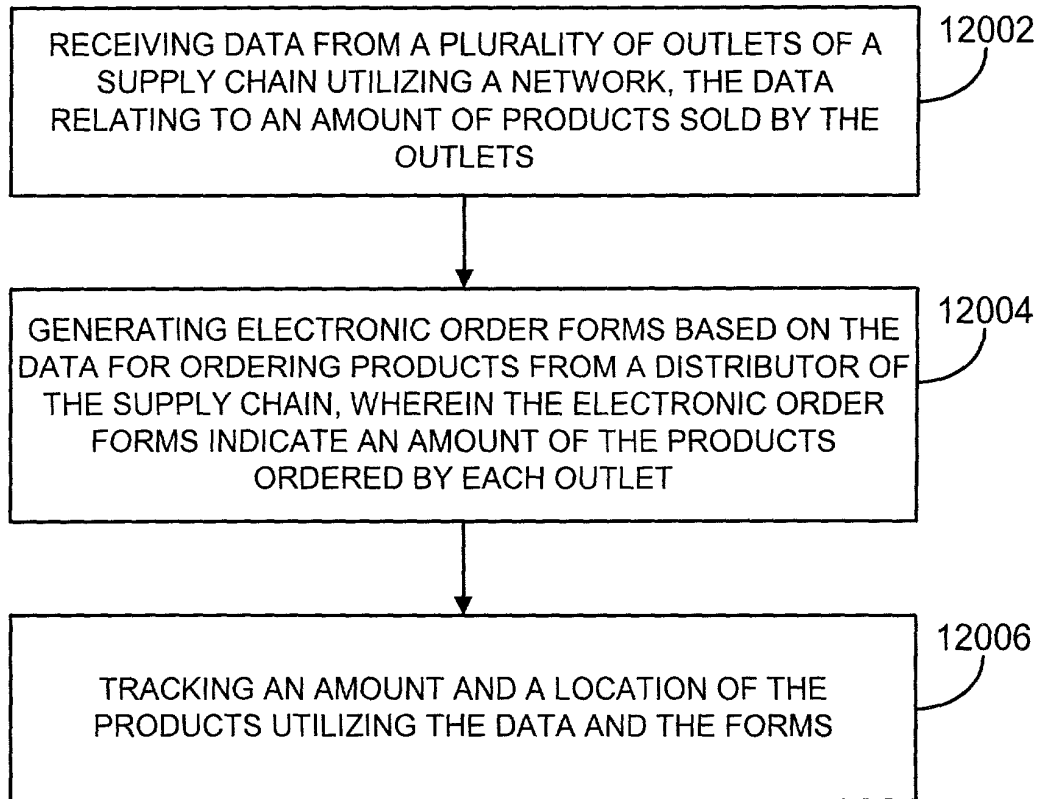


FIG. 120

12100

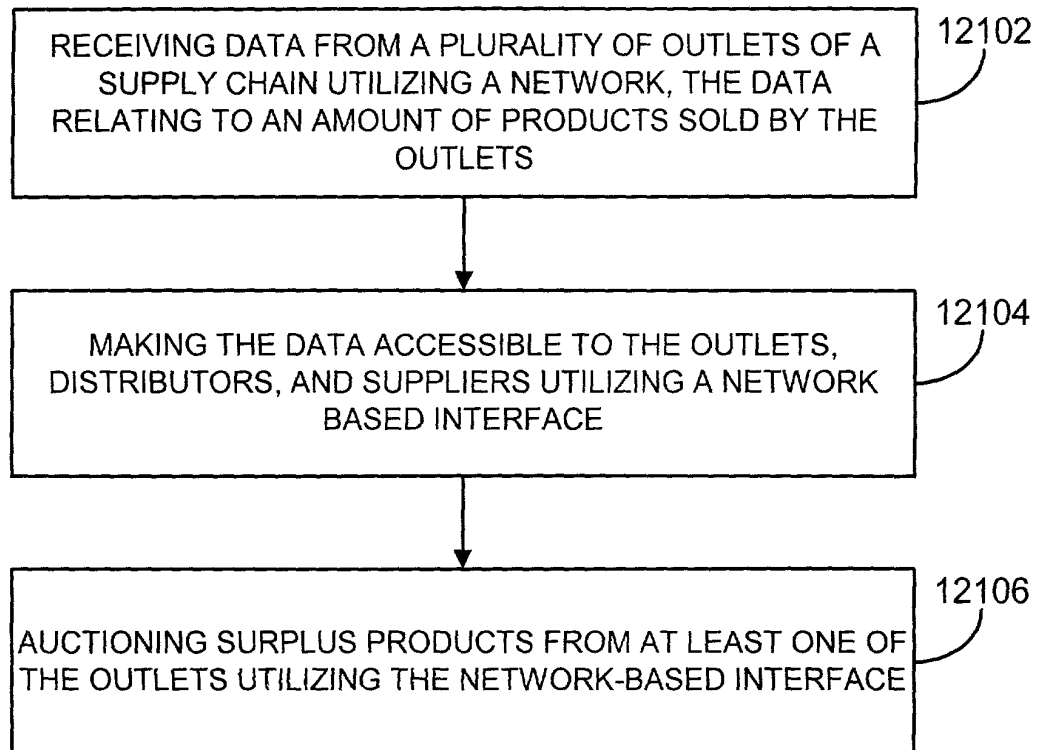


FIG. 121

12200

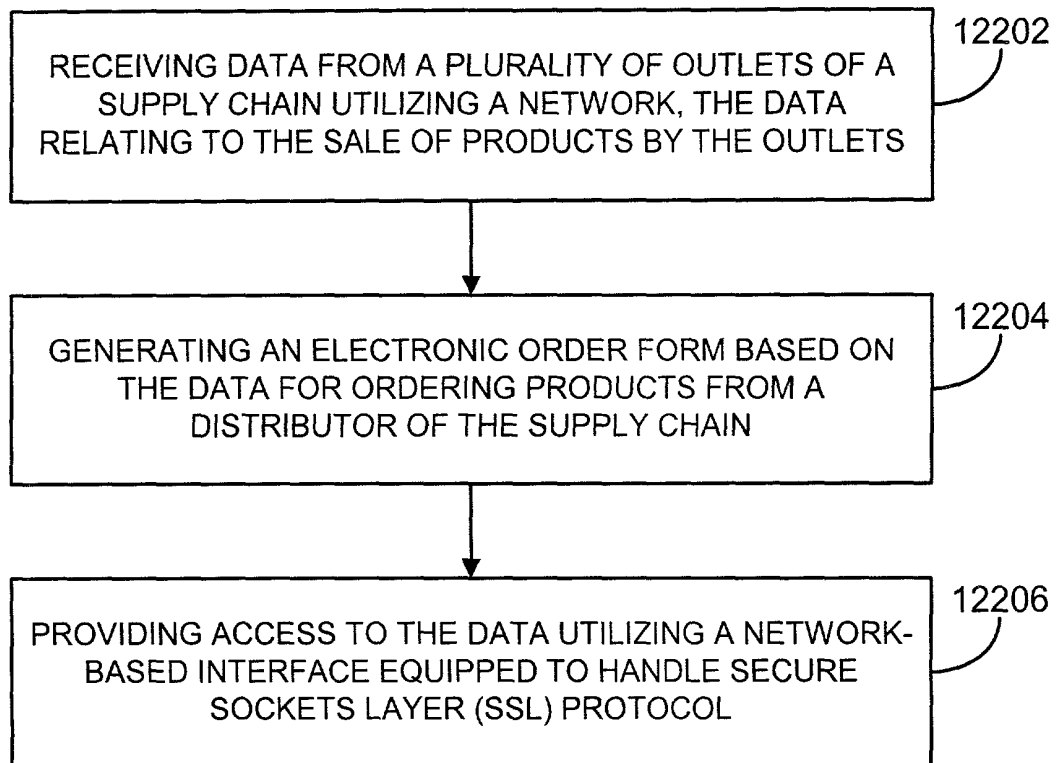


FIG. 122

12300

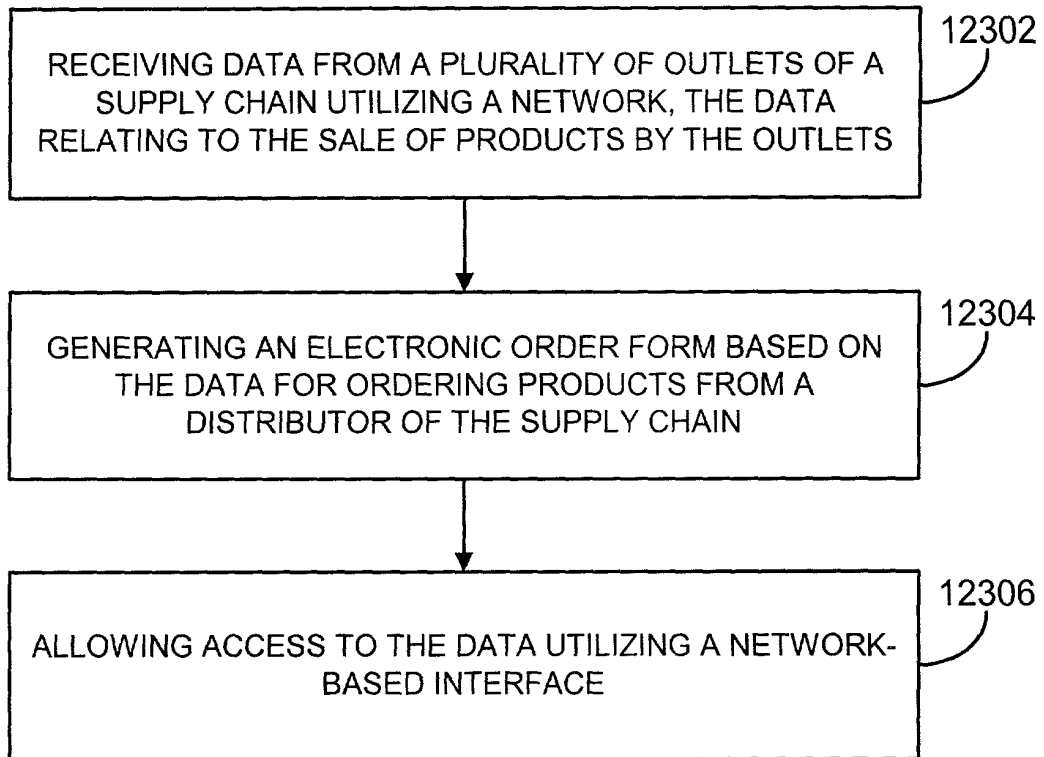


FIG. 123

12400

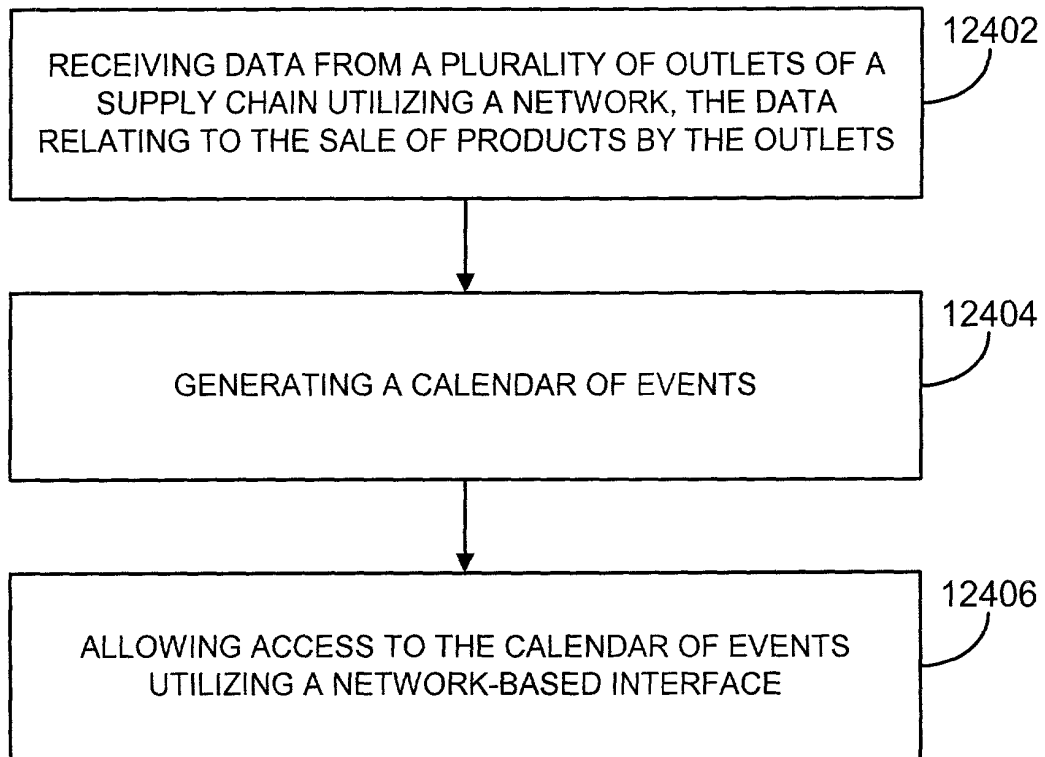


FIG. 124

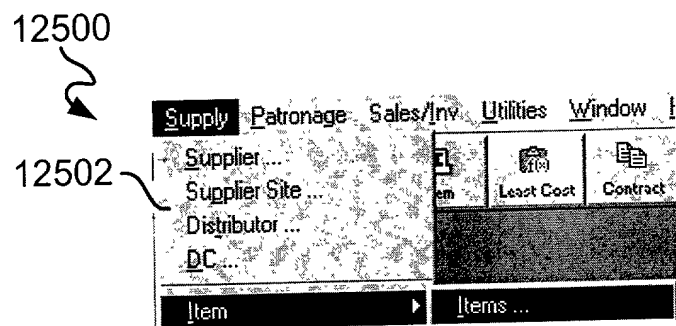


FIG. 125

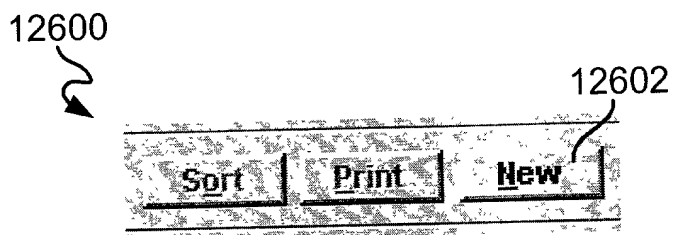


FIG. 126

12700

12702

Item Desc:	<input type="text"/>		
Item Number:	<input type="text"/>	Status Code:	Active <input type="button" value="v"/>
Product Cat Code:	<input type="text"/>	Item Rank:	<input type="text"/>

FIG. 127

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

TOP SECRET

12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		Bar Code:	

White Boxes Are Copied Across Suppliers / Gray Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status:	Active	Rail Sidings:

FIG. 132

13300

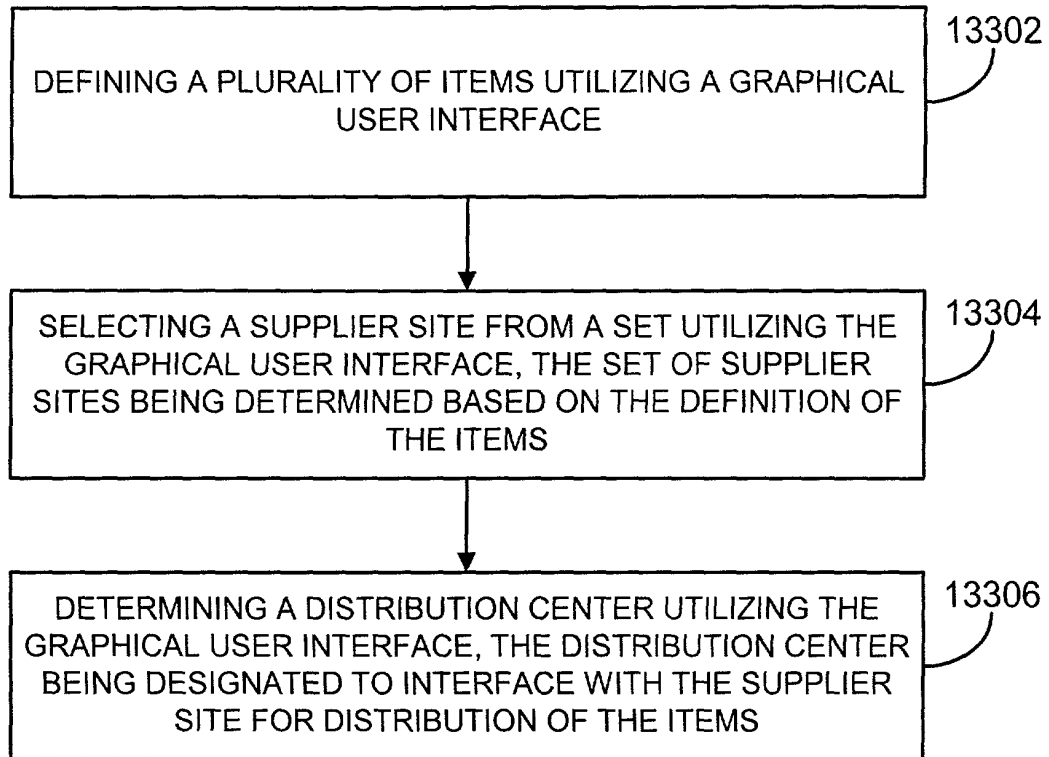


FIG. 133

091612-03001

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100



FIG. 141

14300

<u>C</u> ost	▶	Edit / View ...	F3
Commodities	▶	New (using previous matrix) ...	F4
		New (build matrix) ...	F5
<u>V</u> endor Rating	▶		
Contact Management	▶	Multi Item Price Notification ...	

FIG. 143

14400

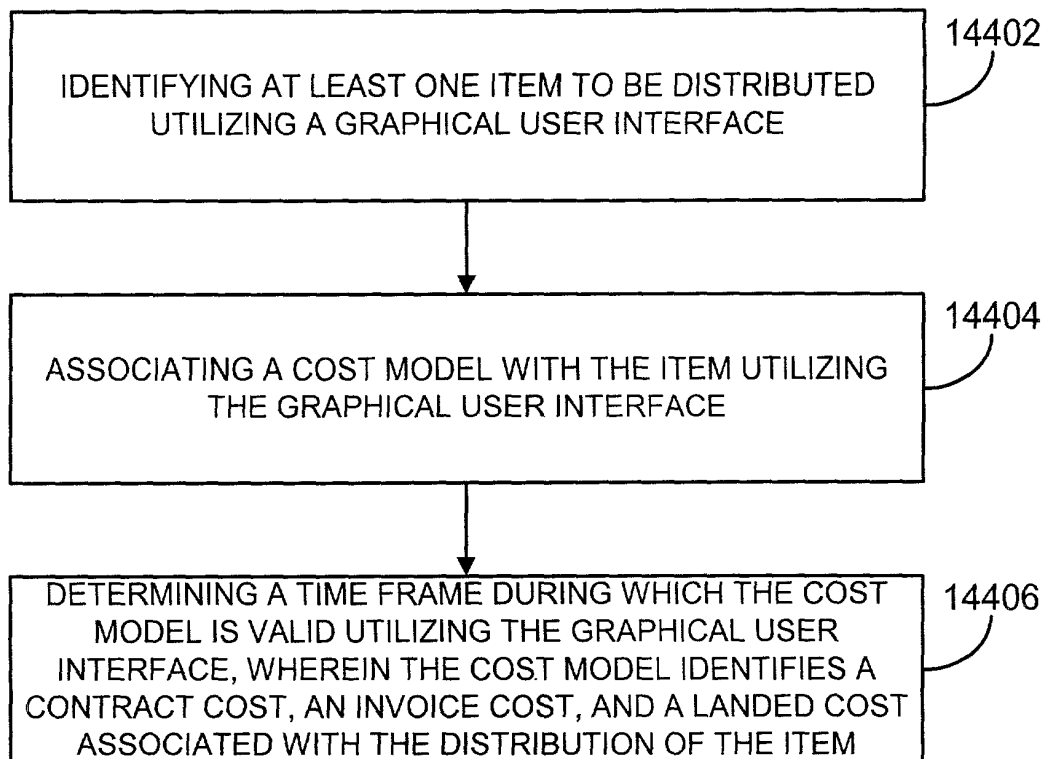


FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh Current Buyer Name: Chris Steinton

FIG. 146

14700

Contract Start Date: 05/15/98
Contract End Date: 12/31/02
Execution Date: 5/15/98
Effective: Shipment Date
Payment Terms: Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="checkbox"/> 8/1/98	<input checked="" type="checkbox"/> 2/24/08	<input type="checkbox"/> No Date
BEEF-WHOPPER 4.0 OZ.	<input type="checkbox"/> 8/1/98	<input checked="" type="checkbox"/> 2/24/08	<input type="checkbox"/> No Date
BEEF-WHOPPER JR. 2.8 OZ.	<input type="checkbox"/> 8/1/98	<input checked="" type="checkbox"/> 2/24/08	<input type="checkbox"/> No Date

FIG. 151

15200



15300



FIG. 153

FIG. 152

15400

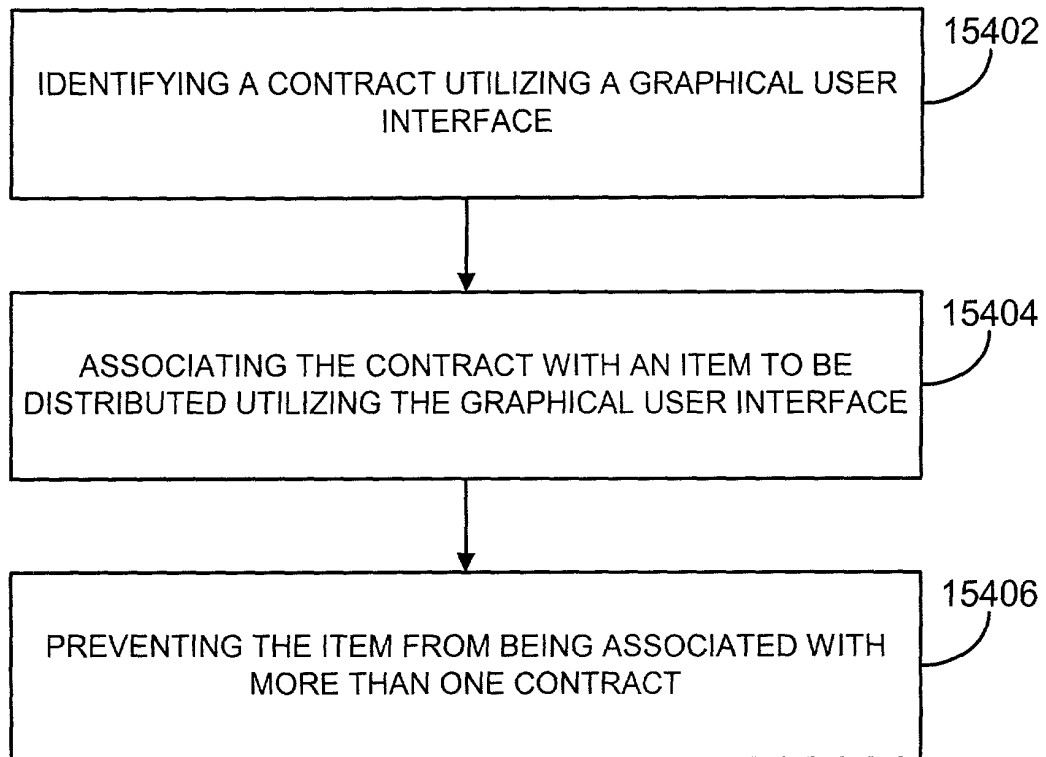


FIG. 154

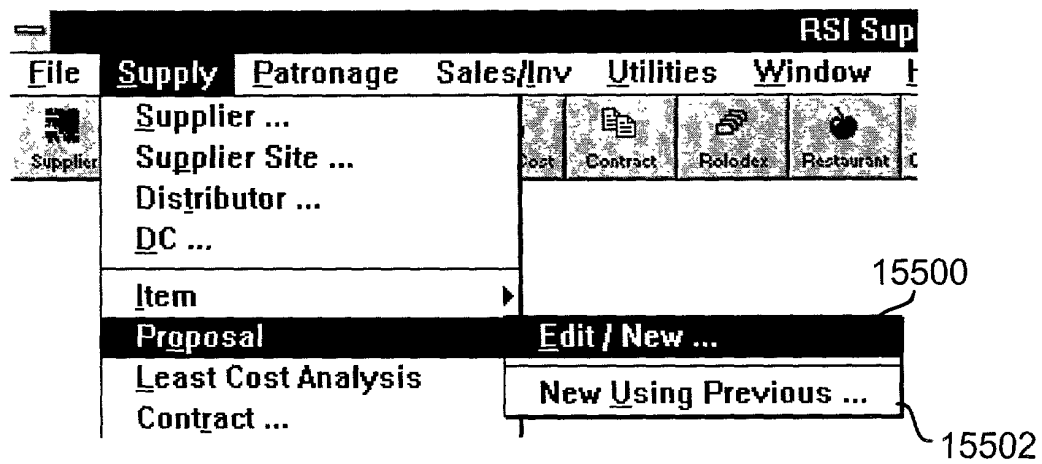


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

[Main Info](#) | [Items](#) | [Suppliers](#) | [DCs](#) | [FOB Price](#) | [DC/Rest.](#) | [Usage](#) | [Templates](#) | [View Bid](#)

Proposal Information

Proposal ID: 1021
Proposal Due Date: 06/12/97
Proposal Name: Foam Hot Cups & Polystyrene Lids
Contract Begin Date: 07/01/97
Buyer Name: Dennis Clabby
Contract End Date: 06/30/98

Actions

#	Date	Action Description
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

FIG. 156

FIG. 157

15700



FIG. 157

15800

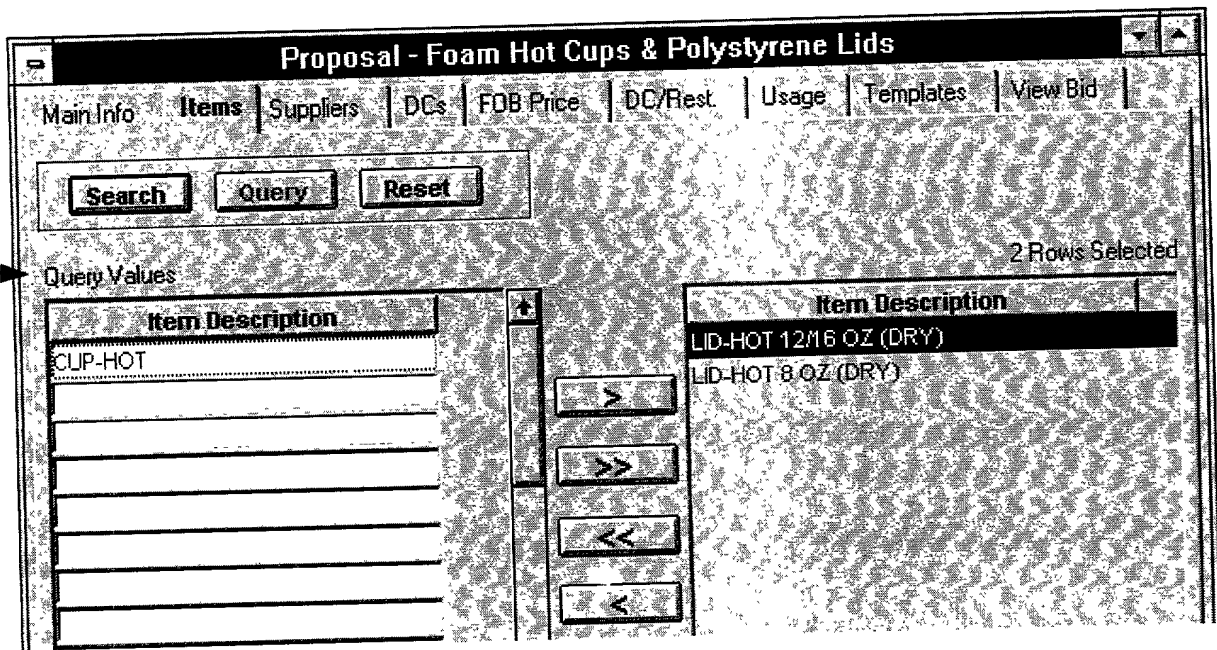


FIG. 158

FIG. 159

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description		Item Description
CUP-HOT 12 OZ (PAPER)	DRY	CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (PAPER)	DRY	CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (PAPER)	DRY	CUP-HOT 8 OZ (DRY)
		LID-HOT 12/16 OZ (DRY)
		LID-HOT 8 OZ (DRY)

15902

15904

15906

15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

FOOTNOTED 2729786

16200

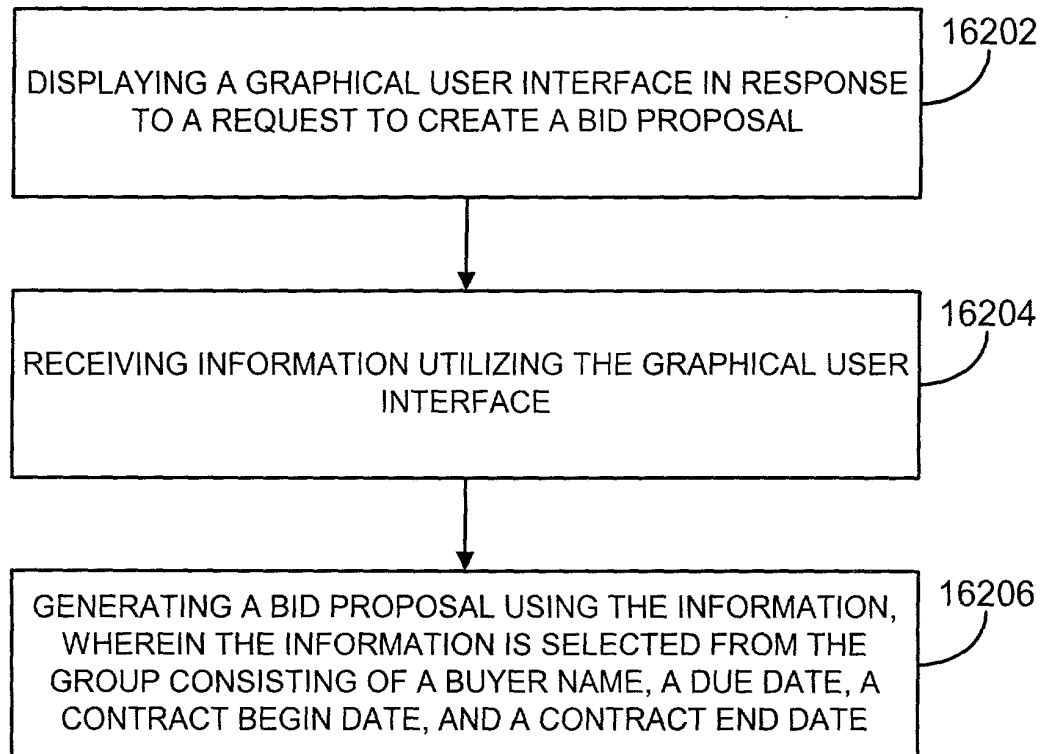


FIG. 162

16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i> <i>Word</i>	<i>Editable</i> <i>Y/N</i>
Bid Proposal Cover Letter	?		Y
General Terms and Conditions	?		N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement		?	N
BK Specification Request		?	N
FOB Price Component		?	Y
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164

16500

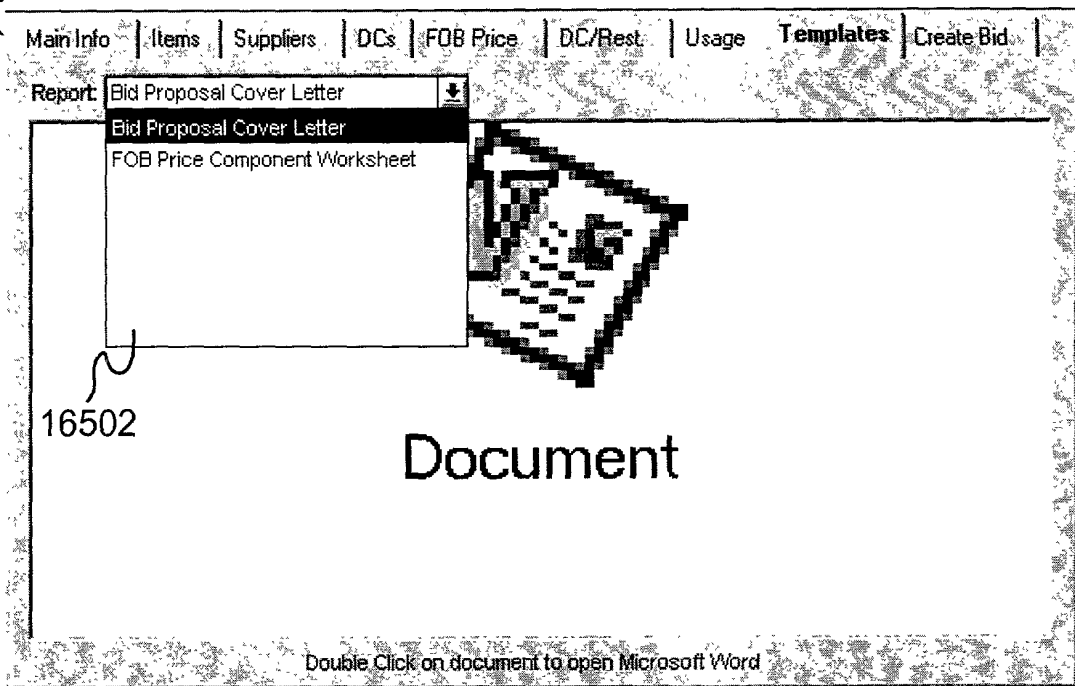


FIG. 165

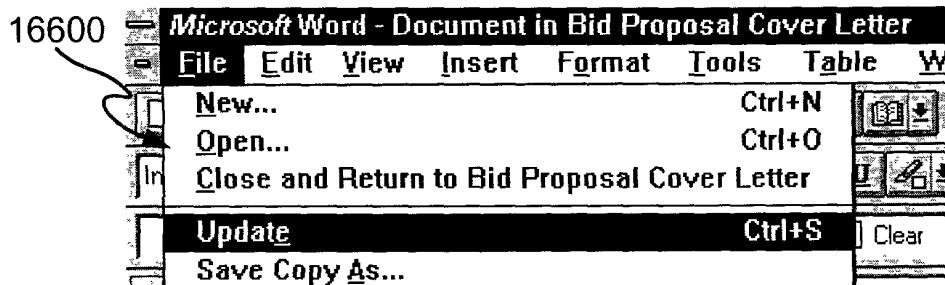


FIG. 166

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | **Create Bid**

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>

* LTL Freight Worksheet will be printed by system if necessary

Cost	
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

Blank Sheets	
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

FIG. 167

16800

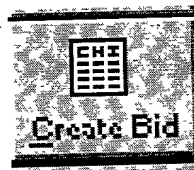


FIG. 168

16900

Report:

7/2/97

Bid Proposal Cover Letter	<input type="checkbox"/>
FOB Price Component Worksheet	<input type="checkbox"/>
General Terms & Conditions	<input type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input type="checkbox"/>
Sample Supply Agreement	<input type="checkbox"/>
Supplier Facility Worksheet	<input type="checkbox"/>

Supplier:

Restaurant Services, Inc.

Item Information Worksheet

ATTY

DS

FIG. 169

17000



FIG. 170

17100



FIG. 171

17200

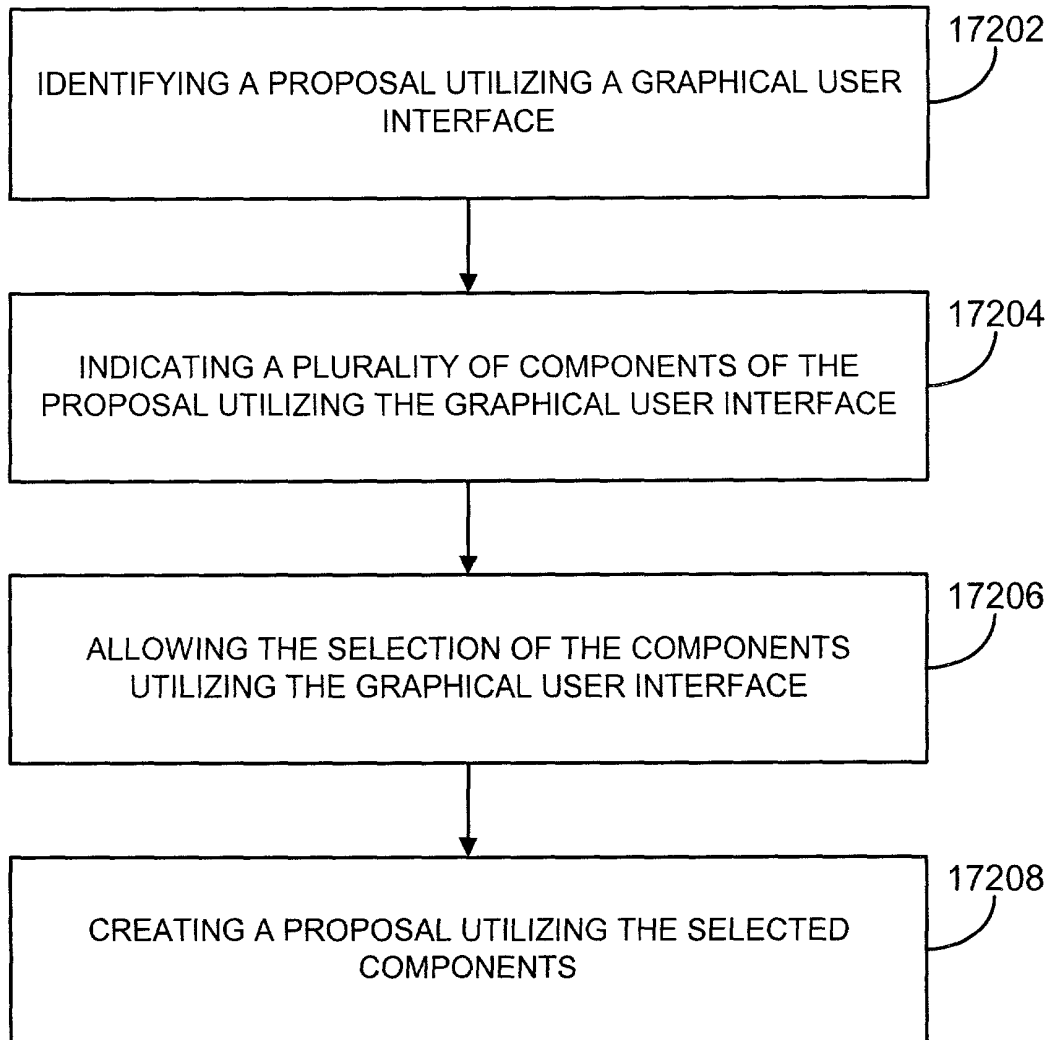


FIG. 172

17300

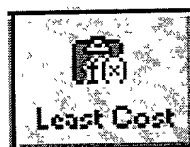


FIG. 173

17400

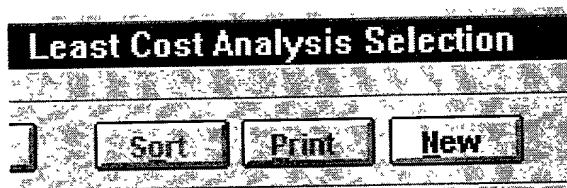


FIG. 174

17500

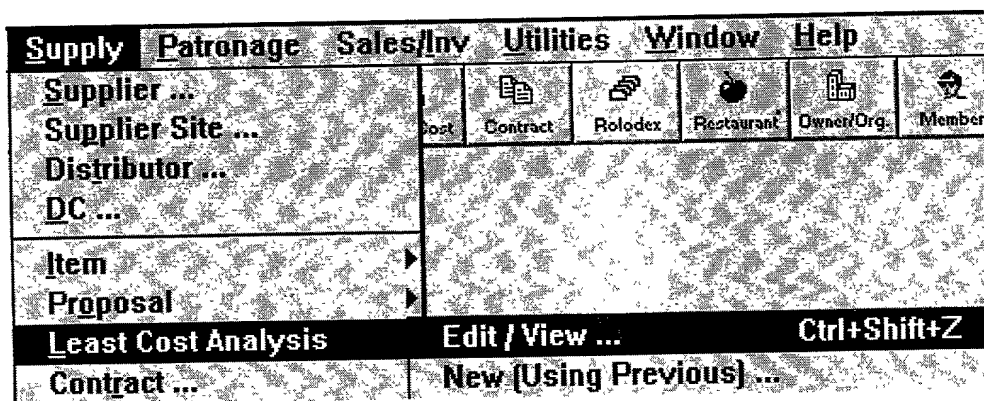


FIG. 175

Bid Proposal Name:

(None)



Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600



FIG. 176

FOAM HOT CUPS & POLYSTYRENE LIDS

17700

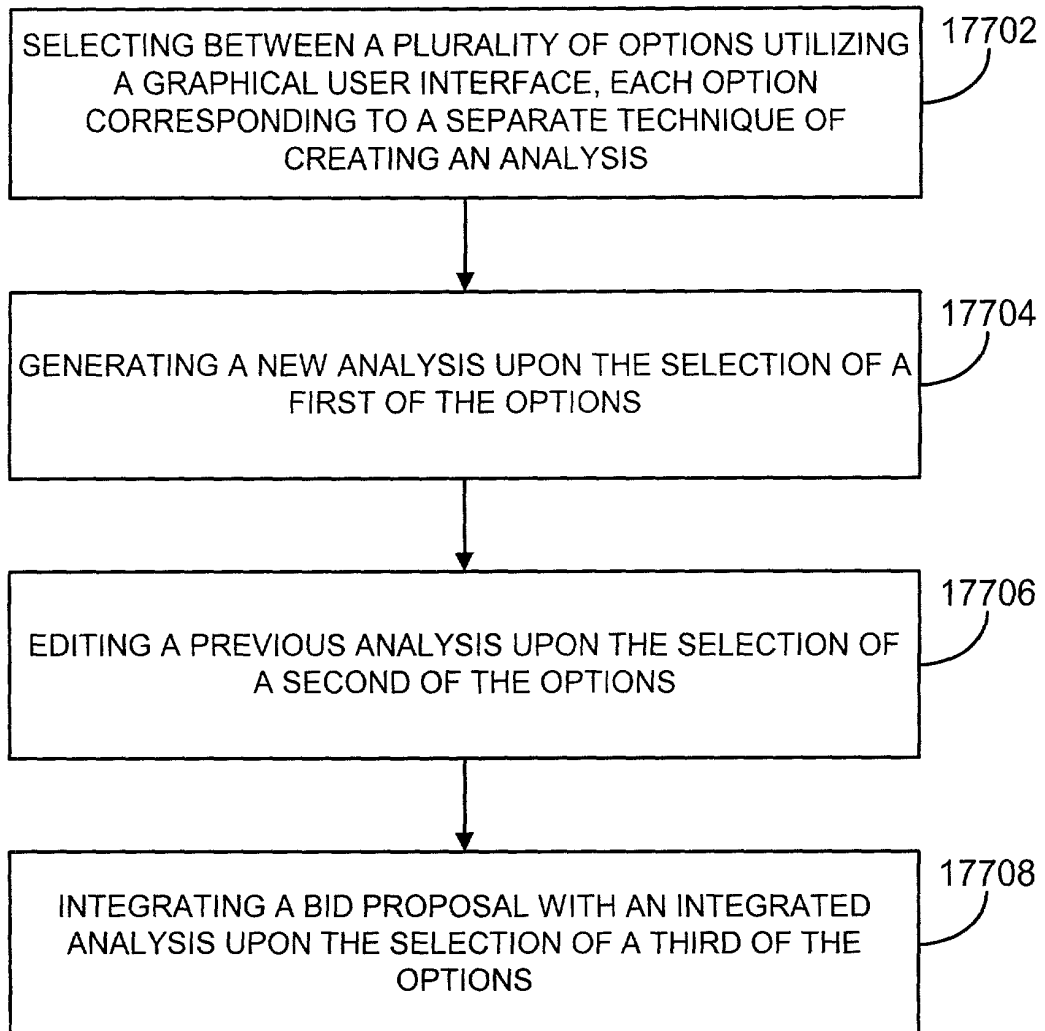


FIG. 177

17800

Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900

Version (1) of (9)		Base version
What is the max # of FOB points to allocate to each DC ?	One FOB	
What is pricing method for this version ?	FOB + Freight	
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000	
Override RDC Truckload Validation?	No	
Solution Strategy:	Standard	Last Revision: 9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

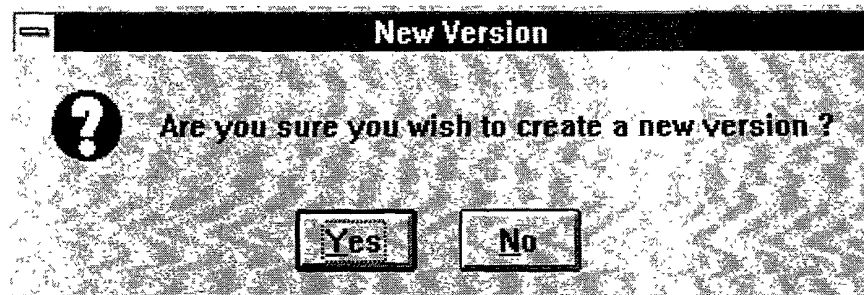


FIG. 181

18200

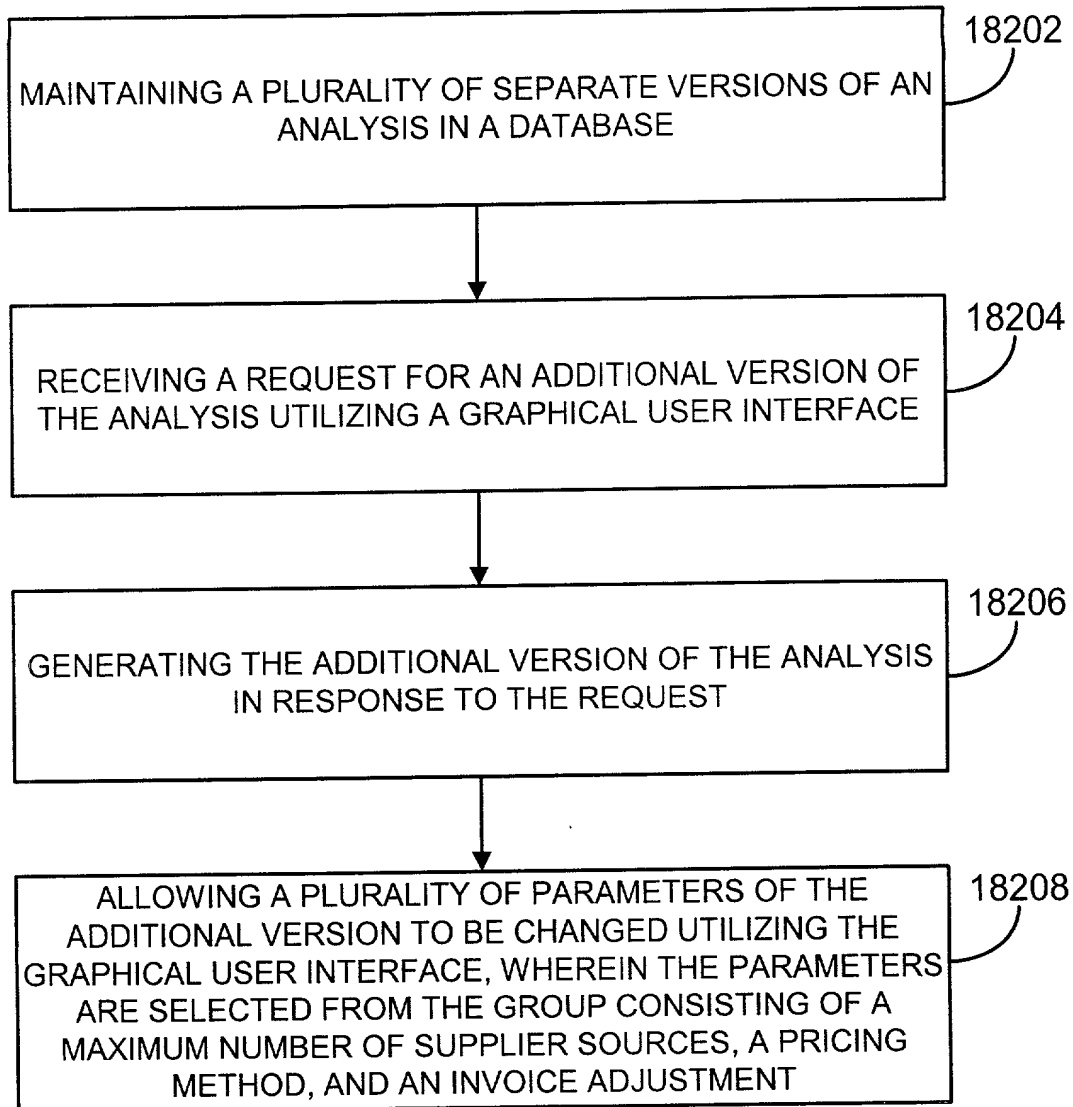


FIG. 182

FIG. 183

18300



Search Query Reset

Query Values 7 Rows Selected

Supplier FOB
DOP

>

>>

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18500

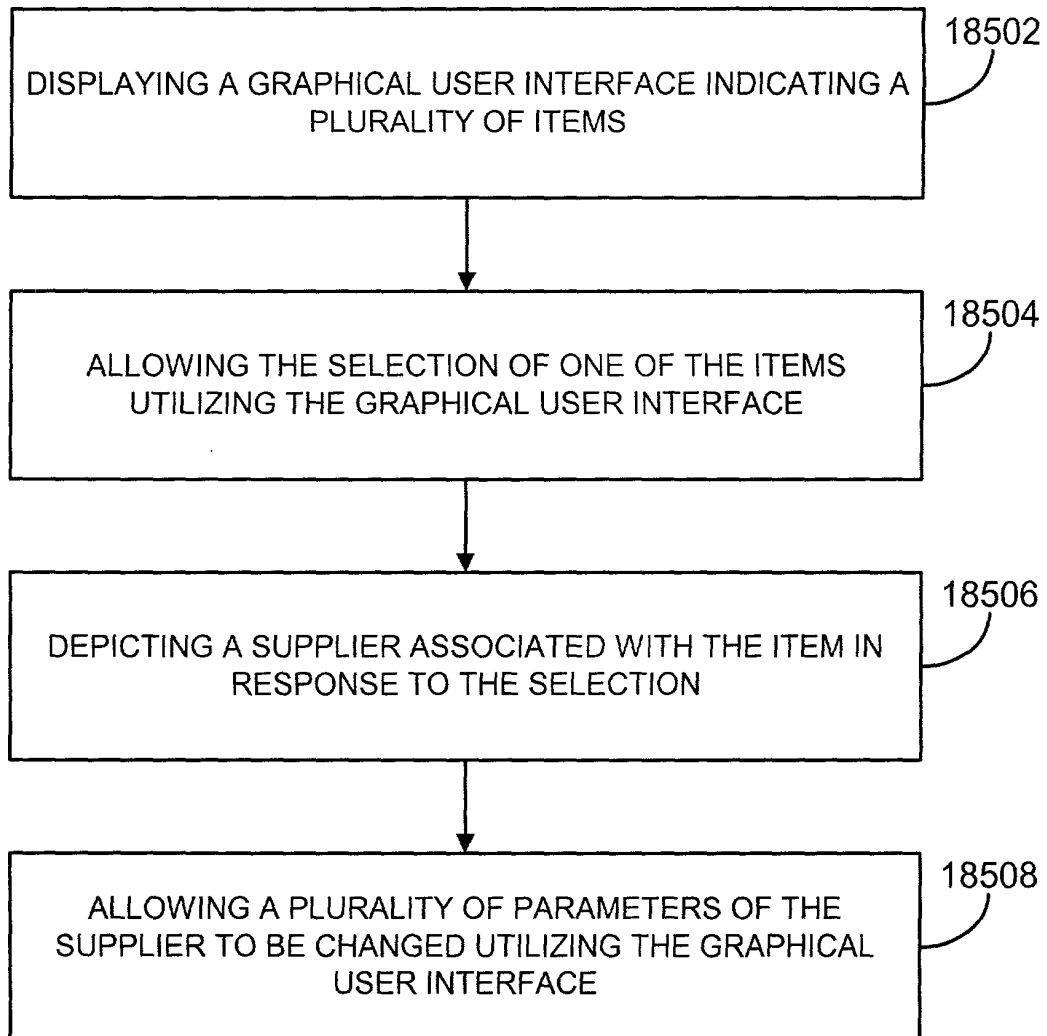


FIG. 185

091621-03301

18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNINGTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	INCH(S)	Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

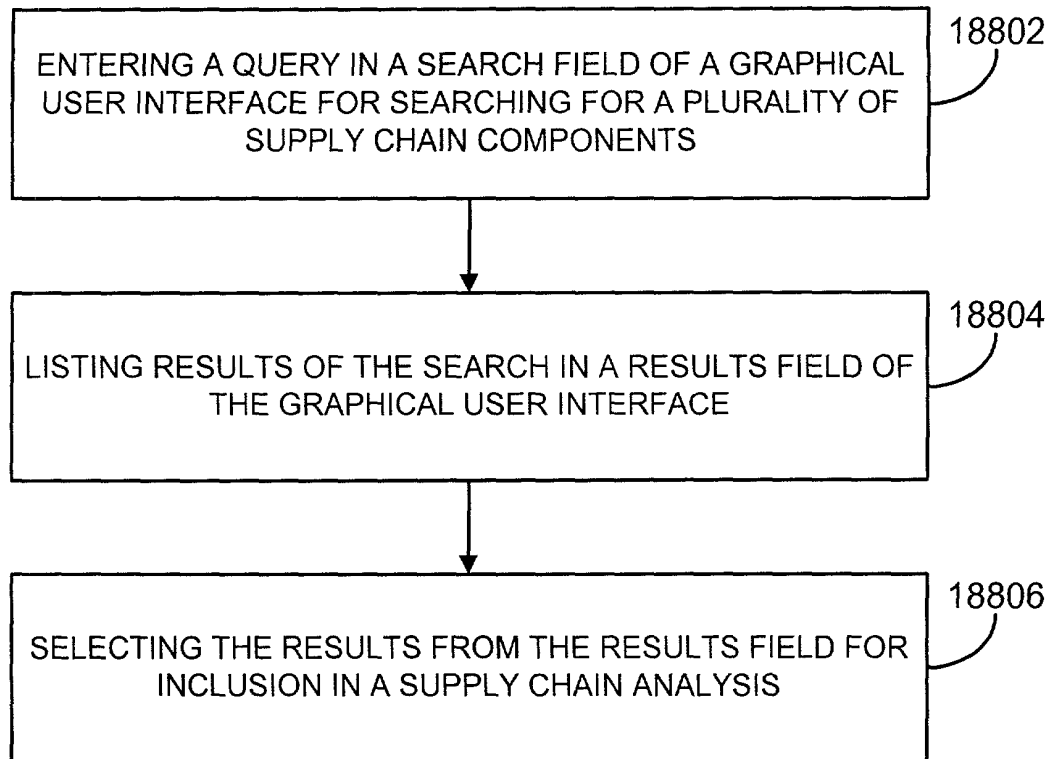


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
LAMB-WESTON, INC. - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. - RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. - AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
MCCAIN FOODS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, INC. - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 190

19100

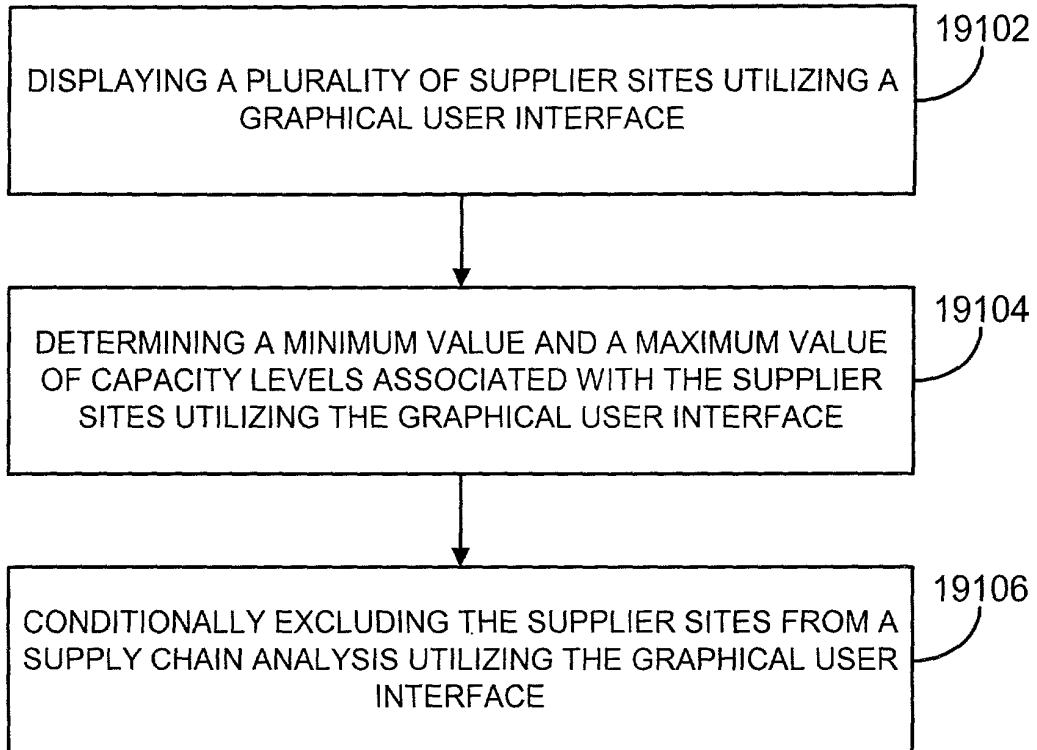


FIG. 191

0984624.0000

19200



Supplier	#	Volume		
HUDSON INDUSTRIES	0			
INTERNATIONAL DIVERSEFOODS	0			
SUPERIOR COFFEE & FOODS	0			

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

FIG. 193

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500



Item Description		Supplier FOB		
FRIES-COATED		CAVENDISH-PRINCE EDWARD		↑
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED		LAMB WESTON, INC.-PASCO, WA		↓

Distribution Center	Delivered	#	Volume	
AMERISERVE-OMAHA, NE	0 3750	0	0	
AMERISERVE-PLYMOUTH, MN	0 3850	0	0	
AMERISERVE-WAUWATOSA	0 3670	0	0	
FLEMING FOODS-KAPOLEI	0 4725	0	0	
KING PROVISION-ATLANTA	0 3950	0	0	↑

FIG. 195

FIG. 195

19600

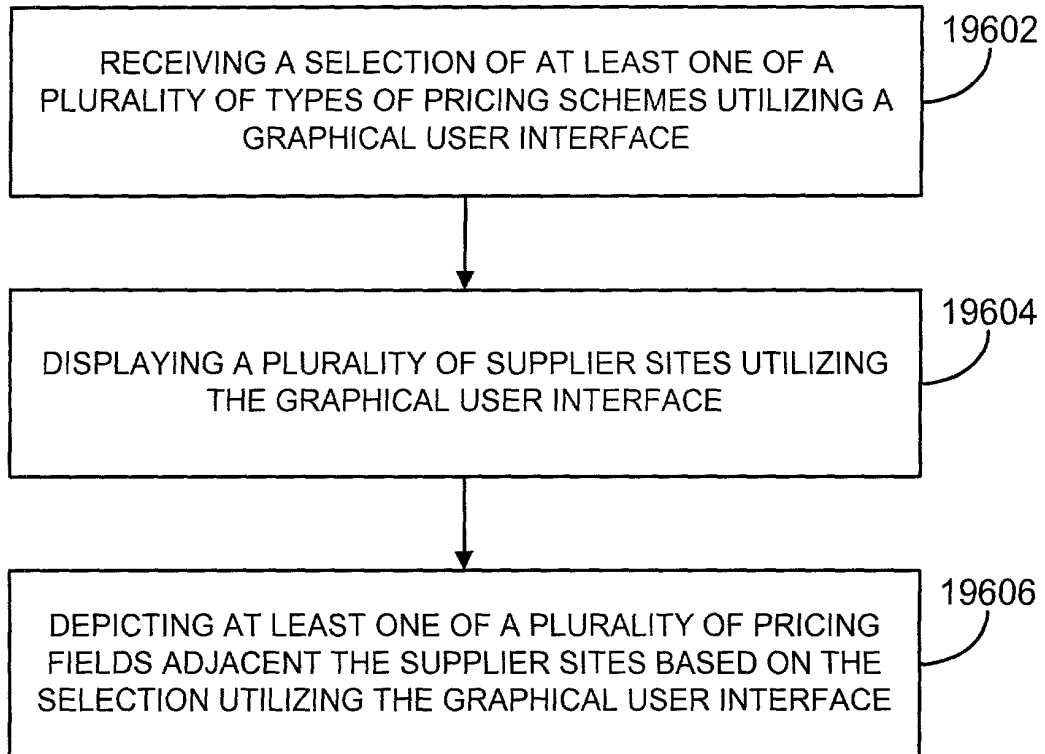


FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE POST-DENVER	35	5.00%	37
AMERISERVE POST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	168	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period
CHICKEN-PATTY	0.00	

Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

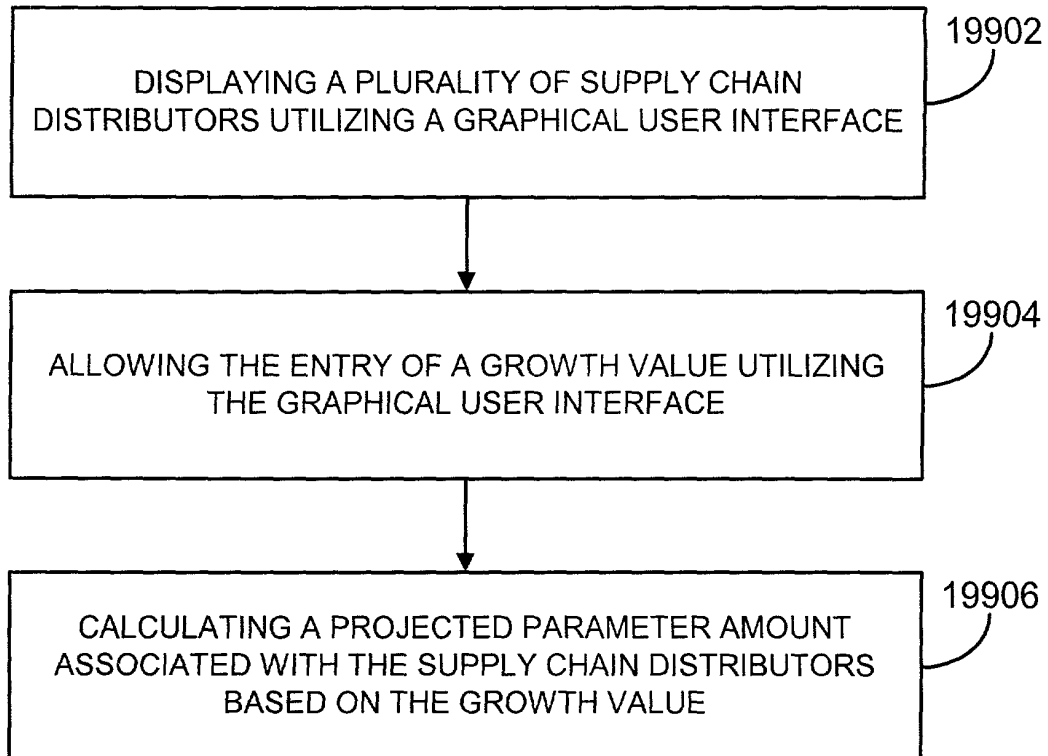


FIG. 199

20000

Supplier FOB		Address		
CAVENDISH FARMS	Dieppe	NB	E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999	
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211	
Distribution Center	Lane Restriction		Honor TL Rate	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE/POST-SALT LAKE, UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>	

FIG. 200

20002


20100

Supplier FOB		Address		
CAVENDISH FARMS	Dieppe	NB	E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999	
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211	
Distribution Center	Lane Restriction			
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded		

FIG. 201

20200

Invalid Selection



AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

20300

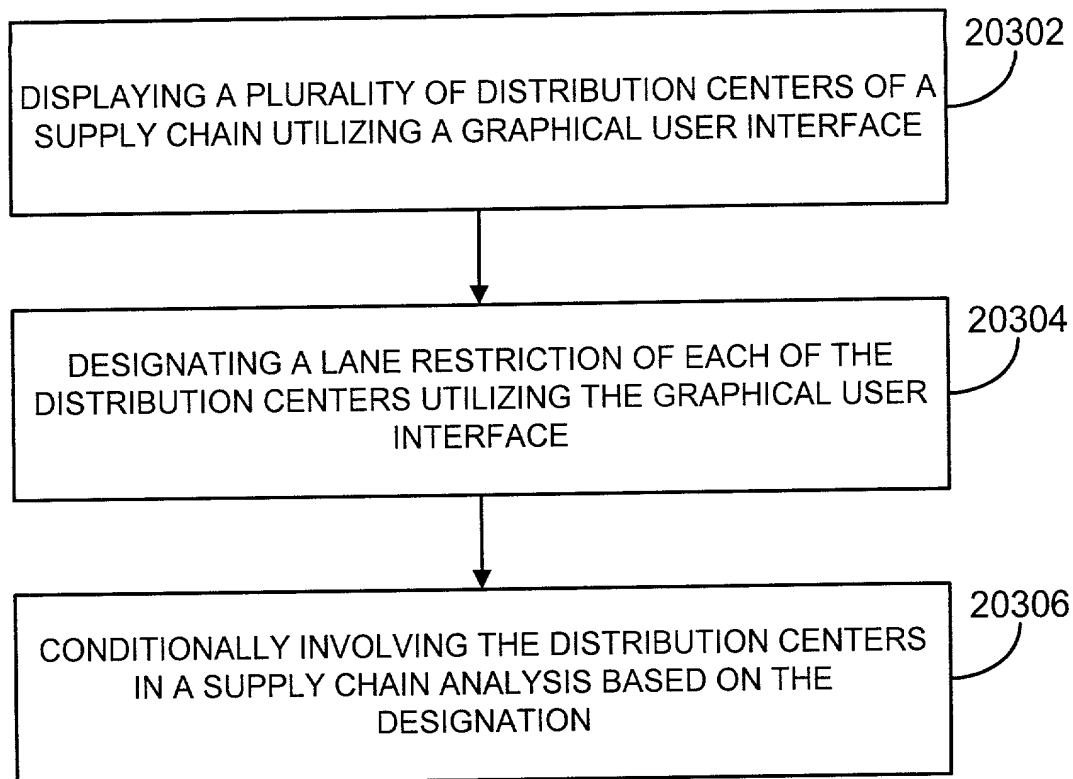


FIG. 203

20400

Supplier FOB		Address		
CAVENDISH FARMS		Dieppe	NB	ETA6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID		American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance		
AMERISERVEPOST-ALBUQUERQUE	1,617			
AMERISERVEPOST-DENVER	1,277			
AMERISERVEPOST-SALT LAKE UT	691			

FIG. 204

20500

Supplier FOB		Address							
O.K. FOODS-FORT SMITH AR		Fort Smith	AR	72904					
TYSON FOODS-GREEN FORREST, AR		Green Forest	AR	72638					
TYSON FOODS-RUSSELVILLE AR		Russelville	AR	72801					
Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +		
PS-ATLANTA	15,000					1.10			
PS-BURLINGTON	15,000	400.00				1.20			

FIG. 205

FIG. 204

20600

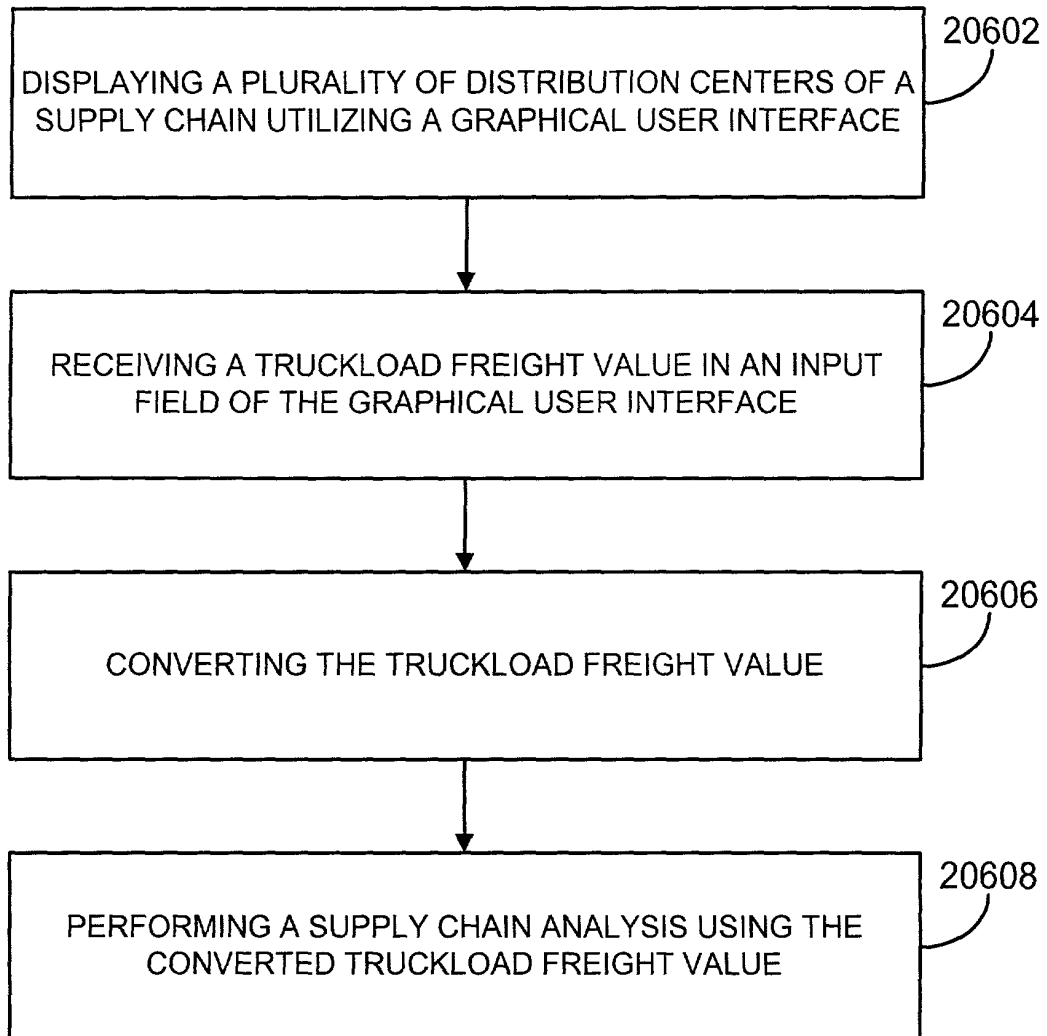


FIG. 206

20700



Analysis Region		Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE		<input type="radio"/> Yes <input checked="" type="radio"/> No
Distribution Center Name		Site Role
MCCABE QUALITY FOODS-PORTLAND		Corporate & FOB Point
RESTAURANTS RNW-ANCHORAGE		Corporate & FOB Point

FIG. 207

20800

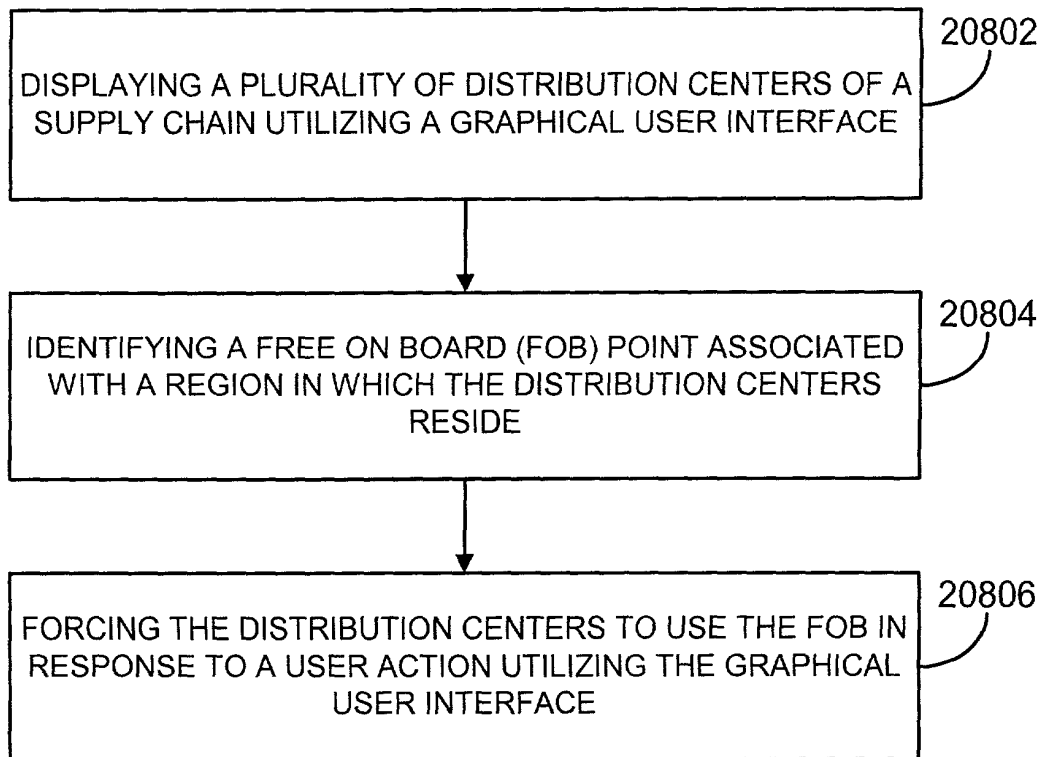


FIG. 208

20900



FIG. 209

21000

Report Selection		Report Name:
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
		Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis
Version:	Base Version	

FIG. 210

FIG. 209

21100

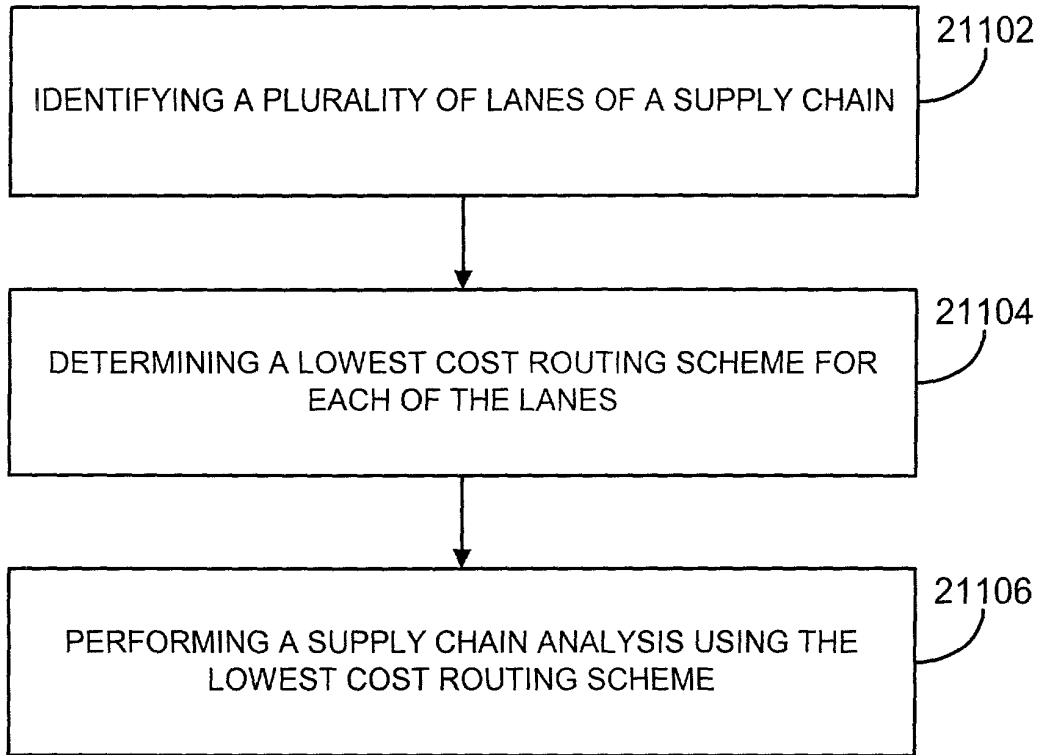


FIG. 211

21200




FIG. 212

21300

21302

Report Selection

Report Type: Awarded Volume 


Awarded Volume


Comparison Reports


Cost Matrix Preview


Optimal Product Routing


Tab Reports


Report Name: Awarded Volume by Item - Detail 












ew Capacity & Prices 

FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900



FIG. 219

22000

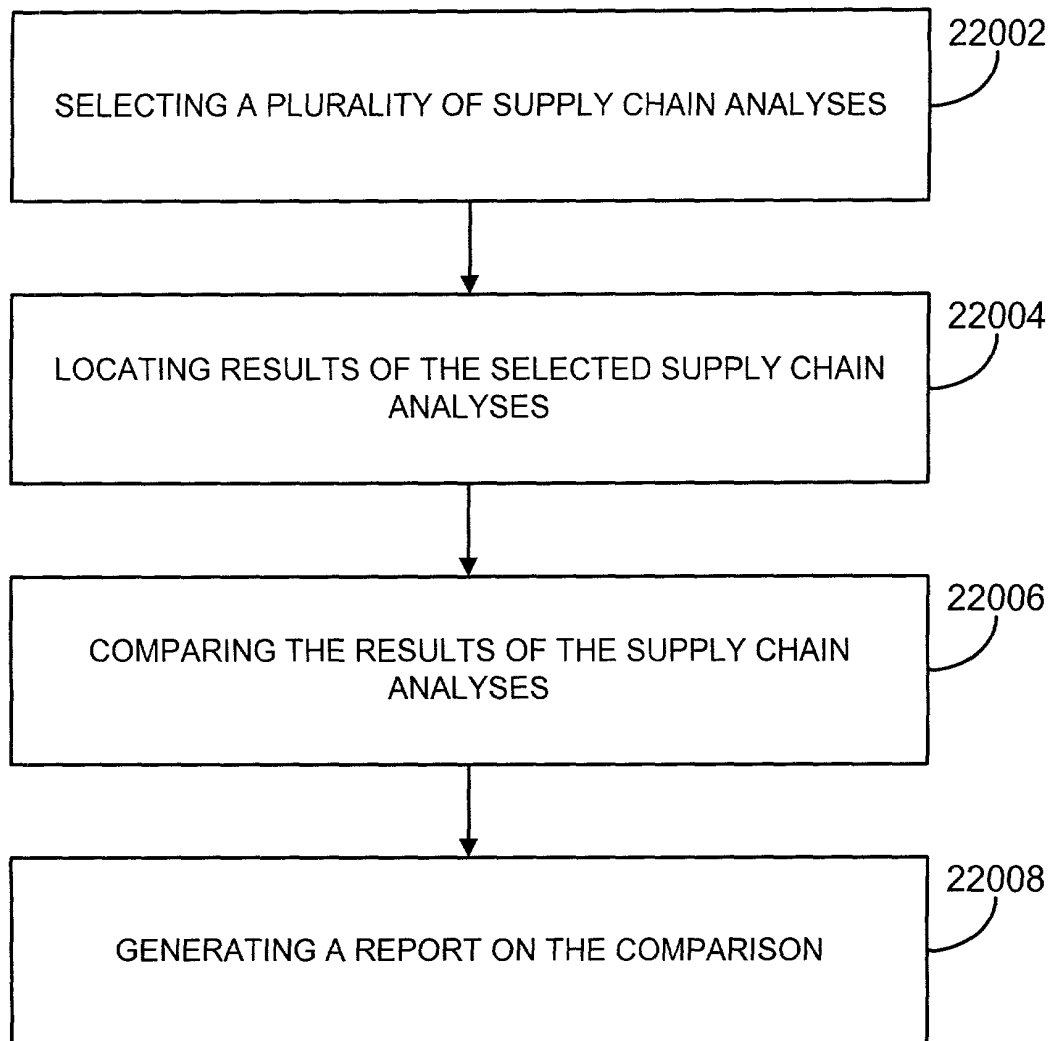


FIG. 220

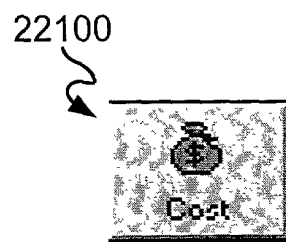


FIG. 221

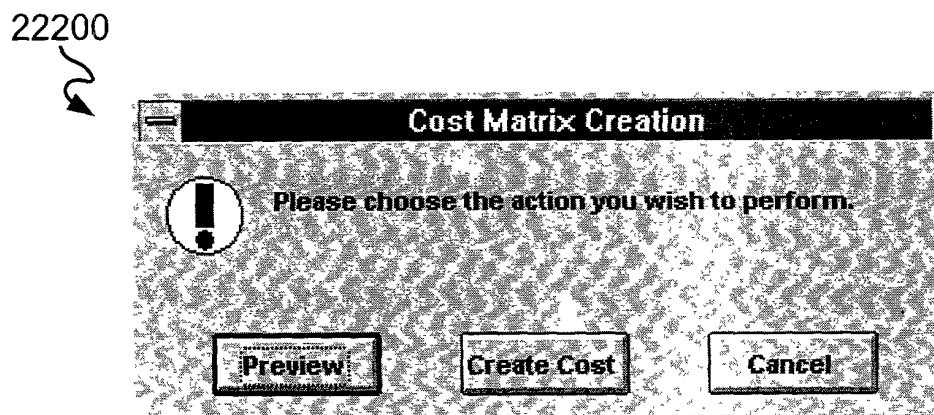


FIG. 222

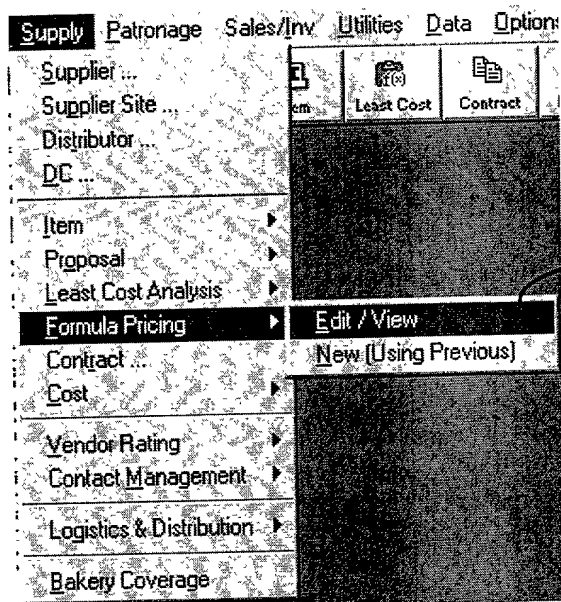


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP AUS 90% LEAN	Lean Fine Tctr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9540
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

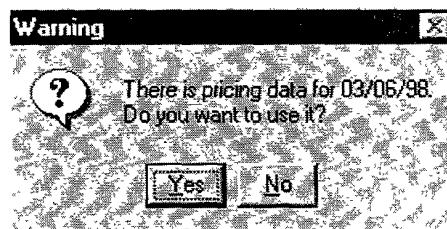


FIG. 226

22700

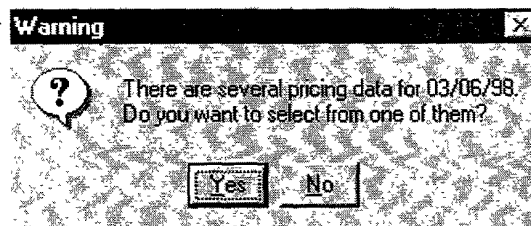


FIG. 227

22800

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | **Freight** | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

0981624-032304
T0320 2129T860

[illegible]

ययययययययय

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9666	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232

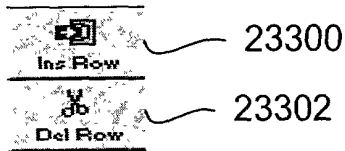


FIG. 233

23400

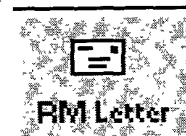


FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

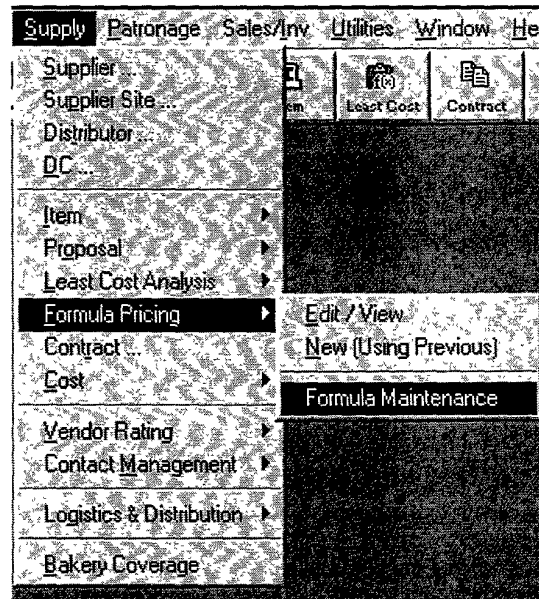


FIG. 236